



# Financial Statements Year Ended 31 December 2013





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#### **Directors and Other Information**

#### **Directors**

Name	Role	Directorship Type	Nationality	Appointed to Board	Appointed to Role	Audit Committee Member	Risk Committee Member
Ronan Molony	Chairman	Independent non- executive	Irish	31/07/2008	31/07/2008	No	No
Michele De Capitani	Managing Director	Executive	Italian	06/03/2013	06/03/2013	No	Yes
Mirko Bianchi		Group	Swiss	29/07/2010	28/03/2013	No	No
Donal Courtney		Independent non- executive	Irish	11/03/2010		Yes	Yes
Pier Mario Satta		Group	Italian	30/07/2009		No	No
Aldo Soprano		Group	Italian	17/04/2012		Yes	Yes
Jackie Gilroy		Independent non- executive	Irish	29/04/2013		Yes	No
Name	Role	Directorship Type	Nationality	Resigned from Board	Resigned from Role		
Stefano Vaini	Managing Director	Executive	Italian	06/03/2013	06/03/2013		
Patrizio Braccioni	Deputy Chairman	Group	Italian	28/03/2013	28/03/2013		
Tom McAleese		Independent non- executive	Irish	06/03/2013	06/03/2013		

#### **Registered Office**

La Touche House International Financial Services Centre Dublin 1

Registered Number: 240551

#### Secretary (from 06/03/13)

Michele De Capitani 76 Shrewsbury Square Sandymount Avenue Sandymount Dublin 4

#### Secretary (until 06/03/13)

Stefano Vaiani UniCredit Bank Ireland La Touche House International Financial Services Centre

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Dublin 1

#### Independent Auditor

Deloitte and Touche Chartered Accountants and Registered Auditor Deloitte and Touche House Earlsfort Terrace Dublin 2

#### Solicitors

McCann FitzGerald Riverside One Sir John Rogerson's Quay Dublin 2



#### Chairman's Statement

The Bank produced a result for the year recording a net profit after tax of €47.1 million compared with a net profit after tax of €82.4 million in 2012.

Key points of the Bank's performance include:

- A decrease in the net interest income of (-€12.85 million) was mainly driven by the low level of the short term euribor rates rates during the year together with the impact of rebalancing towards third parties funding sources with Medium Long Term tenors.
- Non recurring negative item in 2013 (-€12.5 million) related to IFRS13 implementation compared to positive 2012 extraordinary items (€24 million) related to structured finance deals.
- Significant and material costs containment actions resulted in a 24.6% reduction of other administrative expenses compared to the previous year.
- Significant decrease of the Sovereign credit spreads which have positively impacted the Revaluation Reserve, which moved from a negative amount of €576 million at the year end 2012 to a negative amount of €184 million at the year end 2013.

#### **Lending and Borrowing Activity**

In relation to liquidity, the Bank's short-term funding programmes (US Commercial Paper, Euro Commercial Paper and Certificates of Deposit) continued to perform poorly during 2013. However the Bank was able to issue a significant amount of new Medium Term Notes, thus increasing the amount of the Debt securities in issue from €4.7 billion at the end of 2012 to €5.7 billion at the end of 2013, resulting in an increase of the average maturity as a consequence of the new issues.

Following the commencement of the Balance Sheet diversification strategy, the 2013 investment plan in third party assets produced the results of €1.64billion new volumes.

#### Capitalisation

The Shareholder's equity increased by 20% to €2,123 million.

The Board wishes to express its appreciation to all members of staff for their continued efforts.

**R. Molony** Chairman



#### Directors' Report

The Directors present their report together with the audited financial statements for the year ended 31 December 2013.

#### Definitions

UniCredit Bank Ireland p.l.c.: 'The Company' or 'the Bank', a wholly owned subsidiary of UniCredit S.p.A.

UniCredit S.p.A.: The Company's Parent Company

UniCredit S.p.A. Group.: The Parent Company and its fully consolidated entities.

#### Principal Activities and Review of the Business

The principal business areas of the Company are credit and structured finance (loans, bonds, securitisation and other forms of asset financing), treasury activities (money market, repos, eonia and other interest rate swaps, foreign exchange and futures) and the issue of certificates of deposits, structured notes and commercial paper. The structured notes are listed on the Luxembourg stock exchange.

		2013	2012
		€′000	€′000
<b>Company Profits</b>	Profit for the financial year amounted to:	47,134	82,447

#### Dividends

An interim dividend of €82 million was paid on 26 April 2013 (2012: €133 million). The Board approved the dividend on 24 April 2013.

#### Financial and Non Financial KPI's

Interest income and similar revenues 2013 amounted to €652.2 million (2012: €667.1 million).

Interest expense and similar charges 2013 amounted to €563.5 million (2012: €565.5 million).

Net interest income 2013 amounted to €88.8 million (2012: €101.6 million).

Total operating income 2013 amounted to €55.59 million (2012: €104.62 million).

Net profit from financial activities amounted to €60.9 million (2012: €101.6 million).

The most significant events for the period ended 31 December 2013 were the following:

- 1) A decrease in the net interest income (-€12.85 million) was mainly driven by the low level of the short term euribor rates during the year.
- 2) During the year a non-recurring adjustment relating to IFRS 13 first time adoption on the derivatives curves (-€6 million), hedging ineffectiveness (-€7 million) and losses on disposal of loans (-€5 million) was offset by gains on the sale of AFS assets (€3.5 million)
- 3) Fees and Commissions expenses increased on the year as a result of securities borrowing and financial collateral fees.
- 4) A marked improvement in the revaluation reserve in the amount of €392 million year on year. This marked positive improvement was mostly derived by the decrease on credit spreads on the Italian Sovereign positions.
- 5) Strong Cost Management Activity, producing a reduction of almost 25% of the other administrative expenses.



#### Directors' Report (continued)

#### Financial and Non Financial KPI's (continued)

The Company's total assets at end of 2013 amounted to €26.2 billion (2012: €27.2 billion).

Total Shareholders equity (issued capital, reserves and revaluation reserves) amounted to €2.1 billion (2012: €1.8 billion). This increase is due mainly to the movement of the revaluation reserve.

Number of employees was equal to 31 at year end (2012: 30). The average number of employees for the year was 30 (2012: 30).

#### **Capital Restriction**

There is only one class of shares and all of the shares are owned by UniCredit S.p.A., there are no restrictions on the transfer or voting rights of these shares. For further details please refer to Item 190 – Issued capital in the notes to the financial statements on page 45.

#### Risk Management and Control

The Company, in the normal course of business, is exposed to a number of classes of risk, the most significant of which are credit risk, market risk (including interest rate and currency risk), liquidity risk and cash flow risk. Details of these risks are provided in note 4 of the 'Other Notes' section of the notes to the financial statements. The Company, in preparing the financial statements, follows a documented set of procedures and a control risk framework which is reviewed on a six month basis.

#### **Arm's Length Transactions**

The Directors have established formal procedures to ensure that all trading with other members of the ultimate parent undertaking is carried out on an arm's length basis.

#### **Political Donations**

The Electoral Act, 1997 requires companies to disclose all political donations over €5,080 in aggregate made during the year. The Directors have satisfied themselves that no such donations have been made by the Company.

#### **Future Developments**

The Directors have reviewed the activities of the Company with the intention of further developing its trading operations.

#### **Going Concern**

The financial statements continue to be prepared on a going concern basis, as the Directors are satisfied that the Company as a whole has the resources to continue in business for the foreseeable future.

#### **Directors**

The names of the persons who were Directors at any time during the year are set out below.

R. Molony - (Chairman) Independent non-executive

M. De Capitani - (Managing Director, Italian) Executive

(Appointed 06/03/2013)

S. Vaiani (Resigned 06/03/2013)

M. Bianchi - (Deputy Chairman, Swiss) Group

J. Gilroy - (Appointed 29/04/2013, Irish) Independent non-executive

P. M. Satta - (Italian) Group
A. Soprano - (Italian) Group

T. McAleese (Resigned 06/03/2013)

D. Courtney

Independent non-executive
Independent non-executive

P Braccioni (Resigned 28/03/2013) Group

Details of Directors interests are set out in note 7 of the 'Other Notes' section of the Notes to the financial statements.



#### Directors' Report (continued)

Directors The Audit Committee comprises D. Courtney (Chairman), J. Gilroy and A. (continued) Soprano. On the 5 March 2013 T. McAleese resigned from the Audit Committee and on the 29 April 2013 J.Gilroy was appointed. The purpose and scope of the Committee is to assist the Board of Directors in fulfilling their responsibilities for systems of internal control, accounting policies and financial reporting, and to monitor compliance with credit policy as approved by the Board of Directors. Additionally, the Company established a Risk committee on 8 March 2012, comprising A. Soprano (Appointed Chairman, effective 19 April 2012) D.Courtney and M De Capitani. (Appointed 5 March 2013). S Vaiani resigned from the Risk Committee on the 5 March 2013. The purpose and scope of the committee is to assist the Board of Directors in fulfilling their responsibilities in relation to Risk management.

**Books of Account** 

The measures taken by the Directors to secure compliance with the Company's obligation to keep proper books of account are the use of appropriate systems and procedures and the employment of competent persons. The books of account are kept at La Touche House, IFSC, Dublin 1.

**Independent Auditor** 

KPMG resigned on 6 March 2013 and Deloitte & Touche were appointed on the same date. Deloitte & Touche have expressed their willingness to continue in office in accordance with section 160(2) of the Companies Act 1963.

Regulation/Corporate
Governance

UniCredit Bank Ireland p.l.c. is a bank licensed and regulated by the Central Bank of Ireland under the Central Bank Acts 1942 to 2013 and is subject to the Corporate Governance Code for Credit Institutions issued by the same name.

#### On behalf of the Board

R. Molony Chairman.	P. M. Satta <b>Director.</b>				
M. Bianchi <b>Director.</b>	D. Courtney  Director.				
M. De Capitani Company Secretary.	4 March 2014.				



#### Statement of Directors' Responsibilities.

The Directors are responsible for preparing the Chairman's statement, Directors' report and the financial statements, in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU and in accordance with the relevant provisions of the Companies Acts 1963 to 2013

The financial statements are required by law and IFRSs, as adopted by the EU, to present fairly the financial position and performance of the Company. The Companies Acts 1963 to 2013 provide in relation to such financial statements that references in the relevant part of that Act to financial statements giving a true and fair view are references to their achieving a fair presentation.

In preparing the financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company and the parent Company will continue in business

The Directors are responsible for keeping proper books of account that disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that its financial statements comply with the Companies Acts 1963 to 2013. They are also responsible for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in the Republic of Ireland governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

#### Responsibility statement in accordance with the Transparency Regulations

The Directors whose names and functions are listed on page 1 confirm that, to the best of each Director's knowledge and belief:

- they have complied with the above requirements in preparing the financial statements;
- the financial statements, prepared in accordance with IFRS, as adopted by the European Union, give a true and fair view of the assets, liabilities, financial position of the Company and the profit of the Company for the year ended 31 December 2013; and
- the Directors' Report includes a fair review of the development and performance of the business and the position of the Company, together with a description of the principal risks and uncertainties faced by the Company.



# Statement of Directors' Responsibilities (continued)

On behalf of the Board

R. Molony <b>Chairman</b>	P. M. Satta <b>Director</b>	
M. Bianchi <b>Director</b>	D. Courtney  Director	
M De Capitani Company Secretary	4 March 2014.	



#### Independent Auditor's Report

To the members of UniCredit Bank Ireland p.l.c.

We have audited the financial statements of UniCredit Bank Ireland p.l.c for the year ended 31 December 2013 which comprise the Statement of Financial position, Income Statement, Statement of Changes in Equity, Cash Flow Statement and the related notes A1 to D7. The financial reporting framework that has been applied in their preparation is Irish law and International Financial Reporting Standards (IFRS) as adopted by the European Union.

This report is made solely to the company's members, as a body, in accordance with Section 193 of the Companies Act, 1990. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### of Directors and auditor

**Respective responsibilities** As explained more fully in the Directors' Responsibilities Statement on page 7 the Directors are responsible for the preparation of the financial statements giving a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with Irish law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Ethical Standards for Auditors issued by the Auditing Practices Board.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Company circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the Directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view, in accordance with IFRSs as adopted by the European Union, of the state of the affairs of the Company as at 31 December 2013 and of the profit for the year then ended and
- have been properly prepared in accordance with the Companies Acts 1963 to 2013.



#### Independent Auditor's Report (continued)

Matters on which we are required to report by the Companies Acts 1963 to 2013

We have obtained all the information and explanations which we consider necessary for the purposes of our audit.

In our opinion, proper books of account have been kept by the Company.

The Financial Statements are in agreement with the books of account.

In our opinion the information given in the Directors' Report is consistent with the financial statements.

The net assets of the Company, as stated in the Statement of Financial Position are more than half of the amount of its called-up share capital and, in our opinion, on that basis there did not exist at 31 December 2013 a financial situation which under Section 40(1) of the Companies (Amendment) Act, 1983 would require the convening of an extraordinary general meeting of the Company.

Matters on which we are required to report by exception

We have nothing to report in respect of the provisions in the Companies Acts 1963 to 2013 which require us to report to you if, in our opinion the disclosures of Directors' remuneration and transactions specified by law are not made.

John McCarroll For and on behalf of Deloitte & Touche Chartered Accountants and Statutory Audit Firm Dublin

04 March 2014



#### **Accounting Policies**

### Statement of Compliance

The financial statements as set out on pages 10 to 75 have been prepared in accordance with IFRSs as adopted by the EU and applicable at 31 December 2013. IFRS 13 Fair Value measurement, which came into effect for reporting periods beginning on or after January 1 2013, whose application is required prospectively, kept the banks concept of fair value substantially unchanged and introduced additional disclosure requirements relating to fair values.

An amendment to IFRS 7 in relation to disclosures regarding the transfer of financial assets became effective for periods beginning on or after 1 July 2011. The Bank has complied with the standards requirements for the first time in 2012. The Directors have considered all other standards and pronouncements newly effective for the year ended 31 December 2013 and have concluded that they have no material impact on the financial statements. The financial statements also comply with applicable requirements of Irish Statute comprising the Companies Acts 1963 to 2013.

#### **Basis of Preparation**

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of certain assets, liabilities, revenues and expenses, and disclosures of contingent assets and liabilities. The estimates and assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Since management's judgement involves making estimates concerning the likelihood of future events, the actual results could differ from those estimates. The estimates have a significant effect on the financial statements and estimates with a significant risk of material adjustment in the next year are in the areas of impairment of financial assets, and the fair value of certain financial assets and financial liabilities. A description of these estimates and judgements is set out on page 20 and also the assumption or estimate that certain markets were not active allowing the company to avail of the amendment to IAS 39 and reclassify certain instruments from trading to loans and receivables in 2008.

The financial statements comprise the Statement of Financial position, the income statement, the statement of comprehensive income, the statement of changes in shareholder's equity, the cash flow statement and the notes to the financial statements.



#### Foreign Currency Translation

#### Functional and presentational currency

The Company's financial statements are presented in euro, which is the functional currency of the Company's operations, rounded to the nearest thousand.

#### Transactions and balances

Monetary assets and liabilities denominated in foreign currencies are translated into euro at the rates of exchange ruling at the balance sheet date. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year–end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

Translation differences on non monetary items, such as securities held at fair value through the income statement, are reported as part of the fair value gain or loss. Translation differences on the amortised cost balances of securities classified as available for sale financial assets are included in the income statement. Other translation differences arising on securities classified as available for sale are included in other comprehensive income.



### Interest Income and Expense

Interest income and expense are recognised in the income statement for all interest bearing financial instruments using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant instrument's expected life. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial asset or financial liability. The application of the method has the effect of recognising income (and expense) receivable (or payable) on the instrument evenly in proportion to the amount outstanding over the period to maturity or repayment.

When calculating the effective interest rate, the Company estimates cash flows considering all contractual terms of the financial instrument but does not consider future credit losses. The calculation includes all fees, including those for estimated early redemptions, directly attributable transaction costs and all other premiums or discounts.

### Fee and Commission Income

Fees and commissions are generally recognised on an accruals basis when the service has been provided, unless it is appropriate to include them in the effective interest rate calculation.

Commitment fees, together with related costs, for loan facilities where drawdown is probable are deferred and recognised as an adjustment to the effective interest on the loan once drawn. Commitment fees in relation to facilities where drawdown is not probable are recognised on a straight line basis over the term of the commitment.

