eDreams ODIGEO (formerly LuxGEO Parent S.à r.l.) Société Anonyme

ANNUAL ACCOUNTS AND REPORT OF THE REVISEUR D'ENTREPRISES AGREE AS AT MARCH 31, 2014

**Registered office:** 282, route de Longwy L-1940 Luxembourg

R.C.S. Luxembourg B N° 159 036

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To the Shareholders of eDreams ODIGEO, S.A. 282 Route de Longwy L-1940 Luxembourg Deloitte Audit Société à responsabilité limitée

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#### REPORT OF THE REVISEUR D'ENTREPRISES AGREE

We have audited the accompanying annual accounts of eDreams ODIGEO, S.A., which comprise the balance sheet as at March 31, 2014 and the profit and loss account for the year then ended, and a summary of significant accounting policies and other explanatory information.

Responsibility of the Board of Directors for the annual accounts

The Board of Directors is responsible for the preparation and fair presentation of these annual accounts in accordance with Luxembourg legal and regulatory requirements relating to the preparation of the annual accounts, and for such internal control as the Board of Directors determines is necessary to enable the preparation of annual accounts that are free from material misstatement, whether due to fraud or error.

Responsibility of the réviseur d'entreprises agréé

Our responsibility is to express an opinion on these annual accounts based on our audit. We conducted our audit in accordance with International Standards on Auditing as adopted for Luxembourg by the *Commission de Surveillance du Secteur Financier*. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the annual accounts are free from material misstatement.

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An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the annual accounts. The procedures selected depend on the *réviseur d'entreprises agréé's* judgement, including the assessment of the risks of material misstatement of the annual accounts, whether due to fraud

or error. In making those risk assessments, the *réviseur d'entreprises agréé* considers internal control

relevant to the entity's preparation and fair presentation of the annual accounts in order to design audit

procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on

the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of

accounting policies used and the reasonableness of accounting estimates made by the Board of Directors, as well as evaluating the overall presentation of the annual accounts.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our

audit opinion.

Opinion

accounts.

In our opinion, the annual accounts give a true and fair view of the financial position of eDreams ODIGEO, S.A. as of March 31, 2014 and of the results of its operations for the year then ended in accordance with Luxembourg legal and regulatory requirements relating to the preparation of the annual

For Deloitte Audit, Cabinet de révision agréé

Marco Crosetto, *Réviseur d'entreprises agréé* 

artner

June 19, 2014

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RCSL Nr.: B159036

Matricule: 2011 2404 490

eCDF entry date:

#### **BALANCE SHEET**

Financial year from  $_{01}$  \_01/04/2013 to  $_{02}$  \_31/03/2014 (in  $_{03}$  EUR )

eDreams ODIGEO 282, route de Longwy L-1940 Luxembourg

### **ASSETS**

				Reference(s)		Current year		Previous year
A.	Su	bscı	ribed capital unpaid	1101	101		102	
	1.	Su	bscribed capital not called	1103	103		104	
	11.		bscribed capital called but paid	1105	105		106	
В.	Fo	rma	tion expenses	11073	107	18.906,00	108	20.591,00
c.	Fix	ed a	assets	1109	109	471.844.686,00	110	471.844.686,00
	1.	Int	tangible fixed assets	1111	111		112	
		1.	Research and development costs	1113	113		114	
		2.	Concessions, patents, licences, trade marks and similar rights and assets, if they were	1115	115		116	
			a) acquired for valuable consideration and need not be shown under C.I.3	1117	117		118	
			b) created by the undertaking itself	1119	119		120	
		3.	Goodwill, to the extent that it was acquired for valuable consideration	1121	121		122	
		4.	Payments on account and intangible fixed assets under development	1123	123		124	
	II.	Ta	ngible fixed assets	1125				
			Land and buildings	1127				
		2.	Plant and machinery	1129	129		130	

