GE Works

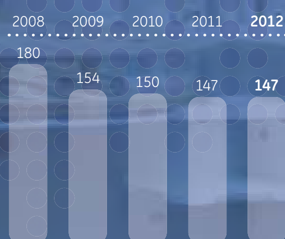
2012 Annual Report

"Last year we set focused execution goals for GE: double-digit industrial earnings growth; margin expansion; restarting the GE Capital dividend to the parent; reducing the size of GE Capital; and balanced capital allocation. We achieved all of our goals for the year."

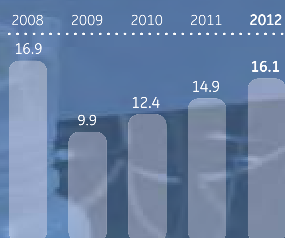
JEFF IMMELT, CHAIRMAN AND CEO

2012 PERFORMANCE

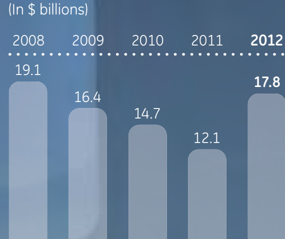
CONSOLIDATED REVENUES
(In $ billions)



OPERATING EARNINGS
(In $ billions)



CASH FLOW FROM OPERATING ACTIVITIES (CFOA)
(In $ billions)



GE SCORECARD

	2012 RESULTS
Industrial Segment Earnings Growth	+10%
Industrial Operating Earnings % of Total	55%
Cash from GE Capital	$6.4 billion
Industrial Segment Organic Revenue Growth	+8%
Margin Growth	+30 bps, 15.1%
Cash Returned to Investors	$12.4 billion
Returns on Total Capital	11.7%

RELATIVE PERFORMANCE

INDUSTRIAL VS. 20 PEERS	GE	PEERS	QUARTILE
Organic Growth (%)	8	3	1st
Margin (%)	15.1	11.5	2nd
Returns (%)	15.5	10.3	2nd

GE CAPITAL VS. BANKS	GE	REGIONAL BANKS	MONEY CENTER BANKS
Tier 1 Common Ratio—Basel 3[1] (%)	8.8	8.1	8.7
Liquidity Coverage Ratio[2] (%)	296	61	116
Net Interest Margin[3] (%)	4.9	3.7	2.9

[1] GECC is not currently subject to minimum regulatory capital requirements. This U.S. Basel 3 estimate is based on GECC's current understanding of the Standardized Approach as issued in a Notice of Proposed rulemaking by U.S. federal banking agencies in 2012. This estimate may evolve over time as U.S. Basel 3 rules and their applicability to GECC are finalized. Peer data is based on publicly available information incorporating either U.S. Basel 3 standardized or U.S. advanced approaches.

[2] Financial data as of 3Q 2012. GECC information; Peer comparisons using assumptions based on December 2010 guidance and publicly available company data. It does not reflect the revised guidance issued in January 2013. GECC elevated due to 4Q 2012 maturities; 4Q 2012 LCR estimate 211%.

[3] GECC includes operating lease income (net of depreciation) and excludes retailer payments, cash and the legacy insurance business.

Note: Financial results from continuing operations unless otherwise noted.

ON THE COVER Top left: Shelli Wilding and George Crichton, GE Oil & Gas. Top right: Juana Hoskins, GE Healthcare. Bottom right: Phan Ngọc Đảng, GE Power & Water. Bottom left: GE Aviation jet engine testing facility, Peebles, Ohio

PICTURED: Dr. Tianhong Zhang, GE Power & Water

A REAL OPPORTUNITY FOR CHANGE IS HERE,

and change will come through a relentless focus on performance and productivity. GE has made strategic decisions in key areas that will drive growth in the Company and create better outcomes for our customers and the world.

PICTURED (left to right):

Jeffrey R. Immelt
Chairman of the Board and Chief Executive Officer

Brackett B. Denniston III*
Senior Vice President and General Counsel

Michael A. Neal
Vice Chairman, GE, and Chairman and Chief Executive Officer, GE Capital

Susan Peters*
Vice President, Executive Development and Chief Learning Officer

Keith S. Sherin
Vice Chairman, GE and Chief Financial Officer

John F. Lynch*
Senior Vice President, Human Resources

John G. Rice*
Vice Chairman, GE and President and Chief Executive Officer, Global Growth & Operations

Beth Comstock
Senior Vice President and Chief Marketing Officer

*Seated

THE GE WORKS EQUATION

We look at what the world needs × [A belief in a better way + A relentless drive to invent and build things that matter] = A world that works better

PICTURED: Leonardo Nogueira de Oliveira (left) and Wellington Pereira dos Santos (right), GE Oil & Gas

GE WORKS

At GE, we look forward with confidence. That is because we can shape some of the big growth drivers in any era.

Last fall, we hosted a conference in Silicon Valley to launch what we call the Industrial Internet, an open, global network that connects people, data and machines. It's about making infrastructure more intelligent and advancing the industries critical to the world we live in. We believe it's about the future of industry—energy, healthcare, transportation, manufacturing. It's about making the world work better.

At the conference, we put a GEnx engine on the stage. People posed for pictures with the engine; they marveled at the technology and its sheer size. It was a reminder of two things. First, few companies can do what GE does; the scale we operate on and our decades of investment are a competitive advantage. Second, in an uncertain economy, long-term growth and competitiveness require the endless pursuit of innovative productivity.

Similarly, I recently returned from Sub-Saharan Africa, a region that was "off the radar" when I became CEO. Today, we are at a $3 billion annual run rate, and that could double in the next few years. GE could have "$1 billion Franchises" in Nigeria, South Africa, Mozambique and Angola. We are investing in capability and people. There are very few American companies in the region. But we could sell more gas turbines in Africa than in the U.S. in the next few years.

A GE annual report has never fully featured software and Africa. Today, we feel they are essential and we can lead. Our ability to create our own future is why GE can win in any environment.

It starts with a culture—the foundation for any successful enterprise—a culture that inspires our people to improve every day. Our team is mission-based: We build, move, power and cure the world. We believe in a better way: We constantly learn from our customers, our competition and each other. We seek solutions for our customers and society. And we are a "We Company." We know that strong teams with great people outperform individuals. That is why GE Works.

The global economy for 2012 was within our planning scenario, but short of our hopes. Maybe the best news—believe it or not—was Europe. It didn't implode! The U.S. is improving, driven mainly by housing and the consumer, but capital investment remains sluggish. As a result, the U.S. continued its weakest recovery since the 1930s. China slowed as it went through a political transition. Because of a weak macro environment, we were able to lower input costs, and that had a positive impact on our margins.

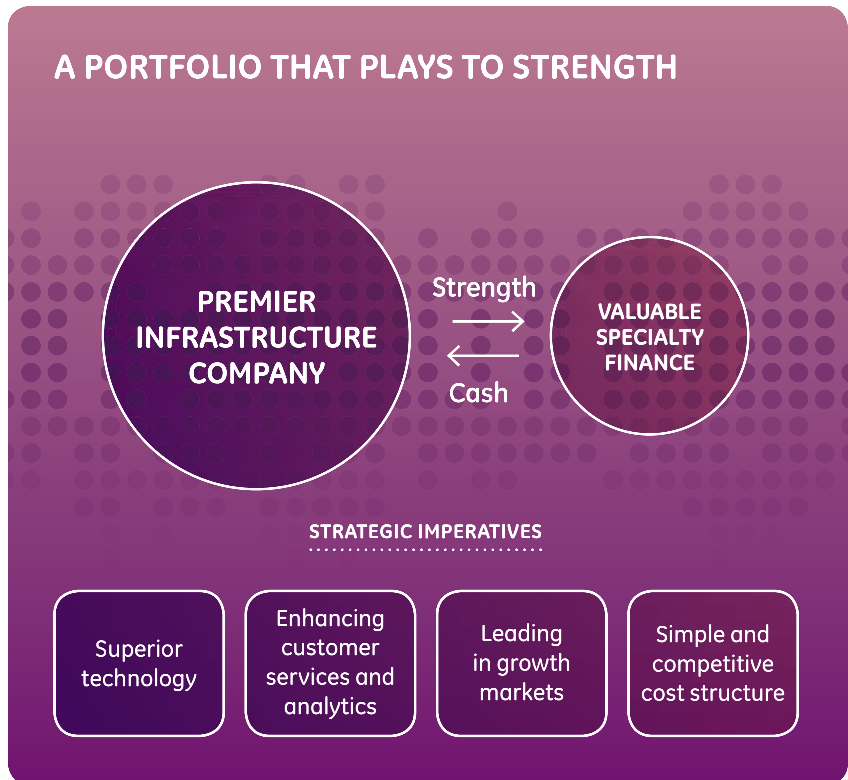
We expect 2013 to be another "typical year" in the Reset Era. We remain confident in the economic strength of the emerging markets. We are encouraged by renewed growth and reform in China, which has a positive impact on other big resource-rich regions like Africa, Latin America and the Middle East. At the same time, we are in unprecedented fiscal territory in the

U.S. and Europe, which will keep a limit on growth in the short term.

The major source of volatility in corporate planning is the U.S., something I never thought I would see. We would all like to believe that the U.S. will continue at a steady rate of 3%–4% GDP growth, as we saw in the 30 years before the global financial crisis. However, the U.S. faces more major "political storms" this year: the fiscal situation, repeated debt-limit controversy and tax reform. We fear that this uncertainty will impact capital investment. And the amount of regulation tends to grow during periods of fiscal strain, and we are certainly seeing that in the U.S. The number of "major regulations"—regulations with more than $100 million of impact—has exploded in the last few years. The result has been an additional burden on business. Until we solve for these constraints, it is hard to see that the U.S. will return to its full growth potential.

We have demonstrated that GE can perform in this environment. In 2012, we grew our segment profits by 11% to $22.9 billion. We generated $17.8 billion of cash from operating activities (CFOA), up 48%, and returned $12.4 billion of cash to investors through dividends and stock buybacks. Our total shareholder return grew by 21%, well ahead of the 16% growth in the S&P 500. Our market cap grew by about $30 billion, and we remain the seventh most valuable company in the world.

We like the way GE is positioned in this environment: a great portfolio of world-class, technology-leading businesses; a strong position in fast-growth global markets; leading-edge service technologies that achieve customer productivity; high visibility with a backlog of $210 billion; and a strong financial position. We want investors to see GE as a safe, long-term investment. One with a great dividend that is delivering long-term growth.



FIVE CHOICES THAT DRIVE THE FUTURE

Strategy is about making choices, building competitive advantage and planning for the future. Strategy is not set through one act or one deal. Rather, we build it sequentially through making decisions and enhancing capability. As we look forward, it is important that investors see the Company through a set of choices we make for the purpose of creating value over time.

First, we have remade GE as an "Infrastructure Leader" with a smaller financial services division. We like infrastructure markets because they are growing and because they utilize GE capabilities in technology, globalization, financing and customer relationships. About $60 trillion of infrastructure investment is needed by 2030 to support billions of new consumers joining the middle class in the emerging world, and to support developed-market productivity. At $100 billion of revenue with 15% margins, we are the largest and most profitable infrastructure company in the world.

Over the last decade, we have grown our infrastructure platforms by investing in adjacencies, pursuing opportunities that are closely related to our core. About one-third of our infrastructure revenues comes from businesses we weren't in a decade ago. These include fast-growth businesses like Oil & Gas, Life Sciences, and Distributed Power. This growth has come through organic investment and focused acquisitions.

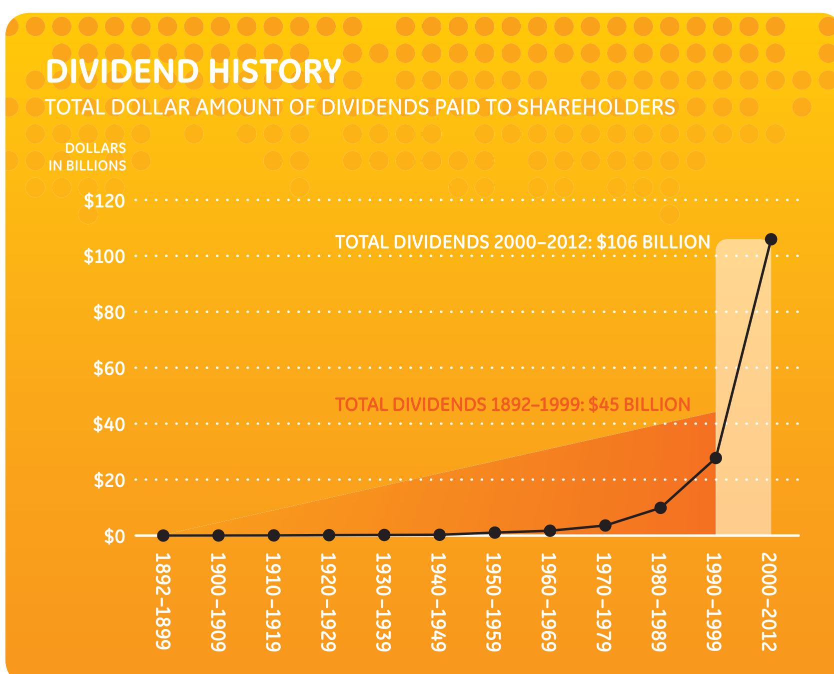
At the same time, we are creating a smaller, more focused financial services company—one that has a lower risk profile and adds value to our industrial businesses. We will continue to reduce the size of GE Capital from the $600 billion of assets it was in 2008 to a goal of $300–$400 billion in the future. GE Capital has a sound fiscal position, with Tier 1 capital above 10% and strong liquidity. We can generate returns above our cost of capital. Over the next few years, we plan for GE Capital to return about $20 billion of dividends back to the parent. We will purposefully reallocate capital from financial services to infrastructure and grow it faster. Our goal is to have infrastructure earnings reach 70% of our total over time.

We have dramatically simplified GE over the past decade. The last major portfolio move we made was exiting NBC Universal (NBCU). In the first phase, we sold 51%, and reallocated $11 billion from the proceeds to purchase new platforms in Energy and Oil & Gas. These businesses already have generated $1 billion of earnings and are growing 20% annually.

Recently, we announced an agreement for the disposition of the remainder of NBCU, and its real estate, for $18.1 billion. This creates additional cash for value creation in the short term, through increased share repurchase and investment in growth.

Second, we are committed to allocating capital in a balanced and disciplined way, but with a clear priority for dividend growth. GE will generate $100 billion for allocation over the next few years, including cash from existing operations, dividends from GE Capital and dispositions.

The top priority remains growing the dividend. Since 2000, we have paid out $106 billion in dividends, more than any company except Shell, and more than we paid out in the first 125 years of the Company combined. We like GE to have a high dividend yield, which is appealing to the majority of our investors.



We plan to buy back shares to get below 10 billion, where we were before the crisis. We will make significant progress toward that goal in 2013 by allocating a significant portion of the NBCU cash to repurchase our shares. In total, we plan to return $18 billion to investors this year through dividend and buyback.

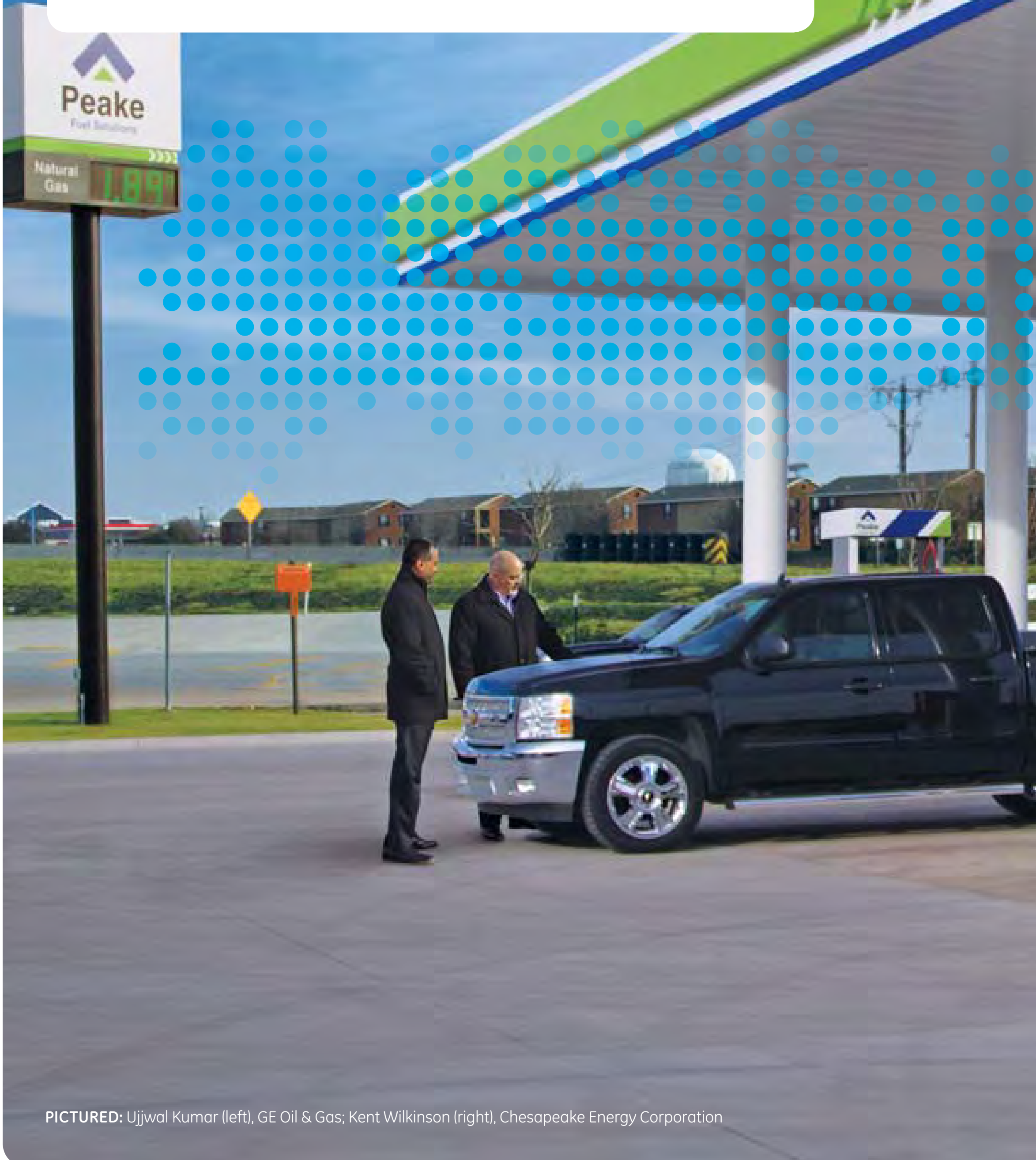
We will continue to execute on focused acquisitions, a capital-efficient way to grow the Company. We will keep our focus on acquiring specific capabilities where GE can add substantial value. We can execute on a few of these each year.

Third, we have significantly increased investment in organic growth, focusing on R&D and global expansion. In doing so, we have invested ahead of our competition. We believe that investing in technology and globalization is key to gaining market share. Annually, we invest more than $10 billion to launch new products and build global capability. We make these investments with the full benefit of GE's scale.

Over the past decade, we have doubled our annual R&D investment, increasing $2–$3 billion to 5%–6% of revenue. Because of this investment, we have progressed from a company that can launch one new commercial engine each decade to a company that can launch one each year. We will launch 10 new gas turbines this decade, significantly more than in previous times. We are a broader and deeper technology leader than at any time in our history.

We have built a company that has high share in growth regions. In 2012, we had $40 billion of orders in growth regions, a 12% increase over the prior year and a threefold increase in the last decade.

SHALE GAS REVOLUTION Access to shale gas is opening new possibilities for energy use, and GE is involved in almost every aspect of this "Shale Revolution." To make compressed natural gas (CNG) more accessible as a transportation fuel, GE Oil & Gas and Chesapeake Energy created a compact refueling solution, the CNG In A Box™ system. The benefits are impressive: For every fleet vehicle filled with CNG instead of gasoline, carbon dioxide emissions equivalents are reduced about 24%, or 2.2 metric tons per vehicle annually. We're also creating new ways to help manage impact on the environment during extraction. GE Power & Water is partnering with memsys, a water technology company, to develop membrane distillation technology, which promises to be an effective, energy-efficient solution for treating wastewater generated during the gas extraction process.