#### Financial Assets

The Company classifies its financial assets in the following categories:

- Financial assets held for trading
- Financial assets designated at fair value through profit or loss
- Available for sale financial assets
- Loans and receivables

Purchases and sales of investments are recognised on a settlement date basis. Loans are recognised when the cash is advanced to the borrowers. Financial assets are initially recognised at fair value plus direct and incremental transaction costs, with the exception of financial assets held for trading and financial assets designated at fair value through profit or loss, which are recognised at fair value with transaction costs expensed immediately.

- a) A financial asset is classified as held for trading if it is:
- acquired or incurred principally for the purpose of selling or repurchasing in the near term;
- part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of shortterm profit taking;
- a derivative (except for a derivative that is a designated hedging instrument).



### Financial Assets (continued)

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or where the Company has transferred the rights to receive contractual cash flows on the financial assets in a transaction which transferred substantially all the risk and rewards of ownership.

#### c) Available for Sale

Available for sale investments are those intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or security prices. Available for sale investments are initially measured at fair value including direct and incremental transaction costs. They are subsequently held at fair value. Unless impaired, gains and losses arising from changes in the fair value are included in other comprehensive income and in a separate revaluation reserve as a component of equity, until sale when the cumulative gain or loss is transferred to the income statement.

The fair value of assets traded in active markets is based on current bid prices. In the absence of current bid prices, the Company establishes a fair value using valuation techniques. These include the use of recent arm's length transactions, reference to other similar instruments, discounted cash flow analysis, option pricing models and other valuation techniques commonly used by market participants using observable inputs.

Interest is calculated using the effective interest method and credited to the income statement.

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or where the Company has transferred the rights to receive contractual cash flows on the financial assets in a transaction which transferred substantially all the risk and rewards of ownership.



#### d) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payment dates that are not quoted in an active market and are not classified as available for sale. They arise when the Company provides money to borrowers and does not intend on trading the receivables. Loans and receivables are initially recognised at fair value including direct and incremental transaction costs, and are subsequently carried on an amortised cost basis, less any provision for impairment.

Interest is calculated using the effective interest method and credited to the income statement.

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or where the Company has transferred the rights to receive contractual cash flows on the financial assets in a transaction which transferred substantially all the risk and rewards of ownership.

Included within loans and receivables are assets which were reclassified from the held for trading category. These assets were reclassified after the IASB issued an amendment to IAS 39 permitting reclassification of financial instruments in certain circumstances. These assets were reclassified as the Company has the intent and the ability to hold them for the foreseeable future and they are not traded in an active market.



### Reclassification of Financial Instruments

On 13th October 2008 the International Accounting Standards Board (IASB) issued an amendment permitting the reclassification of certain non derivative financial assets. Entities are permitted to reclassify financial assets classified as held for trading in the following situations only:

- Where the financial asset meets the definition of a loan or receivable at the date of reclassification and the entity has the intent and ability to hold it for the foreseeable future or to maturity; or
- ➤ In rare circumstances for other financial assets (i.e., those that do not meet the definition of a loan or receivable at the date of reclassification where the financial asset is no longer held for the purpose of selling or repurchasing it in the near term).

On 1 July 2008 and 1 October 2008 the Company reclassified financial assets which it no longer intended to sell, to loans and receivables as they were not actively traded and the Company has the intent and the ability to hold these instruments to maturity. These financial instruments had a minimal history of selling due to significantly reduced liquidity and market turmoil. No reclassifications have taken place since 1 October 2008.

For detail on this reclassification please refer to Note 5 of the Other Notes section of the Notes to the Financial Statements.

### Impairment of Financial Assets

At each reporting date the Company reviews the carrying amount of its loans and receivables to determine whether there is any indication that those assets have suffered an impairment loss. If such indication exists, the recoverable amount is estimated in order to determine the extent of the impairment loss and the carrying amount of the asset is reduced to its recoverable amount, as calculated. Impairment losses are immediately charged to the income statement.

Specific provisions are made against the carrying amount of loans and receivables in respect of which there is objective evidence of impairment, to reduce these loans and receivables to their recoverable amounts. The amount of specific allowances represents the difference between the carrying amount and the estimated recoverable amount, discounted at the original effective interest rate. Changes in specific provisions are recognised in the income statement.

For the purposes of a collective evaluation of impairment, loans and receivables are grouped on the basis of similar credit risk characteristics (i.e., on the basis of the Company's grading process that considers asset type, industry, geographical location and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for each of the groups of such assets by being indicative of the debtor groups' ability to pay amounts due according to the contractual terms of the assets being evaluated.



#### Impairment of Financial Assets (continued)

The Company calculates a collective provision amount on all homogenous groups of assets. No collective provision is calculated on Available for Sale assets which are individually reviewed for specific provisioning.

The collective provision was made on loans and receivables with customers positions only (where the Company pool similar positions for collective provision calculation purposes). The Company carried out a default (PD) and loss given default (LGD) scenario analysis using the PD/LGD values obtained from the Group CPM (Credit Portfolio Model).

In addition, with effect from end Q4 2011, in recognition of the deteriorated sovereign debt crisis, the Company have added a country weighting to the collective provision amount, by country (ie weightings that we attributed based on higher CDS levels for each sovereign).

The methodology and assumptions used for estimating future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experienced.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed. The amount of the reversal is recognised in the income statement.

Investment securities classified as available for sale are (continually) reviewed at the specific investment level for impairment. Impairment is recognised when there is objective evidence that a specific financial asset is impaired. Objective evidence of impairment might include a significant or prolonged decline in market value below the original cost of a financial asset and, in the case of debt securities, non receipt of interest due or principal repayment, or a measurable decrease in the estimated future cash flows since their initial recognition. Where such evidence exists at the reporting date, an impairment loss is recognised in the income statement as the excess of the asset's amortised cost over its fair value, therefore including a required reclassification of any cumulative fair value changes included in other comprehensive income.

#### **Financial Liabilities**

Financial liabilities include deposits taken, medium term notes, other debt securities issued and derivatives.

The Company classifies its financial liabilities in the following categories:

- Liabilities, deposits and debt securities in issue
- Financial liabilities held for trading

#### a) Liabilities, deposits and debt securities in Issue

Liabilities, deposits and debt securities in issue are initially recognised at fair value, which is normally the consideration received less transaction costs directly attributable to the financial liability. Subsequently these instruments are measured at amortised cost using the effective interest method.



### Financial Liabilities (continued)

#### b) Financial liabilities held for trading

Financial liabilities held for trading include derivatives that are not held in qualifying hedge relationships.

A liability held for trading is measured at fair value initially and transaction costs are taken directly to the income statement. These liabilities are subsequently measured at fair value through profit or loss.

These changes in fair value are recognised in the income statement in Part C item 80 'Gains/(losses) on financial assets and liabilities held for trading'.

#### Derivative Financial Instruments and Hedge Accounting

Derivative instruments used by the Company primarily comprise interest rate swaps, cross currency swaps and foreign exchange forwards.

Non-trading derivative transactions comprise transactions held for hedging purposes, as part of the Company's risk management strategy, against financial assets, financial liabilities, positions or cash flows, either accounted for on an amortised cost basis or part of the available for sale positions.

Derivative Financial Instruments and Hedge Accounting (continued) All derivatives are held on the balance sheet at fair value and are accounted for on a trade date basis. Fair values are obtained from quoted prices prevailing in active markets where available. Otherwise valuation techniques including discounted cash flows and option pricing models are used to value the instruments. Derivatives are included in assets when their fair value is positive and liabilities when their fair value is negative, unless there is a legal ability and intention to settle net.

#### Hedging

When a financial instrument is designated as a hedge, the Company formally documents the relationship between the hedging instrument and hedged item as well as its risk management objectives and its strategy for undertaking the various hedging transactions. The Company also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values of hedged items.

The Company currently has both portfolio and one-to-one hedge relationships.

To the extent that changes in the fair value of the hedging derivatives differ from changes in the fair value of the hedged risk in the hedged item or the cumulative change in the fair value of the hedging derivative differs from the cumulative change in the fair value of the hedged item, the hedge is ineffective. The amount of ineffectiveness, (taking into account the timing of the expected cash flows, where relevant) provided it is not so great as to disqualify the entire hedge from hedge accounting, is recorded in the income statement.

The Company currently has two types of hedging instruments:

Fair value hedge: a hedge of the exposure to changes in fair value of a recognised asset or liability, or an identifiable portion of such an asset or liability. Changes in the fair value of derivatives that qualify and are designated as fair value hedges are recorded in the income statement, together with changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. If the hedge no longer meets the criteria for hedge accounting, the fair value hedging adjustment cumulatively made to the carrying value of the hedged item is, for items carried at amortised cost, amortised over the period to maturity of the previously designated hedge relationship using the effective interest method.

Derivative Financial Instruments and Hedge Accounting (continued) Cash flow hedge: a hedge of the exposure to variability in cash flows that is attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction which could affect profit or loss. The portion of the gain or loss on a cash flow hedging instrument that is determined to be an effective hedge is recognised initially in Other Comprehensive income and in equity item 140 "Revaluation reserves". The ineffective portion of the gain or loss is recognised through profit or loss in item 90 "Fair value adjustments in hedge accounting". If a cash flow hedge is determined to be no longer effective or the hedging relationship is terminated, the cumulative gain or loss on the hedging instrument that remains recognised in "Revaluation reserves" from the period when the hedge was effective remains separately recognised in "Revaluation reserves" until the forecast transaction occurs or is determined to be no longer probable; in the latter case gains or losses are transferred to profit or loss to item 80 "Gains and losses on financial assets/liabilities held for trading".

The fair value changes recorded in item 140 "Revaluation reserves" are also disclosed in the statement of Other comprehensive income.

Derivatives that do not qualify for hedge accounting

Certain derivative contracts entered into as economic hedges do not qualify for hedge accounting. Changes in the fair value of any derivative instruments that do not qualify for hedge accounting are recognised immediately in the income statement in Part C item 80.

Offsetting Financial Instruments Financial assets and liabilities may be offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

**Financial Guarantees** 

Financial guarantees are given to banks, financial institutions and other bodies on behalf of customers to secure loans and other banking facilities ("facility guarantees"). Financial guarantees are initially recognised in the financial statements at fair value on the date that the guarantee is given. Subsequent to initial recognition, the Company's liabilities under such guarantees are measured at the higher of the initial measurement, less amortisation calculated to recognise in the income statement the fee income earned over the period, and the best estimate of the expenditure required to settle any financial obligation arising as a result of the guarantees at the balance sheet date.

Sale and Repurchase Agreements Securities may be lent or sold subject to a commitment to repurchase them ("repos"). Such securities are retained on the balance sheet when substantially all the risks and rewards of ownership remain with the Company. The liability to the counterparty is included separately on the balance sheet as appropriate.

Similarly when securities are purchased subject to a commitment to resell ("reverse repo"), or where the Company borrows securities but does not acquire the risks and rewards of ownership, the transactions are treated as collateralised loans, and the securities are not included in the balance sheet.

The difference between the sale and repurchase price is accrued over the life of the agreements using the effective interest method.



#### Sale and Repurchase Agreements (continued)

Securities borrowed for margin calls are not recognised in the financial statements, unless they are sold to third parties, at which point the obligation to repurchase the securities is recorded as a trading liability at fair value and any subsequent gain or loss is included in gains/(losses) on financial assets and liabilities held for trading.

#### Income Tax

Income tax comprises current and deferred tax. Income tax is recognised in the income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity, in which case the related income tax is also recognised respectively in other comprehensive income or equity. Current tax is the expected tax payable on the taxable income for the year using tax rates enacted or substantively enacted at the balance sheet date and any adjustment in respect of previous years.

Deferred income tax is provided, using the balance sheet liability method, on temporary timing differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred income tax is determined using tax rates based on legislation enacted or substantively enacted at the balance sheet date and expected to apply when the deferred tax asset is realised or the deferred tax liability is settled.

Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related benefit will be realised.

### Property, Plant and Equipment

Property, plant and equipment is stated at historical cost less accumulated depreciation and provision for impairment, if any. Historical cost includes expenditure that is directly attributable to the acquisition of the asset.

Depreciation is charged so as to write down the cost of assets over their estimated useful life, using the straight line method, on the following basis:

Leasehold improvements 5 years Computer equipment 3 years Office equipment 3 years

#### **Intangible Assets**

Computer software is stated at cost, less amortisation and provisions for impairment, if any. The identifiable and directly associated external and internal costs of acquiring and developing software are capitalised where the software is controlled by the Company, and where it is probable that future economic benefits that exceed costs will flow from its use over more than one year. Costs associated with maintaining software are recognised as an expense when incurred. Capitalised computer software is amortised over three years from the date it is brought into use.

#### Cash and Cash Equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise cash on hand, unrestricted balance with Central Bank and demand deposits, together with short-term, highly liquid investments that are readily convertible to a known amount of cash, and that are subject to an insignificant risk of changes in value. Cash and cash equivalents are carried at amortised cost in the Balance Sheet.



#### **Share Capital**

Issued financial instruments, or their components, are classified as equity where they meet the definition of equity in IAS 32 and confer on the holder a residual interest in the assets of the Company.

Dividends on ordinary shares are recognised in equity in the period in which they are approved by the Company's shareholders or in the case of an interim dividend, when it has been approved by the Board of Directors and paid. Dividends declared after the balance sheet date, are disclosed in the subsequent events note.

#### **Pension Obligations**

The Company operates a defined contribution pension scheme. The Company has no further payment obligations once the contributions have been paid. The contributions are recognised as an employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

#### **Segmental Reporting**

An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Company's other components, whose operating results are reviewed regularly by the Board of Directors (being the chief operating decision maker) to make decisions about resources allocated to each segment and assess its performance, and to which discrete financial information is available.

IFRS 8 Operating Segments requires the disclosure of revenues from external customers for each product and service, or each group of similar products and services. IFRS 8 also requires disclosures based on geographical information. For detail on these disclosures please see Notes to the Financial Statements, Other Notes, Note 3 Segmental reporting on page 52.

### Accounting Estimates and Judgements

Accounting estimates have a significant impact on the financial statements and estimates with a significant risk of material adjustment in the next year are set out below:

#### Asset impairment

The estimation of potential losses on loans and receivables and available for sale assets is inherently uncertain and depends upon many factors including portfolio grade profiles, local and international economic climates, and other external factors such as legal and regulatory requirements.

Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Company about the following loss events:

- (i) significant financial difficulty of the issuer or obligor;
- (ii) a breach of contract, such as a default or delinquency in interest or principal payments;
- (iii) the Company granting to the borrower, for economic or legal reasons relating to the borrower's financial difficulty, a concession that the lender would not otherwise consider;
- (iv) it becoming probable that the borrower will enter bankruptcy or other financial reorganisation;



# Accounting Estimates and Judgements (continued)

- (v) the disappearance of an active market for that financial asset because of financial difficulties; or
- (vi) observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including:
- adverse changes in the payment status of borrowers in the group; or
- national or local economic conditions that correlate with defaults on the assets in the group.

A specific provision is made against problem loans when, in the judgement of management, the estimated repayment realisable from the obligor, including the value of any security available, is likely to fall short on a discounted basis of the amount of principal and interest outstanding on the obligor's loan. The amount of the specific provision made in the financial statements is intended to cover the difference between the asset's carrying value and the present value of estimated future cash flows discounted at the asset's original effective interest rate. The management process for the identification of loans requiring provision is underpinned by independent tiers of review.

Collective provisioning estimates of incurred loss are driven by the following key factors:

- Probability of default, i.e. the likelihood of a customer defaulting on its obligations over the next 12 months;
- Loss given default, i.e. the fraction of the exposure amount that will be lost in the event of default; and
- Exposure at default, i.e. exposure is calculated by adding the expected drawn balance plus a percentage of the unused limits.

Our rating systems have been internally developed and are continually being enhanced, e.g. externally benchmarked, to help underpin the aforementioned factors which determine the estimates of incurred loss.

Fair value of financial assets and liabilities held for trading, available for sale financial assets, fair value of loans and receivables securities and hedging derivatives.

The following paragraphs set out the method of valuing the positions of the above mentioned assets and liabilities.

**Instrument: Method of Valuation** 

Transferable securities include government bonds, corporate bonds, equities and other debt securities.