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			Reference(s)		Current year		Previous year
	3.	Other fixtures and fittings, tools and equipment	1131	131		132	
	4.	Payments on account and tangible fixed assets under development	1133				
III.	Fin	ancial fixed assets	1135		471.844.686,00	-	471.844.686,00
	1.	Shares in affiliated undertakings	4.1, 4.2		471.844.686,00		471.844.686,00
		Amounts owed by affiliated		137		130	
		undertakings	1139	139		140	
	3.	Shares in undertakings with which the company is linked by virtue of participating interests	1141	141		142	
	4.	Amounts owed by undertakings with which the company is linked by virtue of participating interests	1143			144	
	5	Securities held as fixed assets					
		Loans and claims held as fixed	1145	145		146	
	0.	assets	1147	147		148	
	7.	Own shares or own corporate	the householded and the head of the second o			-	
		units	1149	149		150	
Cui	rren	t assets	1151	151	1.101.714,00	157	292.827,00
1.		rentories	1153				, i
		Raw materials and consumables	1155				
		Work and contracts in progress					
		Finished goods and merchandise	1159				
	4	Payments on account					
11.		btors	1161		424.070.00		**********
17.		Trade receivables	1163		205 200 00		
	'.	becoming due and payable within one year	1167	167		168	
		b) becoming due and payable	1107	107		,,,,	
		after more than one year	1169	169		170	
	2.	Amounts owed by affiliated undertakings	1171	171		172	
		a) becoming due and payable within one year	1173			174	
		b) becoming due and payable after more than one year	1175			176	
	3.	Amounts owed by undertakings with which the company is linked by virtue of participating interests	1177			*****	
		a) becoming due and payable				_	
		within one year	1179	179		180	
		b) becoming due and payable after more than one year	1181	181		182	
	4.	Other receivables	1183	183	219.070,00	184	103.523,00
		a) becoming due and payable					

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					Reference(s)		Current year		Previous year
			b) becoming due and payable after more than one year	1187	5	187	205.000,00	188	100.000,00
	111.	Tra	ansferable securities	1189		189		190	
		1.	Shares in affiliated undertakings and in undertakings with which the company is linked by virtue of participating interests	1191		191		192	
		2.	Own shares or own corporate units	1193		193		194	
		3.	Other transferable securities	1195		195		196	
	IV.		sh at bank, cash in postal cheque counts, cheques and cash in hand	1197		197	677.644,00	198	189.304,00
E.	Pre	epay	yments	1199	6	199	101.959,00	200	42.111,00
			TOTAL (A	ASSETS)		201	473.067.265,00	202	472.200.215,00

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## LIABILITIES

					Reference(s)		Current year		Previous year
A.	Capita	l and r	eserves	1301		301	458.114.459,00	302	472.064.864,00
	I. Su	bscribe	d capital		6	303		304	
	II. Sh	are pre	mium and similar						
	pr	emium:	S	1305	6	305	238.848.698,00	306	237.939.098,00
	III. Re	valuatio	on reserves	1307		307		308	
	IV. Re	serves		1309		309	319.859,00	310	319.859,00
	1.	Legal	reserve	1311		311		312	
	2.		ve for own shares or own rate units			212		714	
	3	•	ves provided for by the	1313		313		314	
	٥.		s of association	1315		315		316	
	4.	Other	reserves	1317	6	317	319.859,00	318	319.859,00
	V. Pr	ofit or lo	oss brought forward				-200.808,00		-55.964,00
			oss for the financial year				-15.715.405,00		-144.844,00
			vidends						
			vestment subsidies						
			ily not taxable capital	1323		323		320	
		ins	ny not taxable capital	1327	<u>.</u>	327		328	
В.	Subor	dinated	d debts	1329	8	329	101.959,00	330	42.111,00
c.	Provis	ions		1331		331		332	
	1.		ions for pensions and						
			r obligations	1333		333		334	
			ions for taxation	1335		335		336	
	3.	Other	provisions	1337		337		338	
D.	Non si	ubordir	nated debts	1339		330	14.850.847,00	340	93.240,00
-	1.		nture Ioans						
	'.		nvertible loans						
			becoming due and payable	1343		343		344	
		1)	within one year	1345		345		346	
		ii)	becoming due and payable						
			after more than one year	1347		347		348	
		b) No	n convertible loans	1349		349	nt are	350	
		i)	becoming due and payable within one year	1351		351		352	
		ii)	becoming due and payable						
			after more than one year	1353		353		354	
	2.	Amou institu	nts owed to credit tions	1355		355		356	
		a)	becoming due and payable						
		1- 1	within one year	1357		357		358	
		b)	becoming due and payable after more than one year	1359		359		360	

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			Reference(s)		Current year		Previous year
3.	of ord	ents received on account ers as far as they are not tted distinctly from tories	1361	361		362	
	a)	becoming due and payable	****			Mary	
		within one year	1363	363		364	
	b)	becoming due and payable after more than one year	1365	365		366	
4.	Trade	creditors	1367	367	14045 300 00	368	
	a)	becoming due and payable within one year	1369	369	14.845.200,00	370	90.828,00
	b)	becoming due and payable					
_	D:II	after more than one year	1371	371			
5.		f exchange payable	1373	373		374	
	a)	becoming due and payable within one year	1375	375		376	
	b)	becoming due and payable after more than one year	1377	277		270	
6	Amou	nts owed to affiliated	13//	3//		3/6	
0.		takings	1379	379		380	
	a)	becoming due and payable within one year	1381	381		382	
	b)	becoming due and payable after more than one year	1383	393		384	
7.	with v	nts owed to undertakings which the company is by virtue of participating sts	1385				
	a)	becoming due and payable					
	b)	within one year becoming due and payable	1387	387		388	
		after more than one year	1389	389		390	
8.	Tax ar	nd social security debts	1391	391	5.647,00	392	2.412,00
	a)	Tax debts	139313	393	5.647,00	394	2.412,00
	b)	Social security debts	1395	395		396	
9.	Other	creditors	1397	397		398	
	a)	becoming due and payable within one year	1399	399		400	
	p)	becoming due and payable after more than one year	1401	401		402	
E. Deferi	ed inco	ome	1403	403		404	
		TOTAL (LAS	)    TIEC\		473.047.245.05		477 200 245 20
		TOTAL (LIAB	DILITIES)	405	473.067.265,00	406	472.200.215,00