PICTURED: Ujjwal Kumar (left), GE Oil & Gas; Kent Wilkinson (right), Chesapeake Energy Corporation

Achieving these results has required substantial investment in capability and people. Between 2010 and 2014, we are making 30 investments in manufacturing, research, services, customer innovation and training in growth markets. We have developed and repositioned our leaders to capitalize on growth-market opportunities. We have 10,000 commercial resources focused on the needs of our customers in growth markets. We have achieved local relevance with global scale.

We use the entire GE enterprise to improve the value of our investments in technology and globalization. For technology, we have a "Global Research Center Network" that builds strategic capability, spreads technology around the world and innovates for local markets. We have a "Global Growth Organization," led by a GE Vice Chairman, that allows GE to better compete by using our talent.

Fourth, we have built deep customer relationships based on an outcomes-oriented model. Our growth is aligned with customer outcomes, and our products improve their productivity.

We have grown our service revenue from $21 billion to $43 billion over the past decade. Services represent about 75% of our industrial earnings. With $157 billion of service backlog, we have the momentum to grow in the future.

We believe in a solutions-oriented selling model, one that can deliver outcomes for customers. In Healthcare, we are aligned around the major accounts so that we can help them transform ahead of U.S. healthcare reform. In Oil & Gas, we deliver comprehensive technical solutions for our customers. In Aviation, we create value through the performance of our new technologies. We only win when our customers win.

Fifth and finally, we have positioned GE to lead in the big productivity drivers of this era. This is important for growing our margins while keeping our customers competitive. The levers of productivity are constantly changing. For more than a century, GE has been a leader in productivity and innovation.

We will lead in the shale gas revolution. The volume of and access to shale gas and other unconventional resources in the U.S. (and other regions) will change the competitive balance in energy for a generation. This gives the U.S. one of the lowest costs of electricity in the world and the chance to be an energy exporter. Big industries—like rail—could convert from diesel to gas. The option of becoming energy-independent is now possible for North America. Through our Oil & Gas business we can provide important content in extraction, development, and environmental protection of shale gas. We are the world leader in gas-powered generation and transportation.

We are extending GE's lead in **advanced manufacturing.** Manufacturing is a major source of competitive advantage. After decades of outsourcing capability, we now see companies rebuilding their manufacturing strength. Companies used to make investment decisions purely on labor cost. However, there are new materials that can revolutionize performance, and precision technologies and high-power computing are transforming how we manufacture. GE will "insource" more manufacturing content. We are investing in processing technologies such as additive manufacturing. In the future, we aspire to reduce the cycle times for complex systems and lower cost.

NEXT-GENERATION MATERIALS Our newest jet engines use next-generation materials and manufacturing processes to reduce weight, improve fuel consumption and lower maintenance. We're pioneering the use of parts made from non-metallic, composite materials. On the CFM LEAP engine, GE will provide the first ceramic matrix composites in a commercial jet engine's "hot section." The resulting increase in heat tolerance will help lead to a projected 15% reduction in fuel consumption compared to prior-generation engines, saving billions of dollars for our customers. Also, scientists and engineers at GE's Global Research Center are developing techniques to fabricate lightweight structures using metal additive manufacturing processes that were previously not feasible. We anticipate this will result in millions of dollars in fuel savings for GE's aircraft engine customers every year.

PICTURED: Troy Brenner, GE Aviation

We are making a major investment in **software and analytics.** We know that industrial companies need to be in the software business. We want to make the analytics around our products, real-time data, and operating solutions a GE core competency. We have built a Software and Analytical Center of Excellence in California, where we are adding a vast array of human talent to achieve our goals. We know that our services in the coming year depend on building smarter machines with the ability to extract and analyze data. We will be a leader in analytics. And that will make GE more valuable to our customers. **This is the power of the Industrial Internet.**

The reason why analytics are important in the infrastructure industry relates to what we call **"The Power of 1%."** Across our customer base, improving asset performance by 1% can add $20 billion of customer profit annually. In our world, small changes mean big outcomes.

For investors, we have defined where we play, how we win, our capital allocation priorities and investments for the future. These "five choices" will set up our performance and drive our success over the long term.

WE ARE EXECUTING ON OUR COMMITMENTS

Last year, we set focused execution goals for GE: double-digit industrial earnings growth; margin expansion; restarting the GE Capital dividend to the parent; reducing the size of GE Capital; and balanced capital allocation. We achieved all of our goals for the year.

Our businesses are performing.
In 2012, our industrial segment earnings grew by 10% to $15.5 billion. Our

industrial segment organic revenue growth was 8% and margins grew by 30 basis points, both metrics comparing favorably to peers. Growth was broad-based; all of our reported segments grew earnings for the first time since 2006. We finished the year with $210 billion of backlog, a record for the Company.

We grow our industrial businesses by pulling the same "levers." We lead with technology, invest in fast-growth markets, drive value in the installed base, invest in adjacencies and grow margins.

Oil & Gas is our fastest-growing business, with revenue of $15 billion and earnings growing 16%. We compete in high-growth markets. We are investing to launch new products fully utilizing our broad technical capability. For instance, we launched the first subsea compressor at Statoil, creating an industry-leading position. Our orders grew by 16% in the year, and we are winning new business around the world.

Our Power & Water business grew earnings by 8% in 2012, and we expect to be about flat in 2013. We are well-positioned for long-term growth in natural gas power generation, distributed power, and services. However, Wind power generation—where GE leads—is more volatile. We had a very strong year in 2012 but, due to U.S. regulatory uncertainty, this year will be difficult. Based on strong global demand with expanding service, we expect Power & Water growth to resume in 2014.

Over the next few years, we see earnings upside by improving our performance in markets like

DRIVING THE INDUSTRIAL INTERNET Our Rail Optimization Solutions help railroads move freight faster and more cost-effectively. The RailConnect Transportation Management System and Movement Planner System help railroads analyze critical information in real time to plan and optimize business outcomes, operations and asset utilization. These intelligent solutions deliver real efficiencies: Norfolk Southern, a major Movement Planner customer, estimates that every 1 mph increase in network speed saves an estimated $200 million in annual capital and operating expenses. In 2012, we expanded our Optimization Solutions portfolio by acquiring RMI, a leading supplier of transportation management systems used by railroads across North America to manage operations, improve information flow, increase productivity and reduce cost.

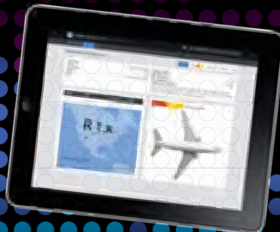
PICTURED: Rachna Pitts, Norfolk Southern

PICTURED: ES44AC Evolution Series locomotive

THE INDUSTRIAL INTERNET IN CUSTOMERS' HANDS

GE GIVES CUSTOMERS ACCESS TO THE INDUSTRIAL INTERNET WHEREVER THEY ARE.

RailConnect Transportation Management, GE Transportation



Intelligent Operations, GE Aviation

AgileTrac™, GE Healthcare

Energy Management. This business is complementary to our core infrastructure franchise, yet our share is less than 10% and our margins are lower than those of our competitors. We are seeing outstanding opportunities for growth in power conversion and digital energy.

We expect another year of strong industrial performance in 2013. Oil & Gas, Aviation, Healthcare and Transportation should hit "all-time-high earnings" in 2013. Our plan targets 10% industrial earnings growth.

GE Capital had earnings of $7.4 billion, up 12%. Our Tier 1 common ratio is 10.2%, well above the regulatory goals. GE received a $6.4 billion dividend from Capital. Our team has done a great job of reducing commercial real estate exposure, which was $46 billion at year-end, down 50% from its peak. GE Capital continues to outperform regional and money center banks in important areas like net interest margins and losses.

The "core" of GE Capital is being a leading lender to middle market customers, building on our deep experience in, and understanding of, these markets and assets. In businesses like sponsor finance, aircraft leasing and retail services, and middle market lending and leasing, GE Capital has deep domain experience and will continue to grow.

Our initiatives are delivering results. We drive cross-company initiatives to generate organic growth and improve margins. We review our progress against our long-term goals and through relative performance of 20 industrial peers and large banks. Our performance is near the top in almost every category, but we still have room for improvement.

We have built broad technical capability that can deliver big systems and foster innovation. Each year we file about 2,000 patents in the U.S., putting GE in the top 10 for innovation. GE engineers and scientists from around the world collaborate and demonstrate a real culture of execution.

GE products deliver vast customer value. Over the next few years, we will transform our aviation engine product line with several new models, including the launches of GEnx, the CFM LEAP and the GE9X. Each engine will improve airline fuel efficiency by 15%, while reducing emissions. By 2020, we will have 46,000 GE engines in service, up from 4,100 in 1990. That is a product of our technical expertise.

In Healthcare, we are launching high-margin products at every price point and across all modalities. This is how we win around the world. In computed tomography (CT), we launched the Discovery CT750 HD FREEdom, a high-end scanner, which can greatly reduce radiation dose. At the same time, we launched the CT Brivo, sold at 20% of the price of a high-end scanner, which is growing share in global markets. In fact, in the first six months, we sold 100 Brivos to Chinese customers, many of whom had never owned a CT.

We leverage technology to launch new businesses. Our Energy Storage business is a great example of how we innovate and bring to scale state-of-the-art technologies. Researchers in our GRC labs invented a new battery based on technology from more than 30 patents. GE teams also designed an

advanced manufacturing process to build the battery efficiently. In essence, we created a start-up within the Company, and we expect the business will generate more than $1 billion in revenue annually in just a few years.

Our growth-market revenue expanded by 11% to $37 billion. We have a segmented global strategy. We aspire to grow in China. We will lead the industrialization of resource-rich regions. And we will retain our operating presence in Europe as it restructures.

GE has a strong franchise in China that grew by 19% in 2012. Our advantage is in localization and partnerships. Last year, we opened two customer innovation centers, in Chengdu and Xi'an. At the same time, we are partnering with Chinese state-owned enterprises, achieving global scale. In 2012, we announced a joint venture with XD, a Chinese leader in transmission and distribution equipment, and digital energy. This allows us to capture global growth, in an industry where we have low share, with a Chinese cost base.

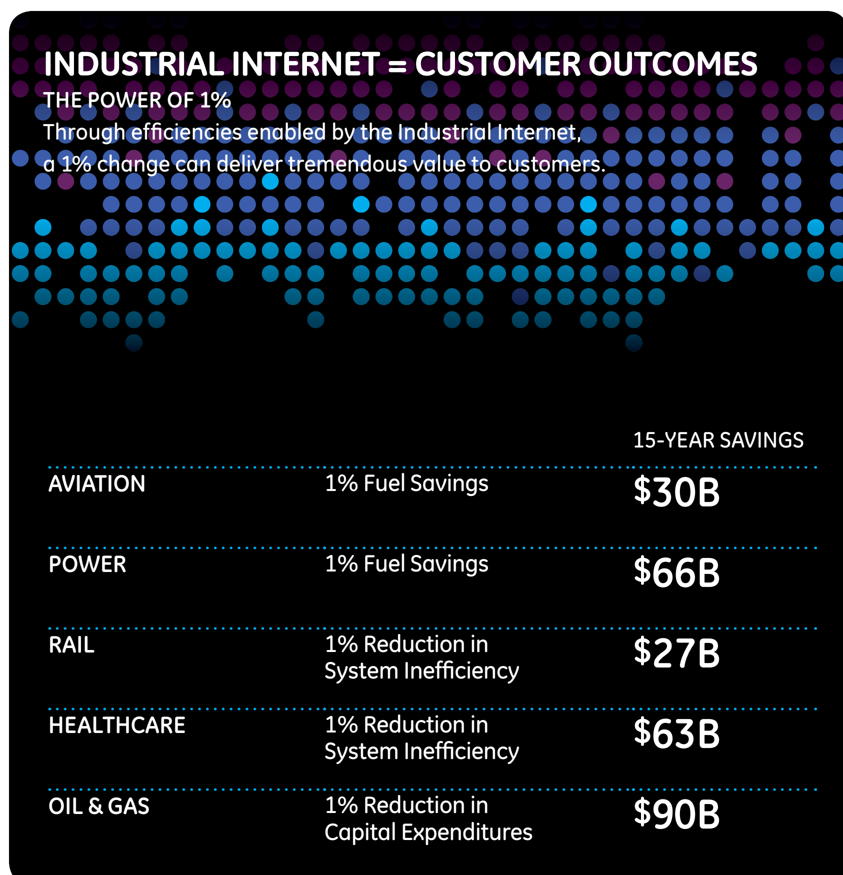
Our other fast-growth global opportunity is in resource-rich countries, where we have built a competitive advantage. From Latin America to the Middle East to Africa to Russia to Australia to Canada, their goals are the same: converting resource wealth into industrial expertise and jobs. In these regions, we remain committed to a "Company-Country" approach. Last year we announced a $1 billion investment in Saudi Arabia across four GE platforms.

The payback from global investments is huge. Our recent acquisition in Power Conversion received $600 million of orders in Brazil alone by leveraging GE's presence and relationships in the country. Similarly, GE Transportation is building a $1 billion business in Russia and Kazakhstan, based on local capabilities. Excellence in localization is a GE competitive advantage.

GE has a productive manufacturing and engineering base in Europe. We recently entered into an agreement to acquire Avio, an Italian high-tech aviation supplier that would add to this base. While Europe may remain sluggish for a while, we have an important installed base and smart and dedicated teams helping our customers. We will continue to be a good partner for Europe, sustaining a robust manufacturing and engineering base.

Services growth was 4%, fueled by a growing installed base and expanding content. The Industrial Internet is revolutionizing the services we provide our customers, helping them to become more productive operations. GE will leverage our vast service backlog to develop technologies that enhance the performance of our products—and the enterprises in which they operate—while growing our dollars per installed base. The Industrial Internet is built on intelligent machines, advanced analytics and people at work that can save airlines, railroads, hospitals and utilities billions of dollars each year.

The impact of these solutions is being felt by customers across various industries. Norfolk Southern is a large North American Class I railroad and our launch customer for GE Rail Network Optimization. This solution uses data and analytics to improve operating decisions across the entire



INDUSTRIAL INTERNET = CUSTOMER OUTCOMES

THE POWER OF 1%

Through efficiencies enabled by the Industrial Internet, a 1% change can deliver tremendous value to customers.

		15-YEAR SAVINGS
AVIATION	1% Fuel Savings	$30B
POWER	1% Fuel Savings	$66B
RAIL	1% Reduction in System Inefficiency	$27B
HEALTHCARE	1% Reduction in System Inefficiency	$63B
OIL & GAS	1% Reduction in Capital Expenditures	$90B

FUELING AIRLINE PRODUCTIVITY GE's Fuel & Carbon Solutions (FCS) helps airlines reduce fuel consumption by combining advanced data analytics and industry expertise. FCS can integrate and analyze vast amounts of data—about 1.5 terabytes per customer per year—from flight operations, airline systems and flight data recorders. It then uses the resulting operational intelligence to identify, implement and monitor changes in the way flights are planned and flown, saving fuel and improving efficiency. FCS has already helped customers like Brazil's GOL Airlines cut fuel consumption significantly. We estimate that it could save the entire global airline industry more than 1.3 billion gallons of fuel per year, valued at more than $4 billion, and eliminate more than 12.4 million metric tons of carbon dioxide emissions.

PICTURED: Daniel Davim Rebello, GE Aviation

transportation network, including railroads, shippers, intermodal terminals and repair shops. They estimate that every 1 mph increase in network speed saves them $200 million in annual capital and operating expense.

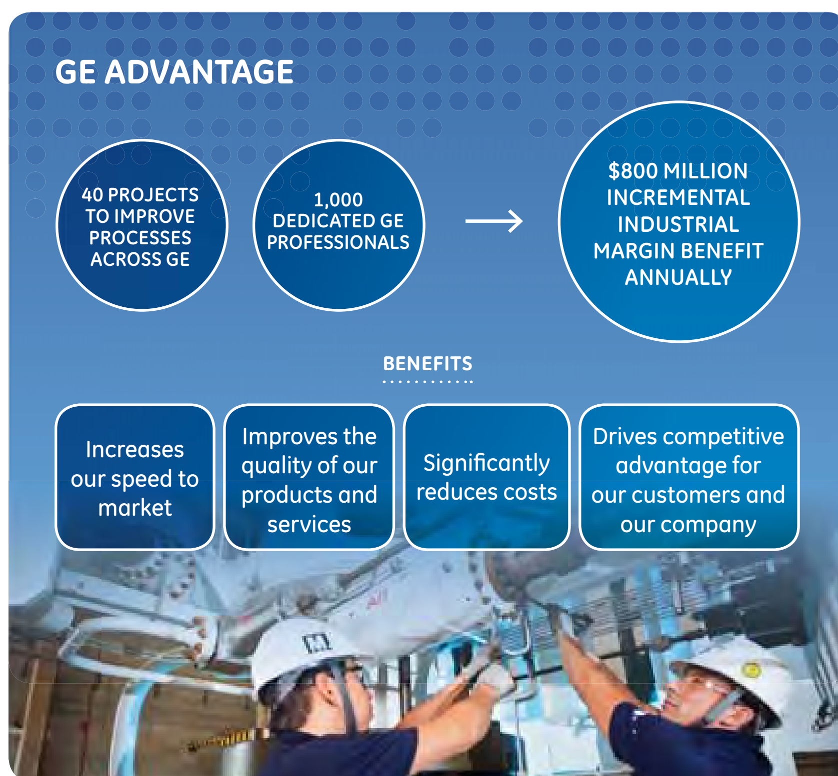
In Healthcare, we've deployed our Hospital Operation Management (HOM) solutions in more than 50 hospitals. HOM tracks hospital assets to ensure that quality care is delivered across a patient's stay, from admission to discharge. The HOM launch customer was Mt. Sinai Hospital, where we help them track 15,000 assets and have shown a 10% improvement in patient throughput.

We are taking a few bigger swings where we are improving the enterprises in which our assets operate. In Aviation, to address the fleet performance of global airlines, we launched Taleris, a joint venture with Accenture. This analytical tool will allow airlines to predict maintenance events before they happen. The goal is "Zero unplanned downtime." Taleris aids airlines such as Qantas and JetBlue with their fleet performance, maintenance and operations, allowing them to save millions of dollars annually through more efficient use of their airplanes.

Margins grew by 30 basis points to 15.1%. Our goal is to grow another 70 bps in 2013. We will achieve this by improving processes while reducing structural cost.

We are in our third year of GE Advantage, our process-improvement program. Our teams are improving on 40 big processes throughout the Company. I review each of these frequently, and we realized $800 million of margin improvement in 2012.

One good example is our "Transportation: Requisition to Platform" process, which facilitates



our new product launches. Results so far include: 80% system reuse; six-month reduction in cycle; and a 35% reduction in sole-source suppliers and overtime. GE Advantage helps us sustain a competitive advantage.

We are also simplifying the way we run GE, with an eye to lowering our structural cost and improving our speed. In 2011, our selling, general and administrative expenses (SG&A) as a percentage of industrial sales were 18.5%. We are aiming to reduce this structure to below 16% by 2014. This is a total of $2.5 billion of cost out; by the end of 2012, we achieved 40% of our goal.

Another big contributor to better margins involves attacking product cost through better design. In our Aviation business, where we have a solid backlog for many years, we are reshaping our supply chain to increase GE content. We are investing in advanced materials, manufacturing technological global capacity. In Appliances, we launched four new products in 2012. In 2013, we will launch four more. All are increasing share and margins.

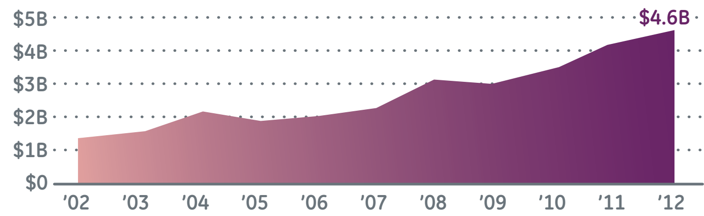
We are executing on our commitments. In 2013, we would like to: grow industrial earnings by 10%; achieve 2%–6% industrial organic revenue growth; return a significant amount of cash from GE Capital to the parent; and return $18+ billion of capital to investors in dividends and buyback.

WE CONTINUE TO IMPROVE OUR CULTURE

Over the holidays, I was reviewing the annual Gallup poll that rates institutions in the U.S. Once again, big business has a low overall rating, with 21% favorability, roughly a third of the approval for small business. The mood reflects the economic environment.

LOCALIZING FOR UNDERSERVED MARKETS GE's innovation is extending healthcare resources to parts of the world where access to quality care has been far from certain. In China, we introduced the Brivo CT325, delivering the benefits of computed tomography in a compact, easy-to-use, affordable system that is ideal for clinics in remote areas: 88% of units sold are now in use in rural hospitals that previously could not afford a CT scanner, helping them better diagnose cancers and injuries for some 3.6 million people in China. With the opening of our new innovation center in Chengdu, which is focused on developing products and solutions specifically for the China market, we plan to drive further advances in local healthcare and other sectors.