Where quoted in an active market, previous day's closing bid prices are utilised where available.

Pricing sources are chosen based on providers with executable prices offering the tightest bid/offer spread.



Fair value of financial assets and liabilities held for trading, available for sale financial assets, fair value of loans and receivables securities and hedging derivatives. (continued)

Where not quoted in an active market, internal pricing model valuation techniques are used. The methodology includes the calculation of the expected recoverable cashflows under the terms of each specific contract and then discounts these values back to a present value. These models use as their basis independently sourced market parameters including, interest rate yield curves, equities and commodities prices, option volatilities and currency rates.

#### Asset Backed Securities ('ABS')

Where actively traded previous day's closing bid prices are utilised.

Where not quoted in an active market, the Company uses valuation techniques which include external ratings and market information to assess the pricing procedure for asset backed securities. The prices are reviewed by a UniCredit S.p.A. Group company.

#### Units in collective investment scheme

Fair value is estimated by reference to the prices received from the external administrators of the fund and the liquidity of the investment which is an open ended fund with no redemption restrictions.

### Derivative contracts including: Eonia swaps, Interest rate swaps, Cross currency swaps and FX Forwards

Valued using discounted cash flow analysis. Cashflows are discounted using rates which are either directly observable or are implied from instrument prices and input into the system on a daily basis.

#### Fair value calculation:

In order to calculate the fair value of loans and receivables with banks, loans and receivables with customers, deposits from banks, deposits from customers and debt securities in issue, present value calculations based on Euribor/Libor curves as at 31st December were utilised. The fair value determined using this calculation includes specific risk factors such as liquidity risk, and where relevant, counterparty risk.

IFRS 7 requires that for financial instruments measured at fair value on balance sheet fair value measurements are disclosed by the source of inputs, using the following three level hierarchy:

- Level 1: Quoted prices in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices).
- Level 3: Inputs for the asset or liability that is not based on observable market data (observable inputs).

For details of these disclosure requirements please see Note 4 of the Other Notes sections of the financial statements in accordance with the amended IFRS 7.



### Prospective Accounting Changes

The following relevant standards, amendments and interpretations have been endorsed by the EU but are not effective for the year ended 31 December 2013 and have not been applied in preparing the financial statements:

Amendments to IFRS 7 Financial Instruments: Disclosures – Offsetting Financial Assets and Financial Liabilities - The International Accounting Standards Board issued an amendment to IFRS 7 in December 2011 for annual periods beginning on or after 1 January 2013.

Amendments to IAS 32 Financial Instruments: Presentation – Offsetting Financial Assets and Financial Liabilities - The International Accounting Standards Board issued an amendment to IAS 32 in December 2011 for annual periods beginning on or after 1 January 2014, with earlier application permitted.



Statement of Financial Position as at 31 December		
Part A	2013	2012
Items Balance sheet - Assets	€′000	€′000
10 Cash and cash balances	23,900	16,789
20 Financial assets held for trading	3,363	34,999
40 Available-for-sale financial assets	9,026,443	9,267,069
60 Loans and receivables with banks	15,190,977	15,480,684
70 Loans and receivables with customers	1,669,131	2,002,234
80 Hedging derivatives	198,050	258,133
90 Changes in fair value of portfolio hedged items (+/-)	66,455	9,703
120 Property, plant and equipment	81	68
130 Intangible assets	599	173
140 Tax assets		
a) Current tax assets	-	1,842
b) Deferred tax assets	26,306	82,338
160 Other assets	291	468
Total assets	26,205,596	27,154,500
Part B	2013	2012
Items Balance sheet - Liabilities	€′000	€′000
10 Deposits from banks	15,477,437	17,531,463
20 Deposits from customers	1,576,389	1,645,726
30 Debt securities in issue	5,737,474	4,743,012
40 Financial liabilities held for trading	1,461	1,168
60 Hedging derivatives	1,197,942	1,405,532
70 Changes in fair value of portfolio hedged items (+/-)	88,429	59,908
80 Tax liabilities	,	
a) Current tax liability	508	
100 Other liabilities	3,352	2,445
Total Liabilities	24,082,992	25,389,254
	2012	2012
Pologo shoot Charabaldada quiitu	2013	2012
Balance sheet – Shareholder's equity	€′000 (104.141)	€′000
140 Revaluation reserve	(184,141)	(576,365)
170 Reserves	752 440	752 440
(a) Capital contribution	753,419	753,419
(b) Capital redemption reserve	45,802	45,802
(c) Profit and Loss Account – at start of the year	199,271	249,824
(d) Dividend paid	(82,000)	(133,000)
(e) Net profit for the year	47,134	82,447
190 Issued capital	1,343,119	1,343,119
Total Shareholder's Equity	2,122,604	1,765,246
Total liabilities and shareholder's equity	26,205,596	27,154,500

The notes on pages 33 to 75 form part of these financial statements.



On behalf of the Board	
R. Molony	P. M. Satta
Chairman.	Director.
M. Bianchi	D. Courtney
Director.	Director. '
M De Capitani Company Secretary.	4 March 2014.



#### **Income Statement**

Year Ended 31 December 2013

		2013	2012
Items	s – Part C	€′000	€′000
<u>10</u>	Interest income and similar revenues	652,229	667,134
<u>20</u>	Interest expense and similar charges	(563,466)	(565,517)
<u>30</u>	Net Interest Income	88,763	101,617
<u>40</u>	Fee and commission income	49,471	14,365
<u>50</u>	Fee and commission expense	(67,339)	(27,865)
<u>60</u>	Net fees and commissions	(17,868)	(13,500)
	(Losses)/gains on financial assets and liabilities held for		
<u>80</u>	trading	(603)	(169)
<u>90</u>	Fair Value adjustments in hedge accounting	(13,202)	(3,601)
100	Gains/(losses) on disposal of:		
	a) Loans and receivables	(5,067)	(5,130)
	b) Available for Sale Financial Assets	3,563	-
	d) Financial liabilities held at amortised cost	-	25,609
	Gains/(losses) on financial assets/liabilities designated at		_
<u>110</u>	fair value through profit or loss	-	(209)
<u>120</u>	Total operating income	55,586	104,617
<u>130</u>	Impairment (losses)/write-back on:		
	a) Loans	2,600	(3,000)
	b) Available for sale financial assets	2,716	-
<u>140</u>	Net profit from financial activities	60,902	101,617
<u>180</u>	Administrative costs		_
	a) Staff expenses	(3,927)	(3,659)
	b) Other administrative expenses	(2,453)	(3,251)
190	Provisions for Risks and Charges	(500)	-
<u>200</u>	Depreciation on property, plant and equipment	(26)	(87)
<u>210</u>	Depreciation on intangible assets	(121)	(92)
<u>220</u>	Other operating income	=	6
<u>230</u>	Operating costs	(7,027)	(7,083)
<u>280</u>	Profit before tax from continuing operations	53,875	94,534
200	Tax expense related to profit from continuing exerctions	(6 711)	(12.007)
<u>290</u>	Tax expense related to profit from continuing operations  Profit for the year (all attributable to charabelders)	(6,741)	(12,087)
<u>320</u>	Profit for the year (all attributable to shareholders)	47,134	82,447



## Statement of Other Comprehensive Income Year Ended 31 December 2013

		2013	2012
		€′000	€′000
10	Profit for the year	47,134	82,447
Othe	r comprehensive income after tax		
20	Available-for-sale financial assets		
	- Net change in fair value	387,799	706,432
	- Net amount transferred to profit or loss	2,715	-
60	Cash flow hedges		
	- Effective portion of changes in fair value	1,127	755
	- Net amount transferred to profit or loss	583	2,872
100	Total of other comprehensive income after tax	392,224	710,059
110	Total comprehensive income after tax	439,358	792,506
110	Total comprehensive income after tax	457,550	172,300

The notes on pages 33 to 75 form part of these financial statements.

All results are from continuing activities.

#### On behalf of the Board

R. Molony Chairman.	P. M. Satta <b>Director.</b>
M. Bianchi <b>Director.</b>	D. Courtney <b>Director.</b>
M De Capitani Company Secretary.	4 March 2014



#### Statement of Changes in Shareholder's Equity Year ended 31 December 2013

	Share capital	Capital contribution	Capital redemption reserve	Available for sale reserve	Cash Flow Hedge Reserve	Profit and Loss account	Total
Opening balances at 1 January 2013	€′000 1,343,119	€,000 753,419	€′000 45,802		€′000 (8,744)	€′000 199,271	€,000 1,765,246
Profit attributable to the equity shareholders <b>Other comprehensive income</b> Change in fair value of available for sale financial assets	-	-	-	-	-	47,134	47,134
<ul><li>available for sale financial assets</li><li>hedge</li></ul>	-	-	-	104,916 341,386	-	-	104,916 341,386
Cash flow hedges: - Effective portion of changes in fair value	-	-	_	, -	1,371	<u>-</u>	1,371
- Net amount transferred to profit or loss					583		
Movement in deferred tax	-	-	- -	(55,788)	(244)	- -	583 (56,032)
Total other comprehensive income	-	-	-	390,514	1,710	-	392,224
Total comprehensive income	-	-	-	390,514	1,710	47,134	439,358
Dividend distribution	-	-	-	-	-	(82,000)	(82,000)
Closing balances as at 31 December 2013	1,343,119	753,419	45,802	(177,107)	(7,034)	164,405	2,122,604



#### Statement of Changes in Shareholder's Equity Year ended 31 December 2012

	Share capital	Capital contribution	Capital redemption reserve	Available for sale reserve	Cash Flow Hedge Reserve	Profit and Loss account	Total
Opening balances at 1 January 2012	€′000 1,343,119	€,000 753,419	€′000 45,802	€′000 (1,274,053)	€′000 (12,371)	€′000 249,824	€,000 1,105,740
Profit attributable to the equity shareholders	-	-	-	-	-	82,447	82,447
Other comprehensive income Change in fair value of available for sale financial assets							
<ul> <li>available for sale financial assets</li> </ul>	-	-	-	867,442	-	-	867,442
- hedge- Fair Value	-	-	-	(60,091)	-	-	(60,091)
Impairment on available for sale recycled into profit or loss Cash flow hedges:	-	-	-		-	-	
<ul> <li>Effective portion of changes in fair value</li> </ul>	-	-	-	-	1,273	-	1,273
- Net amount transferred to profit or							
loss Movement in deferred tax	-	-	-	(100.010)	2,872	-	2,872
Total other comprehensive income		-	<u>-</u>	(100,919)	(518)	<u>-</u>	(101,437)
	-		-	(706,432)	3,627	-	710,059
Total comprehensive income	-	-	-	706,432	3,627	82,447	792,506
Dividend distribution	-	-	-	-	-	(133,000)	(133,000)
Closing balances as at 31 December 2012	1,343,119	753,419	45,802	(567,621)	(8,744)	199,271	1,765,246



# Cash Flow Statement (indirect method) 31 December 2013

	31 December 2013	2013 €′000	2012 €′000
A.	Operating Activities	€ 000	€ 000
Λ.	1. Operations	56,261	00 107
	- profit for the year	47,134	88,192
	- capital gains/losses on financial assets/liabilities held for trading	603	82,447 378
	and on assets/liabilities designated at fair value through profit	003	370
	and loss (+/-)		
	- capital gains/losses on hedging operations (+/-)	13,202	3,601
	- net write-offs/write-backs due to impairment (+/-)	(5,316)	3,000
	- net write-offs/write-backs on tangible and intangible assets	147	179
	(+/-)		
	- tax paid (+/-)	(6,250)	(13,500)
	-Add back tax charge for the year	6,741	12,087
	2. Liquidity generated/absorbed by financial assets	(961,041)	(3,064,806)
	- financial assets held for trading	31,033	58,504
	- financial assets at fair value	-	79,950
	- available-for-sale financial assets	240,626	(1,131,419)
	- loans and receivables with banks	(1,441,923)	(2,808,655)
	- loans and receivables with customers	161,043	644,821
	- other assets	48,180	91,993
	3. Liquidity generated/absorbed by financial liabilities	(911,760)	4,985,409
	- deposits from banks	(2,054,026)	2,957,199
	- deposits from customers	(69,337)	170,274
	- debt certificates including bonds	994,464	1,069,956
	- financial liabilities held for trading	293	(50,709)
	- financial liabilities designated at fair value	-	
	- other liabilities	216,846	838,689
	Net liquidity generated/absorbed by operating activities	(1,816,540)	2,008,795
В.	Investment Activities		
Ь.	1. Net Liquidity by:		
	- tangible and intangible assets	(639)	(218)
	tangible and intangible assets	(037)	(210)
	Net liquidity generated/absorbed by investment activities	(639)	(218)
C.	Funding Activities		
-	Dividend Paid to Parent Company	(82,000)	(133,000)
		, , ,	, , ,
	Net liquidity generated/absorbed by funding activities	(82,000)	(133,000)
	Increase/Decrease in cash and cash equivalents	(1,899,179)	1,875,577
		(.,,,,,,,,	.,0.0,0.1
	Cash and cash equivalents at 1 January	2,021,425	145,848
	Cash flow	(1,899,179)	1,875,577
	Cash and cash equivalents at 31 December	122,246	2,021,425
	•	-	· · · · · · · · · · · · · · · · · · ·

KEY: (+) generated; (-) absorbed



# Cash Flow Statement (indirect method) (continued) 31 December 2013

Reconciliation of Cash and Cash Equivalents.	2013 €′000	2012 €′000
Cash and cash balances	23,900	16,789
Deposit and current accounts with banks	30,085	1,761,715
Deposits with customers	68,261	242,921
Cash and cash equivalents total at 31 December	122,246	2,021,425
On behalf of the Board		
R. Molony. Chairman.	P. M. Satta <b>Director</b>	
	D. Courtney <b>Director</b>	
M. Bianchi. <b>Director.</b>	bliector	



#### Notes to the Financial Statements

The Notes to the Financial Statements are broken down as follows:

- A) Balance Sheet Notes Assets
- B) Balance Sheet Notes Liabilities
- C) Income Statement Notes

Derivative assets

D) Other Notes

#### A) Balance Sheet Notes - Assets

#### Item 10 - Cash and cash balances

1.1 Cash and cash balances: breakdown	2013	2012
	€′000	€′000
a) Cash	1	1
b) Demand deposits with the Central Bank	23,899	16,788
	23,900	16,789
Item 20 – Financial assets held for trading		
2.1 Financial assets held for trading: product breakdown	2013	2012
2.1 Financial assets held for trading: product breakdown	2013 €′000	2012 €′000

2.2 Financial assets held for trading: analysis of debt and	2013	2012
equity securities by remaining maturity	€′000	€′000
- Unspecified	-	30,516
	-	30,516
2.3 Financial assets held for trading: listing status		
- Unlisted	-	30,516
	-	30,516
Amounts include:		
Due from parent company and fellow subsidiaries	-	_

Financial assets held for trading of Nil (2012: Nil) have been pledged to third parties in sale and repurchase agreements for periods not exceeding six months.



30,516

4,483 **34,999** 

3,363

3,363

#### Notes to the Financial Statements (continued)

#### A) Balance Sheet Notes – Assets

#### Item 20 - Financial assets held for trading (continued)

In 2008 the Company availed of an amendment on IAS 39 made by the IASB on 13 October 2008 permitting the reclassification of certain financial assets classified as held for trading to loans and receivables. For details on this reclassification please see Note 5 of the Other Notes section of the Notes to the Financial Statements.

Derivatives held for trading	2013	2013	2012	2012
_	€′000	€′000	€′000	€′000
	Fair Value	Nominal	Fair Value	Nominal
Cross currency swaps	-	-		_
Eonia swaps	751	5,850,000	2,780	6,450,000
Interest rate swaps	-	-	1,365	26,274
Forward currency sales	2,612	231,052	338	2,311
Forward currency purchases	-	-	-	-
Equity derivative	-	-	-	-
	3,363	6,081,052	4,483	6,478,585

Included in derivatives held for trading is a fair value carrying amount of Nil (2012: €1.7 million) due from UniCredit S.p.A. Group.

The derivatives classified in financial assets held for trading are for economic hedging purposes.



4.

# Notes to the Financial Statements (continued)

# A) Balance Sheet Notes - Assets (continued)

## Item 40 – Available for sale financial assets

2013	2012
€′000	€′000
8,062,234	8,982,764
14,572	14,071
949,637	270,234
9,026,443	9,267,069
105,163	155,909
	€'000 8,062,234 14,572 949,637 9,026,443

Available for sale fair value assets of  $\leq$ 5.3 billion (2012:  $\leq$ 5.9 billion) have been pledged to third parties in sale and repurchase agreements.