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eCDF entry date:

#### **PROFIT AND LOSS ACCOUNT**

Financial year from  $_{01}$  01/04/2013 to  $_{02}$  31/03/2014 (in  $_{03}$  EUR )

eDreams ODIGEO 282, route de Longwy L-1940 Luxembourg

#### A. CHARGES

		Reference(s)		<b>Current year</b>		Previous year
1.	Use of merchandise, raw materials and consumable materials	1601	601		602	
2.	Other external charges	1603 9	603	15.916.220,00	604	138.499,00
3.	Staff costs	1605	605		606	
	a) Salaries and wages	1607	607		608	
	b) Social security on salaries and wages	1609	609		610	
	c) Supplementary pension costs	1611	611		612	
	d) Other social costs	1613	613		614	
4.	Value adjustments	1615	615	6.461,00	616	5.598,00
	<ul> <li>a) on formation expenses and on tangible and intangible fixed assets</li> </ul>	16173	617	6.461,00	618	5.598,00
	b) on current assets	1619	619		620	
5.	Other operating charges	1621	621		622	
6.	Value adjustments and fair value adjustments on financial fixed assets	1623	623		624	
7.	Value adjustments and fair value adjustments on financial current assets. Loss on disposal of					
	transferable securities	1625	625		626	
8.	Interest and other financial charges	1627	627	988,00	628	684,00
	a) concerning affiliated undertakings	1629	629		630	
	<ul> <li>other interest and similar financial charges</li> </ul>	1631 10	631	988,00	632	684,00
9.	Extraordinary charges	1633	633		634	

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	Reference(s)	Current year	Previous year
10. Income tax	163513	635 3.210,00	1.969,00
11. Other taxes not included in the previous caption	163713	63725,00	63825,00
12. Profit for the financial year	1639	639	6400,00
TC	OTAL CHARGES	15.926.904,00	146.775,00

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## **B. INCOME**

		Reference(s)	Current year	Previous year
1.	Net turnover	1701	701	702
2.	Change in inventories of finished goods and of work and contracts in progress	1703	703	704
3.	Fixed assets under development	1705	705	706
4.	Reversal of value adjustments	1707	707	708
	<ul> <li>a) on formation expenses and on tangible and intangible fixed assets</li> </ul>	1709	709	710
	b) on current assets	1711	711	712
5.	Other operating income	171311	713 205.000	9,00 714
6.	Income from financial fixed assets	1715	715	716
	a) derived from affiliated undertakings	1717	717	718
	b) other income from participating interests	1719	719	720
7.	Income from financial current assets	1721	721	722
	a) derived from affiliated undertakings	1723	723	724
	b) other income from financial current assets	1725	725	726
8.	Other interest and other financial income	1727	7276.499	9,00 <sub>728</sub> 1.931,00
	a) derived from affiliated undertakings	1729	729	730
	b) other interest and similar financial income	173112	7316.499	0,00 732 1.931,00
9.	Extraordinary income	1733	733	734
12.	Loss for the financial year	1735	735 15.715.405	736 144.844,00
	TOTAL	INCOME	15.926.904	1,00 738 146.775,00

## NOTES TO THE ACCOUNTS AS AT MARCH 31, 2014

#### 1. GENERAL

eDreams ODIGEO (formerly LuxGEO Parent S.à r.l.) (the "Company") was set up as a limited liability company (société à responsabilité limitée) on February 14, 2011, for an unlimited period, under the laws of Luxembourg on commercial companies.

On January 16, 2014, the name of the Company changed from LuxGEO Parent S.à r.l. into eDreams ODIGEO.

On January 27, 2014, the legal form of the Company changed from a limited liability company (société à responsabilité limitée) into a public limited company (société anonyme).

The Company has its registered office in Luxembourg (282, route de Longwy, L-1940 Luxembourg).