Healthcare revenue in GE's nine growth regions



2013: WHAT IS IMPORTANT TO INVESTORS

1. Double-digit earnings growth for GE industrial
2. Significant cash returned to parent from GE Capital
3. Significant margin expansion
4. Solid industrial segment organic revenue growth
5. Return cash to shareholders

We are lucky that government can set the "floor" with favorability at 13%.

So is size inherently bad? I don't think so. But size can breed a perversion of bureaucracy, a sense of entitlement and a distance from reality. Size is bad when it crushes innovation. A good culture is the only filter that can make size a strength and not a weakness.

Over the past year or so, I have made it a priority to personally connect with entrepreneurs and venture capitalists. I wanted to understand more about the start-up culture and the ways that smart entrepreneurs run their companies.

Now, I don't want to make GE a start-up. GE's great strength is our scale. GE has more than 40,000 salespeople, supported by 50,000 engineers and scientists; we can sell in more than 160 countries with the world's sixth most valuable brand.

The trick is to keep all of that, but without the bureaucracy and arrogance that can often accompany size.

The fact is that GE was becoming too complicated. We were simply working on too many things that aren't important. We had too many "checkers" and not enough "doers." Visiting with entrepreneurs has helped me focus on complexity, accountability and purpose. I have found two books—*The Lean Startup* and *The Startup Playbook*—to be particularly useful.

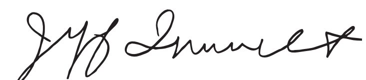
Entrepreneurs simplify everything. They are purpose-driven. They focus on customers, people and solving problems. They do fewer things, but with bigger impact. They don't delegate important decisions; rather, they position decision-makers close to the action. There is no headquarters, no layer of "checkers." They use judgment, they move fast, and they are accountable.

The unique leadership movement inside GE today is Simplification. Part of it is structural. We want the Company to be lower-cost, have shorter cycle times, and match authority to accountability. And we need to accomplish this across multiple platforms, in diverse markets, living in an era of hyper-regulation.

But the other part of Simplification is cultural. Big companies fail when they lose a culture of accountability—accountability for outcomes. We must compete with purpose. And we must deliver outcomes for customers, investors, society and each other. We are building processes that drive speed, accountability and compliance. We are committed to long-term thinking despite volatility in the current environment. The decisions we are making today will shape the Company for years to come. GE can execute on a scale few can match. I hope, as an investor, that makes you proud.

So, what is leadership? It is the harnessing of culture, the culture of GE Works. We are mission-based. We search for a better way. We drive solutions for our customers and society. We are a "We Company." It is driving accountability for outcomes. It is fostering smart risk-taking and business judgment.

You have invested in GE. You know the choices we have made for the next decade. You have seen our execution and the key metrics we use to manage the Company. You have a sense for our culture and leadership team. You will see this reinforced in the rest of this report. Let me know what you think. You can e-mail me at **ask.jeff@ge.com.**



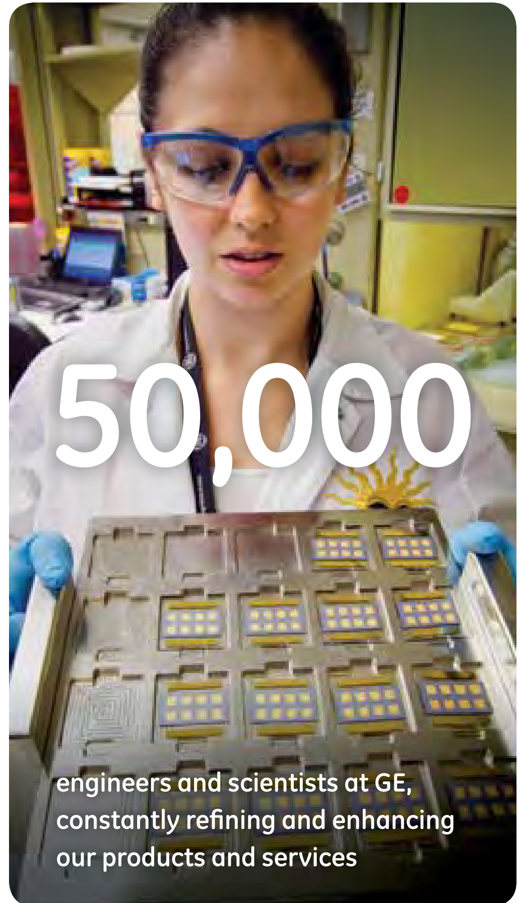
Jeffrey R. Immelt
Chairman of the Board
and Chief Executive Officer
February 26, 2013

GE WORKS

MOVING

Every year, GE Aviation invests more than **$1 billion** to develop technologies like ceramic matrix composites and additive manufacturing to support these next-generation engines

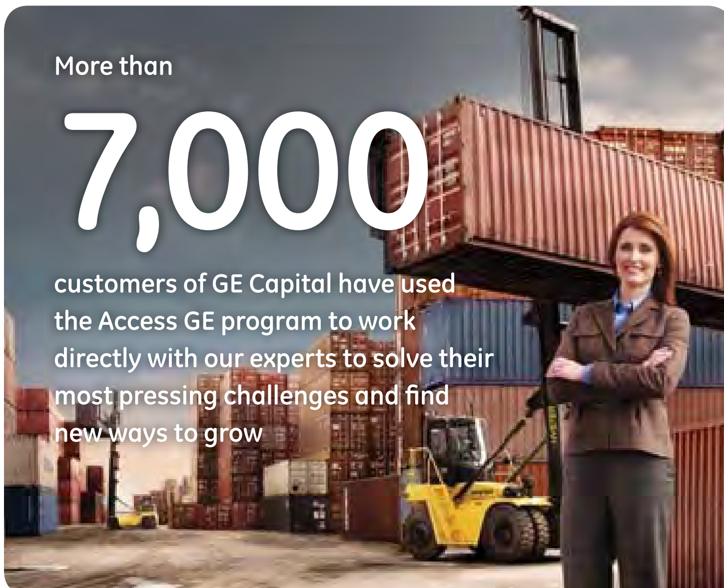
To help usher in this new generation of engines, we announced the acquisition of Avio in December 2012, allowing GE to bring an essential part of our aviation supply chain in-house



50,000

engineers and scientists at GE, constantly refining and enhancing our products and services

BUILDING



More than

7,000

customers of GE Capital have used the Access GE program to work directly with our experts to solve their most pressing challenges and find new ways to grow

20,000

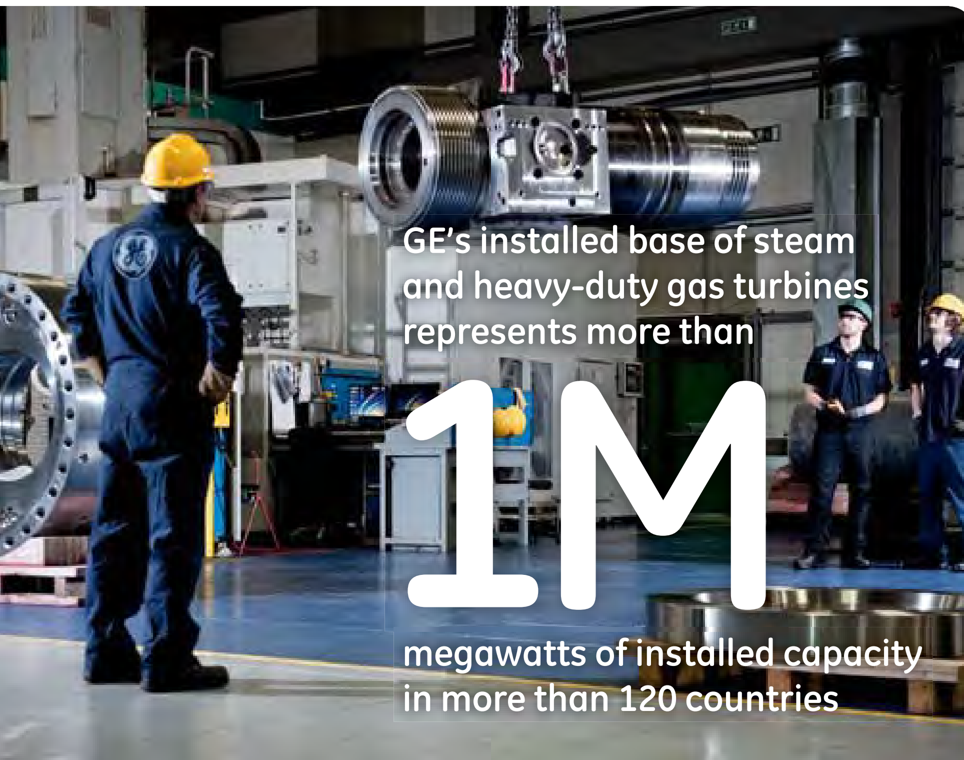
GE locomotives moving products and materials all over the world

The culture of GE Works is mission-based. We search for a better way. We drive solutions for our customers and society, and we are accountable for outcomes. We are a "We Company." We put our scale, industry expertise, technology and—most of all—the ingenuity of our people to work, creating a world that works better.

The solutions we provide are building, powering, moving and curing the world. We take on the biggest challenges in order to make the greatest impact: advancing our customers' businesses, driving global economic opportunity, creating shareholder value, and improving people's lives.

This is how GE Works—and why we are committed to keep working for the future.

CURING



POWERING

BUILDING

Committed to Middle Market Customers

Around the world, we're helping middle market companies drive economic growth by providing business-building expertise and financial resources. GE Capital services more than 1 million commercial customers in 15 countries and is a leading lender in the middle market, composed of medium-size businesses. It's a fast-growing segment in many key economies, such as Australia's, where the middle market represents about AUD$425 billion of revenue and 3.2 million jobs. We're providing solutions to Australian customers such as recreational vehicle maker Jayco, including finance, as well as training and promotional programs for RV dealers. Our services have helped drive Jayco's business to AUD$300 million in sales. In Germany, another important market for GE Capital, middle market companies employ 9.4 million people and generate 32.5% of private-sector revenues. The diversified German steelmaker GMH Group turned to us for financing solutions and advice that enabled the company to make strategic acquisitions and become a market leader.

More than

1M

commercial customers

GE Capital is a leading lender in the middle market

PICTURED: Khaled AlHinti (left) and Rakan AlHubaishi (right), Saudi students in a GE co-op program

$1B

in local investments

over the next three years is our latest commitment in an almost 80-year history with the Kingdom

Vision for Saudi Arabia: Building a Knowledge-Based Society Together

To support Saudi Arabia's vision of diversifying its economy, GE has committed $1 billion to local investments over the next three years to strengthen manufacturing capabilities and drive innovation. Our investment will support the goals of Saudi Vision 2020, the government's plan to advance socioeconomic progress by building the capabilities and enhancing the opportunities for its young people. Key areas for investment include a new Saudi-GE Innovation Center in Dhahran, as well as expansion of GE's efforts in healthcare systems and energy programs. These initiatives build on GE's history in the Kingdom, spanning almost 80 years. Our latest commitment will double our local workforce, primarily through local hiring, helping the next generation of Saudis build the Kingdom's talent pool, economic diversity and growth potential.

At the Saudi-GE Innovation Center inauguration, guests learn how GE is empowering youth, fostering entrepreneurship and supporting women in the workplace to unlock potential in the Kingdom.

MOVING

Mine operators that deploy AquaSel, GE's ecomagination-qualified technology for water discharge, can achieve recovery rates of

90–95%

Digging Deeper for Mine Productivity

To satisfy the world's growing demand for natural resources, the mining industry must expand to deeper, more remote and more extreme locations. We launched the GE Mining business to serve those needs. We're applying our full portfolio of products and services to improve mine productivity by transporting materials more efficiently, managing water use, and using advanced software to monitor systems. We are also developing new energy-storage devices such as our Durathon batteries, developed by GE's Global Research Center, which are half the weight of conventional lead acid batteries, last twice as long, are produced using abundantly available raw materials such as salt and nickel, and can be recycled. By using Durathon in underground mining vehicles (just one of its applications), we can help the mining industry with two of its biggest challenges: decreasing environmental impact by reducing emissions, and increasing productivity with a long-lasting power solution.

GE offers the mining industry solutions such as electric drive systems, in these Komatsu trucks (right, below), and vehicles including GE's Fairchild™ battery-powered scoop (inset).

Electrifying Change

GE Power Conversion is helping customers move toward cleaner, more efficient and more reliable energy management systems, based on electrical rather than mechanical technology. Our solutions are derived from three technology platforms—high-speed electric motors and generators, high-performance variable-speed drives, and industry-leading software automation. Recognizing the potential of electrification, GE acquired Converteam in 2011. Renamed GE Power Conversion, we offer advanced electrical solutions across the oil and gas, mining, power-generation and industrial sectors. In the marine industry, we're delivering innovative electrical and propulsion systems, as well as vessel automation and satellite positioning systems, for offshore drill ships and support vessels, LNG transport carriers, cruise ships, and navies.

5–10%

greater fuel efficiency

for offshore vehicles using Diesel-Electric vs. Diesel-Mechanic

POWERING

Big Projects to Power the World

The Gorgon Project is one of the world's biggest natural gas projects and the largest single resource development in Australia's history. When completed, Gorgon will produce 15 million tons of liquefied natural gas per year. GE Oil & Gas is providing subsea equipment and compression trains, along with a multi-decade services agreement to keep operations at peak performance. The Gorgon Project has implemented strict environmental standards to preserve Barrow Island's unique ecology, including the world's largest non-governmental quarantine initiative to prevent the introduction of non-indigenous animal and plant species. To power the project's liquefaction facilities, GE is also supplying five massive gas turbine generators built in Avenza, Italy (below).

Gorgon Project facilities on Barrow Island.

The five gas turbine generators supplied by GE for Gorgon could power

584K

homes for one hour

PICTURED: Jeremy Van Dam, GE Global Research

A Lift for Hard-to-Find Oil

Enhanced oil recovery is a major tool in meeting the world's energy needs. To extract oil from mature fields, electric submersible pumps (ESPs) must withstand extreme heat, pressure, corrosion and highly abrasive conditions. A joint effort between GE's Artificial Lift team and a customer in Africa has improved ESP product life by two years, providing vital savings that can be used to recover even more oil from older fields. Our ESPs can pump up to 45,000 barrels of oil daily, operating as deep as 12,000 feet belowground at temperatures up to 230°C. Now, scientists at our Global Research Center are working to further enhance the ESP technology GE acquired in 2011.

The Path to Flexible, Efficient Power

Global electric utilities are generating power more efficiently with our FlexEfficiency™ Advantage Advanced Gas Path (AGP) solution. Korea Southern Power Company, Ltd. (KOSPO) upgraded its Shinincheon plant with our AGP system. AGP technology uses data analyzed by facilities, including our Monitoring & Diagnostics Center, to help improve gas turbine output up to 4.8%, reduce fuel consumption up to 1%, and lessen environmental impact. Now, KOSPO's plant is generating an additional 130 megawatts of power while reducing nitrogen oxide emissions.* We also offer solutions for new power facilities, including our FlexEfficiency 60 Combined Cycle Power Plant, designed for countries such as Korea that operate on 60Hz power frequency. FlexEfficiency 60 uses heat exhaust from a gas turbine to drive a steam turbine during periods of heavy power consumption, delivering flexible and reliable power from a mix of sources.

*As applied to GE 7F-3 series heavy-duty gas turbines. Performance on other frame types may vary.

PICTURED: Craig Foster (left) and Karen Miller (right), GE Power & Water

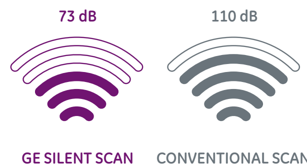
CURING

PICTURED: Mark Woltjen, Grant Medical Center

Shhhh: The Sound of Better MR Scans

Silent Scan, a revolutionary technology,* is designed to improve the patient experience by reducing noise generated during an MR scan. While conventional MR scanners can generate in excess of 110 decibels, roughly as loud as a rock concert, Silent Scan is designed to reduce noise to near-ambient levels in the room. Historically, noise-reduction techniques have focused on muffling sound; however, Silent Scan essentially eliminates the noise with new advanced scanning techniques in combination with GE's proprietary MR components. Silent Scan is one way that GE is Humanizing MR by putting patients first while delivering superb image quality.

*Silent Scan is 510(k) pending at the U.S. FDA and not available for sale.



GE's Silent Scan technology is designed to eliminate excessive noise, a complaint that has not been adequately addressed since MR was introduced in 1984.

Lifesaving Innovation on a Molecular Scale

GE solutions are helping researchers and medical professionals understand the structure of diseases at a molecular level, offering new hope for preventing, diagnosing, treating and curing diseases. Our Global Research Center and Clarient, a GE Healthcare Company, developed MultiOmyx™, a tissue analysis platform to diagnose and dismantle secrets about cancer. The platform can image information hidden deep in cancerous cells. Such pioneering solutions help uncover previously invisible details that may lead to patient-specific therapies.

PICTURED: Ovarian cancer cell culture

PICTURED: Angelle Rhemann, St. Luke's Episcopal Hospital

$6M saved in St. Luke's operating costs through GE's Patient Care Capacity Management Solution

Healthy Improvements in Hospital Operations

GE's Patient Care Capacity Management Solution helps hospitals find ways to provide patients with better care—faster and more cost-effectively. St. Luke's Episcopal Hospital in Houston, Texas, a 650-bed teaching hospital with more than 30,000 admissions a year, is using GE Healthcare's advisory services and AgileTrac™ software to improve capacity utilization and enhance the patient experience. GE's Performance Solutions group uses proprietary simulation models to design operational care pathways that balance supply and demand and advance patient care. The GE–St. Luke's team has used these designs to optimize surgical capacity and efficiency, streamline bed assignment, and improve discharge planning. Less than two years into this effort, the hospital has freed operating room capacity for 750 more patients each year, reduced average length of stay by approximately half a day, and saved more than $6 million in operating costs.

"Through these efforts we'll be able to operate at higher occupancy, and we can improve patient experience."

—DR. PEG VAN BREE, ST. LUKE'S EPISCOPAL HOSPITAL

The GE Capital Regulatory team guided the Company through a changing regulatory landscape in 2012

Our Oil & Gas team in Aberdeen, Scotland, builds subsea equipment for some of the world's most extreme operating conditions

A "WE COMPANY" THIS IS HOW GE WORKS

At Appliance Park in Louisville, Kentucky, our team helps innovate products and constantly refines the manufacturing process

The team at the GE Global Software Center in San Ramon, California, is bringing the Industrial Internet to our customers

THE GE BOARD

The GE Board held 13 meetings during 2012, including four meetings of the non-management directors of the Board. Each outside Board member is expected to visit at least two GE businesses, without the involvement of corporate management, in order to develop his or her own feel for the Company.

Board members focus on the areas that are important to shareowners—strategy, risk management, leadership development, and regulatory and compliance matters. In 2012, they received briefings on a variety of issues, including capital allocation and business development, margin dynamics, risk management, technology excellence and IT strategy, regulatory trends, healthcare and social cost, capital market trends, the global economic environment, and GE's branding, marketing and operating initiatives. At the end of the year, the Board and each of its committees conducted a thorough self-evaluation.

DIRECTORS

— left to right —

James J. Mulva [1,4]
Former Chairman of the Board and Chief Executive Officer, ConocoPhillips, international, integrated energy company, Houston, Texas. Director since 2008.

Robert W. Lane [1,2]
Former Chairman of the Board and Chief Executive Officer, Deere & Company, agricultural, construction and forestry equipment, Moline, Illinois. Director since 2005.

Susan Hockfield [3,4]
President Emerita and Professor of Neuroscience, Massachusetts Institute of Technology, Cambridge, Massachusetts. Director since 2006.

Marijn E. Dekkers
Chairman of the Board of Management, Bayer AG, global healthcare, crop science and material science, Leverkusen, Germany. Director since 2012.

W. Geoffrey Beattie [1,5]
Deputy Chairman, Thomson Reuters, global media and financial data, Toronto, Canada. Director since 2009.

John J. Brennan [5]
Chairman Emeritus and Senior Advisor, The Vanguard Group, Inc., global investment management, Malvern, Pennsylvania. Director since 2012.

Ralph S. Larsen [2,3,6]
Former Chairman of the Board and Chief Executive Officer, Johnson & Johnson, pharmaceutical, medical and consumer products, New Brunswick, New Jersey. Director since 2002.