Included within available for sale assets is €23.8 million (2012: €24.9 million) of asset backed securities. Management has considered the financial impact of collateral held within securities and considers it to be sufficient to recover the carrying value of such assets.

4.2 Available for sale financial assets: analysis by remaining maturity	2013 €′000	2012 €′000
- over 5 years	2,689,302	2,690,961
- 5 years or less but over 1 year	6,142,828	4,130,543
- 1 year or less but over 3 months	-	2,398,430
- 3 months or less	194,313	47,135
	9,026,443	9,267,069
4.3 Available for sale financial assets: listing status	2013	2012
	€′000	€′000
Analysis by listing status		
- Listed	9,026,443	9,267,069
	9,026,443	9,267,069



# A) Balance Sheet Notes - Assets (continued)

# Item 40 – Available for sale financial assets (continued)

4.4 Available for sale financial assets: annual changes	2013 €′000	2012 €′000
At 1 January	9,267,069	8,135,650
Additions	2,088,637	1,050,442
Disposals and maturities	(2,346,361)	(863,118)
Exchange differences	(196,484)	(95,390)
Changes in fair value	220,722	1,028,578
Interest receivable	(7,140)	10,907
At 31 December	9,026,443	9,267,069
Item 60 – Loans and receivables with banks		
6.1 Loans and receivables with banks: analysis by remaining maturity	2013 €′000	2012 €′000
Loans and receivables : Remaining maturity		
- over 5 years	93,660	109,610
- 5 years or less but over 1 year	5,565,300	1,658,548
- 1 year or less but over 3 months	767,353	3,331,802
- 3 months or less	29,032	1,752,243
- Repayable on demand	1,053	9,472
	6,456,398	6,861,675
Unquoted securities : Remaining maturity		
- over 5 years	5,453,383	5,066,927
- 5 years or less but over 1 year	3,181,189	3,185,451
- 1 year or less but over 3 months	100,007	66,654
- 3 months or less		299,977
	8,734,579	8,619,009
	15,190,977	15,480,684
Amounts include:		
Due from parent company and fellow subsidiaries	14,460,772	9,278,367
Included in the total of loans and receivable with banks are 2 billion (2012: Nil).	sale and repurchase a	greements of
6.2 Loans and receivables with banks: fair value	2013 €′000	2012 €′000
Loans and receivables with banks	14,739,908	14,210,468



# A) Balance Sheet Notes – Assets (continued)

# Item 60 – Loans and receivables with banks (continued)

### 6.3 Loans and receivables with banks: Reclassification

In 2008 the Company has availed of an amendment on IAS 39 made by the IASB on 13 October 2008 permitting the reclassification of certain financial assets classified as held for trading to loans and receivables. For details on this reclassification please see Note 5 of the Other Notes section of the Notes to the Financial Statements.

The carrying value of assets which were reclassified in 2008 from held for trading to loans and receivables with banks, and are still held in 2013 was Nil (2012: Nil).

### Item 70 – Loans and receivables with customers.

Loans and receivables with customers: analysis by	2013	2012
remaining maturity	€′000	€′000
Loans and receivables: Remaining maturity		
- over 5 years	495,737	749,821
- 5 years or less but over 1 year	251,386	108,518
- 1 year or less but over 3 months	194,172	275,600
- 3 months or less	148,526	243,822
	1,089,821	1,377,761
Loans and receivables with customers collective impairment	(2,600)	(5,200)
	1,087,221	1,372,561
Unquoted securities : Remaining maturity		
- over 5 years	483,381	580,405
- 5 years or less but over 1 year	98,529	49,268
- 1 year or less but over 3 months	-	-
Unquoted securities : Impaired assets remaining maturity		
- 5 years or less but over 1 year	-	-
	1,669,131	2,002,234
	2013	2012
Amounts include:	€′000	€′000
Due from parent company and fellow subsidiaries	894,791	1,002,533

Included in the total of loans and receivable with customers are sale and repurchase agreements of €88.4 million (2012: €182.9 million).

Included within loans and receivables with customers is €218.5 million (2012: €298.6 million) of asset backed securities. Management has considered the financial impact of collateral held within securities and considers it to be sufficient to recover the carrying value of such assets.

Loans and receivables with customers: Fair value	2013 €′000	2012 €′000
7.2 Loans and receivables with customers	1,630,638	1,875,114
	1,630,638	1,875,114



# A) Balance Sheet Notes – Assets (continued)

# Item 70 – Loans and receivables with customers (continued)

### 7.3 Loans and receivables with customers: Reclassification

In 2008 the Company availed of an amendment on IAS 39 made by the IASB on 13 October 2008 permitting the reclassification of certain financial assets classified as held for trading to loans and receivables. For details on this reclassification please see Note 5 of the Other Notes section of the Notes to the Financial Statements.

In 2008 the carrying value of assets which were reclassified in 2008 from held for trading to loans and receivables with customers, and are still held in 2013 was €218 million (2012: €323 million).

# Item 80 – Hedging derivatives

8.1	Hedging derivatives	2013	2013	2012	2012
		€′000	€′000	€′000	€′000
		Fair Value	Nominal	Fair Value	Nominal
	Cross currency swaps	20,205	266,100	35,319	171,548
	Interest rate swaps	177,845	5,615,316	222,814	6,465,236
		198,050	5,881,416	258,133	6,636,784

Included in hedging derivatives is an amount of €130 million (2012: €149.9 million) which is due from UniCredit S.p.A. Group.

For detail on derivatives please refer to the notes on derivatives which is included within the market risk portion of note 4 of the Other Notes section of the Notes to the Financial Statements.

# Item 90 – Changes in fair value of portfolio hedged items (+/-)

9.1	Changes in fair value of portfolio hedged items (+/-)	2013	2012
		€′000	€′000
	Positive changes in fair value of portfolio hedged items	66,455	9,703
		66,455	9,703

The above amount relates to changes in portfolio hedged items in securities which are both loans and receivables with banks and loans and receivables with customers.



# A) Balance Sheet Notes – Assets (continued)

# Item 120 – Property, plant and equipment

Property, plant and 12.1 equipment	Leasehold improvements	Office equipment	Computer equipment	Total
Cost	€'000	€'000	€'000	€'000
At 1 January 2012	1,307	72	225	1,604
Additions	-	1	73	74
Disposals			(2)	(2)
At 1 January 2013	1,307	73	296	1,676
Additions	-		40	40
Disposals	(44)	(2)	(25)	(71)
At 31 December 2013	1,263	71	311	1,645

	Leasehold Improvements	Office equipment	Computer equipment	Total
Accumulated depreciation At 1 January 2012 Charge for year Disposals	<b>€′000</b> 1,273 34	<b>€′000</b> 68 4	<b>€′000</b> 180 49	<b>€′000</b> 1,521 87
At 1 January 2013	1,307	72	229	1,608
Charge for year Disposals	(44)	1 (2)	26 (25)	27 (71)
At 31 December 2013	1,263	71	230	1,564
Net book values At 31 December 2012 At 31 December 2013		<u>1</u>	67 81	68 81



# A) Balance Sheet Notes – Assets (continued)

Item 130 – Intangible assets

13.1 Intangible assets	Computer	Total
	software costs	
Cost	€'000	€'000
At 1 January 2012	1,825	1,825
Additions	144	144
At 1 January 2013	1,969	1,969
Additions	575	575
At 31 December 2013	2,544	2,544
Accumulated depreciation		
At 1 January 2012	1,704	1,704
Charge for year	92	92
At 1 January 2013	1,796	1,796
Charge for year	149	149
At 31 December 2013	1,945	1,945
Net book values		
At 31 December 2012	173	173
At 31 December 2013	599	599
Item 140 – Tax assets		
14.1 Tax assets	2013	2012
	€′000	€′000
Deferred taxation asset at 1 January		
Tax credit arising from negative AFS revaluation reserve	26,306	82,338
At 31 December	26,306	82,338
Current taxation asset		1,842
		1,842
Total tax assets	26,306	84,180
The deferred tax asset is 12.5% of the gross amount of the	e net available for sale res	erve.
Item 160 – Other assets		
Other assets	2013	2012
	€′000	€′000
Accounts receivable and prepayments	291	468
	291	468



## B) Balance Sheet Notes – Liabilities

# Item 10 - Deposits from banks

Deposits from banks: analysis by remaining maturity	2013	2012
	€′000	€′000
Remaining maturity		
- Over 5 years	553,805	844,321
- 5 years or less but over 1 year	9,323,562	9,186,678
- 1 year or less but over 3 months	1,843,813	4,465,206
- 3 months or less	3,752,620	3,035,251
- Repayable on demand	3,637	7
	15,477,437	17,531,463
Amounts include:		
Due to parent company and fellow subsidiaries	2,951,857	4,260,091

Included in deposits from banks are deposits of  $\{6.3 \text{ billion (2012: } \{6.8 \text{ billion) held as security for securities sold under repurchase agreements.}$ 

Included in deposits from banks are two Upper Tier 2 deposits which are included within Regulatory Capital in Item 19.2 page 45.

	2013	2012
Deposits from banks: Fair Value	€′000	€′000
<b>1.2</b> Deposits from Banks	15,793,313	17,785,304
	15,793,313	17,785,304

# Item 20 – Deposits from customers

2.1 Deposits from customers: analysis by remaining maturity	2013 €′000	2012 €′000
Remaining maturity		
- 5 years or less but over 1 year	524,854	539,837
- 1 year or less but over 3 months	-	342,897
- 3 months or less	1,051,535	762,992
	1,576,389	1,645,726

Amounts include:

Due to parent company and fellow subsidiaries 61,695 45,523

Included in customer accounts are deposits of €1.4 billion (2012: €1.5 billion) held as security for securities sold under repurchase agreements.



# B) Balance Sheet Notes – Liabilities (continued)

	2013	2012
2.2 Deposits from customers: Fair value	€′000	€′000
Deposits from customers	1,692,840	1,748,017
	1,692,840	1,748,017
Item 30 – Debt securities in issue		
3.1 Debt securities in issue: analysis by remaining maturity	2013 €′000	2012 €′000
Bonds and medium term notes		
Remaining maturity		
- over 5 years	184,389	135,925
- 5 years or less but over 1 year	2,621,668	3,843,198
- 1 year or less but over 3 months	2,210,118	653,940
- 3 months or less	606,263	-
	5,622,438	4,633,063
Other debt securities in issue	,	
Remaining maturity		
- 5 years or less but over 1 year		9,021
- 1 year or less but over 3 months	71,041	50,948
- 3 months or less	43,995	49,980
	5,737,474	4,743,012
Amounts include:		
Due to parent company and fellow subsidiaries	57,073	51,705
	2013	2012
3.2 Debt securities in issue: Fair Value	€′000	€′000
Debt securities in issue	5,705,864	4,816,662
	5,705,864	4,816,662
3.3 Debt securities in issue: by financial instrument	2013	2012
· 	€′000	€′000
Certificate of deposit	14,014	9,021
Commercial paper	101,022	100,928
Medium term note	5,622,438	4,633,063
	5,737,474	4,743,012



# B) Balance Sheet Notes – Liabilities (continued)

# Item 40 - Financial liabilities held for trading

4.1	Financial liabilities held for trading	2013 €′000 Fair Value	2013 €'000 Nominal	2012 €′000 Fair Value	2012 €'000 Nominal
	Currency forward purchase contracts	479	21,753	25	28,190
	Currency forward sale contracts	150	24,667	172	753
	Interest rate, eonia and cross currency				
	derivatives	832	8,350,000	971	2,300,000
		1,461	8,396,420	1,168	2,328,943

Included in trading derivatives is an amount of €0.5 million (2012: €0.2 million) which is due to UniCredit S.p.A. Group.

For detail on derivatives please refer to the notes on derivatives which is included within the market risk portion of 'Other Notes' note 4.

The derivatives classified in financial liabilities held for trading are for economic hedging purposes.

# Item 60 – Hedging derivatives

6.1	Hedging derivatives	2013 €′000 Fair Value	2013 €′000 Nominal	2012 €′000 Fair Value	2012 €′000 Nominal
	Cross currency swaps	191,422	3,046,856	150,452	3,018,812
	Interest rate swaps	998,346	8,016,153	1,244,649	8,820,338
	Equity derivative	-	-	-	-
	Currency forward sale contracts	8,174	81,220	10,431	135,760
		1,197,942	11,144,229	1,405,532	11,974,910

Included in hedging derivatives is an amount of €812 million (2012: €815 million) which is due to UniCredit S.p.A. Group.

For detail on derivatives please refer to the notes on derivatives which is included within the market risk note in 'Other Notes' note 4.

# Item 70 – Changes in fair value of portfolio hedged items (+/-)

7.1 Changes in fair value of portfolio hedged items (+/-)	2013	2012
	€′000	€′000
Positive/(Negative) changes in fair value of portfolio	88,429	59,908
	88,429	59,908

The above amount relates to changes in portfolio hedged items on deposits from banks.