The objects of the Company are:

- to act as an investment holding company and to co-ordinate the business of any corporate bodies in which the Company is for the time being directly or indirectly interested, and to acquire (whether by original subscription, tender, purchase, exchange or otherwise) the whole of or any part of the stock, shares, debentures, debentures stocks, bonds and other securities issued or guaranteed by any person and any other asset of any kind and to hold the same as investments, and to sell, exchange and dispose of the same;
- to carry on any trade or business whatsoever and to acquire, undertake and carry on the whole or any part of the business, property and/or liabilities of any person carrying on any business;
- to invest and deal with the Company's money and funds in any way the Board of Directors thinks fit and to lend money and give credit in each case to any person with or without security;
- to borrow, incur, raise and secure the payment of money in any way the Board of Directors thinks fit, including by way of public offer. It may issue by way of private or public placement (to the extent permitted by Luxembourg Law) securities or instruments, perpetual or otherwise, convertible or not, whether or not charged on all or any of the Company's property (present and future) or its uncalled capital, and to purchase, redeem, convert and pay off those securities;
- to acquire an interest in, amalgamate, merge, consolidate with and enter into partnership or any arrangement for the sharing of profits, union of interests, cooperation, joint-venture, reciprocal concession or otherwise with any person, including any employees of the Company;

### NOTES TO THE ACCOUNTS AS AT MARCH 31, 2014

## 1. GENERAL (cont.)

- to enter into any guarantee or contract of indemnity or suretyship, and to provide security for the performance of the obligations of and/or the payment of any money by any person (including any body corporate in which the Company has a direct or indirect interest or any person (a "Holding Entity") which is for the time being a member of or otherwise has a direct or indirect interest in the Company or any body corporate in which a Holding Entity has a direct or indirect interest and any person who is associated with the Company in any business or venture), with or without the Company receiving any consideration or advantage (whether direct or indirect), and whether by personal covenant or mortgage, charge or lien over all or part of the Company's undertaking, property, assets or uncalled capital (present and future) or by other means; for this purpose "guarantee" includes any obligation, however described, to pay, satisfy, provide funds for the payment or satisfaction of, indemnify and keep indemnified against the consequences of default in the payment of, or otherwise be responsible for, any indebtedness or financial obligations of any other person;
- to purchase, take on lease, exchange, hire and otherwise acquire any real or personal property and any right or privilege over or in respect of it;
- to sell, lease, exchange, let on hire and dispose of any real or personal property and/or the whole or any part of the undertaking of the Company, for such consideration as the Board of Directors thinks fit, including for shares, debentures or other securities, whether fully or partly paid up, of any person, whether or not having objects (altogether or in part) similar to those of the Company, to hold any shares, debentures and other securities so acquired; to improve, manage, develop, sell, exchange, lease, mortgage, dispose of, grant options over, turn to account and otherwise deal with all or any part of the property and rights of the Company
- to enter into agreements including, but not limited to any kind of credit derivative agreements, partnership agreements, underwriting agreements, marketing agreements, distribution agreements, management agreements, advisory agreements, administration agreements and other services contracts, selling agreements, or other in relation to its purpose;
- to do all or any of the things provided in any paragraph of those purposes (a) in any part of the world; (b) as principal, agent, contractor, trustee or otherwise; (c) by or through trustees, agents, sub-contractors or otherwise; and (d) alone or with another person or persons;
- to do all things (including entering into, performing and delivering contracts, deals, agreements and arrangements with or in favour of any person) that are in the opinion of the Board of Directors incidental or conductive to the attainment of all or any of the Company's purposes, or the exercise of all or any of its powers;

Provided always that the Company will not enter into any transaction which would constitute a regulated activity of the financial sector or require a business license under Luxembourg Law without due authorisation under Luxembourg Law.

The financial year runs from April 1 to March 31 each year.

The Company prepared IFRS consolidated financial statements for the year ended March 31, 2014, which can be obtained from its registered office.

## NOTES TO THE ACCOUNTS AS AT MARCH 31, 2014 (CONTINUED)

#### 2. ACCOUNTING PRINCIPLES, RULES AND METHODS

The annual accounts have been prepared in accordance with Luxembourg legal and regulatory requirements. Accounting policies and valuation principles are, apart from those enforced by the law, determined and implemented by the Board of Directors.

#### • Formation expenses

The formation expenses are amortised over a maximum of period of five years on a straight-line basis.

#### • Financial assets

Shares in affiliated undertakings, loans to affiliated undertakings and bonds held in affiliated undertakings are stated at cost / at nominal value less any permanent impairment in value. In case of a durable depreciation in value, according to the opinion of the Board of Directors, value adjustments are made in respect of financial assets, so that they are valued at the lower figure to be attributed to them at the balance sheet dates. These value adjustments are not continued if the reasons, for which the value adjustments were made, have ceased to apply.