Andrea Jung [2,3]
Former Chairman of the Board and Chief Executive Officer, Avon Products, Inc., beauty products, New York, New York. Director since 1998.

James S. Tisch [5]
President and Chief Executive Officer, Loews Corporation, diversified holding company, New York, New York. Director since 2010.

Sam Nunn [2,4]
Co-Chairman and Chief Executive Officer, Nuclear Threat Initiative, Washington, D.C. Director since 1997.

Ann M. Fudge [4]
Former Chairman of the Board and Chief Executive Officer, Young & Rubicam Brands, global marketing communications network, New York, New York. Director since 1999.

Douglas A. Warner III [1,2,3]
Former Chairman of the Board, J.P. Morgan Chase & Co., The Chase Manhattan Bank, and Morgan Guaranty Trust Company, investment banking, New York, New York. Director since 1992.

Alan G. (A.G.) Lafley [3,5]
Former Chairman of the Board and Chief Executive Officer, Procter & Gamble Company, personal and household products, Cincinnati, Ohio. Director since 2002.

Roger S. Penske [4]
Chairman of the Board, Penske Corporation, diversified transportation company, and Penske Truck Leasing Corporation, Chairman of the Board and Chief Executive Officer, Penske Automotive Group, Inc., automotive retailer, Detroit, Michigan. Director since 1994.

Rochelle B. Lazarus [3,4]
Chairman Emerita and former Chief Executive Officer, Ogilvy & Mather Worldwide, global marketing communications company, New York, New York. Director since 2000.

Robert J. Swieringa [1]
Professor of Accounting and former Anne and Elmer Lindseth Dean, Johnson Graduate School of Management, Cornell University, Ithaca, New York. Director since 2002.

James I. Cash, Jr. [1,2,4]
Emeritus James E. Robison Professor of Business Administration, Harvard Graduate School of Business, Boston, Massachusetts. Director since 1997.

Jeffrey R. Immelt [4]
Chairman of the Board and Chief Executive Officer, General Electric Company, Fairfield, Connecticut. Director since 2000.
(pictured on page 1)

1 Audit Committee
2 Management Development and Compensation Committee
3 Nominating and Corporate Governance Committee
4 Public Responsibilities Committee
5 Risk Committee
6 Presiding Director

TO OUR SHAREOWNERS

"An organization cannot sustain itself for more than 130 years, as GE has, unless it is always striving to improve."

Each year, I write on behalf of the Board and as Chair of the Management Development and Compensation Committee to share our perspective on governance, how we evaluate performance, and the strategy for creating shareowner value. This year, I will do that in the context of a belief that defines GE's culture. An organization cannot sustain itself for more than 130 years, as GE has, unless it is always striving to improve.

GE works because the Company understands that organizations must continuously evolve and improve to stay relevant. That is the rationale for the GE Opinion Survey, or GEOS, conducted every two years. The survey provides an invaluable platform through which the people who know GE best—its employees—can candidly and confidentially share their perspectives on the work environment and key business issues that influence company success: innovation, strategy, execution, and customer alignment.

Shareowners can be proud that GE's employees score the Company extremely highly when it comes to compliance and trusting executives to do the right thing. This is essential to building the reputation required to maintain a competitive advantage when pursuing opportunities around the globe. Employee engagement scores were also very high, signaling a GE team motivated by the Company's mission and its ability to foster innovation, make smart investments and execute.

The GEOS results were not as strong in the areas of customer alignment and complexity. Addressing this is an imperative. GE leaders are committed to streamlining operations and processes to move faster, be smarter and get closer to the customer. The effort, known inside the Company as "Simplification," is about increasing margins not only by cutting costs but also by working smarter and by removing unnecessary barriers that stand in the way of GE employees around the world. It is about creating an entrepreneurial environment that fosters innovation and allows us to move faster.

Simplification is already producing significant results. Last summer, for instance, GE replaced the headquarter layer of the Energy business with three stand-alone businesses, all now reporting directly to the Chairman: Oil & Gas, Power & Water, and Energy Management. The restructuring saved close to $300 million and removed administrative barriers, empowering employees. There are many other projects under way, and we have set bold but realistic goals.

The GEOS and the Simplification initiative are just two of the many tools GE leaders use to listen, learn, grow and get better year after year. This is critical at a company such as GE. Many of our top executives have spent most or all of their careers at GE and have unparalleled domain expertise, a hallmark of the Company. At the same time, we cannot allow longevity to mean becoming insular or stale; the ability to evolve and keep one's thinking and perspectives fresh and relevant is imperative for success.

We believe that GE leaders understand this inherently. Today, GE's senior management is a proven team of strategic thinkers who are always learning and always improving. In fact, we measure our leaders on how they adapt in real time to an ever-changing world, perform amidst ambiguity and execute to achieve long-term goals. We align compensation with strong company financial and strategic performance. Ours is a balanced approach that, we believe, enables us to attract and retain the best people for the Company's long-term success.

Just as striving to be better is a cultural marker for GE and its executives, the same is true of its independent Board of Directors. We will continue to ensure that the Company never becomes stagnant. We also will always do our best to be transparent in explaining our approach to issues such as governance and compensation. When we see an area for improvement, we will take the appropriate steps. Simply put, we remain committed to working on behalf of the Company's investors. GE works to deliver shareowner value by offering real and sustainable solutions to the world's toughest problems. We're proud to be part of that, and we take our role seriously.

Sincerely,

Ralph S. Larsen
Presiding Director
February 26, 2013

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32 **Management's Annual Report on Internal Control Over Financial Reporting** .... In this report our Chief Executive and Financial Officers provide their assessment of the effectiveness of our internal control over financial reporting.

33 **Report of Independent Registered Public Accounting Firm** .... Our independent auditors, KPMG LLP, express their opinions on our financial statements and our internal control over financial reporting.

34 **Management's Discussion and Analysis (MD&A)**

- 34 **Operations** .... We begin the Operations section of MD&A with an overview of our earnings, including a perspective on how the global economic environment has affected our businesses over the last three years. We then discuss various key operating results for GE industrial (GE) and financial services (GECC). Because of the fundamental differences in these businesses, reviewing certain information separately for GE and GECC offers a more meaningful analysis. Next we provide a description of our global risk management process. Our discussion of segment results includes quantitative and qualitative disclosure about the factors affecting segment revenues and profits, and the effects of recent acquisitions, dispositions and significant transactions. We conclude the Operations section with an overview of our operations from a geographic perspective and a discussion of environmental matters.
- 48 **Financial Resources and Liquidity** .... In the Financial Resources and Liquidity section of MD&A, we provide an overview of the major factors that affected our consolidated financial position and insight into the liquidity and cash flow activities of GE and GECC.
- 63 **Critical Accounting Estimates** .... Critical Accounting Estimates are necessary for us to prepare our financial statements. In this section, we discuss what these estimates are, why they are important, how they are developed and uncertainties to which they are subject.
- 68 **Other Information** .... We conclude MD&A with a brief discussion of new accounting standards that will become effective for us beginning in 2013.
- 69 **Selected Financial Data** .... Selected Financial Data provides five years of financial information for GE and GECC. This table includes commonly used metrics that facilitate comparison with other companies.

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- 76 **Notes to Consolidated Financial Statements**

140 **Supplemental Information** .... We provide Supplemental Information to reconcile certain "non-GAAP financial measures" referred to in our report to the most closely associated GAAP financial measures. We also provide information about our stock performance over the last five years.

144 **Glossary** .... For your convenience, we also provide a Glossary of key terms used in our financial statements.

We also present our financial information electronically at **www.ge.com/investor**.

Management's Discussion of Financial Responsibility

We believe that great companies are built on a foundation of reliable financial information and compliance with the spirit and letter of the law. For General Electric Company, that foundation includes rigorous management oversight of, and an unyielding dedication to, controllership. The financial disclosures in this report are one product of our commitment to high-quality financial reporting. In addition, we make every effort to adopt appropriate accounting policies, we devote our full resources to ensuring that those policies are applied properly and consistently and we do our best to fairly present our financial results in a manner that is complete and understandable.

Members of our corporate leadership team review each of our businesses routinely on matters that range from overall strategy and financial performance to staffing and compliance. Our business leaders monitor financial and operating systems, enabling us to identify potential opportunities and concerns at an early stage and positioning us to respond rapidly. Our Board of Directors oversees management's business conduct, and our Audit Committee, which consists entirely of independent directors, oversees our internal control over financial reporting. We continually examine our governance practices in an effort to enhance investor trust and improve the Board's overall effectiveness. The Board and its committees annually conduct a performance self-evaluation and recommend improvements. Our Presiding Director led four meetings of non-management directors this year, helping us sharpen our full Board meetings to better cover significant topics. Compensation policies for our executives are aligned with the long-term interests of GE investors.

We strive to maintain a dynamic system of internal controls and procedures—including internal control over financial reporting—designed to ensure reliable financial recordkeeping, transparent financial reporting and disclosure, and protection of physical and intellectual property. We recruit, develop and retain a world-class financial team. Our internal audit function, including members of our Corporate Audit Staff, conducts thousands of financial, compliance and process improvement audits each year. Our Audit Committee oversees the scope and evaluates the overall results of these audits, and members of that Committee regularly attend GE Capital Board of Directors, Corporate Audit Staff and Controllership Council meetings. Our global integrity policies—"The Spirit & The Letter"—require compliance with law and policy, and pertain to such vital issues as upholding financial integrity and avoiding conflicts of interest. These integrity policies are available in 31 languages, and are provided to all of our employees, holding each of them accountable for compliance. Our strong compliance culture reinforces these efforts by requiring employees to raise any compliance concerns and by prohibiting retribution for doing so. To facilitate open and candid communication, we have designated ombudspersons throughout the Company to act as independent resources for reporting integrity or compliance concerns. We hold our directors, consultants, agents and independent contractors to the same integrity standards.

We are keenly aware of the importance of full and open presentation of our financial position and operating results, and rely for this purpose on our disclosure controls and procedures, including our Disclosure Committee, which comprises senior executives with detailed knowledge of our businesses and the related needs of our investors. We ask this committee to review our compliance with accounting and disclosure requirements, to evaluate the fairness of our financial and non-financial disclosures, and to report their findings to us. We further ensure strong disclosure by holding approximately 400 analyst and investor meetings annually.

We welcome the strong oversight of our financial reporting activities by our independent registered public accounting firm, KPMG LLP, engaged by and reporting directly to the Audit Committee. U.S. legislation requires management to report on internal control over financial reporting and for auditors to render an opinion on such controls. Our report follows and the KPMG LLP report for 2012 appears on the following page.

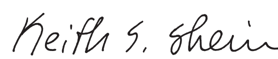
Management's Annual Report on Internal Control Over Financial Reporting

Management is responsible for establishing and maintaining adequate internal control over financial reporting for the Company. With our participation, an evaluation of the effectiveness of our internal control over financial reporting was conducted as of December 31, 2012, based on the framework and criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

Based on this evaluation, our management has concluded that our internal control over financial reporting was effective as of December 31, 2012.

Our independent registered public accounting firm has issued an audit report on our internal control over financial reporting. Their report follows.

JEFFREY R. IMMELT
Chairman of the Board and
Chief Executive Officer
February 26, 2013



KEITH S. SHERIN
Vice Chairman and
Chief Financial Officer

Report of Independent Registered Public Accounting Firm

To Shareowners and Board of Directors of General Electric Company:

We have audited the statement of financial position of General Electric Company and consolidated affiliates (the "Company") as of December 31, 2012 and 2011, and the related statements of earnings, comprehensive income, changes in shareowners' equity and cash flows for each of the years in the three-year period ended December 31, 2012 appearing on pages 70 through 139. We also have audited the Company's internal control over financial reporting as of December 31, 2012, based on criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on these consolidated financial statements and an opinion on the Company's internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the consolidated financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of General Electric Company and consolidated affiliates as of December 31, 2012 and 2011, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2012, in conformity with U.S. generally accepted accounting principles. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2012, based on criteria established in *Internal Control—Integrated Framework* issued by COSO.

As discussed in Note 1 to the consolidated financial statements, in 2010 the Company changed its method of accounting for consolidation of variable interest entities.

Our audits of the consolidated financial statements were made for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The accompanying consolidating information appearing on pages 71, 73 and 75 is presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position, results of operations and cash flows of the individual entities. The consolidating information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

KPMG LLP

KPMG LLP
Stamford, Connecticut
February 26, 2013

Operations

The consolidated financial statements of General Electric Company (the Company) combine the industrial manufacturing and services businesses of General Electric Company (GE) with the financial services businesses of General Electric Capital Corporation (GECC or financial services). Unless otherwise indicated by the context, we use the terms "GE" and "GECC" on the basis of consolidation described in Note 1.

In the accompanying analysis of financial information, we sometimes use information derived from consolidated financial information but not presented in our financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP). Certain of these data are considered "non-GAAP financial measures" under the U.S. Securities and Exchange Commission (SEC) rules. For such measures, we have provided supplemental explanations and reconciliations in the Supplemental Information section.

We present Management's Discussion of Operations in five parts: Overview of Our Earnings from 2010 through 2012, Global Risk Management, Segment Operations, Geographic Operations and Environmental Matters. Unless otherwise indicated, we refer to captions such as revenues and other income and earnings from continuing operations attributable to the Company simply as "revenues" and "earnings" throughout this Management's Discussion and Analysis. Similarly, discussion of other matters in our consolidated financial statements relates to continuing operations unless otherwise indicated.

On February 22, 2012, we merged our wholly-owned subsidiary, General Electric Capital Services, Inc. (GECS), with and into GECS' wholly-owned subsidiary, GECC. The merger simplified our financial services' corporate structure by consolidating financial services entities and assets within our organization and simplifying SEC and regulatory reporting. Upon the merger, GECC became the surviving corporation and assumed all of GECS' rights and obligations and became wholly-owned directly by General Electric Company. Our financial services segment, GE Capital, continues to comprise the continuing operations of GECC, which now include the run-off insurance operations previously held and managed in GECS. Unless otherwise indicated, references to GECC and the GE Capital segment in this Management's Discussion and Analysis relate to the entity or segment as they exist subsequent to the February 22, 2012 merger.

Effective October 1, 2012, we reorganized the former Energy Infrastructure segment into three segments—Power & Water, Oil & Gas and Energy Management. We also reorganized our Home & Business Solutions segment by transferring our Intelligent Platforms business to Energy Management. Results for 2012 and prior periods are reported on this basis.

We supplement our GAAP net earnings and earnings per share (EPS) reporting by also reporting operating earnings and operating EPS (non-GAAP measures). Operating earnings and operating EPS include service costs and plan amendment amortization for our principal pension plans as these costs represent expenses associated with employee benefits earned. Operating earnings and operating EPS exclude non-operating pension cost/income such as interest costs, expected return on plan assets and non-cash amortization of actuarial gains and losses. We believe that this reporting provides better transparency to the employee benefit costs of our principal pension plans and Company operating results.

Overview of Our Earnings from 2010 through 2012

Earnings from continuing operations attributable to the Company increased 3% to $14.7 billion in 2012 and 13% to $14.2 billion in 2011, reflecting the relative stabilization of overall economic conditions during the last two years. Operating earnings (non-GAAP measure) which exclude non-operating pension costs increased 8% to $16.1 billion in 2012 compared with a 20% increase to $14.9 billion in 2011. Earnings per share from continuing operations increased 12% to $1.39 in 2012 compared with an 8% increase to $1.24 in 2011. Operating EPS (non-GAAP measure) increased 16% to $1.52 in 2012 compared with a 16% increase to $1.31 in 2011. Operating EPS excluding the effects of our 2011 preferred stock redemption (non-GAAP measure) increased 10% to $1.52 in 2012 compared with $1.38 in 2011. We believe that we are seeing continued signs of stabilization in much of the global economy, including in financial services, as GECC earnings from continuing operations attributable to the Company increased 12% in 2012 and 111% in 2011. Net earnings attributable to the Company decreased 4% in 2012 reflecting an increase of losses from discontinued operations partially offset by a 3% increase in earnings from continuing operations. Net earnings attributable to the Company increased 22% in 2011, as losses from discontinued operations in 2011 decreased and earnings from continuing operations increased 13%. We begin 2013 with a record backlog of $210 billion, continue to invest in market-leading technology and services and expect to continue our trend of revenue and earnings growth.

Power & Water (18% and 27% of consolidated three-year revenues and total segment profit, respectively) revenues increased 10% in 2012 primarily as a result of higher volume mainly driven by an increase in equipment sales at the Wind business after increasing 4% in 2011 primarily as a result of higher volume. Segment profit increased 8% in 2012 primarily driven by higher volume. Segment profit decreased 13% in 2011 primarily due to lower productivity and lower prices in the wind turbines business.

Oil & Gas (9% and 8% of consolidated three-year revenues and total segment profit, respectively) revenues increased 12% in 2012 primarily as a result of higher volume driven by acquisitions and higher sales of both equipment and services, after increasing 44% in 2011 as a result of acquisitions and higher volume. Segment profit increased 16% in 2012 primarily on higher volume and increased productivity reflecting increased equipment margins. Segment profit increased 18% in 2011 primarily driven by higher volume.

Energy Management (4% and 1% of consolidated three-year revenues and total segment profit, respectively) revenues increased 15% in 2012 primarily as a result of acquisitions after increasing 24% in 2011 driven by acquisitions and higher volume. Segment profit increased 68% in 2012 primarily driven by higher prices and increased other income. Segment profit decreased 50% in 2011 primarily driven by the effects of inflation and decreased other income.

Aviation (13% and 17% of consolidated three-year revenues and total segment profit, respectively) revenues increased 6% in 2012 as a result of higher prices and higher volume primarily driven by increased commercial and military engine sales. Segment profit increased 7% in 2012 as a result of higher prices partially offset by the effects of inflation and lower productivity. In 2011, Aviation revenues increased 7% as a result of higher volume and higher prices driven by equipment sales and services. Segment profit increased 6% in 2011 as a result of higher volume and higher prices.

Healthcare (12% and 14% of consolidated three-year revenues and total segment profit, respectively) revenues increased 1% in 2012 on higher equipment sales, with the strongest growth in emerging markets. Segment profit increased 4% in 2012 as a result of increased productivity. Revenues increased 7% in 2011 due to higher volume of both equipment and service sales. Segment profit increased 2% in 2011 primarily due to increased productivity.

Transportation (3% and 3% of consolidated three-year revenues and total segment profit, respectively) revenues increased 15% in 2012 due to higher volume and higher prices related to increased equipment sales and services. Segment profit increased 36% in 2012 as a result of higher prices and increased productivity, reflecting improved service margins. Revenues increased 45% in 2011 as a result of higher volume related to increased equipment sales and services. Segment profit increased over 100% in 2011 as a result of increased productivity, reflecting improved service margins and higher volume.

Home & Business Solutions (5% and 2% of consolidated three-year revenues and total segment profit, respectively) revenues increased 4% in 2012 and decreased 3% in 2011. In 2012, revenues increased as a result of higher prices at Appliances. The revenue decrease in 2011 was related to lower volume at Appliances. Segment profit increased 31% in 2012 primarily as a result of higher prices partially offset by the effects of inflation. Segment profit decreased 41% in 2011 as a result of the effects of inflation.

GE Capital (33% and 28% of consolidated three-year revenues and total segment profit, respectively) net earnings increased 12% in 2012 and 111% in 2011 due to the continued stabilization in the overall economic environment. Increased stability in the financial markets has contributed to lower losses and a significant increase in segment profit to $7.4 billion in 2012 and $6.6 billion in 2011. We also reduced our ending net investment (ENI), excluding cash and equivalents, from $513 billion at January 1, 2009 to $419 billion at December 31, 2012. GECC is a diversely funded and smaller, more focused finance company with strong positions in several commercial mid-market and consumer financing segments.

Overall, acquisitions contributed $2.8 billion, $4.6 billion and $0.3 billion to consolidated revenues in 2012, 2011 and 2010, respectively, excluding the effects of acquisition gains. Our consolidated net earnings included $0.2 billion, an insignificant amount and $0.1 billion in 2012, 2011 and 2010, respectively, from acquired businesses. We integrate acquisitions as quickly as possible. Only revenues and earnings from the date we complete the acquisition through the end of the fourth following quarter are attributed to such businesses. Dispositions also affected our ongoing results through lower revenues of $5.1 billion, $12.6 billion and $3.0 billion in 2012, 2011 and 2010, respectively. The effects of dispositions on net earnings were decreases of $0.3 billion in both 2012 and 2011 and an increase of $0.1 billion in 2010.