# B) Balance Sheet Notes – Liabilities (continued)

# Item 80 – Tax liabilities

1 Current tax liability	2013	201
To the total	€′000	€′00
Current tax liability	508	
Item 100 – Other liabilities	508	
1 Other liabilities	2013	201
	€′000	€′00
Creditors and accruals	3,352 <b>3,352</b>	2,44 <b>2,44</b>
Item 140 – Revaluation reserve	3,332	2,11
1 Available for sale reserve	2013	201
Available for sale reserve	€′000	€′00
At 1 January	(567,621)	(1,274,053
Change in fair value of available for sale financial assets	(307,021)	(1,274,033
- available for sale financial assets	104,916	867,44
- hedge	341,386	(60,091
	311,500	(00/07)
Impairment recognised in the income statement	=	
Impairment recognised in the income statement  Movement in deferred tax	(55,788)	(100,919
Movement in deferred tax  At 31 December  The available for sale revaluation reserve movement representations are saled to the saled to	(55,788) (177,107) esents the fair value move	(567,621
Movement in deferred tax At 31 December	(177,107) esents the fair value move	201
Movement in deferred tax At 31 December  The available for sale revaluation reserve movement repror sale instruments.	(177,107) esents the fair value move	(567,621 ements in available 201
Movement in deferred tax  At 31 December  The available for sale revaluation reserve movement repror sale instruments.  Cash flow hedge reserve  At 1 January	(177,107) esents the fair value move 2013 €'000 (8,744)	(567,621 ements in availabl 201 €′00
Movement in deferred tax  At 31 December  The available for sale revaluation reserve movement repror sale instruments.  Cash flow hedge reserve  At 1 January  Effective portion of changes in fair value	(177,107) esents the fair value move  2013  €'000  (8,744)  1,371	(567,621 ements in availabl 201 €′00 (12,371 1,27
Movement in deferred tax At 31 December  The available for sale revaluation reserve movement repror sale instruments.  Cash flow hedge reserve  At 1 January  Effective portion of changes in fair value  Net amount transferred to profit or loss	(177,107) esents the fair value move  2013  €'000  (8,744)  1,371  583	(567,621 ements in availabl 201 €'00 (12,371 1,27 2,87
Movement in deferred tax  At 31 December  The available for sale revaluation reserve movement repror sale instruments.  Cash flow hedge reserve  At 1 January  Effective portion of changes in fair value  Net amount transferred to profit or loss  Movement in deferred tax	(177,107) esents the fair value move  2013  €'000  (8,744)  1,371  583  (244)	(567,621 ements in available 201 €'00 (12,371 1,27 2,87 (518
Movement in deferred tax  At 31 December  The available for sale revaluation reserve movement repror sale instruments.  Cash flow hedge reserve  At 1 January  Effective portion of changes in fair value  Net amount transferred to profit or loss	(177,107) esents the fair value move  2013  €'000  (8,744)  1,371  583	(567,621 ements in available 201. €'00 (12,371 1,27 2,87 (518
Movement in deferred tax  At 31 December  The available for sale revaluation reserve movement repror sale instruments.  2 Cash flow hedge reserve  At 1 January  Effective portion of changes in fair value  Net amount transferred to profit or loss  Movement in deferred tax	(177,107) esents the fair value move  2013  €'000  (8,744)  1,371  583  (244)	(567,621 ements in available 201. €'00 (12,371 1,27 2,87 (518 (8,744
Movement in deferred tax At 31 December  The available for sale revaluation reserve movement repror sale instruments.  Cash flow hedge reserve  At 1 January  Effective portion of changes in fair value  Net amount transferred to profit or loss  Movement in deferred tax  At 31 December	(177,107) esents the fair value move  2013  €'000  (8,744)  1,371  583  (244)  (7,034)	(567,621 ements in available 201 €'00 (12,371 1,27 2,87 (518 (8,744
Movement in deferred tax At 31 December  The available for sale revaluation reserve movement repror sale instruments.  Cash flow hedge reserve  At 1 January Effective portion of changes in fair value Net amount transferred to profit or loss Movement in deferred tax At 31 December  Total revaluation reserve  Item 170 – Reserves	(177,107) esents the fair value move  2013  €'000  (8,744)  1,371  583  (244)  (7,034)  (184,141)	(567,621 ements in available €'00 (12,371 1,27 2,87 (518 (8,744
Movement in deferred tax At 31 December  The available for sale revaluation reserve movement repror sale instruments.  Cash flow hedge reserve  At 1 January Effective portion of changes in fair value Net amount transferred to profit or loss Movement in deferred tax At 31 December  Total revaluation reserve  Item 170 – Reserves	(177,107) esents the fair value move  2013 €'000 (8,744) 1,371 583 (244) (7,034)  (184,141)	(567,621 ements in available €'00 (12,371 1,27 2,87 (518 (8,744 (576,365
Movement in deferred tax At 31 December  The available for sale revaluation reserve movement repror sale instruments.  Cash flow hedge reserve  At 1 January  Effective portion of changes in fair value  Net amount transferred to profit or loss  Movement in deferred tax  At 31 December  Total revaluation reserve  Item 170 – Reserves	(177,107) esents the fair value move  2013  €'000  (8,744)  1,371  583  (244)  (7,034)  (184,141)  2013  €'000	(567,621 ements in available €'00 (12,371 1,27 2,87 (518 (8,744 (576,365
Movement in deferred tax At 31 December  The available for sale revaluation reserve movement repror sale instruments.  Cash flow hedge reserve  At 1 January Effective portion of changes in fair value Net amount transferred to profit or loss Movement in deferred tax At 31 December  Total revaluation reserve  Item 170 – Reserves  Reserves  a) Capital contribution	(177,107) esents the fair value move  2013 €'000 (8,744) 1,371 583 (244) (7,034)  (184,141)  2013 €'000 753,419	(567,621 ements in available €'00 (12,371 1,27 2,87 (518 (8,744 (576,365
Movement in deferred tax At 31 December  The available for sale revaluation reserve movement repror sale instruments.  Cash flow hedge reserve  At 1 January  Effective portion of changes in fair value  Net amount transferred to profit or loss  Movement in deferred tax  At 31 December  Total revaluation reserve  Item 170 – Reserves	(177,107) esents the fair value move  2013  €'000  (8,744)  1,371  583  (244)  (7,034)  (184,141)  2013  €'000	(567,621 ements in available €'00 (12,371 1,27 2,87 (518 (8,744 (576,365 201 €'00 753,41 45,80
Movement in deferred tax At 31 December  The available for sale revaluation reserve movement repror sale instruments.  Cash flow hedge reserve  At 1 January Effective portion of changes in fair value Net amount transferred to profit or loss Movement in deferred tax At 31 December  Total revaluation reserve  Item 170 – Reserves  a) Capital contribution b) Capital redemption reserve	(177,107) esents the fair value move  2013  €'000  (8,744)  1,371  583  (244)  (7,034)  (184,141)  2013  €'000  753,419  45,802	(567,621 ements in available €'000 (12,371 1,27 2,87 (518 (8,744 (576,365 ————————————————————————————————————
Movement in deferred tax At 31 December  The available for sale revaluation reserve movement repror sale instruments.  Cash flow hedge reserve  At 1 January Effective portion of changes in fair value Net amount transferred to profit or loss Movement in deferred tax At 31 December  Total revaluation reserve  Item 170 - Reserves  a) Capital contribution b) Capital redemption reserve c) Profit and Loss Account at start of year	(177,107) esents the fair value move  2013  €'000  (8,744)  1,371  583  (244)  (7,034)  (184,141)  2013  €'000  753,419  45,802  199,271	(567,621 ements in available



# B) Balance Sheet Notes – Liabilities (continued)

# Item 190 – Issued Capital

19.

Issued capital Authorised	2013 €′000	2012 €′000
1,343,118,650 (2012 : 1,343,118,650) ordinary shares of one Euro each	1,343,119	1,343,119
	1,343,119	1,343,119
Issued and paid up		
1,343,118,650 (2012 : 1,343,118,650) ordinary shares of one Euro each	1,343,119	1,343,119
	1,343,119	1,343,119

The Bank's capital adequacy and capital resources are managed and monitored in accordance with the regulatory capital requirements of the Central Bank of Ireland. The Bank must at all times monitor and demonstrate the compliance with the relevant regulatory capital requirements of the Central Bank of Ireland. The Bank has put in place processes and controls to monitor and manage the Bank's capital adequacy and no breaches were reported to the Central Bank of Ireland during the year.

		2013	2012
19.2	Regulatory capital	€′000	€′000
	Paid up ordinary share capital	1,343,119	1,343,119
	Capital contribution	753,419	753,419
	Revenue reserves	163,073	162,627
	Subordinated deposit capital – Tier 2	676,812	676,812
	Total capital resources	2,936,423	2,935,977

The above Regulatory capital is in accordance with the Directive 2006/48/EC (CRD) (and as amended by Directives 2009/27/EC, 2009/83/EC, 2009/111/EC and 2010/76/EC), and the financial statements are produced under IFRS as endorsed by the EU, thus differences arise between the capital figures included in the balance sheet and that shown above. The reasons for this are as follows:

- The revaluation reserve (available for sale reserve) that arose due to IFRS adoption.
- The profit for the period.

The Company's capital resources policy has been developed within the supervisory requirements of the Central Bank of Ireland which applies a risk-asset ratio as the measure of capital adequacy in line with the Directive outlined above, and with reference to guidelines issued in 2006 by the Basel Committee on Banking Supervision.

In relation to Pillar 3 disclosure requirements as set out in Articles 145 to 148 of Directive 2006/48/EC (and as amended by Directives 2009/27/EC, 2009/83/EC, and 2009/111/EC)) UniCredit Bank Ireland plc is exempt from all disclosures. The parent company, UniCredit SpA, is making all required Pillar 3 disclosures on our behalf on a consolidated basis. These documents can be found on their website http://www.unicreditgroup.eu.



# B) Balance Sheet Notes – Liabilities (continued)

# Item 190 – Issued Capital (continued)

The basic instrument of capital monitoring is the risk-asset ratio, as set out by the Basel Committee. The purpose of this is to ensure that a bank holds capital reserves appropriate to the risk to which it is exposed to through its lending and investment practises. Capital is defined by reference to the Capital Requirements Directive (CRD I and CRD II) and is divided into Tier 1 capital consisting largely of shareholder's equity and Tier 2 capital including short-term subordinated loan capital. Assets are weighted to allow for relative risk according to rules derived from the CRD.

The target standard risk-asset ratio set by the Basel Committee was 8% (UniCredit Bank Ireland actual risk-asset ratio: 35.57%) of which the Tier 1 element must be at least 4% (UniCredit Bank Ireland actual tier 1 element: 27.43%). The CRD (as amended) adopts a similar minimum risk-asset ratio.

The Company complied with all externally imposed capital requirements to which it is subject during the year.

The Solvency ratio (Pillar I) for the Company as at 31 December 2013 was 35.57% (2012: 27.38%).

The Solvency index ratio (Pillar II) for the Company as at 31 December 2013 was 432.79% (2012: 296.46%).



### Notes to the Financial Statements

### c) Income Statement Notes

# Item 10 - Interest income and similar revenues

	2013	2012
	€′000	€′000
1.1 Interest and similar income arising on:		
Loans and receivables with banks	165,384	154,196
Loans and receivables with customers	50,574	61,666
Financial assets held for trading	2,596	7,049
Available for sale financial assets	364,320	374,953
Financial assets designated at fair value through profit or		111
loss		
Hedging derivatives	69,355	69,159
	652,229	667,134

Total interest income exclusive of financial assets at fair value through profit or loss calculated using the effective interest rate method is €652 million (2012: €667 million).

	2013	2012
Amounts include:	€′000	€′000
Due from parent company and fellow subsidiaries	300,911	181,690

2013

# Item 20 - Interest expense and similar charges

2013	2012
€′000	€′000
(108,892)	(127,959)
(90)	(640)
(115,897)	(81,388)
(4,329)	(11,567)
(66,972)	(85,884)
-	_ _
(267,259)	(258,036)
(27)	(43)
(563,466)	(565,517)
	(108,892) (90) (115,897) (4,329) (66,972) - (267,259) (27)

Total interest expense exclusive of financial liabilities at fair value through profit or loss calculated using the effective interest rate method is €563 million (2012: €565 million).

	2013	2012
Amounts include:	€′000	€′000
Due from parent company and fellow subsidiaries	(196,051)	(217,135)

## Item 30 - Net interest income

	2013	2012
3.1 Net interest income	88,763	101,617



2012

# C) Income Statement Notes (continued)

# Item 40, 50 and 60 - Fee and commission income

	2013	2012
4.1 Fees and commission income and expense	€′000	€′000
Fee and commission income		
Credit related fees and commissions	109	334
Guarantee fees	49,362	14,031
	49,471	14,365
	2013	2012
Amounts include:	€′000	€′000
Due from parent company and fellow subsidiaries	49,362	14,100
		,
5.1 Fees and commission expense		
Brokerage and management fees	(415)	(631)
Guarantee fees	(60,698)	(17,674)
Securities Lending	(4,926)	(8,477)
Other fees	(1,300)	(1,083)
	(67,339)	(27,865)
Amounts include:	€′000	€′000
Due to parent company and fellow subsidiaries	(64,772)	(26,205)
6.1 Net fees and commissions	(17,868)	(13,500)
	\	, , ,
Item 80 – Gains/(losses) on financial assets a	, , ,	
8.1 Gains/(losses) on financial assets and liabilities held for	and liabilities held for t	rading
	and liabilities held for t	rading 2012
8.1 Gains/(losses) on financial assets and liabilities held for trading	and liabilities held for t 2013 €′000	rading 2012 €′000
8.1 Gains/(losses) on financial assets and liabilities held for trading  Trading (losses)/gains	and liabilities held for t 2013 €′000 426	2012 €′000 (528)
8.1 Gains/(losses) on financial assets and liabilities held for trading	2013 €′000 426 (1,029)	2012 €′000 (528) 359
8.1 Gains/(losses) on financial assets and liabilities held for trading  Trading (losses)/gains	and liabilities held for t 2013 €′000 426	2012 €′000 (528)
8.1 Gains/(losses) on financial assets and liabilities held for trading  Trading (losses)/gains  Foreign currency translation (losses)/gains	2013 €′000 426 (1,029)	2012 €′000 (528) 359
8.1 Gains/(losses) on financial assets and liabilities held for trading  Trading (losses)/gains Foreign currency translation (losses)/gains  Amounts include:	2013 €'000 426 (1,029) (603)	2012 €′000 (528) 359 (169)
8.1 Gains/(losses) on financial assets and liabilities held for trading  Trading (losses)/gains  Foreign currency translation (losses)/gains  Amounts include:  Due from parent company and fellow subsidiaries	2013 €'000 426 (1,029) (603)	2012 €′000 (528) 359 (169) (12,608)
8.1 Gains/(losses) on financial assets and liabilities held for trading  Trading (losses)/gains  Foreign currency translation (losses)/gains  Amounts include:  Due from parent company and fellow subsidiaries  Item 90 – Fair value adjustments in hedge act	2013 €′000 426 (1,029) (603) 1,943 Ecounting	2012 €′000 (528) 359 (169) (12,608)
8.1 Gains/(losses) on financial assets and liabilities held for trading  Trading (losses)/gains Foreign currency translation (losses)/gains  Amounts include:  Due from parent company and fellow subsidiaries  Item 90 – Fair value adjustments in hedge ac 9.1 Fair Value adjustment  Fair value adjustment on hedging derivatives	2013 €'000 426 (1,029) (603) 1,943	2012 €′000 (528) 359 (169) (12,608)
8.1 Gains/(losses) on financial assets and liabilities held for trading  Trading (losses)/gains  Foreign currency translation (losses)/gains  Amounts include:  Due from parent company and fellow subsidiaries  Item 90 – Fair value adjustments in hedge activatives  Fair value adjustment on hedging derivatives  Fair value adjustment relating to hedged items	2013 €′000 426 (1,029) (603) 1,943 ccounting 2013 €′000 150,529	2012 €′000 (528) 359 (169) (12,608) 2012 €′000 (45,514)
8.1 Gains/(losses) on financial assets and liabilities held for trading  Trading (losses)/gains  Foreign currency translation (losses)/gains  Amounts include:  Due from parent company and fellow subsidiaries  Item 90 – Fair value adjustments in hedge acceptable of the subsidiaries  9.1 Fair Value adjustment  Fair value adjustment on hedging derivatives  Fair value adjustment relating to hedged items  - AFS Hedge	2013 €′000 426 (1,029) (603) 1,943 Ecounting 2013 €′000 150,529 (202,258)	2012 €′000 (528) 359 (169) (12,608) 2012 €′000 (45,514) 94,603
8.1 Gains/(losses) on financial assets and liabilities held for trading  Trading (losses)/gains Foreign currency translation (losses)/gains  Amounts include:  Due from parent company and fellow subsidiaries  Item 90 – Fair value adjustments in hedge access of the subsidiaries  9.1 Fair Value adjustment  Fair value adjustment on hedging derivatives Fair value adjustment relating to hedged items - AFS Hedge - Non-AFS Hedge	2013 €′000 426 (1,029) (603) 1,943 Ecounting 2013 €′000 150,529 (202,258) 39,110	2012 €′000 (528) 359 (169) (12,608) 2012 €′000 (45,514) 94,603 (49,818)
8.1 Gains/(losses) on financial assets and liabilities held for trading  Trading (losses)/gains Foreign currency translation (losses)/gains  Amounts include:  Due from parent company and fellow subsidiaries  Item 90 – Fair value adjustments in hedge access of the subsidiaries  9.1 Fair Value adjustment  Fair value adjustment on hedging derivatives Fair value adjustment relating to hedged items - AFS Hedge	2013 €′000 426 (1,029) (603) 1,943 Ecounting 2013 €′000 150,529 (202,258)	2012 €′000 (528) 359 (169) (12,608) 2012 €′000 (45,514) 94,603



# C) Income Statement Notes (continued)

b) Available-for-sale financial assets

d) Financial liabilities at amortised cost

## Item 90 - Fair value adjustments in hedge accounting

Amounts include:	2013 €′000	2012 €′000
Due from parent company and fellow subsidiaries	(40,212)	(126,098)
Item 100 – Gains/(losses) on disposal of:		
Item 100 – Gains/(losses) on disposal of:		
Item 100 – Gains/(losses) on disposal of:  .1 Gains/(losses) on disposal of:	2013	2012
	2013 €′000	2012 €′000

# Item 110 – Gains/(losses) on financial assets/ liabilities designated at fair value through profit or loss

3,563

(1,504)

5,316

Gains and losses on financial assets/liabilities at fair value comprise net gains arising from the valuation of financial assets and liabilities recognised in the financial statements, as well as credit and financial derivatives economically associated to them and already recognised under financial assets/liabilities held for trading.

.1 Item 110 - Gains/(losses) on financial assets/ liabilities	2013	2012
designated at fair value through profit or loss	€′000	€′000
Gains/(losses) on financial assets/ liabilities designated		
at fair value through profit or loss	-	(209
	-	(209
	2013	2012
Amounts include:	€′000	€′000
Due from parent company and fellow subsidiaries	-	(209)
Item 130 – Impairment write back (losses)	2042	2045
1 Impairment write back (losses)	2013	2012
	€′000	€′000
a) Loans	2,600	(3,000)
b) Available for sale financial assets	2,716	-
		/



(3,000)

25,609

# C) Income Statement Notes (continued)

# Item 130 – Impairment writeback (losses)

The  $\[ \in \]$ 2.6 million write back to impairment on loans in 2013 is a reduction in the collective impairment on loans and receivables with customers.