#### Loans

Loans are stated at their principal amount. A value adjustment is made when their reimbursement is partly or completely in doubt. These value adjustments are not continued if the reasons for which the value adjustments were made have ceased to apply.

#### Debtors

Debtors are recorded at their nominal value. A value adjustment is made when their reimbursement is partly or completely in doubt. These value adjustments are not continued if the reasons for which the value adjustments were made have ceased to apply.

#### • Conversion of foreign currencies

The Company carries out its accounting in Euro (EUR) and the annual accounts are expressed in that currency. Transactions in a currency other than EUR are converted into EUR at the exchange rate applicable at the date of the transaction. Conversion at the balance sheet date is effected according to the following principles:

- a) items shown under the heading of financial assets expressed in a currency other than EUR are maintained at the historical rate;
- b) all other asset items expressed in a currency other than EUR are converted at the exchange rate applicable at the balance sheet date. All liability items expressed in a currency other than EUR are converted individually at the exchange rate applicable at the balance sheet date. The profit and loss account only shows realised exchange gains and losses and unrealised exchange losses.
- c) where there is an economic link between an asset and a liability, these are converted at the exchange rate applicable at the balance sheet date and the net unrealised exchange loss is recorded in the profit and loss account.

#### Provisions

The provisions are intended to cover losses or debts the nature of which is clearly defined and which at the balance sheet date are either likely to be incurred or certain to be incurred but uncertain as to their amount or as to the date on which they will arise.

## NOTES TO THE ACCOUNTS AS AT MARCH 31, 2014 (CONTINUED)

### 2. ACCOUNTING PRINCIPLES, RULES AND METHODS (cont.)

#### Deferred charges

This item includes charges recorded before the closing date and attributable to a subsequent accounting year.

#### • Deferred income

This item includes income received before the closing date and attributable to a subsequent accounting year.

#### Creditors

Creditors payable are stated at repayment value.

#### 3. FORMATION EXPENSES

The movements of the year are as follows:

	Rate	Gross book value- opening balance	Amortisation opening balance	Increase during the year	Amortisation for the year	Net book value as of March 31, 2014
		EUR	EUR	EUR	EUR	EUR
Incorporation fees	20%	1,407	(563)	-	(282)	562
Capital increase fees	20%	28,710	(8,963)	4,776	(6,179)	18,344
Total		30,117	(9,526)	4,776	(6,461)	18,906

#### 4. FINANCIAL FIXED ASSETS

#### 4.1 The movements of the financial fixed assets are as follows:

	Shares in affiliated undertakings EUR
Gross book value-opening balance	471,844,686
Additions for the year Disposals for the year	1,400,000 (1,400,000)
Gross book value-closing balance	471,844,686
Net book value-closing balance	471,844,686
Net book value-opening balance	471,844,686

## NOTES TO THE ACCOUNTS AS AT MARCH 31, 2014 (CONTINUED)

#### 4. FINANCIAL FIXED ASSETS (cont.)

4.2 The shares in affiliated undertakings consist of:

Description	Registered office	Ownership (%)	Closing date of the last financial year	Book Value EUR	Shareholders equity EUR  (*)	Results of the last financial year EUR
Geo Travel	282 route de	00.000/		471 044 (0)	457.552.400	
Finance S.C.A.	Luxembourg	99.99%	31.03.2014	471,844,686	457,552,488	200,725

<sup>\*</sup> including the results of the last financial year

On September 20, 2013, the Company's main shareholders, Axeurope S.A. and Luxgoal S.à r.l., contributed to the Company 11,427,571 shares of each class from B to J of a shareholder of the Company, G Co-Investment I S.C.A. (the "G Co I Instruments"). The G Co I Instruments were valued at EUR 1,400,000.

On October 2, 2013, the Company sold the G Co I Instruments to a third-party purchaser for an aggregate amount of EUR 1,400,000.

As at March 31, 2014, the Company holds 23,663,784,311 ordinary shares (actions de commanditaire) in Geo Travel Finance S.C.A. having a par value of EUR 0.01 each, together with a share premium of EUR 235,206,843 i.e. total investment of EUR 471,844,686.

All the shares are pledged in favour of the credit institutions, which provided credit facilities to the Company' subsidiary and indirect subsidiaries.

In the opinion of the Directors, no value adjustment of the financial fixed assets has to be recorded considering the fair value of the underlying investments.

## 5. OTHER RECEIVABLES BECOMING DUE AND PAYABLE AFTER MORE THAN ONE YEAR

On February 26, 2013, the Company granted a loan to G Co-Investment III S.C.A. for an amount of EUR 100,000. This loan bears interest at 4% per annum. The maturity date of this loan is December 31, 2017.

On September 26, 2013, the Company granted a loan to G Co-Investment I S.C.A. for an amount of EUR 25,000. This loan bears interest at 4% per annum. The maturity date of this loan is December 31, 2017.