DISCONTINUED OPERATIONS. Consistent with our goal of reducing GECC ENI and focusing our businesses on selective financial services products where we have domain knowledge, broad distribution, and the ability to earn a consistent return on capital, while managing our overall balance sheet size and risk, in 2012, we sold Consumer Ireland. Discontinued operations also includes GE Money Japan (our Japanese personal loan business, Lake, and our Japanese mortgage and card businesses, excluding our investment in GE Nissen Credit Co., Ltd.), our U.S. mortgage business (WMC), BAC Credomatic GECF Inc. (BAC), our U.S. recreational vehicle and marine equipment financing business (Consumer RV Marine), Consumer Mexico, Consumer Singapore and our Consumer home lending operations in Australia and New Zealand (Australian Home Lending). All of these operations were previously reported in the GE Capital segment.

We reported the operations described above as discontinued operations for all periods presented. For further information about discontinued operations, see the Segment Operations—Discontinued Operations section and Note 2.

WE DECLARED $7.4 BILLION IN DIVIDENDS IN 2012. Common per-share dividends increased 15% to $0.70 in 2012 after an increase of 33% to $0.61 in 2011. We increased our quarterly dividend three times during 2011 and 2012, and on February 15, 2013, our Board of Directors approved a quarterly dividend of $0.19 per share of common stock, which is payable April 25, 2013, to shareowners of record at close of business on February 25, 2013. In 2011 and 2010, we declared $1.0 billion (including $0.8 billion as a result of our redemption of preferred stock) and $0.3 billion in preferred stock dividends, respectively. See Note 15.

Except as otherwise noted, the analysis in the remainder of this section presents the results of GE (with GECC included on a one-line basis) and GECC. See the Segment Operations section for a more detailed discussion of the businesses within GE and GECC.

Significant matters relating to our Statement of Earnings are explained below.

GE SALES OF PRODUCT SERVICES were $43.4 billion in 2012, an increase of 4% compared with 2011, and operating profit from product services was $12.5 billion in 2012, an increase of 6% compared with 2011. Both the sales and operating profit of product services increases were at Power & Water, Oil & Gas, Transportation and Energy Management. GE sales of product services were $41.9 billion in 2011, an increase of 14% compared with 2010, and operating profit from product services was $11.8 billion in 2011, an increase of 15% compared with 2010. Both the sales and operating profit of product services increases were at Oil & Gas, Energy Management, Aviation, Transportation and Healthcare.

POSTRETIREMENT BENEFIT PLANS costs were $5.5 billion, $4.1 billion and $3.0 billion in 2012, 2011 and 2010, respectively. Costs increased in 2012 primarily due to the continued amortization of 2008 investment losses and the effects of lower discount rates (principal pension plans discount rate decreased from 5.28% at December 31, 2010 to 4.21% at December 31, 2011). Costs increased in 2011 primarily due to the continued amortization of 2008 investment losses and the effects of lower discount rates (principal pension plans discount rate decreased from 5.78% at December 31, 2009 to 5.28% at December 31, 2010).

Our discount rate for our principal pension plans at December 31, 2012 was 3.96%, which reflected current historically low interest rates. Considering the current and target asset allocations, as well as historical and expected returns on various categories of assets in which our plans are invested, we have assumed that long-term returns on our principal pension plan assets will be 8.0% for cost recognition in 2013, compared to 8.0% in both 2012 and 2011 and 8.5% in 2010. GAAP provides for recognition of differences between assumed and actual returns over a period no longer than the average future service of employees. See the Critical Accounting Estimates section for additional information.

We expect the costs of our postretirement benefits to increase in 2013 by approximately $0.4 billion as compared to 2012, primarily because of the effects of additional 2008 investment loss amortization and lower discount rates. Based on our current assumptions, we expect that loss amortization related to our principal pension plans will peak in 2013 and, as a result, our postretirement benefits costs should decline in 2014.

Pension expense for our principal pension plans on a GAAP basis was $3.8 billion, $2.4 billion and $1.1 billion in 2012, 2011 and 2010, respectively. Operating pension costs (non-GAAP) for these plans were $1.7 billion in 2012 and $1.4 billion in both 2011 and 2010. Operating earnings include service cost and prior service cost amortization for our principal pension plans as these costs represent expenses associated with employee service. Operating earnings exclude non-operating pension costs/income such as interest cost, expected return on plan assets and non-cash amortization of actuarial gains and losses. Operating pension costs increased in 2012 primarily due to the effects of lower discount rates and additional prior service cost amortization resulting from 2011 union negotiations. We expect operating pension costs for these plans will be about $1.7 billion in 2013.

The GE Pension Plan was underfunded by $13.3 billion at the end of 2012 as compared to $13.2 billion at December 31, 2011. The GE Supplementary Pension Plan, which is an unfunded plan, had projected benefit obligations of $5.5 billion and $5.2 billion at December 31, 2012 and 2011, respectively. Our underfunding at year-end 2012 was relatively consistent with 2011 as the effects of lower discount rates and liability growth were primarily offset by higher investment returns (11.7% return in 2012). Our principal pension plans discount rate decreased from 4.21% at December 31, 2011 to 3.96% at December 31, 2012, which increased the pension benefit obligation at year-end 2012 by approximately $2.0 billion. A 100 basis point increase in our pension discount rate would decrease the pension benefit obligation at year-end by approximately $7.4 billion. Our GE Pension Plan assets increased from $42.1 billion at the end of 2011 to $44.7 billion at December 31, 2012, primarily driven by higher investment returns that were partially offset by benefit payments made during the year. Assets of the GE Pension Plan are held in trust, solely for the benefit of Plan participants, and are not available for general company operations.

On July 6, 2012, the U.S. Government enacted the "Moving Ahead for Progress in the 21st Century Act," which contained provisions that changed the interest rate methodology used to calculate Employee Retirement Income Security Act (ERISA) minimum pension funding requirements in the U.S. This change reduced our near-term annual cash funding requirements for the GE Pension Plan. We contributed $0.4 billion to the GE Pension Plan in 2012. We are not required to contribute to the GE Pension Plan in 2013.

On an ERISA basis, our preliminary estimate is that the GE Pension Plan was approximately 100% funded at January 1, 2013. Based on this, our current best estimate of the projected 2014 GE Pension Plan required contribution is approximately $0.6 billion.

At December 31, 2012, the fair value of assets for our other pension plans was $3.9 billion less than the respective projected benefit obligations. The comparable amount at December 31, 2011, was $3.3 billion. This increase was primarily attributable to lower discount rates. We expect to contribute $0.7 billion to our other pension plans in 2013, the same as in both 2012 and 2011.

The unfunded liability for our principal retiree health and life plans was $10.9 billion and $12.1 billion at December 31, 2012 and 2011, respectively. This decrease was primarily attributable to a plan amendment that affected retiree health and life benefit eligibility for certain salaried plan participants and lower cost trends which were partially offset by the effects of lower discount rates

(retiree health and life plans discount rate decreased from 4.09% at December 31, 2011 to 3.74% at December 31, 2012). We fund our retiree health benefits on a pay-as-you-go basis. We expect to contribute $0.6 billion to these plans in 2013 compared with actual contributions of $0.5 billion and $0.6 billion in 2012 and 2011, respectively.

The funded status of our postretirement benefits plans and future effects on operating results depend on economic conditions and investment performance. For additional information about funded status, components of earnings effects and actuarial assumptions, see Note 12.

GE OTHER COSTS AND EXPENSES are selling, general and administrative expenses. These costs were 17.5%, 18.5% and 16.3% of total GE sales in 2012, 2011 and 2010, respectively. The 2012 decrease was primarily driven by increased sales and the effects of global cost reduction initiatives, partially offset by increased acquisition-related costs. The vast majority of the 2011 increase was driven by higher pension costs and increased costs to support global growth.

INTEREST ON BORROWINGS AND OTHER FINANCIAL CHARGES amounted to $12.5 billion, $14.5 billion and $15.5 billion in 2012, 2011 and 2010, respectively. Substantially all of our borrowings are in financial services, where interest expense was $11.7 billion, $13.9 billion and $14.5 billion in 2012, 2011 and 2010, respectively. GECC average borrowings declined from 2011 to 2012 and from 2010 to 2011, in line with changes in average GECC assets. Interest rates have decreased over the three-year period primarily attributable to declining global benchmark interest rates. GECC average borrowings were $421.9 billion, $452.7 billion and $472.0 billion in 2012, 2011 and 2010, respectively. The GECC average composite effective interest rate was 2.8% in 2012, 3.1% in 2011 and 3.1% in 2010. In 2012, GECC average assets of $562.1 billion were 5% lower than in 2011, which in turn were 3% lower than in 2010. See the Liquidity and Borrowings section for a discussion of liquidity, borrowings and interest rate risk management.

INCOME TAXES have a significant effect on our net earnings. As a global commercial enterprise, our tax rates are affected by many factors, including our global mix of earnings, the extent to which those global earnings are indefinitely reinvested outside the United States, legislation, acquisitions, dispositions and tax characteristics of our income. Our tax rates are also affected by tax incentives introduced in the U.S. and other countries to encourage and support certain types of activity. Our tax returns are routinely audited and settlements of issues raised in these audits sometimes affect our tax provisions.

GE and GECC file a consolidated U.S. federal income tax return. This enables GE to use GECC tax deductions and credits to reduce the tax that otherwise would have been payable by GE.

Income taxes on consolidated earnings from continuing operations were 14.4% in 2012 compared with 28.3% in 2011 and 7.3% in 2010.

Our consolidated income tax rate is lower than the U.S. statutory rate primarily because of benefits from lower-taxed global operations, including the use of global funding structures. There is a benefit from global operations as non-U.S. income is subject to local country tax rates that are significantly below the 35% U.S. statutory rate. These non-U.S. earnings have been indefinitely reinvested outside the U.S. and are not subject to current U.S. income tax. The rate of tax on our indefinitely reinvested non-U.S. earnings is below the 35% U.S. statutory rate because we have significant business operations subject to tax in countries where the tax on that income is lower than the U.S. statutory rate and because GE funds the majority of its non-U.S. operations through foreign companies that are subject to low foreign taxes.

We expect our ability to benefit from non-U.S. income taxed at less than the U.S. rate to continue, subject to changes in U.S. or foreign law, including the expiration of the U.S. tax law provision deferring tax on active financial services income, as discussed in Note 14. In addition, since this benefit depends on management's intention to indefinitely reinvest amounts outside the U.S., our tax provision will increase to the extent we no longer indefinitely reinvest foreign earnings.

Our benefits from lower-taxed global operations increased to $2.2 billion in 2012 from $2.1 billion in 2011 principally because of the realization of benefits for prior year losses and a decrease in current year losses for which there was not a full tax benefit. Our benefits from lower-taxed global operations declined to $2.1 billion in 2011 from $2.8 billion in 2010 principally because of lower earnings indefinitely reinvested in our operations subject to tax in countries where the tax on that income is lower than the U.S. statutory rate and a decrease in the benefit from audit resolutions. The benefit from lower-taxed global operations include in 2012 and in 2011 $0.1 billion, and in 2010 $0.4 billion due to audit resolutions. To the extent global interest rates and non-U.S. operating income increase we would expect tax benefits to increase, subject to management's intention to indefinitely reinvest those earnings.

Our benefit from lower taxed global operations included the effect of the lower foreign tax rate on our indefinitely reinvested non-U.S. earnings which provided a tax benefit of $1.3 billion in 2012, $1.5 billion in 2011 and $2.0 billion in 2010. The tax benefit from non-U.S. income taxed at a local country rather than the U.S. statutory tax rate is reported in the effective tax rate reconciliation in the line "Tax on global earnings including exports."

The decrease in the consolidated effective tax rate from 2011 to 2012 was due in significant part to the high effective tax rate in 2011 on the pre-tax gain on the NBC Universal (NBCU) transaction with Comcast Corporation (Comcast) discussed in Note 2. This gain increased the 2011 consolidated effective tax rate by 12.8 percentage points. The effective tax rate was also lower due to the benefit of the high tax basis in the entity sold in the Business Property disposition.

Cash income taxes paid in 2012 were $3.2 billion, reflecting the effects of changes to temporary differences between the carrying amount of assets and liabilities and their tax bases and the timing of tax payments to governments.

The increase in the consolidated effective tax rate from 2010 to 2011 was due in significant part to the high effective tax rate on the pre-tax gain on the NBCU transaction with Comcast discussed above and in Note 2. The effective tax rate was also higher because of the increase in 2011 of income in higher taxed jurisdictions. This decreased the relative effect of our tax benefits from lower-taxed global operations. In addition, the consolidated income tax rate increased from 2010 to 2011 due to the decrease, discussed above, in the benefit from lower-taxed global operations and the lower benefit from audit resolutions.

On January 2, 2013, the American Taxpayer Relief Act of 2012 was enacted and the law extended several provisions, including a two year extension of the U.S. tax provision deferring tax on active financial services income retroactive to January 1, 2012. Under accounting rules, a tax law change is taken into account in calculating the income tax provision in the period in which enacted. Because the extension was enacted into law after the end of 2012, tax expense for 2012 does not reflect retroactive extension of expired provisions.

A more detailed analysis of differences between the U.S. federal statutory rate and the consolidated rate, as well as other information about our income tax provisions, is provided in Note 14. The nature of business activities and associated income taxes differs for GE and for GECC and a separate analysis of each is presented in the paragraphs that follow.

We believe that the GE effective tax rate is best analyzed in relation to GE earnings before income taxes excluding the GECC net earnings from continuing operations, as GE tax expense does not include taxes on GECC earnings. GE pre-tax earnings from continuing operations, excluding GECC earnings from continuing operations, were $9.5 billion, $12.6 billion and $12.0 billion for 2012, 2011 and 2010, respectively. The decrease in earnings reflects the non-repeat of the pre-tax gain on sale of NBCU and higher loss amortization related to our principal pension plans. On this basis, GE's effective tax rate was 21.3% in 2012, 38.3% in 2011 and 16.8% in 2010.

Resolution of audit matters reduced the GE effective tax rate throughout this period. The effects of such resolutions are included in the following captions in Note 14.

	Audit resolutions—effect on GE tax rate, excluding GECC earnings		
	2012	2011	2010
Tax on global activities including exports	**(0.7)%**	(0.9)%	(3.3)%
U.S. business credits	**—**	(0.4)	(0.5)
All other—net	**(0.9)**	(0.7)	(0.8)
	(1.6)%	(2.0)%	(4.6)%

The GE effective tax rate decreased from 2011 to 2012 primarily because of the high effective tax rate in 2011 on the pre-tax gain on the NBCU transaction with Comcast reflecting the low tax basis in our investments in the NBCU business and the recognition of deferred tax liabilities related to our 49% investment in NBCUniversal LLC (NBCU LLC) (see Note 2). This gain increased the 2011 GE effective tax rate by 19.7 percentage points. Partially offsetting this decrease was an increase in the GE effective tax rate from 2011 to 2012 due to higher pre-tax income and to the decrease in the benefit from audit resolutions shown above.

The GE effective tax rate increased from 2010 to 2011 primarily because of the high effective tax rate on the pre-tax gain on the NBCU transaction with Comcast discussed above and in Note 2. In addition, the effective tax rate increased because of the decrease in the benefit from audit resolutions shown above.

The GECC effective income tax rate is lower than the U.S. statutory rate primarily because of benefits from lower-taxed global operations, including the use of global funding structures. There is a tax benefit from global operations as non-U.S. income is subject to local country tax rates that are significantly below the 35% U.S. statutory rate. These non-U.S. earnings have been indefinitely reinvested outside the U.S. and are not subject to current U.S. income tax. The rate of tax on our indefinitely reinvested non-U.S. earnings is below the 35% U.S. statutory rate because we have significant business operations subject to tax in countries where the tax on that income is lower than the U.S. statutory rate and because GECC funds the majority of its non-U.S. operations through foreign companies that are subject to low foreign taxes.

We expect our ability to benefit from non-U.S. income taxed at less than the U.S. rate to continue subject to changes of U.S. or foreign law, including the expiration of the U.S. tax law provision deferring tax on active financial services income, as discussed in Note 14. In addition, since this benefit depends on management's intention to indefinitely reinvest amounts outside the U.S., our tax provision will increase to the extent we no longer indefinitely reinvest foreign earnings.

As noted above, GE and GECC file a consolidated U.S. federal income tax return. This enables GE to use GECC tax deductions and credits to reduce the tax that otherwise would have been payable by GE. The GECC effective tax rate for each period reflects the benefit of these tax reductions in the consolidated return. GE makes cash payments to GECC for these tax reductions at the time GE's tax payments are due. The effect of GECC on the amount of the consolidated tax liability from the formation of the NBCU joint venture will be settled in cash no later than when GECC tax deductions and credits otherwise would have reduced the liability of the group absent the tax on joint venture formation.

The GECC effective tax rate was 6.2% in 2012, compared with 11.8 % in 2011 and (45.8)% in 2010. Comparing a tax benefit to pre-tax income resulted in a negative tax rate in 2010. Our tax expense of $0.5 billion in 2012 decreased by $0.4 billion from $0.9 billion in 2011. The lower 2012 tax expense resulted

principally from the benefit attributable to the high tax basis in the entity sold in the Business Property disposition ($0.3 billion), increased benefits from low taxed global operations ($0.3 billion) and the absence of the 2011 high-taxed disposition of Garanti Bank ($0.1 billion). Partially offsetting the decrease in tax expense was the absence in 2012 of the 2011 benefit from resolution of the 2006-2007 Internal Revenue Service (IRS) audit ($0.2 billion), which is reported in the caption "All other—net" in the effective tax rate reconciliation in Note 14, and from higher pre-tax income in 2012 than in 2011, which increased pre-tax income $0.3 billion and increased the expense ($0.1 billion).

The GECC effective tax rate was 11.8% in 2011, compared with (45.8)% in 2010. Comparing a tax benefit to pre-tax income resulted in a negative tax rate in 2010. The GECC tax expense of $0.9 billion in 2011 increased by $1.9 billion from a $1.0 billion benefit in 2010. The higher 2011 tax expense resulted principally from higher pre-tax income in 2011 than in 2010 of $5.5 billion, which increased the tax expense ($1.9 billion). Also increasing the expense was a benefit from resolution of the 2006-2007 Internal Revenue Service (IRS) audit ($0.2 billion) that was less than the benefit from resolution of the 2003-2005 IRS audit ($0.3 billion), both of which are reported in the caption "All other—net" in the effective tax rate reconciliation in Note 14.

Global Risk Management

A disciplined approach to risk is important in a diversified organization like ours in order to ensure that we are executing according to our strategic objectives and that we only accept risk for which we are adequately compensated. We evaluate risk at the individual transaction level, and evaluate aggregated risk at the customer, industry, geographic and collateral-type levels, where appropriate.

Risk assessment and risk management are the responsibility of management. The GE Board of Directors (Board) has oversight for risk management with a focus on the most significant risks facing the Company, including strategic, operational, financial and legal and compliance risks. At the end of each year, management and the Board jointly develop a list of major risks that GE plans to prioritize in the next year. Throughout the year, the Board and the committees to which it has delegated responsibility dedicate a portion of their meetings to review and discuss specific risk topics in greater detail. Strategic, operational and reputational risks are presented and discussed in the context of the CEO's report on operations to the Board at regularly scheduled Board meetings and at presentations to the Board and its committees by the vice chairmen, Chief Risk Officer (CRO), general counsel and other employees. The Board has delegated responsibility for the oversight of specific risks to Board committees as follows:

- The Risk Committee of the GE Board (GE Risk Committee) oversees GE's risk management of key risks, including strategic, operational (including product risk), financial (including credit, liquidity and exposure to broad market risk) and reputational risks, and the guidelines, policies and processes for monitoring and mitigating such risks. The GE Risk Committee also oversees risks related to GE Capital and jointly meets with the GECC Board of Directors (GECC Board) at least four times a year.
- The Audit Committee oversees GE's and GE Capital's policies and processes relating to the financial statements, the financial reporting process, compliance and auditing. The Audit Committee monitors ongoing compliance issues and matters, and also semi-annually conducts an assessment of compliance issues and programs. The Audit Committee jointly meets with the GECC Board once a year.
- The Public Responsibilities Committee oversees risk management related to GE's public policy initiatives, the environment and similar matters, and monitors the Company's environmental, health and safety compliance.
- The Management Development and Compensation Committee oversees the risk management associated with management resources, structure, succession planning, management development and selection processes, and includes a review of incentive compensation arrangements to confirm that incentive pay does not encourage unnecessary risk taking and to review and discuss, at least annually, the relationship between risk management policies and practices, corporate strategy and senior executive compensation.
- The Nominating and Corporate Governance Committee oversees risk related to the Company's governance structure and processes and risks arising from related-person transactions.