The  $\in 2.7$  million impairment gain on Available for sale financial Assets is comprised of a reversal of impairment on an ABS security.

### Item 180 – Administrative costs

1 Administrative costs	2013	2012
	€′000	€′000
a) Staff expenses	(3,927)	(3,659)
Wages and salaries	(3,289)	(3,032)
Social security costs	(284)	(278)
Pension costs	(220)	(185)
Directors' fees	(134)	(164)
b) other administrative expenses	(2,453)	(3,251)
Total Administrative costs	(6,380)	(6,910)

Remuneration paid to statutory auditor excluding va	t (included in other administrativ	ve expenses)
Audit	(100)	(164)*
Other assurance	-	-
Tax advisory services	-	-
Other non-audit services	(40)	(21)*
	(140)	(185)*

<sup>\*</sup>Restated to exclude VAT

All directors' fees represent remuneration in respect of services rendered in their capacity as directors.

Included in wages and salaries, social security costs and pension costs are directors' emoluments in connection with management of the company, details of which are provided in note 6 of the 'Other Notes' section. The number of people employed directly by the Company at the end of 2013 is 31 (2012: 30).

# Item 190 – Provision for Risks and Charges

Item 19.1 – Provision for Risks and Charges	2013	2012
	€′000	€′000
Provisions for Risks and Charges	(500)	_
	(500)	

The amount relates to potential penalties and litigations.



# C) Income Statement Notes (continued) Item 200 – Depreciation on property, plant and equipment

.1 Item 200 – Depreciation on property, plant and	2013	201
	€′000	€′00
Depreciation on property, plant and equipment	(27)	(87
	(27)	(87
Notes to the Financial Statements (continued)		
Item 210 – Depreciation on intangible assets		
1 Item 210 – Depreciation on intangible assets	2013	201
	€′000	€′00
Depreciation on intangible assets	(121)	(92
	(121)	<b>(</b> 9)
Item 220 – Other operating income		
1 Item 220 – Other operating income	2013	201
, ,	€′000	€′00
Operating income	-	
1 Tax expense (income) related to profit or loss from	2013 €′000	20 <sup>-</sup> €′00
continuing operations	€ 000	₹ 00
Current tax (charge)	(6,758)	(11,65
Adjustments in respect of previous years	18	(21
Withholding tax credit – Current Year	-	(21
Withholding tax (charge)– Previous Years	-	` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` `
	/ 4 = 40\	,
-	(6,740)	(12,08
Profit before tax	53,875	
	53,875	94,53
Tax calculated at a tax rate of 12.5% (2012: 12.5%)		94,53
Tax calculated at a tax rate of 12.5% (2012: 12.5%) Effects of:	<b>53,875</b> (6,734)	<b>94,5</b> 3 (11,81
Tax calculated at a tax rate of 12.5% (2012: 12.5%)  Effects of: Disallowable items	53,875	<b>94,5</b> 3
Tax calculated at a tax rate of 12.5% (2012: 12.5%)  Effects of:  Disallowable items  Allowable deductions	<b>53,875</b> (6,734) (49)	<b>94,5</b> 3
Tax calculated at a tax rate of 12.5% (2012: 12.5%)  Effects of: Disallowable items Allowable deductions Depreciation in excess of capital allowances	(6,734) (49) 2	<b>94,5</b> 3
Tax calculated at a tax rate of 12.5% (2012: 12.5%)  Effects of:  Disallowable items  Allowable deductions  Depreciation in excess of capital allowances  Withholding tax credit – Current Year	(6,734) (49) 2	<b>94,5</b> 3 (11,81)
Tax calculated at a tax rate of 12.5% (2012: 12.5%)  Effects of: Disallowable items Allowable deductions Depreciation in excess of capital allowances Withholding tax credit – Current Year Withholding tax (charge) – Previous Years	(6,734) (49) 2	(12,08) 94,53 (11,81) (6,4)
Tax calculated at a tax rate of 12.5% (2012: 12.5%)  Effects of:  Disallowable items  Allowable deductions  Depreciation in excess of capital allowances  Withholding tax credit – Current Year	53,875 (6,734) (49) 2 23	94,53 (11,81) (6



## D) Other Notes

1

	2013	2012
Contingent liabilities and commitments	€′000	€′000
Financial Collateral	1,929,484	2,479,658
Undrawn credit facilities with a maturity		
- Repayable on demand	-	-
- of less than 1 year	36,255	61,267
	36,255	61,267
	1,965,739	2,540,925

The Company has provided financial collateral in the amount of €1.9 billion (2012: €2.5 billion). It is financial collateral to UniCredit SpA solely against Republic of Italy risk.

The Company has €380 million in securities lending transactions and €7.07 billion in securities borrowing. These transactions were entered into in order to boost UniCredit S.p.A. Group liquidity.

### 2 Pension scheme

The Company operates a defined contribution pension scheme. The funds attributable to the scheme are administered by the Trustees and are independent from the Company's finances. The Company's contributions are charged in the income statement in the year in which the contributions are made. Included in staff expenses in the income statement is an amount of  $\{0.22\}$  million (2012:  $\{0.18\}$  million) in relation to pension contributions. Included in Other liabilities in the balance sheet is an amount of Nil (2012: Nil) in relation to accruals for pension contributions.

### 3 Segmental reporting

The Company has only one main class of business, which is the provision of financing facilities, which is carried out from its sole office in Ireland.

IFRS 8 requires entity wide disclosures about product and services and about geographical areas. It also requires a disclosure about the extent of the Company's reliance on major external customers. If revenues from transactions with a single external customer amount to 10 per cent or more of an entity's revenues, this fact must be disclosed.

Detail regarding revenues by product type can be found in the income statement notes for Item 10, Item 40 and Item 70.

The Company has one customer whose revenue exceeds 10%, UniCredit S.p.A. and fellow subsidiaries. Total revenues for this customer amount to €188.6 million (2012: €138.8 million).



### D Other Notes

The below table shows a breakdown of external revenues by geographical location as at 31 December 2013

2013	Ireland	Italy	United Kingdom	Spain
External Revenues	10,158	564,390	59,301	18,806
Total	10,158	564,390	59,301	18,806
2013	Rest of Europe	America	Rest of World	Total
External Revenues	42,977	2,715	3,354	701,701
Total	42,977	2,715	3,354	701,701
2012	Ireland	Italy	United Kingdom	Spain
External Revenues	10,578	526,767	72,310	48,458
Total	10,578	526,767	72,310	48,458
2012	Rest of Europe	America	Rest of World	Total
External Revenues	19,083	2,720	1,583	681,499
Total	19,083	2,720	1,583	681,499

The above split of revenues by geographical location has been attributed to the specific country based on the residency of the issuer or counterparty.

### 4 Financial risk management

### Credit Risk

The Company takes on exposure to credit risk, which is the risk that a counterparty will be unable to pay amounts in full when due. Impairment provisions are provided for losses that have been incurred at the balance sheet date. Collective impairment provisions on loans and receivables of €2.6 million have been provided for the year ended 31 December 2013 (2012: €5.2 million).

The Company seeks to minimise credit risk through sound risk management practices. Long term profitability is dependent on the accurate assessment and classification of credit risk. The pricing of credit services must therefore reflect the level of credit risk inherent in proposed credit facilities. UniCredit Bank Ireland p.l.c. is also committed to the early identification of potential credit problems. Early identification affords greater flexibility in maximising recovery and minimising additional risk and losses.

The Company manages the levels of credit risk it undertakes by maintaining a credit management system involving delegated approval authority levels and credit procedures, the objective of which is to build and maintain risk asset portfolios of high quality. Limits are placed on the amount of risk accepted in relation to one counterparty, or group of counterparties, and to industry sectors.



# D) Other Notes (continued)

### 4 Financial risk management (continued)

All proposed credit facilities after being analysed by UniCredit Bank Ireland's Credit Committee (composed of the Managing Director, the Chief Risk Officer and Chief Financial Officer) must obtain the positive consideration of UniCredit S.p.A. Group in Milan. All investment decisions are ratified by the Company's Board of Directors in Dublin, which has the ultimate decision making authority.

UniCredit Bank Ireland p.l.c. grades all its assets on an annual basis or more frequently in case of risk deterioration, to ensure that potential and well defined credit weaknesses associated with the assets are identified and monitored on a timely basis. The current risk grading framework consists of eighteen grades reflecting varying degrees of risk of default and the availability of collateral or other credit risk mitigation.

UCI Grade		Rating agency – equivalent
B1 to B3	Superior	AAA/Aaa to AA/Aa2
B4 to B6	Very Good	AA-/Aa3 to A/A2
B7 to B9	Good	A-/A3 to BBB/Baa2
B10 to B12	Satisfactory	BBB-/Baa3 to BB/Ba2
B13 & B14	Substandard	
B15, B16 & B17	Doubtful >	Sub Investment Grade
B18	Loss	

Transactions sourced by UniCredit Bank Ireland p.l.c. concentrate on internal rating grades B1-B9 (i.e. AAA down to BBB).

As part of its credit risk management strategy, the Risk department conducts periodic reviews of all credit facilities to ensure that significant trends are promptly identified and that borrowers and potential borrowers are able to meet interest and capital repayment obligations. The components of this comprehensive portfolio monitoring program are twofold. The first comprises periodic review of individual credit transactions. The second comprises review of all credit facilities in the aggregate.

Aspects which are monitored as part of the portfolio monitoring process include:

- the geographic distribution and industry exposure of the portfolio;
- other significant portfolio concentrations, including credit facilities to one borrower;
- the level of delinquencies, non-performing assets and debt restructurings;
- the level of charge-off and recoveries.

UniCredit Bank Ireland p.l.c. has no past due assets and one specifically impaired asset in the Income Statement for the year ended 31 December 2013 (2012: two specifically impaired assets.).

The credit policies are reviewed periodically by (1) the Audit Committee, and (2) by the Board of Directors. The Credit and Structured Finance Department and the Risk Department at UniCredit Bank Ireland p.l.c. are responsible for the development and maintenance of the Credit policies subject to the final approval of the Board.



# D) Other Notes (continued)

### 4 Financial risk management (continued)

Credit Risk (continued)

The below table shows the Bank's credit exposure broken down by industry.

2013 Exposure broken down by industry Industry Loans and Cash and cash Derivatives Investment Total receivables balances and Loans securities and receivables with with customers banks €,000 €,000 €,000 €,000 €,000 23,900 7,968,422 7,993,618 Sovereign 1,296 Asset backed securities 218,528 23,812 242,340 Financial companies/Investment banks 555,668 252,869 19,478 828,015 45,000 45,000 Insurance Municipals/Other **General Government** 100,404 100,404 Funds Leasing companies 851,239 851,239 Banks 181,935 16,053,848 15,190,977 680,936 Collective Impairment (2,600)(2,600)1,669,131 15,214,877 9,026,443 201,413 26,111,864 Total

2012 Exposure	hrakan d	lown I	hv inc	luctry
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Industry	Loans and	Cash and cash	Investment	Derivatives	Total
	receivables	balances and Loans	securities		
	with customers	and receivables with			
		banks			
	€,000	€,000	€,000	€,000	€,000
Sovereign	2,252	16,788	8,996,834	-	9,015,874
Asset backed securities	298,607	-	24,893	-	323,500
Financial					
companies/Investment					
banks	703,170	-	19,711	30,164	753,045
Insurance	44,785	-	ı	-	44,785
Municipals/Other					
General Government	-	-	50,279	-	50,279
Funds	-	-	30,516	-	30,516
Leasing companies	958,620	-	-	-	958,620
Banks	-	15,480,685	175,352	232,452	15,888,489
Collective Impairment	(5,200)	-	-	-	(5,200)
Total	2,002,234	15,497,473	9,297,585	262,616	27,059,908



# D Other Notes (continued)

### 4 Financial risk management (continued)

### Credit Risk (continued)

The total of the exposure broken down by industry table €26,111,864 (2012: €27,059,908) is represented in lines 10-80 of the Balance Sheet.

Included in the total amount of €26,111,864 (2012:€27,059,908) for exposures broken down by industry is an amount of €15.6 billion (2012: €15.6 billion) which is due from UniCredit S.p.A. Group.

The below table shows the Bank's credit exposure broken down by counterparty's country of residence

2013Exposure broken down by geographical area

	Loans and	Cash and cash	Investment	Derivatives	Total
	receivables	balances and Loans	securities		
	with customers	and receivables with			
Geographical area		banks			
	€,000	€,000	€,000	€,000	€,000
European Union					
Including:	1,671,732	15,214,877	8,728,999	201,413	25,817,021
Ireland	-	23,900	51,973	-	75,873
Italy	1,179,391	13,541,829	7,305,962	130,109	22,157,291
Spain	95,832	-	-	-	95,832
United Kingdom	340,246	150,447	-	70,810	561,503
Germany	-	673,193	-	-	673,193
Rest of Europe	56,263	825,508	1,371,064	494	2,253,329
Non EU	-	-	297,443	-	297,443
North America	-	-	-	-	-
Collective Impairment	(2,600)	-	-	-	(2,600)
Total	1,669,132	15,214,877	9,026,442	201,413	26,111,864

2012 Exposure broken down by geographical area

	Loans and	Cash and cash	Investment	Derivatives	Total
	receivables	balances and Loans	securities		
	with customers	and receivables with			
Geographical area		banks			
	€,000	€,000	€,000	€,000	€,000
European Union					
Including:	2,007,434	15,495,395	9,255,945	262,616	27,021,390
Ireland	34,580	16,902	83,570	ı	135,052
Italy	1,411,556	14,103,394	7,992,411	151,582	23,658,943
Spain	107,806	-	1,065,729	-	1,173,535
United Kingdom	392,139	255,153	-	110,073	757,365
Germany	-	828,604	-	-	828,604
Rest of Europe	61,353	291,342	114,235	961	467,891
Non EU	-	2,078	41,640	-	43,718
North America	-	-	-	-	-
Collective Impairment	(5,200)	-	-	-	(5,200)
Total	2,002,234	15,497,473	9,297,585	262,616	27,059,908



# D Other Notes (continued)

### 4 Financial risk management (continued)

### Credit Risk (continued)

The total of the exposure broken down by geographical area table above €26,111,864 (2012: €27,059,908) is represented in lines 10-80 of the Balance Sheet.

Included in the total amount of €26,111,864 (2012: €27,059,908) for exposure broken down by geographical area is an amount of €15.6 billion (2012: €15.6 billion) which is due from UniCredit S.p.A. Group.

The below table details the Bank's credit exposure broken down by UniCredit Bank Ireland's internal credit grade ratings.

The Bank applies a scale of ratings that comprises 7 rating categories. Grades B1 – B9 correspond to AAA down to BBB (i.e. investment grade level of external rating categories), whereas rating categories B10 to B18 correspond primarily to the sub-investment grade level.