On September 26, 2013, the Company granted a loan to G Co-Investment II S.C.A. for an amount of EUR 30,000. This loan bears interest at 4% per annum. The maturity date of this loan is December 31, 2017.

On December 17, 2013, the Company granted a loan to G Co-Investment IV S.C.A. for an amount of EUR 50,000. This loan bears interest at 4% per annum. The maturity date of this loan is December 31, 2017.

## NOTES TO THE ACCOUNTS AS AT MARCH 31, 2014 (CONTINUED)

#### 6. SUBSCRIBED CAPITAL

As at March 31, 2013, the share capital of the Company was set at EUR 234,006,716 represented by 23,071,262,661 ordinary shares, 56,394,776 Class A preferred shares, 123,014,093 Class B preferred shares and 150,000,000 Class C preferred shares, all having a par value of EUR 0.01 each. The share premium was set at EUR 237,939,098 and the other reserve at EUR 319,859.

On September 20, 2013, the share capital was increased by EUR 490,399.35 through the issue of 49,039,935 ordinary shares of EUR 0.01 each, together with a share premium of EUR 909,600.65 paid by a contribution in kind consisting of the G Co I Instruments.

On December 13, 2013, the share capital was increased by EUR 365,000 through the creation of six classes of shares (6,083,335 D1 shares and 6,083,333 shares of each class from D2 to D6, having each a nominal value of EUR 0.01) paid up in cash.

As at March 31, 2014, the share capital of the Company is set at EUR 234,862,115 represented by 23,120,302,596 ordinary shares, 56,394,776 Class A preferred shares, 123,014,093 Class B preferred shares, 150,000,000 Class C preferred shares, 6,083,335 Class D1 shares and 6,083,333 shares of each class from D2 to D6, all having a par value of EUR 0.01 each. The share premium is set at EUR 238,848,698 and the other reserve at EUR 319,859.

In the event of a payment of dividends, each holder of Class A preferred shares shall be entitled to receive a preferred cumulative dividend ("**Preferred Dividend**") in an amount corresponding, for each financial year, to 9.875% of the sum of (i) its total contribution made to the Company to subscribe for the shares held by it (including any share premium paid) and (ii) any accumulated but unpaid Preferred Dividend of past financial years. The holders of Class B preferred shares and of ordinary shares shall be entitled to receive the remainder of the sums available for distributions on a prorata basis of their holding. At the end of each financial year, in the absence of distributable profits or in the event of non payment of dividends for such financial year, the Preferred Dividend shall accumulate and be paid to the holders of Class A preferred shares at the next dividend distribution.

On November 8, 2012, the Company resolved to declare a Preferred Dividend of EUR 42,110.67 and to book it as a payable until it is able to distribute it to the holders of Class A preferred shares.

On December 18, 2013, the Company resolved to declare a Preferred Dividend of EUR 59,848.27 and to book it as a payable until it is able to distribute it to the holders of Class A preferred shares.

As at March 31, 2014, the Preferred Dividend represents EUR 101,958.94.

The share premium account may be used to provide for the payment of any shares, which the Company may repurchase from its shareholders, to offset any net realised losses, to make distributions to the shareholders in the form of a dividend or to allocate funds to the legal reserve.

## NOTES TO THE ACCOUNTS AS AT MARCH 31, 2014 (CONTINUED)

#### 7. LEGAL RESERVE

In accordance with Luxembourg Commercial Law, the Company is required to transfer a minimum of 5% of its net profit for each financial year to a legal reserve. This requirement ceases to be necessary once the balance on the legal reserve reaches 10% of the issued share capital. The legal reserve is not available for distribution to the shareholders.

As at March 31, 2014 the Company registered a loss for the year. Therefore, no transfer to the legal reserve will be required.

#### 8. SUBORDINATED DEBTS

On November 8, 2012, the Company resolved to declare a Preferred Dividend of EUR 42,110.67 and to book it as a payable until it is able to distribute it to the holders of Class A preferred shares.

On December 18, 2013, the Company resolved to declare a Preferred Dividend of EUR 59,848.27 and to book it as a payable until it is able to distribute it to the holders of Class A preferred shares.

#### 9. OTHER EXTERNAL CHARGES

The item mainly consists of professional services in relation with the initial public offering (see note 16) for an amount of EUR 15,666,196 and of running costs incurred by the Company.

The costs relating to the IPO and to the capital increase (see note 16) have been fully expensed during the current year.

#### 10. INTEREST AND OTHER FINANCIAL CHARGES

	2014	2013
	EUR	EUR
Other interest and similar financial charges	988	684
Total	988	684

#### 11. OTHER OPERATING INCOME

The amount of EUR 205,000 corresponds to the costs that will be re-invoiced by the Company to the affiliated undertakings for which the corresponding costs had been incurred (see Note 9 above).