The GE Board's risk oversight process builds upon management's risk assessment and mitigation processes, which include standardized reviews of long-term strategic and operational planning; executive development and evaluation; code of conduct compliance under the Company's The Spirit & The Letter; regulatory compliance; health, safety and environmental compliance; financial reporting and controllership; and information technology and security. GE's CRO is responsible for overseeing and coordinating risk assessment and mitigation on an enterprise-wide basis. The CRO leads the Corporate Risk Function and is responsible for the identification of key business risks, providing for appropriate management of these risks within GE Board guidelines, and enforcement through policies and procedures. Management has two committees to further assist it in assessing and mitigating risk. The Corporate Risk Committee (CRC) meets at least four times per year, is chaired by the CRO and comprises the Chairman and CEO, vice chairmen, general counsel and other senior level business and functional leaders. It has principal responsibility for evaluating and addressing risks escalated to the CRO and Corporate Risk Function. The Policy Compliance Review Board met 16 times in 2012, is chaired by the Company's general counsel and includes the Chief Financial Officer and other senior level functional leaders. It has principal responsibility for monitoring compliance matters across the Company.

GE's Corporate Risk Function leverages the risk infrastructures in each of our businesses, which have adopted an approach that corresponds to the Company's overall risk policies, guidelines and review mechanisms. Our risk infrastructure operates at the business and functional levels and is designed to identify, evaluate and mitigate risks within each of the following categories:

- **STRATEGIC.** Strategic risk relates to the Company's future business plans and strategies, including the risks associated with the markets and industries in which we operate, demand for our products and services, competitive threats, technology and product innovation, mergers and acquisitions and public policy.
- **OPERATIONAL.** Operational risk relates to risks (systems, processes, people and external events) that affect the operation of our businesses. It includes product life cycle and execution, product safety and performance, information management and data protection and security, business disruption, human resources and reputation.
- **FINANCIAL.** Financial risk relates to our ability to meet financial obligations and mitigate credit risk, liquidity risk and exposure to broad market risks, including volatility in foreign currency exchange rates and interest rates and commodity prices. Liquidity risk is the risk of being unable to accommodate liability maturities, fund asset growth and meet contractual obligations through access to funding at reasonable market rates, and credit risk is the risk of financial loss arising from a customer or counterparty failure to meet its contractual obligations. We face credit risk in our industrial businesses, as well as in our GE Capital investing, lending and leasing activities and derivative financial instruments activities.
- **LEGAL AND COMPLIANCE.** Legal and compliance risk relates to risks arising from the government and regulatory environment and action, compliance with integrity policies and procedures, including those relating to financial reporting, environmental health and safety, and intellectual property risks. Government and regulatory risk includes the risk that the government or regulatory actions will impose additional cost on us or cause us to have to change our business models or practices.

Risks identified through our risk management processes are prioritized and, depending on the probability and severity of the risk, escalated to the CRO. The CRO, in coordination with the CRC, assigns responsibility for the risks to the business or functional leader most suited to manage the risk. Assigned owners are required to continually monitor, evaluate and report on risks for which they bear responsibility. Enterprise risk leaders within each business and corporate function are responsible to present to the CRO and CRC risk assessments and key risks at least annually. We have general response strategies for managing risks, which categorize risks according to whether the Company will avoid, transfer, reduce or accept the risk. These response strategies are tailored to ensure that risks are within acceptable GE Board general guidelines.

Depending on the nature of the risk involved and the particular business or function affected, we use a wide variety of risk mitigation strategies, including delegation of authorities, standardized processes and strategic planning reviews, operating reviews, insurance, and hedging. As a matter of policy, we generally hedge the risk of fluctuations in foreign currency exchange rates, interest rates and commodity prices. Our service businesses employ a comprehensive tollgate process leading up to and through the execution of a contractual service agreement to mitigate legal, financial and operational risks. Furthermore, we centrally manage some risks by purchasing insurance, the amount of which is determined by balancing the level of risk retained or assumed with the cost of transferring risk to others. We manage the risk of fluctuations in economic activity and customer demand by monitoring industry dynamics and responding accordingly, including by adjusting capacity, implementing cost reductions and engaging in mergers, acquisitions and dispositions.

GE CAPITAL RISK MANAGEMENT AND OVERSIGHT

GE Capital acknowledges risk-taking as a fundamental characteristic of providing financial services. It is inherent to its business and arises in lending, leasing and investment transactions undertaken by GE Capital. GE Capital operates within the parameters of its established risk appetite in pursuit of its strategic goals and objectives.

GE Capital has robust risk infrastructure and processes to manage risks related to its businesses, and the GE Corporate Risk Function relies upon them in fulfilling its mission.

The GE Risk Committee was established to oversee GE Capital's risk appetite, risk assessment and management processes. The GECC Board oversees the GE Capital risk management framework, and approves all significant acquisitions and dispositions as well as significant borrowings and investments. The GECC Board exercises oversight of investment activities in the business units through delegations of authority. All participants in the GE Capital risk management process must comply with approval limits established by the GECC Board.

The Enterprise Risk Management Committee (ERMC), which comprises the most senior leaders in GE Capital as well as the GE CRO, oversees the implementation of GE Capital's risk appetite, and senior management's establishment of appropriate systems (including policies, procedures, and management committees) to ensure enterprise risks are effectively identified, measured, monitored, and controlled. Day-to-day risk oversight for GE Capital is provided by an independent global risk management organization that includes the GE Capital corporate function in addition to independent risk officers embedded in the individual business units.

GE Capital's risk management approach rests upon three major tenets: a broad spread of risk based on managed exposure limits; senior secured commercial financings; and a hold-to-maturity model with transactions underwritten to "on-book" standards. Dedicated risk professionals across the businesses include underwriters, portfolio managers, collectors, environmental or engineering specialists, and specialized asset managers. The senior risk officers have, on average, over 25 years of experience.

GE Capital manages all risks relevant to its business environment, which if materialized, could prevent GE Capital from achieving its risk objectives and/or result in losses. These risks are defined as GE Capital's Enterprise Risk Universe, which includes the following risks: strategic, liquidity, credit and investment, market and operational (including financial, compliance, information technology, human resources and legal). Reputational risk is considered and managed across each of the categories. GE Capital continues to make significant investments in resources to enhance its evolving risk management infrastructure.

GE Capital's Corporate Risk function, in consultation with the ERMC, updates the Enterprise Risk Appetite Statement annually. This document articulates the enterprise risk objectives, its key universe of risks and the supporting limit structure. GE Capital's risk appetite is determined relative to its desired risk objectives, including, but not limited to credit ratings, capital levels, liquidity management, regulatory assessments, earnings, dividends and compliance. GE Capital determines its risk appetite through consideration of portfolio analytics, including stress testing and economic capital measurement, experience and judgment of senior risk officers, current portfolio levels, strategic planning, and regulatory and rating agency expectations.

The Enterprise Risk Appetite is presented to the GECC Board and the GE Risk Committee for review and approval at least annually. On a quarterly basis, the status of GE Capital's performance against these limits is reviewed by the GE Risk Committee.

GE Capital monitors its capital adequacy including through economic capital, regulatory capital and enterprise stress testing methodologies. GE Capital's economic capital methodology uses internal models to estimate potential unexpected losses across different portfolios with a confidence interval equivalent to an AA agency rating. Although GE Capital is not currently subject to risk-based capital standards, GE Capital estimates capital adequacy based on both the Basel 1 U.S. and Basel 3 International frameworks. GE Capital uses stress testing for risk, liquidity and capital adequacy assessment and management purposes, and as an integral part of GE Capital's overall planning processes. Stress testing results inform key strategic portfolio decisions such as capital allocation, assist in developing the risk appetite and limits, and help in assessing product specific risk to guide the development and modification of product structures. The GE Risk Committee and the GECC Board review stress test results and their expected impact on capital levels and metrics. The GE Risk Committee and the GECC Board are responsible for overseeing the overall capital adequacy process, as well as approving GE Capital's annual capital plan and capital actions. Operational risks are inherent in GE Capital's business activities and are typical of any large enterprise. GE Capital's operational risk management program seeks to effectively manage operational risk to reduce the potential for significant unexpected losses, and to minimize the impact of losses experienced in the normal course of business.

Key risk management policies are approved by the GECC Board and the GE Risk Committee at least annually. GE Capital, in coordination with the GE CRO, meets with the GE Risk Committee at least four times a year. At these meetings, GE Capital senior management focuses on the risk issues, strategy and governance of the business.

Additional information about our liquidity and how we manage this risk can be found in the Financial Resources and Liquidity section. Additional information about our credit risk and our portfolio can be found in the Financial Resources and Liquidity and Critical Accounting Estimates sections. Additional information about our market risk and how we manage this risk can be found in the Financial Resources and Liquidity section.

Segment Operations

On February 22, 2012, we merged our wholly-owned subsidiary, GECS, with and into GECS' wholly-owned subsidiary, GECC. Our financial services segment, GE Capital, continues to comprise the continuing operations of GECC, which now include the run-off insurance operations previously held and managed in GECS. Unless otherwise indicated, references to GECC and the GE Capital segment relate to the entity or segment as they exist subsequent to the February 22, 2012 merger.

Effective October 1, 2012, we reorganized the former Energy Infrastructure segment into three segments—Power & Water, Oil & Gas and Energy Management. We also reorganized our Home & Business Solutions segment by transferring our Intelligent Platforms business to Energy Management. Results for 2012 and prior periods are reported on this basis.

Results of our formerly consolidated subsidiary, NBCU, and our current equity method investment in NBCU LLC are reported in the Corporate items and eliminations line on the Summary of Operating Segments.

Our eight segments are focused on the broad markets they serve: Power & Water, Oil & Gas, Energy Management, Aviation, Healthcare, Transportation, Home & Business Solutions and GE Capital. In addition to providing information on segments in their entirety, we have also provided supplemental information about the businesses within GE Capital.

Segment profit is determined based on internal performance measures used by the Chief Executive Officer to assess the performance of each business in a given period. In connection with that assessment, the Chief Executive Officer may exclude matters such as charges for restructuring; rationalization and other similar expenses; acquisition costs and other related charges; technology and product development costs; certain gains and losses from acquisitions or dispositions; and litigation settlements or other charges, responsibility for which preceded the current management team.

Segment profit excludes results reported as discontinued operations, earnings attributable to noncontrolling interests of consolidated subsidiaries, GECC preferred stock dividends declared and accounting changes. Segment profit excludes or

includes interest and other financial charges and income taxes according to how a particular segment's management is measured. These costs are excluded in determining segment profit, which we sometimes refer to as "operating profit," for Power & Water, Oil & Gas, Energy Management, Aviation, Healthcare, Transportation, and Home & Business Solutions and are included in determining segment profit, which we sometimes refer to as "net earnings," for GE Capital. Certain corporate costs, such as shared services, employee benefits and information technology are allocated to our segments based on usage. A portion of the remaining corporate costs are allocated based on each segment's relative net cost of operations. Prior to January 1, 2011, segment profit excluded the effects of principal pension plans. Beginning January 1, 2011, we began allocating service costs related to our principal pension plans and no longer allocate the retiree costs of our postretirement healthcare benefits to our segments. This revised allocation methodology better aligns segment operating costs to the active employee costs, which are managed by the segments. This change does not significantly affect reported segment results.

We have reclassified certain prior-period amounts to conform to the current-period presentation. For additional information about our segments, see Note 28.

Summary of Operating Segments

	General Electric Company and consolidated affiliates				
(In millions)	**2012**	2011	2010	2009	2008
REVENUES[(a)]					
Power & Water	**$ 28,299**	$ 25,675	$ 24,779	$ 27,389	$ 28,537
Oil & Gas	**15,241**	13,608	9,433	9,683	9,886
Energy Management	**7,412**	6,422	5,161	5,223	6,427
Aviation	**19,994**	18,859	17,619	18,728	19,239
Healthcare	**18,290**	18,083	16,897	16,015	17,392
Transportation	**5,608**	4,885	3,370	3,827	5,016
Home & Business Solutions	**7,967**	7,693	7,957	7,816	9,304
Total industrial segment revenues	**102,811**	95,225	85,216	88,681	95,801
GE Capital	**46,039**	49,068	49,856	51,776	68,541
Total segment revenues	**148,850**	144,293	135,072	140,457	164,342
Corporate items and eliminations[(b)]	**(1,491)**	2,995	14,495	13,939	15,427
CONSOLIDATED REVENUES	**$147,359**	$147,288	$149,567	$154,396	$179,769
SEGMENT PROFIT					
Power & Water	**$ 5,422**	$ 5,021	$ 5,804	$ 5,592	$ 4,563
Oil & Gas	**1,924**	1,660	1,406	1,440	1,555
Energy Management	**131**	78	156	144	478
Aviation	**3,747**	3,512	3,304	3,923	3,684
Healthcare	**2,920**	2,803	2,741	2,420	2,851
Transportation	**1,031**	757	315	473	962
Home & Business Solutions	**311**	237	404	360	287
Total industrial segment profit	**15,486**	14,068	14,130	14,352	14,380
GE Capital	**7,401**	6,584	3,120	1,253	7,470
Total segment profit	**22,887**	20,652	17,250	15,605	21,850
Corporate items and eliminations[(b)]	**(4,842)**	(287)	(1,013)	(507)	1,516
GE interest and other financial charges	**(1,353)**	(1,299)	(1,600)	(1,478)	(2,153)
GE provision for income taxes	**(2,013)**	(4,839)	(2,024)	(2,739)	(3,427)
Earnings from continuing operations attributable to the Company	**14,679**	14,227	12,613	10,881	17,786
Earnings (loss) from discontinued operations, net of taxes	**(1,038)**	(76)	(969)	144	(376)
CONSOLIDATED NET EARNINGS ATTRIBUTABLE TO THE COMPANY	**$ 13,641**	$ 14,151	$ 11,644	$ 11,025	$ 17,410

(a) Segment revenues includes both revenues and other income related to the segment.

(b) Includes the results of NBCU, our formerly consolidated subsidiary, and our current equity method investment in NBCUniversal LLC.

See accompanying notes to consolidated financial statements.

POWER & WATER revenues of $28.3 billion increased $2.6 billion, or 10%, in 2012 as higher volume ($3.4 billion), driven by an increase in sales of equipment at Wind, and an increase in other income ($0.2 billion) were partially offset by the effects of the stronger U.S. dollar ($0.6 billion) and lower prices ($0.4 billion).

Segment profit of $5.4 billion increased $0.4 billion, or 8%, in 2012 as higher volume ($0.7 billion), increased other income ($0.2 billion) and the impacts of deflation ($0.1 billion), were partially offset by lower prices ($0.4 billion), lower productivity ($0.1 billion) and the effects of the stronger U.S. dollar ($0.1 billion).

Power & Water revenues of $25.7 billion increased $0.9 billion (including $0.3 billion from acquisitions), or 4%, in 2011 as higher volume ($0.9 billion) and the effects of the weaker U.S. dollar ($0.4 billion) were partially offset by lower prices ($0.5 billion).

Segment profit of $5.0 billion decreased $0.8 billion, or 13%, in 2011 as lower productivity ($0.7 billion), and lower prices ($0.5 billion), driven primarily by Wind, were partially offset by higher volume ($0.2 billion) and the effects of deflation ($0.1 billion).

Power & Water segment orders decreased 10% to $24.2 billion in 2012. Total Power & Water backlog increased 1% to $58.8 billion at December 31, 2012, composed of equipment backlog of $8.6 billion and services backlog of $50.2 billion. Comparable December 31, 2011 equipment and service order backlogs were $12.0 billion and $45.9 billion, respectively. See Corporate Items and Eliminations for a discussion of items not allocated to this segment.

OIL & GAS revenues of $15.2 billion increased $1.6 billion (including $0.7 billion from acquisitions), or 12%, in 2012 as higher volume ($2.3 billion) driven by acquisitions and an increase in sales of both equipment and services was partially offset by the effects of the stronger U.S. dollar ($0.7 billion).

Segment profit of $1.9 billion increased $0.3 billion, or 16%, in 2012 as higher volume ($0.3 billion) and increased productivity ($0.1 billion), reflecting increased equipment margins, were partially offset by the effects of the stronger U.S. dollar ($0.1 billion).

Oil & Gas revenues of $13.6 billion increased $4.2 billion (including $2.9 billion from acquisitions), or 44%, in 2011 as higher volume ($3.8 billion) and the effects of the weaker U.S. dollar ($0.4 billion) were partially offset by lower prices ($0.1 billion).

Segment profit of $1.7 billion increased $0.3 billion, or 18%, in 2011 as higher volume ($0.6 billion) was partially offset by lower productivity ($0.3 billion) and lower prices ($0.1 billion).

Oil & Gas segment orders increased 16% to $18.2 billion in 2012. Total Oil & Gas backlog increased 24% to $14.8 billion at December 31, 2012, composed of equipment backlog of $10.2 billion and services backlog of $4.5 billion. Comparable December 31, 2011 equipment and service order backlogs were $8.5 billion and $3.5 billion, respectively. See Corporate Items and Eliminations for a discussion of items not allocated to this segment.

ENERGY MANAGEMENT revenues of $7.4 billion increased $1.0 billion (including $1.0 billion from acquisitions), or 15%, in 2012 as higher volume ($1.1 billion) primarily driven by acquisitions, higher prices ($0.1 billion) and increased other income ($0.1 billion) were partially offset by the effects of the stronger U.S. dollar ($0.2 billion).

Segment profit of $0.1 billion increased $0.1 billion, or 68%, in 2012 as a result of higher prices ($0.1 billion) and increased other income ($0.1 billion).

Energy Management revenues of $6.4 billion increased $1.3 billion (including $0.8 billion from acquisitions), or 24%, in 2011 as higher volume ($1.2 billion), mainly driven by acquisitions, the effects of the weaker U.S. dollar ($0.1 billion) and higher prices ($0.1 billion) were partially offset by decreased other income ($0.1 billion).

Segment profit of $0.1 billion decreased $0.1 billion, or 50%, in 2011 as the effects of inflation ($0.1 billion) and decreased other income ($0.1 billion) were partially offset by higher prices ($0.1 billion).

Energy Management segment orders increased 16% to $7.9 billion in 2012. Total Energy Management backlog increased 6% to $3.8 billion at December 31, 2012, composed of equipment backlog of $3.2 billion and services backlog of $0.6 billion. Comparable December 31, 2011 equipment and service order backlogs were $2.8 billion and $0.8 billion, respectively. See Corporate Items and Eliminations for a discussion of items not allocated to this segment.

AVIATION revenues of $20.0 billion increased $1.1 billion, or 6%, in 2012 due primarily to higher prices ($0.8 billion) and higher volume ($0.4 billion), which were driven by increased commercial and military engine sales.

Segment profit of $3.7 billion increased $0.2 billion, or 7%, in 2012 due primarily to higher prices ($0.8 billion) and higher volume ($0.1 billion), partially offset by higher inflation ($0.3 billion) and lower productivity ($0.3 billion).

Aviation revenues of $18.9 billion increased $1.2 billion, or 7%, in 2011 due primarily to higher volume ($1.1 billion) and higher prices ($0.2 billion), partially offset by lower other income ($0.1 billion). Higher volume and higher prices were driven by increased services ($0.9 billion) and equipment sales ($0.4 billion). The increase in services revenue was primarily due to higher commercial spares sales while the increase in equipment revenue was primarily due to commercial engines.

Segment profit of $3.5 billion increased $0.2 billion, or 6%, in 2011 due primarily to higher volume ($0.2 billion) and higher prices ($0.2 billion), partially offset by higher inflation, primarily non-material related ($0.1 billion), and lower other income ($0.1 billion). Incremental research and development and GEnx product launch costs offset higher productivity.

Aviation equipment orders increased 8% to $13.0 billion in 2012. Total Aviation backlog increased 3% to $102.4 billion at December 31, 2012, composed of equipment backlog of $22.9 billion and services backlog of $79.5 billion. Comparable December 31, 2011 equipment and service order backlogs were $22.5 billion and $76.5 billion, respectively. See Corporate Items and Eliminations for a discussion of items not allocated to this segment.

HEALTHCARE revenues of $18.3 billion increased $0.2 billion, or 1%, in 2012 due to higher volume ($0.8 billion) and other income ($0.1 billion), partially offset by the stronger U.S. dollar ($0.4 billion) and lower prices ($0.3 billion). The revenue increase, driven by higher equipment sales, is attributable to international markets, with the strongest growth in emerging markets.