Rating category	Loans and	Cash and cash	Investment	Derivatives	Total
3 3 7	receivables	balances and Loans	securities		
	with customers	and receivables with			
		banks			
	€,000	€,000	€,000	€,000	€,000
B1 to B3	35,253	-	475,810	-	511,063
- Group	-	-	-	-	-
- Non-group	35,253	-	475,810	-	511,063
B4 to B6	51,524	323,510	486,555	42,912	904,501
- Group	-	-	ı	-	-
- Non-group	51,524	323,510	486,555	42,912	904,501
B7 to B9	1,391,028	14,876,339	8,040,265	158,501	24,466,133
- Group	988,672	14,368,668	105,163	130,045	15,592,548
- Non-group	402,356	507,671	7,935,102	28,456	8,873,585
B10 to B12	193,927	15,028	ı	-	208,955
- Group	-	15,028	ı	-	15,028
- Non-group	193,927	-	-	-	193,927
B13 & B14	-	-	19,006	-	19,006
- Group	-	-	ı	-	-
- Non-group	-	-	19,006	-	19,006
B15 to B17	-	-	4,806	-	4,806
- Non-group	-	-	4,806	-	4,806
Unrated	-	-	ı	-	-
- Group	-	-	-	-	-
- Non-group	-	-	-	-	-
Collective Impairment	(2,600)	-	-	-	(2,600)
Total	1,669,132	15,214,877	9,026,442	201,413	26,111,864



# D Other Notes (continued)

4 Financial risk management (continued)
Credit Risk (continued)

2012 Exposure broken down by rating category

Rating category	Loans and	Cash and cash	Investment	Derivatives	Total
	receivables	balances and Loans	securities		
	with customers	and receivables with			
		banks			
	€,000	€,000	€,000	€,000	€,000
B1 to B3	53,615	-	50,279	-	103,894
- Group	-	-	-	-	-
- Non-group	53,615	-	50,279	-	103,894
B4 to B6	55,054	590,976	-	80,870	726,900
- Group	-	-	-	-	-
- Non-group	55,054	590,976	-	80,870	726,900
B7 to B9	1,823,407	14,874,682	8,067,278	181,746	24,947,113
- Group	1,002,534	14,263,541	155,909	151,582	15,573,566
- Non-group	820,873	611,141	7,911,369	30,164	9,373,547
B10 to B12	40,778	31,815	1,124,619	-	1,197,212
- Group	-	15,027	-	-	15,027
- Non-group	40,778	16,788	1,124,619	-	1,182,185
B13 & B14	34,580	-	19,833	-	54,413
- Non-group	34,580	-	19,833	-	54,413
B15 to B17	-	-	5,060	-	5,060
-Non-group	-	ı	5,060	ı	5,060
Unrated	-	-	30,516	-	30,516
- Non-group	-	-	30,516	-	30,516
Collective Impairment	(5,200)	-	-	-	(5,200)
Total	2,002,234	15,497,473	9,297,585	262,616	27,059,908

The total of the exposure broken down by rating category above €26,111,864 (2012: €27,059,908) is represented in lines 10-80 of the Balance Sheet.

Included in the total amount of €26,111,864 (2012:€27,059,908) for exposure broken down by rating is an amount of €15.6 billion (2012: €15.6 billion) which is due from UniCredit S.p.A. Group.

For detail on derivatives please refer to the notes on derivatives which is included within the market risk note in 'Other Notes' note 4.

Maximum credit risk exposure	2013	2012
	€′000	€′000
Loans and receivables with customers	1,669,131	2,002,234
Loans and receivables banks	15,214,877	15,497,473
Investment securities	9,026,443	9,297,585
Derivatives	201,413	262,616
Contingent liabilities and commitments	1,929,484	2,540,925
	28,041,348	29,600,833



# Other Notes (continued)

D 4

Derivatives subject to Netting arrangements and similar Agreements: Amounts not set off on the Statement of Financial Position:

Fair Value	Collateral-Value	Net Amount
€′000	€′000	€′000
(866,425)	846,797	(19,628)

### Credit Risk (continued)

### Sovereign Exposures

Breakdown of Sovereign Debt Securities by Country and Portfolio

The below table provides an overview of the Company's sovereign exposures' as at 31 December 2013

Country/Portfolio	Nominal Value	Fair Value	Nominal Value	Fair Value
"	2013 €′000	2013 €′000	2012 €′000	2012 €′000
- Ireland	50,000	51,973	50,000	53,053
Available for sale financial assets	50,000	51,973	50,000	53,053
- Italy	6,424,878	7,027,089	7,302,090	7,792,167
Available for sale financial assets	6,424,878	7,027,089	7,302,090	7,792,167
- Poland	220,520	250,621	57,896	63,956
Available for sale financial assets	220,520	250,621	57,896	63,956
- Russia	105,699	114,771	17,063	21,929
Available for sale financial assets	105,699	114,771	17,063	21,929
- Spain	-	-	1,042,140	1,065,729
Available for sale financial assets	-	-	1,042,140	1,065,729
- Czech Republic	240,000	272,418	-	-
Available for sale financial assets	240,000	272,418	-	-
-Belgium	20,000	19,720	-	-
Available for sale financial assets	20,000	19,720	-	-
- Slovakia	113,379	119,623	-	-
Available for sale financial assets	113,379	119,623	-	-
Total	7,174,476	7,856,215	8,469,189	8,996,834

Loans are not included in the above table.



**Sovereign Debt Securities and Loans– Weighted Duration**The table below shows the weighted duration of the sovereign bonds:

Country	Years	Years
	2013	2012
- Ireland	.04	1.04
- Italy	4.29	4.59
- Poland	5.88	3.2
- Russia	8.01	17.26
- Spain	-	0.46
-Belgium	9.48	-
-Czech	8.32	-
Republic		

# Sovereign Debt Securities – Classification

The below table shows the classification of sovereign bonds and their percentage incidence on the total of the portfolio under which they are classified.

	Amount as at 31 December 2013	Amount as at 31 December 2012		
	Available for sale financial assets	Available for sale financial assets		
Fair Value	7,856,215	8,996,835		
% Portfolio	87%	97%		



## D Other Notes (continued)

### 4 Financial risk management (continued)

### Credit Risk (continued)

In addition to the exposures to sovereign debt securities, loans given to central and local governments and government bodies must be taken into account. The total amount of sovereign loans held by UniCredit Bank Ireland is €25.2 million (2012: €19 million). €23.9 million (2012: €16.8 million) of this is with the Central Bank of Ireland in relation to the minimum reserve requirement and the deposit protection agreement. The remainder of €1.3 million (2012: €2.2 million) is in relation to a Brazilian regional state guaranteed by an Italian State agency.

### **Liquidity Risk**

The UniCredit Bank Ireland p.l.c. policy defines Liquidity Risk as the risk that a Bank may find itself unable to fulfill its payment obligations (by cash or delivery), whether expected or unexpected, thus jeopardising its day to day operations or its financial condition.

Liquidity risk at UniCredit Bank Ireland is monitored on a daily basis in compliance with regulatory rules and local liquidity risk policy. UniCredit Bank Ireland is part of the Italian Regional Liquidity Centre of the UniCredit Group where liquidity management is centralized and in which the Company's liquidity ladder is included.

Liquidity risk is calculated using all known flows and assumptions that assume the worst case. The Bank's short-term liquidity limits seek to ensure that the bank has at least enough liquidity at its disposal to meet all of our liquidity needs in the short term (12 months).

The Central Bank's requirement adopts the maturity mismatch approach whereby it requires credit institutions to analyse their cash flows under various headings (e.g. Monetary Financial Institutions, Government, Non Government Deposits, Sale and Repurchase Agreements, Derivatives, etc.) and place them in pre-determined timebands depending on when the cash is received or paid out. The flows are input into the timebands based on their residual contractual maturity with assets being included according to their latest maturity and liabilities according to the earliest possible date of obligation.

Stress testing is a risk management technique used to evaluate the potential effects on an institution's financial condition of a specific event and/or movement in a set of financial variables. As a forward looking tool, liquidity stress testing evaluates the institution's potential liquidity risk in defined scenarios. Two separate stress tests are carried out on the UniCredit Bank Ireland liquidity positions. The first one is performed at Regional Liquidity Center Italy level according to the Group Liquidity Policy and in which the UniCredit Bank Ireland liquidity ladder is included. The second liquidity stress test is performed by the UniCredit Bank Ireland's Risk Management on its own liquidity position and counterbalancing capacity, on a monthly basis, in compliance with the EBA Guideline.

A net mismatch figure is obtained by subtracting the outflows from the inflows. Mismatches are assessed on a net cumulative basis. In the first timeband (sight to 8 days) the cash inflows plus discounted liquid assets (assets which can be quickly and easily converted into cash within 4 working days) must be greater than or equal to 100 percent of cash outflows. Within the second timeband (8 days – 1 month) cash inflows, including any net positive cash flow carried forward from the first timeband, must be at least equal to 90 per cent of cash outflows.



# D Other Notes (continued)

### 4 Financial risk management (continued)

Liquidity Risk (continued)

Liquidity risk ratios	2013	2012
Sight to 8 days	206%	328%
8 days to 1 months	125%	176%

In addition to Central Bank's rules, the Bank also communicates its liquidity figures to UniCredit S.p.A. Group Finance Department, which coordinates the monitoring of liquidity risk for all group banks against Board approved limits. Limits are set for both short term liquidity and structural liquidity. The short term liquidity management aims to ensure that the Bank remains in a position to fulfill its cash payment obligations, whether expected or unexpected, for the following 12 months and is monitored by the Company's Risk Management. The structural liquidity management aims to ensure the financial stability of the Bank with respect to maturities exceeding 1 year. Structural liquidity for UniCredit Bank Ireland is monitored by its Risk Management in line with the local liquidity risk policy. The Company's structural liquidity management aims to ensure the financial stability of the structure with respect to maturities exceeding one year. The maintenance of an adequate ratio between medium to long-term liabilities and assets aims to avoid pressures on short-term sources, whether present or future.

Liquidity risk within the Bank is regularly monitored and reviewed by the Risk Management Function and any breaches are reported immediately to the Managing Director, the Investment functions, and subsequently to the Bank's ALCO and Risk Committee.



# D) Other Notes (continued)

4 Financial risk management (continued)

Liquidity Risk (continued)

Analysis of financial liabilities by remaining contractual maturity – 2013

	Repayable on demand €′000	3 months or less €′000	1 year or less but over 3 months €′000	5 years or less but over 1 year €'000	over 5 years €′000	Total €′000
Deposits from banks	3,636	3,907,819	2,599,238	9,520,670	580,832	16,612,195
Deposits from customers	-	1,158,871	8,550	766142	-	1,933,563
Debt securities in issue	-	654,601	2,376,846	2,812,654	237,909	6,082,010
Financial liabilities held for trading*	220	37,785	22,340	7,869		68,214
Hedging derivatives**	<del>-</del>	7,283	239,921	3,192,012	794,887	4,234,103
Other liabilities	-	-	3,352	-	-	3,352
Undrawn commitments	1,929,484	-	-	-	-	1,929,484
Total	1,933,340	5,766,359	5,250,247	16,299,347	1,613,628	30,862,921

<sup>\*</sup> Consists of economic hedging derivatives valued at the current nominal.

<sup>\*</sup> Cross currency swaps do not settle net.



# D) Other Notes (continued)

4 Financial risk management (continued)

Liquidity Risk (continued)

Analysis of financial liabilities by remaining contractual maturity – 2012

	Repayable on demand €′000	3 months or less €′000	1 year or less but over 3 months €′000	5 years or less but over 1 year €′000	over 5 years €′000	Total €′000
Deposits from banks	7	3,266,241	4,582,762	9,481,315	826,158	18,156,483
Deposits from customers	-	855,515	347,761	563,573	-	1,766,849
Debt securities in issue	-	54,619	1,802,906	5,010,887	228,623	7,097,035
Financial liabilities held for trading*	920	103,545	22,867	-	-	127,332
Hedging derivatives**	-	1,960	60,434	3,286,016	1,033,475	4,381,885
Other liabilities	-	-	2,349	-	-	2,349
Undrawn commitments	2,540,925	-	-	-	-	2,540,925
Total	2,541,852	4,281,880	6,819,079	18,341,791	2,088,256	34,072,858

<sup>\*</sup> Consists of economic hedging derivatives valued at the current nominal.



<sup>\*\*</sup> Cross currency swaps do not settle net.

## D) Other Notes (continued)

# 4 Financial risk management (continued)

### Market Risk

Market risk is defined as the risk of facing losses in on and off balance sheet positions, due to market prices movements. These market prices movements can be due to general conditions, such as the interest rate shifts due to European Central Bank decisions or due to factors connected to the specific issuer of financial instruments held by the UniCredit Bank Ireland, such as the fall in the bond price due to a credit warning on a company.

Market risks arise from open positions in interest rate, currency and equity/bond positions, all of which are exposed to general and specific market movement.

### Organisational Structure

UniCredit S.p.A. Board of Directors lays down strategic guidelines for taking on market risks by calculating, depending on the propensity to risk and objectives of value creation in proportion to risks assumed, capital allocation for the Parent company and its subsidiaries.

UniCredit S.p.A. Risks Committee provides advice and recommendations in respect of decisions taken by the Chief Executive Officer and in drawing up proposals made by the Chief Executive Officer to the Board of Directors with regard to the following:

- guidance as to the methods to be used to create models for the measurement and monitoring of UniCredit S.p.A. Group risks,
- the UniCredit S.p.A. Group's risk policies (identification of risk, analysis of the level of propensity to risk, definition of capital allocation objectives and the limits for each type of risk, assignment of related functional responsibilities to the relevant Departments and Divisions), and
- corrective action aimed at rebalancing the Company's risk positions.

The UniCredit Bank Ireland and Group Risk Management functions are the units directly involved in the measuring and monitoring process of the market risk profile of the Bank.

The Bank Risk Management ensures daily that all relevant information and sensitivities (BPV and CPV) generated by the portfolio are correctly captured by the system in terms of market risk exposures.

It is the responsibility of the local 'Assets and Liability Committee' (ALCO), to ensure all market risks are identified and assessed. The Bank's ALCO has the responsibility over all market risks, by approving the limits over the sensitivity and Value at Risk (VaR) levels, at both a Bank level and sub portfolio level and reviewing the measurement results.

The Bank's Risk Department proposes to the ALCO any sub-allocation of limits to individual desk or cluster of portfolios.



- D) Other Notes (continued)
- 4 Financial risk management (continued)

Market Risk (continued)

### Management of Market Risk – Banking Book

The banking book is divided into the Structural and Strategic Books. The Structural positions are originated by the typical commercial activity, consisting primarily in lending to our counterparties, bonds purchasing (with no trading intent), and by the treasury activity (such as money market instruments, short/medium term issue programs, repurchase agreements, hedging derivatives). The Strategic book holds positions such as long-term investments, subordinated debt, equity holdings and sovereign structured repo.

The principal risk within the banking book is Interest Rate Risk (IRR), which is the risk that the market value of positions decreases due to unfavorable interest rate movements. In particular there are the following sources of this type of risk:

- Repricing Risk, driven by repricing mismatches between asset and liabilities, in case of interest rate risk in the banking book;
- Yield curve risk, related to the changes in the slope and shape of the yield curve;
- Basis risk, related to the imperfect correlation in the adjustment of the rates earned and paid on different instruments with otherwise similar repricing characteristics;
- Optionality, related to the additional source of interest rate risk arises from the options embedded in many bank assets, liabilities, and OBS portfolios.



## D) Other Notes (continued)

# 4 Financial risk management (continued)

Market Risk (continued)

### Management of Market Risk – Banking book (continued)

The Interest Rate risk on the banking book is measured and monitored using Value at Risk (VaR) which is the statistical measure used by the Bank to quantify fluctuations (profit or loss) in the value of a portfolio over a pre-defined period of time (called holding period) of 1 day and with a 99% confidence interval. The VaR model is based on historical behavior using 500 scenarios and thereby without parametric assumptions about a priori statistical distribution of the portfolio value movements. Based on the risk factor scenarios, the VaR will vary with the market conditions, even though the portfolio does not change. This approach involves the construction of the hypothetical distribution of the yields (profit and losses) of a portfolio of financial instruments directly by means of the historical fluctuations of the market prices. Once the empirical distribution of profit/losses has been calculated, the VaR is given by the percentile evaluation with the selected confidence interval. Sensitivity (BPV and CPV) and VaR metrics capture the market risk exposures on both Structural and Strategic Banking portfolios, with relative limits set up on both sensitivities and VaR.

Hedging strategies, aimed at complying with interest rate risk limits set for banking book, are carried out with derivative contracts by the Bank. Interest rate swaps specifically are the most commonly used contracts. The hedges used are one-to-one type contracts, i.e. connected to monetary amounts contained in asset or liability portfolios. The majority of specific accounting hedges are recognised in connection with securities in issue or individual financial assets, most commonly assets held as available for sale assets.

### **VaR Banking Book**

31.12.2013 in €	Average €	Maximum €	Minimum €	2012 Average €
175,000	377,488	826,000	104,000	699,000

### Management of Market Risk - Derivative financial instruments

### a) Hedging Policy

The Company uses the following derivatives instruments for both hedging and non-hedging purposes:

Cross currency forward instruments which represent commitments to purchase foreign and domestic currency, including undelivered spot transactions.

Currency and interest rate swaps which are commitments to exchange one set of cash flows for another. Swaps result in an economic exchange of currencies or interest rates (i.e. fixed rate for floating rate) or a combination of these (i.e. cross currency swaps). The Company's credit risk represents the potential cost to replace the swap contracts if counterparties fail to perform their obligation. This risk is monitored on an ongoing basis with reference to the current fair value, the notional amount of the contracts and liquidity of the market. To control the level of credit risk taken, the Company assesses counterparties using the same techniques used in its lending activities.