## NOTES TO THE ACCOUNTS AS AT MARCH 31, 2014 (CONTINUED)

#### 12. OTHER INTEREST AND OTHER FINANCIAL INCOME

	2014 EUR	2013 EUR
Interest on loans	5,703	373
Other interest and similar financial income	796	1,558
Total	6,499	1,931

The interest on loans are calculated as described in note 5.

#### 13. TAXES

The Company is subject in Luxembourg to the general tax regulations applicable to all companies.

#### 14. STAFF

During the year, the Company had no staff on its payroll but has been assisted by staff providing contracted services in order for the Company to perform its corporate purpose.

#### 15. OFF BALANCE SHEET COMMITMENTS AND CONTINGENCIES

The Company is a party to an intercreditor agreement entered into between, amongst others, the Company as Investor Creditor and several credit institutions, which provided financing to the Company's affiliated undertakings in the context of the refinancing of LuxGEO S.àr.l., Geo Travel Finance S.C.A.' subsidiary which completed on January 31, 2013.

All the shares held by the Company in Geo Travel Finance SCA are pledged in favour of the credit institutions, which provided credit facilities to the Company' subsidiary and indirect subsidiaries.

#### 16. SUBSEQUENT EVENTS

On April 1, 2014, the extraordinary general meetings of shareholders of the Company and of its shareholders approved the merger by absorption between the Company as the absorbing company and its shareholders AXEUROPE S.A, Luxgoal S.à r.l., G Co-Investment GP S.à. r.l., G Co-Investment I S.C.A., G Co-Investment II S.C.A., G Co-Investment III S.C.A., G Co-Investment IV S.C.A. and its indirect shareholder GO Partenaires 3 as absorbed companies (the "Merger"). The Merger was effective on April 3, 2014 (on April 1, 2014 for accounting purposes).

## NOTES TO THE ACCOUNTS AS AT MARCH 31, 2014 (CONTINUED)

#### 16. SUBSEQUENT EVENTS (cont.)

As a consequence of the Merger through the contribution of financial assets from the absorbed companies Luxgoal S.à r.l. and AXEUROPE S.A., the Company has become the holder of convertible bonds issued by Geo Travel Finance S.C.A. on June 30, 2011 and having a value of EUR 152,768,659 as at March 31, 2014.

With effect as from the Merger date, the nominal value of each Company' share was set at EUR 0.10 per share.

On April 8, 2014, the Company completed the initial public offering of its shares on the Madrid, Barcelona, Bilbao and Valencia stock exchanges at a price at EUR 10.25 per share (the "**IPO**").

Therefore, the Company has become a listed company as from that date and its articles of association have been restated.

In the context of the IPO, the Company issued 4,878,049 new shares having a nominal value of EUR 0.10 each and sold them to the market raising gross proceeds of approximately EUR 50 million, which were invested as equity in Geo Travel Finance S.C.A. in May 2014, so that the latter could reimburse part of its external debt.

## **eDreams ODIGEO**

Management Report for the Financial year ended at March 31, 2014





#### eDreams ODIGEO

#### Société anonyme

Registered office: 282, route de Longwy,

L-1940 Luxembourg

Grand Duchy of Luxembourg

R.C.S. Luxembourg: B 159.036

(the "Company")

# Management's report on the annual accounts for the financial year ended March 31, 2014

We are pleased to present the management report of the Board of Managers on the annual accounts for the year ended March 31, 2014.

The Company was incorporated on February 14t, 2011, has its registered office at 282, route de Longwy, L-1940 Luxembourg, Grand Duchy of Luxembourg, and is registered with the Luxembourg Register of Commerce and Companies under number B 159036. Its main shareholders are Axeurope S.A. ("Axeurope") and Luxgoal S.à r.l. ("Luxgoal").

The Company and its direct and indirect subsidiaries (the "Group") headed by the Company, is a leading pan-european online travel agency that uses innovative technology and builds on relationships with suppliers, product know-how and marketing expertise to attract and enable customers to research, plan and book a broad range of travel products and services.

Certain Funds advised by Ardian (formerly AXA Private Equity) (the "Ardian Funds") and the certain Funds advised by Permira (the "Permira Funds") have indirect ownership of the Company.

#### 1. Review of the development of the business

#### 1.1 Significant events during the period ended March 2014

As of March 18, 2014 the Board of Directors approved starting the process of the admission to trading process for the eDreams ODIGEO shares on the Madrid, Barcelona, Bilbao and Valencia stock exchanges (the "Spanish Stock Exchanges") for the quotation on the Automated Quotation System ("AQS") of the Spanish Stock Exchanges.