Segment profit of $2.9 billion increased $0.1 billion, or 4%, in 2012 reflecting increased productivity ($0.4 billion), higher volume ($0.1 billion) and other income ($0.1 billion), partially offset by lower prices ($0.3 billion) and higher inflation ($0.2 billion), primarily non-material related.

Healthcare revenues of $18.1 billion increased $1.2 billion, or 7%, in 2011 due to higher volume ($1.0 billion) and the weaker U.S. dollar ($0.4 billion), partially offset by lower prices ($0.3 billion). The revenue increase was split between equipment sales ($0.7 billion) and services ($0.5 billion). Revenue increased in the U.S. and international markets, with the strongest growth in emerging markets.

Segment profit of $2.8 billion increased 2%, or $0.1 billion, in 2011 reflecting increased productivity ($0.3 billion), higher volume ($0.2 billion) and the weaker U.S. dollar ($0.1 billion), partially offset by lower prices ($0.3 billion) and higher inflation ($0.1 billion), primarily non-material related.

Healthcare equipment orders increased 5% to $11.1 billion in 2012. Total Healthcare backlog increased 15% to $15.4 billion at December 31, 2012, composed of equipment backlog of $4.5 billion and services backlog of $10.9 billion. Comparable December 31, 2011 equipment and service order backlogs were $3.9 billion and $9.6 billion, respectively. See Corporate Items and Eliminations for a discussion of items not allocated to this segment.

TRANSPORTATION revenues of $5.6 billion increased $0.7 billion, or 15%, in 2012 due to higher volume ($0.6 billion) and higher prices ($0.1 billion). The revenue increase was split between equipment sales ($0.4 billion) and services ($0.3 billion). The increase in equipment revenue was primarily driven by an increase in U.S. locomotive sales and growth in our global mining equipment business. The increase in service revenue was due to higher overhauls and increased service productivity.

Segment profit of $1.0 billion increased $0.3 billion, or 36%, in 2012 as a result of higher volume ($0.1 billion), higher prices ($0.1 billion) and increased productivity ($0.1 billion), reflecting improved service margins.

Transportation revenues of $4.9 billion increased $1.5 billion, or 45%, in 2011 due to higher volume ($1.5 billion) related to increased equipment sales ($0.9 billion) and services ($0.6 billion). The increase in equipment revenue was primarily driven by an increase in U.S. and international locomotive sales and growth in our global mining equipment business. The increase in service revenue was due to higher overhauls and increased service productivity.

Segment profit of $0.8 billion increased $0.4 billion, or over 100%, in 2011 as a result of increased productivity ($0.4 billion), reflecting improved service margins, and higher volume ($0.1 billion), partially offset by higher inflation ($0.1 billion).

Transportation equipment orders increased 35% to $3.0 billion in 2012. Total Transportation backlog decreased 5% to $14.4 billion at December 31, 2012, composed of equipment backlog of $3.3 billion and services backlog of $11.1 billion. Comparable December 31, 2011 equipment and service order backlogs were $3.3 billion and $11.8 billion, respectively. See Corporate Items and Eliminations for a discussion of items not allocated to this segment.

HOME & BUSINESS SOLUTIONS revenues of $8.0 billion increased $0.3 billion, or 4%, in 2012 reflecting an increase at Appliances partially offset by lower revenues at Lighting. Overall, revenues increased primarily as a result of higher prices ($0.3 billion) principally at Appliances, partially offset by lower volume ($0.1 billion).

Segment profit of $0.3 billion increased 31%, or $0.1 billion, in 2012 as higher prices ($0.3 billion) were partially offset by the effects of inflation ($0.2 billion) and lower productivity ($0.1 billion).

Home & Business Solutions revenues of $7.7 billion decreased $0.3 billion, or 3%, in 2011 reflecting a decrease at Appliances partially offset by higher revenues at Lighting. Overall, revenues decreased primarily as a result of lower volume ($0.4 billion) principally at Appliances, partially offset by the weaker U.S. dollar ($0.1 billion) and higher prices.

Segment profit of $0.2 billion decreased 41%, or $0.2 billion, in 2011 as the effects of inflation ($0.3 billion) were partially offset by the effects of the weaker U.S. dollar, increased productivity and higher prices. See Corporate Items and Elimination for a discussion of items not allocated to this segment.

GE CAPITAL

(In millions)	**2012**	2011	2010
REVENUES	**$ 46,039**	$ 49,068	$49,856
SEGMENT PROFIT	**$ 7,401**	$ 6,584	$ 3,120

December 31 (In millions)	**2012**	2011
TOTAL ASSETS	**$539,223**	$584,536

(In millions)	**2012**	2011	2010
REVENUES			
Commercial Lending and Leasing (CLL)	**$ 16,857**	$ 18,178	$18,447
Consumer	**15,579**	16,767	17,180
Real Estate	**3,654**	3,712	3,744
Energy Financial Services	**1,508**	1,223	1,957
GE Capital Aviation Services (GECAS)	**5,294**	5,262	5,127
SEGMENT PROFIT (LOSS)			
CLL	**$ 2,423**	$ 2,720	$ 1,554
Consumer	**3,240**	3,703	2,619
Real Estate	**803**	(928)	(1,741)
Energy Financial Services	**432**	440	367
GECAS	**1,220**	1,150	1,195

December 31 (In millions)	**2012**	2011
TOTAL ASSETS		
CLL	**$182,432**	$193,869
Consumer	**138,997**	138,534
Real Estate	**46,247**	60,873
Energy Financial Services	**19,185**	18,357
GECAS	**49,420**	48,821

GE Capital revenues decreased 6% and net earnings increased 12% in 2012 as compared with 2011. Revenues for 2012 included $0.1 billion from acquisitions and were reduced by $0.6 billion as a result of dispositions. Revenues also decreased as a result of organic revenues declines, primarily due to lower ENI, the stronger U.S. dollar, and the absence of the 2011 gain on sale of a substantial portion of our Garanti Bank equity investment (the Garanti Bank transaction). Net earnings increased by $0.8 billion in 2012, primarily due to lower impairments and core increases, including higher tax benefits, partially offset by the absence of the 2011 gain on the Garanti Bank transaction and operations. GE Capital net earnings in 2012 also included restructuring, rationalization and other charges of $0.1 billion and net losses of $0.2 billion related to our Treasury operations. GE Capital net earnings excluded $0.1 billion of preferred stock dividends declared in 2012.

GE Capital revenues decreased 2% and net earnings increased favorably in 2011 as compared with 2010. Revenues for 2011 and 2010 included $0.3 billion and $0.2 billion, respectively, from acquisitions and were reduced by $1.1 billion and $2.3 billion, respectively, as a result of dispositions. Revenues also increased as a result of the gain on the Garanti Bank transaction, the weaker U.S. dollar and higher gains and investment income, partially offset by reduced revenues from lower ENI. Net earnings increased by $3.5 billion in 2011, primarily due to lower provisions for losses on financing receivables, the gain on the Garanti Bank transaction and lower impairments. GE Capital net earnings in 2011 also included restructuring, rationalization and other charges of $0.1 billion and net losses of $0.2 billion related to our Treasury operations.

Additional information about certain GE Capital businesses follows.

CLL 2012 revenues decreased 7% and net earnings decreased 11% compared with 2011. Revenues were reduced by $0.4 billion as a result of dispositions. Revenues also decreased as a result of organic revenue declines ($0.6 billion), primarily due to lower ENI ($0.6 billion), and the stronger U.S. dollar ($0.3 billion). Net earnings decreased reflecting core decreases ($0.2 billion) and dispositions ($0.1 billion).

CLL 2011 revenues decreased 1% and net earnings increased 75% compared with 2010. Revenues decreased as a result of organic revenue declines ($1.1 billion), primarily due to lower ENI, partially offset by the weaker U.S. dollar ($0.5 billion) and higher gains and investment income ($0.4 billion). Net earnings increased in 2011, reflecting lower provisions for losses on financing receivables ($0.6 billion), higher gains and investment income ($0.3 billion), core increases ($0.2 billion) and lower impairments ($0.1 billion).

Consumer 2012 revenues decreased 7% and net earnings decreased 13% compared with 2011. Revenues included $0.1 billion from acquisitions and were reduced by $0.1 billion as a result of dispositions. Revenues in 2012 also decreased as a result of the absence of the 2011 gain on the Garanti Bank transaction ($0.7 billion), the stronger U.S. dollar ($0.4 billion) and organic revenue declines ($0.2 billion). The decrease in net earnings resulted primarily from the absence of the 2011 gain on the Garanti Bank transaction and operations ($0.4 billion), dispositions ($0.1 billion) and core decreases, which included higher provisions for losses on financing receivables ($0.2 billion). The higher provisions for losses on financing receivables reflected the use of a more granular portfolio segmentation approach, by loss type, in determining the incurred loss period in our U.S. Installment and Revolving Credit portfolio.

Consumer 2011 revenues decreased 2% and net earnings increased 41% compared with 2010. Revenues included $0.3 billion from acquisitions and were reduced by $0.4 billion as a result of dispositions. Revenues in 2011 also decreased $0.3 billion as a result of organic revenue declines ($1.4 billion), primarily due to lower ENI, and higher impairments ($0.1 billion), partially offset by the gain on the Garanti Bank transaction ($0.7 billion), the weaker U.S. dollar ($0.5 billion) and higher gains ($0.1 billion). The increase in net earnings resulted primarily from lower provisions for losses on financing receivables ($1.0 billion), the gain on the Garanti Bank transaction ($0.3 billion), acquisitions ($0.1 billion) and the weaker U.S. dollar ($0.1 billion), partially offset by lower Garanti results ($0.2 billion), and core decreases ($0.2 billion).

Real Estate 2012 revenues decreased 2% and net earnings were favorable compared with 2011. Revenues decreased as a result of organic revenue declines ($0.2 billion), primarily due to lower ENI, and the stronger U.S. dollar ($0.1 billion), partially offset by increases in net gains on property sales ($0.2 billion). Real Estate net earnings increased as a result of lower impairments ($0.7 billion), core increases ($0.7 billion) including higher tax benefits of $0.5 billion, lower provisions for losses on financing receivables ($0.2 billion) and increases in net gains on property sales ($0.1 billion). Depreciation expense on real estate equity investments totaled $0.8 billion and $0.9 billion in 2012 and 2011, respectively.

Real Estate 2011 revenues decreased 1% and net earnings increased 47% compared with 2010. Revenues decreased as organic revenue declines ($0.4 billion), primarily due to lower ENI, were partially offset by increases in net gains on property sales ($0.2 billion) and the weaker U.S. dollar ($0.1 billion). Real Estate net earnings increased compared with 2010, as lower impairments ($0.7 billion), a decrease in provisions for losses on financing receivables ($0.4 billion) and increases in net gains on property sales ($0.2 billion) were partially offset by core declines ($0.4 billion). Depreciation expense on real estate equity investments totaled $0.9 billion and $1.0 billion in 2011 and 2010, respectively.

Energy Financial Services 2012 revenues increased 23% and net earnings decreased 2% compared with 2011. Revenues increased primarily as a result of organic revenue growth ($0.3 billion), including the consolidation of an entity involved in power generating activities and asset sales by investees, and higher gains.

Energy Financial Services 2011 revenues decreased 38% and net earnings increased 20% compared with 2010. Revenues decreased primarily as a result of the deconsolidation of Regency Energy Partners L.P. (Regency) ($0.7 billion) and organic revenue declines ($0.3 billion), primarily from an asset sale in 2010 by an investee. These decreases were partially offset by higher gains ($0.2 billion). The increase in net earnings resulted primarily from higher gains ($0.2 billion), partially offset by the deconsolidation of Regency ($0.1 billion) and core decreases, primarily from an asset sale in 2010 by an investee.

GECAS 2012 revenues increased 1% and net earnings increased 6% compared with 2011. Revenues increased as a result of organic revenue growth ($0.2 billion) and higher gains, partially offset by higher impairments ($0.2 billion). The increase in net earnings resulted primarily from core increases ($0.1 billion) and higher gains, partially offset by higher impairments ($0.1 billion).

GECAS 2011 revenues increased 3% and net earnings decreased 4% compared with 2010. Revenues for 2011 increased compared with 2010 as a result of organic revenue growth ($0.1 billion). The decrease in net earnings resulted primarily from core decreases ($0.1 billion), reflecting the 2010 benefit from resolution of the 2003-2005 IRS audit, partially offset by lower impairments ($0.1 billion).

CORPORATE ITEMS AND ELIMINATIONS

(In millions)	2012	2011	2010
REVENUES			
NBCU/NBCU LLC	**$ 1,615**	$ 5,686	$16,901
Gains (losses) on disposed or held for sale businesses	**186**	—	105
Eliminations and other	**(3,292)**	(2,691)	(2,511)
Total	**$(1,491)**	$ 2,995	$14,495
OPERATING PROFIT (COST)			
NBCU/NBCU LLC	**$ 1,615**	$ 4,535	$ 2,261
Gains (losses) on disposed or held for sale businesses	**186**	—	105
Principal retirement plans[a]	**(3,098)**	(1,898)	(493)
Unallocated corporate and other costs	**(3,545)**	(2,924)	(2,886)
Total	**$(4,842)**	$ (287)	$ (1,013)

(a) Included non-operating pension income (cost) for our principal pension plans (non-GAAP) of $(2.1) billion, $(1.1) billion and $0.3 billion in 2012, 2011 and 2010, respectively, which includes expected return on plan assets, interest costs and non-cash amortization of actuarial gains and losses.

Revenues of $(1.5) billion decreased $4.5 billion in 2012 as $4.1 billion of lower NBCU/NBCU LLC related revenues (primarily due to the non-repeat of the pre-tax gain on the NBCU transaction and the deconsolidation of NBCU in 2011, partially offset by higher earnings at NBCU LLC due to a gain on disposition in 2012) and $0.1 billion of pre-tax losses related to the sale of a plant in the U.K. were partially offset by $0.3 billion of gains on the formation of a joint venture at Aviation. Operating costs of $4.8 billion increased $4.6 billion in 2012 as $2.9 billion of lower NBCU/NBCU LLC related earnings (primarily due to the non-repeat of the 2011 gain related to the NBCU transaction, partially offset by earnings at NBCU LLC due to a gain on disposition in 2012), $1.2 billion of higher costs of our principal retirement plans and $0.4 billion of higher research and development spending and global corporate costs were partially offset by $0.2 billion of lower restructuring and other charges.

Revenues of $3.0 billion decreased $11.5 billion in 2011 as a $14.9 billion reduction in revenues from NBCU LLC operations resulting from the deconsolidation of NBCU effective January 28, 2011 and $0.1 billion of lower revenues from other disposed businesses were partially offset by a $3.7 billion pre-tax gain related to the NBCU transaction. Operating costs of $0.3 billion decreased by $0.7 billion in 2011 as $3.6 billion of higher gains from disposed businesses, primarily the NBCU transaction, and a $0.6 billion decrease in restructuring, rationalization, acquisition-related and other charges were partially offset by $1.4 billion of higher costs of our principal retirement plans, $1.4 billion of lower earnings from NBCU/NBCU LLC operations and a $0.6 billion increase in research and development spending and global corporate costs.

Certain amounts included in Corporate items and eliminations cost are not allocated to GE operating segments because they are excluded from the measurement of their operating performance for internal purposes. For 2012, these included $0.3 billion of gain related to formation of a joint venture at Aviation and $0.5 billion of costs at Healthcare, $0.3 billion of costs at Aviation, $0.2 billion of costs at each of Power & Water and Energy Management, and $0.1 billion of costs at each of Oil & Gas, Home & Business Solutions and Transportation, primarily for technology and product development costs and restructuring, rationalization and other charges.

For 2011, these included $0.3 billion at Oil & Gas and $0.1 billion at Energy Management for acquisition-related costs and $0.4 billion at Healthcare, $0.2 billion at Power & Water, $0.2 billion at Aviation and $0.1 billion at each of Energy Management, Oil & Gas, Home & Business Solutions and Transportation, primarily for technology and product development costs and restructuring, rationalization and other charges. For 2010, these included $0.4 billion at Healthcare, $0.2 billion at Home & Business Solutions, and $0.1 billion at each of Energy Management, Power & Water and Aviation, primarily for technology and product development costs and restructuring, rationalization and other charges.

DISCONTINUED OPERATIONS

(In millions)	2012	2011	2010
Earnings (loss) from discontinued operations, net of taxes	**$(1,038)**	$(76)	$(969)

Discontinued operations primarily comprised GE Money Japan, WMC, BAC, Consumer RV Marine, Consumer Mexico, Consumer Singapore, Australian Home Lending and Consumer Ireland. Associated results of operations, financial position and cash flows are separately reported as discontinued operations for all periods presented.

In 2012, loss from discontinued operations, net of taxes, primarily reflected a $0.6 billion after-tax effect of incremental reserves for excess interest claims related to our loss-sharing arrangement on the 2008 sale of GE Money Japan, a $0.3 billion after-tax effect of incremental reserves related to retained representation and warranty obligations to repurchase previously sold loans on the 2007 sale of WMC and a $0.2 billion loss (which includes a $0.1 billion loss on disposal) related to Consumer Ireland, partially offset by a $0.1 billion tax benefit related to the resolution with the IRS regarding the tax treatment of the 2007 sale of our Plastics business.

In 2011, loss from discontinued operations, net of taxes, included a $0.2 billion loss from operations at Consumer Ireland, a $0.2 billion after-tax effect of incremental reserves for excess interest claims related to our loss-sharing arrangement on the 2008 sale of GE Money Japan and a $0.1 billion loss on the sale of Australian Home Lending, partially offset by a $0.3 billion gain related to the sale of Consumer Singapore and $0.1 billion of earnings from operations at Australian Home Lending.

In 2010, loss from discontinued operations, net of taxes, primarily reflected the after-tax effect of incremental reserves for excess interest claims related to our loss-sharing arrangement on the 2008 sale of GE Money Japan of $1.7 billion, estimated after-tax losses of $0.2 billion and $0.1 billion on the planned sales of Consumer Mexico and Consumer RV Marine, respectively, and a $0.1 billion loss from operations at Consumer Ireland, partially offset by an after-tax gain on the sale of BAC of $0.8 billion and earnings from operations at Consumer Mexico of $0.2 billion and at BAC of $0.1 billion.

For additional information related to discontinued operations, see Note 2.

Geographic Operations

Our global activities span all geographic regions and primarily encompass manufacturing for local and export markets, import and sale of products produced in other regions, leasing of aircraft, sourcing for our plants domiciled in other global regions and provision of financial services within these regional economies. Thus, when countries or regions experience currency and/or economic stress, we often have increased exposure to certain risks, but also often have new opportunities that include, among other things, more opportunities for expansion of industrial and financial services activities through purchases of companies or assets at reduced prices and lower U.S. debt financing costs.

Revenues are classified according to the region to which products and services are sold. For purposes of this analysis, the U.S. is presented separately from the remainder of the Americas.

GEOGRAPHIC REVENUES

(In billions)	2012	2011	2010
U.S.	**$ 70.4**	$ 69.8	$ 75.1
Europe	**27.4**	29.0	30.9
Pacific Basin	**24.5**	23.2	20.8
Americas	**13.2**	13.3	11.7
Middle East and Africa	**11.9**	12.0	11.1
Total	**$147.4**	$147.3	$149.6

Global revenues were $76.9 billion in 2012, compared with $77.5 billion and $74.5 billion in 2011 and 2010, respectively. Global revenues to external customers as a percentage of consolidated revenues were 52% in 2012, compared with 53% in 2011 and 50% in 2010. The effects of currency fluctuations on reported results decreased revenues by $2.6 billion in 2012 and increased revenues by $2.5 billion and $0.5 billion in 2011 and 2010, respectively.

GE global revenues, excluding GECC, in 2012 were $57.3 billion, up 5% over 2011. Increases in growth markets of 20% in China, 22% in Australia and New Zealand and 8% in Latin America more than offset a decrease of 36% in India. These revenues as a percentage of GE total revenues, excluding GECC, were 57% in 2012, compared with 55% and 50% in 2011 and 2010, respectively. GE global revenues, excluding GECC, were $54.3 billion in 2011, up 9% from 2010, primarily resulting from increases in Latin America, China and Australia and New Zealand, partially offset by a decrease in Europe.

GECC global revenues decreased 15% to $19.7 billion in 2012, compared with $23.2 billion and $24.7 billion in 2011 and 2010, respectively, primarily as a result of decreases in Europe. GECC global revenues as a percentage of total GECC revenues were 43% in 2012, compared with 47% and 50% in 2011 and 2010, respectively. GECC global revenue decreased by 6% in 2011 from $24.7 billion in 2010, primarily as a result of decreases in Europe.