## D) Other Notes (continued)

# 4 Financial risk management (continued)

Market Risk (continued)

Management of Market Risk - Derivative financial instruments (continued)

### *a)* Hedging Policy (continued)

The notional amounts of certain types of financial instruments provide a basis for comparison with instruments recognised on the balance sheet, but do not indicate the amounts of future cash flows involved or the current fair value of the instruments, and therefore do not indicate the Company's exposure to credit or price risks. Derivative instruments become favourable (assets) or unfavourable (liabilities) as a result of fluctuations in market interest rates or foreign exchange rates relative to their terms. The aggregate contractual or notional amount of derivatives on hand, the extent to which instruments are favourable or unfavourable, and thus the aggregate fair values of derivative financial assets and liabilities, can significantly fluctuate from time to time.

The fair value of derivative contracts are accounted in the following items:

- 20 Assets Financial assets held for trading (for economic non-IAS 39 hedging derivatives)
- 80 Assets Hedging derivatives
- 40 Liabilities Financial liabilities held for trading (for economic non-IAS 39 hedging derivatives)
- 60 Liabilities Hedging derivatives

### b) IAS 39 Hedge accounting

The Company's policy is to use hedge accounting in order to hedge the interest risk for liabilities, loans and receivables and for available-for-sale assets.

All hedging derivatives entered into seek to replicate each essential element of the liability or asset to be hedged (amount, payment dates, maturity and rates/structured rates). Hedging derivatives are defined including, if existing, "pull to par" effects, to "transform" the associated bond or asset into a "synthetic" market floating rate position with a nominal amount equivalent to par (100%).

Macro hedging strategies are also used and they may also refer to the interest rate risk of the core portion of financial assets.

In certain instances, cash flow hedging strategies are also used as an alternative to fair value hedging strategies in order to stabilize income statement profits in the current and future years.

The following types of financial instruments have been designated as hedging instruments:

- interest rate swaps;
- cross currency swaps; and
- foreign exchange swap forwards.

Consistency of all essential contractual elements in a hedged item and a hedging instrument seeks to ensure full effectiveness of the hedging relationship. The consistency is:

- initially verified at the beginning of the hedge relationship; and
- periodically verified through retrospective hedge effectiveness testing.



# D) Other Notes (continued)

# 4 Financial risk management (continued)

### Market Risk (continued)

### c) Economically hedge derivatives

The Company's policy is also to hedge all interest risk positions of the Company even though formal hedge accounting is not place. Economic hedges are related to all assets and liabilities of the Company which are not at a specific risk free cash or Eonia curve.

For this purpose the following types of financial instruments have been designated as economically hedging instruments:

- interest rate swap;
- cross currency swaps;
- eonia swaps.

### d) Sensitivity Analysis and Stress Testing

### **Independent Price Verification Process**

In this respect, further to the market turmoil following the sub-prime mortgages' meltdown and the subsequent uncertainties in the valuation of most of the structured credit products, the Group Market risk function in a joint effort with Risk management functions at UniCredit Bank Ireland p.l.c. and all other Legal Entities established to:

- centralise the Independent Price Verification (IPV) process for such products in the risk control function
  of UniCredit Bank AG, London Branch, which has been elected as the group's "competence centre" for
  the evaluation of complex structured credit products, i.e. ABS, CDO, CLO, CDO of ABS etc which
  represent the various sectors;
- harmonise the IPV methodology across the group, defining a consistent approach based on the ranking of each single position according to the availability and relative reliability of available price sources. As a consequence, all such positions have been treated and valued on a consistent basis across the group;
- define and develop a proper methodology to apply specific fair value adjustments to such valuations.
   The chosen approach is essentially based on the above ranking of price sources and define specific stress tests for market valuations, the wider the less reliable is the ranking through their respective sensitivity to a one-notch downgrade;



- D) Other Notes (continued)
- 4 Financial risk management (continued)

### Market Risk (continued)

- d) Sensitivity Analysis and Stress Testing (continued)
  - the whole process has been shared and developed within the framework of the established cooperation model between all CRO (Chief Risk Office) functions either at the Group as well as UniCredit Bank Ireland level and the Group and UniCredit Bank Ireland's CFO (Chief Financial Office) functions, responsible for the accounting treatment of such valuations and adjustments.

### Fair Value Disclosures

IFRS 7 requires fair value measurements to be disclosed by the source of inputs, using the following three level hierarchy:

- Level 1: Quoted prices in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices).
- Level 3: Inputs for the asset or liability, that are not based on observable market data (observable inputs).



# D) Other Notes (continued)

# 4 Financial risk management (continued)

Fair Value Disclosure by Valuation Hierarchy Level

Assets measured at fair	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
value	€′000 2012	€′000	€′000 2012	€′000	€′000 2012	€′000	€′000 2012	€′000
	2013	2013	2013	2013	2012	2012	2012	2012
Cash and Cash Balances	23,900	-	-	23,900	16,789			16,789
Financial assets held for								
trading*								
Units in investment funds*	-	-	-	-	-	30,516	-	30,516
-Trading derivatives*	-	3,363	-	3,363	-	4,483	-	4,483
Loans and Receivables -	-	14,739,908	-	14,739,908	-	14,210,468	-	14,210,468
Banks								
Loans and Receivables -	-	1,630,638	-	1,630,638	-	1,875,114	-	1,875,114
Customers								
Available-for sale financial	9,002,631	-	23,812	9,026,443	9,242,176	-	24,893	9,267,069
assets*								
Hedging derivatives*	-	198,050	-	198,050	-	258,133	-	258,133
Total	9,026,531	16,571,959	23,812	25,622,302	9,258,965	16,378,714	24,893	25,662,572
Liabilities measured at fair	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
value	€′000	€′000	€′000	€′000	€′000	€′000	€′000	€′000
	2013	2013	2013	2013	2012	2012	2012	2012
Deposits from Banks	-	15,793,313	-	15,793,313	-	17,785,304	-	17,785,304
Deposits from Customers	-	1,692,840	-	1,692,840	-	1,748,017	-	1,748,017
Debt Securities in issue	-	5,705,864	-	5,705,864	-	4,816,662	-	4,816,662
Financial liabilities held for								
trading*								
-Trading derivatives*	-	1,461	-	1,461	-	1,168	-	1,168
-Hedging derivatives*	-	1,197,941	-	1,197,941	-	1,405,532	-	1,405,532
Total	-	24,391,419	-	24,391,419	-	25,756,683	-	25,756,683

<sup>\*</sup>Carried at Fair Value on the Statement of Financial Position



# D) Other Notes (continued)

# 4 Financial risk management (continued)

Fair Value Disclosures

Reconciliation of Level 3 Fair Values

Assets measured at fair value based on Level 3	Available-for sale financial assets 2013	Total 2013	Available-for sale financial assets 2012	Total 2012
Opening balance	24,893	24,893	22,930	22,930
Total gains or losses	2,431	2,431	5,867	5,867
Purchases	-	-	-	-
Issues	-	-	-	-
Settlements	(3,512)	(3,512)	(3,904)	(3,904)
Transfers out of Level 3	-	-	-	-
Closing balance	23,812	23,812	24,893	24,893
Total gains or losses for the period included in profit or loss for assets held at the end of the reporting period	2,431	2,431	5,867	5,867

Although the Company believes that its estimates of fair value are appropriate, the use of different methodologies or assumptions could lead to different measurements of fair value. For fair value measurements in Level 3, if the annual default rate of the underlying portfolio doubles there would be the following effect:

Assets measured at fair value based on Level 3	Available-for sale financial assets 2013	Total 2013	Available-for sale financial assets 2012	Total 2012
Fair value if annual default rate doubles	24,049	24,049	21,969	21,969

### 5 Reclassification of financial assets

On 15 October 2008 the European Commission issued Regulation 1004 enacting the amendments to IAS 39 made by IASB which permits - in certain conditions – the reclassification of financial instruments, where there has been a change of management intention, from "Financial assets held for trading" or "Available-for-sale financial assets" to other categories.

In accordance with this amendment the Company has elected to reclassify financial assets which it no longer intended to sell and for which it has minimal recent history of selling due to reduced liquidity and market turmoil.

In this regard it was determined that the best strategy – given the good underlying fundamental values of the assets – was to continue to hold these assets for the foreseeable future.

Specifically non-derivative structured credit products and certain bonds issued by corporates and financial institutions were reclassified from "financial assets held for trading" to "Loans and receivables with banks "and "Loans and receivables with customers", as detailed below.



# D) Other Notes (continued)

# 5 Reclassification of financial assets (continued)

Two reclassifications were made at 1 July 2008 and 1 October 2008 respectively at the assets' fair values. At the end of 2008 this reclassification gave rise to fair value movement losses amounting to €163 million not being recognised in the income statement. No "available-for-sale financial assets" were reclassified.

The following table gives the amount of the reclassified assets in each category, as well as their nominal value at year end 2013 and the profit that would have been recognised if the reclassification had not been carried out.

Financial instruments reclassified from held for trading	Notional as at 31-12-2013	Carrying value at 31-12-2013	Fair value 31-12-2013
	€′000	€′000	€′000
ABS reclassified as at			
1-7-2008	224,589	218,252	199,828
Corporate and financial bonds reclassified as at			
1-10-2008	25,000	24,435	23,870
Total	249,589	242,687	223,698
Financial instruments reclassified from held for trading	Gains/Losses not recognised in 2013 due to reclassification	Increase in interest income 31-12-2013	Net impact due to reclassification 31-12-2013
	31-12-2013	2/222	2/2.2.2
ADC sociosified as at	€′000	€′000	€′000
ABS reclassified ·as at 1-7-2008	(24,586)	477	(24,109)
Corporate and financial bonds reclassified as at			
1-10-2008	(4,453)	249	(4,204)
Total	(29,039)	726	(28,313)

The below table shows the net impact due to reclassification for every year since reclassification.

Date	Positive/(Negative) impact on income statement due to reclassification
31 December 2013	(28,313)
31 December 2012	(48,531)
31 December 2011	34,473
31 December 2010	(14,579)
31 December 2009	(100,940)
31 December 2008	176,879
Net positive impact	18,989



# D) Other Notes (continued)

## 5 Reclassification of financial assets

The following table gives the amount of the reclassified assets in each category, as well as their nominal value at year end 2012 and the loss that would have been recognised if the reclassification had not been carried out.

Financial instruments reclassified from held for trading	Notional as at 31-12-2012	Carrying value at 31-12-2012	Fair value 31-12-2012
<b>J</b>	€′000	€′000	€′000
ABS reclassified as at 1-7-2008	307,485	298,415	255,881
Banking and financial bonds reclassified as at 1-7-2008	-	-	-
Corporate and financial bonds reclassified as at			
1-10-2008	25,000	24,186	19,418
Total	332,485	322,601	275,299
Financial instruments reclassified from held for trading	Gains/Losses not recognised in 2012 due to reclassification	Increase in interest income 31-12-2012	Net impact due to reclassification 31-12-2012
	€′000	€′000	€′000
ABS reclassified as··t 1-7-2008	(49,996)	1,630	(48,366)
Banking and financial bonds reclassified as at 1-7-2008	-	-	-
Corporate and financial bonds reclassified as at			
1-10-2008	(414)	249	(165)
Total	(50,410)	1,879	(48,531)

The effective interest rate for the reclassified securities is 0.36% (2012: 1.09%).

Following reclassification to "Loans and receivables with banks" and "Loans and receivables with customers" the above financial instruments are now valued at amortised cost (adjusted where necessary to take account of reductions in value resulting from credit risk impairment assessment).



# D) Other Notes (continued)

### 6 Transfer of Financial Assets

In the ordinary course of business, the Bank enters into transactions that result in the transfer of financial assets that consist primarily of debt and equity securities, and loans and receivables with banks and with customers. The transferred financial assets continue either to be recognised in their entirety or to the extent of the Group's continuing involvement, or are derecognized in their entirety.

The Bank transfers financial assets primarily through the following transactions:

- sale and repurchase agreements;
- securities lending

### Sale and repurchase agreements

Sale and repurchase agreements are transactions in which the Bank sells a security and simultaneously agrees to repurchase it (or an asset that is substantially the same) at a fixed price on a future date. The Bank continues to recognise the securities in their entirety in the balance sheet because it retains substantially all the risks and rewards of ownership. The cash consideration received is recognised as a financial asset and a financial liability is recognised for the obligation to pay the repurchase price. As the Bank sells the contractual rights to the cash flows of the securities it does not have the ability to use the transferred assets during the term of the arrangement.

### Securities lending

Securities lending agreements are transactions in which the Bank lends equity securities for a fee and receives cash as collateral. The Bank continues to recognise the securities in their entirety in the balance sheet because it retains substantially all of the risks and rewards of ownership. The cash received is recognised as a financial asset and a financial liability is recognised for the obligation to repay the collateral. As the Bank sells the contractual rights to the cash flows of the securities it does not have the ability to use the transferred assets during the term of the arrangement.

The Company has €380 million in securities lending transactions and €7.07 billion in securities borrowing. These transactions were entered into in order to boost UniCredit S.p.A. Group liquidity.

The table below sets out an overview of carrying amounts related to transferred financial assets that are derecognized in their entirety and associated liabilities.

### Sale and repurchase agreements

31 December 2013	Available-for-sale financial assets €'000	Loans and receivables with banks €′000	Loans and receivables with customers €′000
Carrying amount of assets	6,295,550	112,830	167,445
Carrying amount of associated			
liabilities	5,324,690	112,830	167,445



# D) Other Notes (continued)

# 7 Related party transactions

Banking transactions are entered into with related parties in the normal course of business. These include loans, deposits, guarantees, derivative and foreign currency transactions with parent company, fellow subsidiaries and associates of the parent company.

Details of UniCredit S.p.A. Group balances have been disclosed in Balance Sheet Notes Assets: Items 20, 30, 40, 60, 70 and 80, Balance Sheet Notes Liabilities: Items 10, 20 and 60 and Income Statement Notes: Items 10, 20, 40, 50, 60, 80, 90 and 110.

Transactions with group companies are priced on an arm's length basis.

### Directors' and Secretary's shareholdings

The beneficial interests, including family interests, of the Directors and Secretary of UniCredit Bank Ireland p.l.c. in office at 31 December 2013 in the shares of UniCredit S.p.A. at 1 January 2013 and at 31 December 2013 were:

	At 1 January 2013	At 31 December 2013
	UniCredit S.p.A.	UniCredit S.p.A.
	Ordinary Shares	Ordinary Shares
Directors:		
R. Molony	<del>-</del>	<del>-</del>
M. Bianchi	18,357	-
P.M. Satta	1,461	1,461
T. McAleese	-	-
D. Courtney	-	-
A. Soprano	709	1,244
Secretary:		
M De Capitani	5,321	5,321

### Share options granted to Directors

Options to subscribe for ordinary shares in UniCredit S.p.A. at 1 January 2013 (or date of appointment if later) and at 31 December 2013 were as follows:

Directors	Options at 1 January 2013	Options granted since 1 January 2013	Options exercised/expired since 1 January 2013	Options at 31 December 2013
A. Soprano	192,137	-	(34,889)	157,248
M. Bianchi	314,816	-	-	314,816
M. De Capitani	122,098	-	-	122,098



# D) Other Notes (continued)

### Directors' and Secretary's shareholdings (continued)

The Bank is a wholly-owned subsidiary of UniCredit S.p.A., which is incorporated in Italy. Consolidated financial statements as at 31 December 2013 were prepared by UniCredit S.p.A., which incorporate the results of their subsidiary companies. The group financial statements of UniCredit S.p.A. are available for inspection at Piazza Gae Aulenti 3, 20154 Milan, Italy.

### **Directors remuneration**

Key management personnel comprise the members of the Board of Directors. A listing of the Board of Directors is provided on page 1. In 2013 the total remuneration of the directors was €584,062 (2012: €501,387). Included in total remuneration is €133,885 (2012: €163,641) in respect of fees earned in the capacity of directors, €450,177 (2012: 337,746) in respect of compensation earned in the capacity of management and Nil (2012: Nil) in respect of post employment benefits.

There have been no loans provided to key management personnel or any connected person (2012: Nil).

### 8 Post balance sheet events

No dividends have been proposed or paid since the year end up to the date of the approval of the financial statements.

# 9 Approval of financial statements

The Directors approved the financial statements on the 4 March 2014.