On April 8, 2014, eDreams ODIGEO completed its IPO on the Spanish Stock (see caption 2)

#### 1.2 Revenue and profitability

During the period under review, the Company realized a net loss of  $\in$  15,715 thousand (2013:  $\in$  145 thousand) basically due to the expenses incurred in connexion with the Initial Public Offering (see caption 2).

As of March 31, 2014, the Company disclosed a positive equity of  $\in$  458,114 thousand (March 31, 2013:  $\in$  472,065 thousand). The total assets and liabilities amounted to  $\in$  473,067 thousand as at March 31, 2014 (March 31, 2013:  $\in$  472,200 thousand)

## 2. Important events occurred after March 31, 2014

On April 8, 2014 the Company completed the process of the admission to trading process for the eDreams ODIGEO shares on the Madrid, Barcelona, Bilbao and Valencia stock exchanges (the "Spanish Stock Exchanges") for the quotation on the Automated Quotation System ("AQS") of the Spanish Stock Exchanges.

The highlights of the offering were:

- Offer price fixed at €10.25 per offer share, giving eDreams ODIGEO an initial market capitalization of approximately €1.1 billion, excluding any treasury shares held by eDreams ODIGEO.
- 4,878,049 new shares to be issued by eDreams ODIGEO, raising gross proceeds of approximately €50 million.
- 31,829,264 existing shares sold by certain of eDreams ODIGEO's shareholders, including Luxgoal 3 S.à r.l., and Luxgoal 2 S.à r.l., investment vehicles controlled by the Permira funds; certain funds managed by Ardian France S.A. and its affiliates ("Ardian"); certain Ardian co-investors (the foregoing, the "Principal Selling Shareholders"); as well as certain senior and other management of eDreams ODIGEO (together, the "Selling Shareholders"); the Selling Shareholders are each selling only a portion of their shares in the Company, and eDreams ODIGEO will not receive any of the proceeds from the sale of shares by the Selling Shareholders.
- There was an over-allotment option to purchase additional offer shares of 3,370,690 shares (out of a total of 5,506,097 shares, exercisable in whole or in part within 30 calendar days from the date the offer shares commence trading on the Spanish Stock Exchanges.

In the context of the IPO on April 1, 2014, the Extraordinary General Meetings of Shareholders of eDreams ODIGEO and of its shareholders approved the merger by absorption between eDreams ODIGEO as the absorbing company, its shareholders AXEUROPE S.A, Luxgoal S.à r.l., G Co-Investment GP S.à. r.l., G Co-Investment I S.C.A., G Co-Investment II S.C.A., G Co-Investment III S.C.A., G Co-Investment IV S.C.A. and its indirect shareholder GO Partenaires 3, as absorbed companies.

Additionally to the above mentioned events during April 2014 the Board of Directors approved a new "Long Term Incentive Plan" to be given to the Management of the Company or any subsidiaries. The purpose of this incentive will be to enable the Managers to participate in the increase in value of the Company for the benefit of both the Company and its shareholders.

The total maximum number of shares that would be acquired by the Holders under this new Incentive Plan will represent 4.40% of the total issued share capital of the Company on a fully diluted basis.

#### 3. Likely future development of the Group

At March 31, 2014 the Company complied with all the restrictions imposed by its main debt contracts, and as its businesses may reasonably be expected to continue operating, the Company does not foresee any non-compliance in the future.

#### 4. Own shares

At March 31, 2014 none of the Group companies owned directly or indirectly shares of the Company.

#### 5. Description of financial risks

#### 5.1 Credit risk

Our cash and cash equivalents are held with financial entities with strong credit ratings. Our credit risk is mainly attributable to customer receivables on corporate travel and Business to Business (B2B) customers, and advertising receivables. These amounts are recognized in the balance sheet net of provisions for doubtful receivables, which is estimated by the management on a case by case basis.

#### 5.2 Interest rate risk

Our exposure to interest rate risk is limited, as the main part of our credit facilities bear interest at a fixed rate, with the exception of the Revolving Credit Facility which bears interest at a variable rate, although to date we have only drawn loans under the Revolving Credit Facility for intramonth working capital purposes. Therefore, we have no material exposure to interest rate risk. No hedging contract has been entered into by the Group for the year ended March 31, 2014.

#### 5.3 Liquidity risk

In order to meet our liquidity requirements, our principal sources of liquidity are: cash and cashequivalents from the statement of financial position, cash flow generated from operations and the revolving credit facilities under our Revolving Credit Facility Agreement to fund intra-month cash swings and supplier guarantees.

#### 5.4 Exchange rate risk

The exchange rate risk arises on future commercial transactions, and on assets and liabilities denominated in a foreign currency. However, as the volume of the Company's sales and purchases in foreign currency is of little relevance compared to the Company's total operations.