TOTAL ASSETS (CONTINUING OPERATIONS)

December 31 (In billions)	2012	2011
U.S.	**$346.6**	$336.6
Europe	**192.8**	212.5
Pacific Basin	**56.4**	62.3
Americas	**33.6**	46.7
Middle East and Africa	**54.8**	58.4
Total	**$684.2**	$716.5

Total assets of global operations on a continuing basis were $337.6 billion in 2012, a decrease of $42.3 billion, or 11%, from 2011. GECC global assets on a continuing basis of $277.6 billion at the end of 2012 were 13% lower than at the end of 2011, reflecting declines in Europe, primarily due to repayment of long-term debt, decreases in the fair value of derivative instruments and

dispositions and portfolio run-off in various businesses at Consumer. See GECC Selected European Exposures section.

Financial results of our global activities reported in U.S. dollars are affected by currency exchange. We use a number of techniques to manage the effects of currency exchange, including selective borrowings in local currencies and selective hedging of significant cross-currency transactions. Such principal currencies are the pound sterling, the euro, the Japanese yen, the Canadian dollar and the Australian dollar.

Environmental Matters

Our operations, like operations of other companies engaged in similar businesses, involve the use, disposal and cleanup of substances regulated under environmental protection laws. We are involved in a number of remediation actions to clean up hazardous wastes as required by federal and state laws. Such statutes require that responsible parties fund remediation actions regardless of fault, legality of original disposal or ownership of a disposal site. Expenditures for site remediation actions amounted to approximately $0.4 billion in 2012, $0.3 billion in 2011 and $0.2 billion in 2010. We presently expect that such remediation actions will require average annual expenditures of about $0.4 billion for each of the next two years.

In 2006, we entered into a consent decree with the Environmental Protection Agency (EPA) to dredge PCB-containing sediment from the upper Hudson River. The consent decree provided that the dredging would be performed in two phases. Phase 1 was completed in May through November of 2009. Between Phase 1 and Phase 2 there was an intervening peer review by an independent panel of national experts. The panel evaluated the performance of Phase 1 dredging operations with respect to Phase 1 Engineering Performance Standards and recommended proposed changes to the standards. On December 17, 2010, EPA issued its decision setting forth the final performance standards for Phase 2 of the Hudson River dredging project, incorporating aspects of the recommendations from the independent peer review panel and from GE. In December 2010, we agreed to perform Phase 2 of the project in accordance with the final performance standards set by EPA and increased our reserve by $0.8 billion in the fourth quarter of 2010 to account for the probable and estimable costs of completing Phase 2. In 2011, we completed the first year of Phase 2 dredging and commenced work on planned upgrades to the Hudson River wastewater processing facility. Over the past two years we have dredged 1.0 million cubic yards from the river and based upon that result and our best professional engineering judgment, we believe that our current reserve continues to reflect our probable and estimable costs for the remainder of Phase 2 of the dredging project.

Financial Resources and Liquidity

This discussion of financial resources and liquidity addresses the Statement of Financial Position, Liquidity and Borrowings, Debt and Derivative Instruments, Guarantees and Covenants, Shareowners' Equity, Statement of Cash Flows, Contractual Obligations, and Variable Interest Entities.

Overview of Financial Position

Major changes to our shareowners' equity are discussed in the Shareowners' Equity section. In addition, other significant changes to balances in our Statement of Financial Position follow.

Statement of Financial Position

Because GE and GECC share certain significant elements of their Statements of Financial Position—property, plant and equipment and borrowings, for example—the following discussion addresses significant captions in the consolidated statement. Within the following discussions, however, we distinguish between GE and GECC activities in order to permit meaningful analysis of each individual consolidating statement.

INVESTMENT SECURITIES comprise mainly investment grade debt securities supporting obligations to annuitants, policyholders and holders of guaranteed investment contracts (GICs) in our run-off insurance operations and Trinity, investment securities at our treasury operations and investments held in our CLL business collateralized by senior secured loans of high-quality, middle-market companies in a variety of industries. The fair value of investment securities increased to $48.5 billion at December 31, 2012 from $47.4 billion at December 31, 2011, primarily due to the impact of lower interest rates and improved market conditions. Of the amount at December 31, 2012, we held debt securities with an estimated fair value of $47.6 billion, which included corporate debt securities, asset-backed securities (ABS), residential mortgage-backed securities (RMBS) and commercial mortgage-backed securities (CMBS) with estimated fair values of $26.6 billion, $5.7 billion, $2.3 billion and $3.1 billion, respectively. Net unrealized gains on debt securities were $4.8 billion and $3.0 billion at December 31, 2012 and December 31, 2011, respectively. This amount included unrealized losses on corporate debt securities, ABS, RMBS and CMBS of $0.4 billion, $0.1 billion, $0.1 billion and $0.1 billion, respectively, at December 31, 2012, as compared with $0.6 billion, $0.2 billion, $0.3 billion and $0.2 billion, respectively, at December 31, 2011.

We regularly review investment securities for impairment using both qualitative and quantitative criteria. For debt securities, our qualitative review considers our intent to sell the security and the financial health of and specific prospects for the issuer, including whether the issuer is in compliance with the terms and covenants of the security. Our quantitative review considers whether there has been an adverse change in expected future cash flows. Unrealized losses are not indicative of the amount of credit loss that would be recognized. We presently do not intend to sell the vast majority of our debt securities that are in an unrealized loss position and believe that it is not more likely than not that we will be required to sell the vast majority of these securities before recovery of our amortized cost. For equity securities, we consider the length of time and magnitude of the amount that each security is in an unrealized loss position. We believe that the unrealized loss associated with our equity securities will be recovered within the foreseeable future. Uncertainty in the capital markets may cause increased levels of other-than-temporary impairments. For additional information relating to how credit losses are calculated, see Note 3.

Our RMBS portfolio is collateralized primarily by pools of individual, direct mortgage loans (a majority of which were originated in 2006 and 2005), not other structured products such as collateralized debt obligations. Substantially all of our RMBS are in a senior position in the capital structure of the deals and more than 70% are agency bonds or insured by Monoline insurers (Monolines) (on which we continue to place reliance). Of our total RMBS portfolio at both December 31, 2012 and 2011, approximately $0.5 billion relates to residential subprime credit, primarily supporting our guaranteed investment contracts. A majority of this exposure is related to investment securities backed by mortgage loans originated in 2006 and 2005. Substantially all of the subprime RMBS were investment grade at the time of purchase and approximately 70% have been subsequently downgraded to below investment grade.

Our CMBS portfolio is collateralized by both diversified pools of mortgages that were originated for securitization (conduit CMBS) and pools of large loans backed by high quality properties (large loan CMBS), a majority of which were originated in 2007 and 2006. The vast majority of the securities in our CMBS portfolio have investment grade credit ratings and the vast majority of the securities are in a senior position in the capital structure of the deals.

Our ABS portfolio is collateralized by senior secured loans of high-quality, middle-market companies in a variety of industries, as well as a variety of diversified pools of assets such as student loans and credit cards. The vast majority of the securities in our ABS portfolio are in a senior position in the capital structure of the deals. In addition, substantially all of the securities that are below investment grade are in an unrealized gain position.

If there has been an adverse change in cash flows for RMBS, management considers credit enhancements such as Monoline insurance (which are features of a specific security). In evaluating the overall creditworthiness of the Monoline, we use an analysis that is similar to the approach we use for corporate bonds, including an evaluation of the sufficiency of the Monoline's cash reserves and capital, ratings activity, whether the Monoline is in default or default appears imminent, and the potential for intervention by an insurance or other regulator.

Monolines provide credit enhancement for certain of our investment securities, primarily RMBS and municipal securities. The credit enhancement is a feature of each specific security that guarantees the payment of all contractual cash flows, and is not purchased separately by GE. The Monoline industry continues to experience financial stress from increasing delinquencies and defaults on the individual loans underlying insured securities. We continue to rely on Monolines with adequate capital and claims paying resources. We have reduced our reliance on Monolines that do not have adequate capital or have experienced regulator intervention. At December 31, 2012, our investment securities insured by Monolines on which we continue to place reliance were $1.4 billion, including $0.2 billion of our $0.5 billion investment in subprime RMBS. At December 31, 2012, the unrealized loss associated with securities subject to Monoline credit enhancement, for which there is an expected credit loss, was $0.2 billion.

Total pre-tax, other-than-temporary impairment losses during 2012 were $0.2 billion, of which $0.1 billion was recognized in earnings and primarily relates to credit losses on non-U.S. corporate, U.S. corporate and RMBS securities and other-than-temporary losses on equity securities and $0.1 billion primarily relates to non-credit related losses on RMBS and is included within accumulated other comprehensive income (AOCI).

Total pre-tax, other-than-temporary impairment losses during 2011 were $0.5 billion, of which $0.4 billion was recognized in earnings and primarily relates to credit losses on non-U.S. government and non-U.S. corporate securities and other-than-temporary losses on equity securities and $0.1 billion primarily relates to non-credit related losses on RMBS and is included within AOCI.

At December 31, 2012 and December 31, 2011, unrealized losses on investment securities totaled $0.8 billion and $1.6 billion, respectively, including $0.8 billion and $1.2 billion, respectively, aged 12 months or longer. Of the amount aged 12 months or longer at December 31, 2012, more than 64% are debt securities that were considered to be investment grade by the major rating agencies. In addition, of the amount aged 12 months or longer, $0.3 billion and $0.4 billion related to structured securities (mortgage-backed and asset-backed) and corporate debt securities, respectively. With respect to our investment securities that are in an unrealized loss position at December 31, 2012, the majority relate to debt securities held to support obligations to holders of GICs. We presently do not intend to sell the vast majority of our debt securities that are in an unrealized loss position and believe that it is not more likely than not that we will be required to sell these securities before recovery of our amortized cost. For additional information, see Note 3.

FAIR VALUE MEASUREMENTS. For financial assets and liabilities measured at fair value on a recurring basis, fair value is the price we would receive to sell an asset or pay to transfer a liability in an orderly transaction with a market participant at the measurement date. In the absence of active markets for the identical assets or liabilities, such measurements involve developing assumptions based on market observable data and, in the absence of such data, internal information that is consistent with what market participants would use in a hypothetical transaction that occurs at the measurement date. Additional information about our application of this guidance is provided in Notes 1 and 21. At December 31, 2012, the aggregate amount of investments that are measured at fair value through earnings totaled $5.1 billion and consisted primarily of various assets held for sale in the ordinary course of business, as well as equity investments.

WORKING CAPITAL, representing GE current receivables and inventories, less GE accounts payable and progress collections, increased $1.0 billion at December 31, 2012, compared to December 31, 2011 due to an increase in inventory and lower progress collections, partially offset by decreased accounts receivable. As Power & Water, Oil & Gas and Aviation deliver units out of

their backlogs over the next few years, progress collections of $10.9 billion at December 31, 2012, will be earned, which, along with progress collections on new orders, will impact working capital. We discuss current receivables and inventories, two important elements of working capital, in the following paragraphs.

CURRENT RECEIVABLES for GE totaled to $10.9 billion at the end of 2012 and $11.8 billion at the end of 2011, and included $7.9 billion due from customers at the end of 2012 compared with $9.0 billion at the end of 2011. GE current receivables turnover was 8.8 in 2012, compared with 8.3 in 2011.

INVENTORIES for GE totaled to $15.3 billion at December 31, 2012, up $1.6 billion from the end of 2011. This increase reflected higher inventories across all industrial segments. GE inventory turnover was 6.7 and 7.0 in 2012 and 2011, respectively. See Note 5.

FINANCING RECEIVABLES is our largest category of assets and represents one of our primary sources of revenues. Our portfolio of financing receivables is diverse and not directly comparable to major U.S. banks. A discussion of the quality of certain elements of the financing receivables portfolio follows.

Our consumer portfolio is composed primarily of non-U.S. mortgage, sales finance, auto and personal loans in various European and Asian countries and U.S. consumer credit card and sales finance receivables. In 2007, we exited the U.S. mortgage business and we have no U.S. auto or student loans.

Our commercial portfolio primarily comprises senior secured positions with comparatively low loss history. The secured receivables in this portfolio are collateralized by a variety of asset classes, which for our CLL business primarily include: industrial-related facilities and equipment, vehicles, corporate aircraft, and equipment used in many industries, including the construction, manufacturing, transportation, media, communications, entertainment, and healthcare industries. The portfolios in our Real Estate, GECAS and Energy Financial Services businesses are collateralized by commercial real estate, commercial aircraft and operating assets in the global energy and water industries, respectively. We are in a secured position for substantially all of our commercial portfolio.

Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. The method for calculating the best estimate of losses depends on the size, type and risk characteristics of the related financing receivable. Such an estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. The underlying assumptions, estimates and assessments we use to provide for losses are updated periodically to reflect our view of current conditions and are subject to the regulatory examinations process, which can result in changes to our assumptions. Changes in such estimates can significantly affect the allowance and provision for losses. It is possible to experience credit losses that are different from our current estimates.

Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, or on a portfolio basis, as appropriate.

Loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for losses is not carried over at acquisition. This may have the effect of causing lower reserve coverage ratios for those portfolios.

For purposes of the discussion that follows, "delinquent" receivables are those that are 30 days or more past due based on their contractual terms; and "nonearning" receivables are those that are 90 days or more past due (or for which collection is otherwise doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 310, *Receivables*, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans that are paying on a cash accounting basis but classified as nonaccrual and impaired. "Nonaccrual" financing receivables include all nonearning receivables and are those on which we have stopped accruing interest. We stop accruing interest at the earlier of the time at which collection of an account becomes doubtful or the account becomes 90 days past due. Recently restructured financing receivables are not considered delinquent when payments are brought current according to the restructured terms, but may remain classified as nonaccrual until there has been a period of satisfactory payment performance by the borrower and future payments are reasonably assured of collection.

Further information on the determination of the allowance for losses on financing receivables and the credit quality and categorization of our financing receivables is provided in the Critical Accounting Estimates section and Notes 1, 6 and 23.

	Financing receivables		Nonearning receivables		Allowance for losses	
December 31 (In millions)	**2012**	2011	**2012**	2011	**2012**	2011
COMMERCIAL						
CLL						
Americas	**$ 72,517**	$ 80,505	**$1,333**	$1,862	**$ 490**	$ 889
Europe	**37,035**	36,899	**1,299**	1,167	**445**	400
Asia	**11,401**	11,635	**193**	269	**80**	157
Other	**605**	436	**52**	11	**6**	4
Total CLL	**121,558**	129,475	**2,877**	3,309	**1,021**	1,450
Energy Financial Services	**4,851**	5,912	**—**	22	**9**	26
GECAS	**10,915**	11,901	**—**	55	**8**	17
Other	**486**	1,282	**13**	65	**3**	37
Total Commercial	**137,810**	148,570	**2,890**	3,451	**1,041**	1,530
REAL ESTATE						
Debt[a]	**19,746**	24,501	**321**	541	**279**	949
Business Properties[b]	**1,200**	8,248	**123**	249	**41**	140
Total Real Estate	**20,946**	32,749	**444**	790	**320**	1,089
CONSUMER						
Non-U.S. residential mortgages[c]	**33,451**	35,550	**2,569**	2,870	**480**	546
Non-U.S. installment and revolving credit	**18,546**	18,544	**224**	263	**623**	717
U.S. installment and revolving credit	**50,853**	46,689	**1,026**	990	**2,282**	2,008
Non-U.S. auto	**4,260**	5,691	**24**	43	**67**	101
Other	**8,070**	7,244	**351**	419	**172**	199
Total Consumer	**115,180**	113,718	**4,194**	4,585	**3,624**	3,571
Total	**$273,936**	$295,037	**$7,528**	$8,826	**$4,985**	$6,190

(a) Financing receivables included no construction loans at December 31, 2012 and $0.1 billion of construction loans at December 31, 2011.

(b) Our Business Properties portfolio is underwritten primarily by the credit quality of the borrower and secured by tenant and owner-occupied commercial properties. In 2012, we completed the sale of a portion of our Business Properties portfolio.

(c) At December 31, 2012, net of credit insurance, about 40% of our Consumer non-U.S. residential mortgage portfolio comprised loans with introductory, below market rates that are scheduled to adjust at future dates; with high loan-to-value ratios at inception (greater than 90%); whose terms permitted interest-only payments; or whose terms resulted in negative amortization. At origination, we underwrite loans with an adjustable rate to the reset value. Of these loans, about 85% are in our U.K. and France portfolios, which comprise mainly loans with interest-only payments, high loan-to-value ratios at inception and introductory below market rates, have a delinquency rate of 15%, have a loan-to-value ratio at origination of 82% and have re-indexed loan-to-value ratios of 91% and 64%, respectively. At December 31, 2012, 10% (based on dollar values) of these loans in our U.K. and France portfolios have been restructured.

The portfolio of financing receivables, before allowance for losses, was $273.9 billion at December 31, 2012, and $295.0 billion at December 31, 2011. Financing receivables, before allowance for losses, decreased $21.1 billion from December 31, 2011, primarily as a result of write-offs ($6.6 billion), dispositions ($5.7 billion), collections (which includes sales) exceeding originations ($5.4 billion), partially offset by the weaker U.S. dollar ($2.7 billion).

Related nonearning receivables totaled $7.5 billion (2.7% of outstanding receivables) at December 31, 2012, compared with $8.8 billion (3.0% of outstanding receivables) at December 31, 2011. Nonearning receivables decreased from December 31, 2011, primarily due to write-offs at CLL, write-offs and discounted payoffs at Real Estate and improved economic conditions in our non-U.S. residential mortgage portfolio.

The allowance for losses at December 31, 2012 totaled $5.0 billion compared with $6.2 billion at December 31, 2011, representing our best estimate of probable losses inherent in the portfolio. Allowance for losses decreased $1.2 billion from December 31, 2011, primarily because provisions were lower than write-offs, net of recoveries by $1.1 billion, which is attributable to a reduction in the overall financing receivables balance and an improvement in the overall credit environment. The allowance for losses as a percent of total financing receivables decreased from 2.1% at December 31, 2011 to 1.8% at December 31, 2012 primarily due to a decrease in the allowance for losses as discussed above, partially offset by a decline in the overall financing receivables balance as collections exceeded originations. Further information surrounding the allowance for losses related to each of our portfolios is detailed below.

The following table provides information surrounding selected ratios related to nonearning financing receivables and the allowance for losses.

	Nonearning financing receivables as a percent of financing receivables		Allowance for losses as a percent of nonearning financing receivables		Allowance for losses as a percent of total financing receivables	
December 31	**2012**	2011	**2012**	2011	**2012**	2011
COMMERCIAL						
CLL						
Americas	**1.8%**	2.3%	**36.8%**	47.7%	**0.7%**	1.1%
Europe	**3.5**	3.2	**34.3**	34.3	**1.2**	1.1
Asia	**1.7**	2.3	**41.5**	58.4	**0.7**	1.3
Other	**8.6**	2.5	**11.5**	36.4	**1.0**	0.9
Total CLL	**2.4**	2.6	**35.5**	43.8	**0.8**	1.1
Energy Financial Services	**—**	0.4	**—**	118.2	**0.2**	0.4
GECAS	**—**	0.5	**—**	30.9	**0.1**	0.1
Other	**2.7**	5.1	**23.1**	56.9	**0.6**	2.9
Total Commercial	**2.1**	2.3	**36.0**	44.3	**0.8**	1.0
REAL ESTATE						
Debt	**1.6**	2.2	**86.9**	175.4	**1.4**	3.9
Business Properties	**10.3**	3.0	**33.3**	56.2	**3.4**	1.7
Total Real Estate	**2.1**	2.4	**72.1**	137.8	**1.5**	3.3
CONSUMER						
Non-U.S. residential mortgages	**7.7**	8.1	**18.7**	19.0	**1.4**	1.5
Non-U.S. installment and revolving credit	**1.2**	1.4	**278.1**	272.6	**3.4**	3.9
U.S. installment and revolving credit	**2.0**	2.1	**222.4**	202.8	**4.5**	4.3
Non-U.S. auto	**0.6**	0.8	**279.2**	234.9	**1.6**	1.8
Other	**4.3**	5.8	**49.0**	47.5	**2.1**	2.7
Total Consumer	**3.6**	4.0	**86.4**	77.9	**3.1**	3.1
Total	**2.7**	3.0	**66.2**	70.1	**1.8**	2.1

Included below is a discussion of financing receivables, allowance for losses, nonearning receivables and related metrics for each of our significant portfolios.

CLL—AMERICAS. Nonearning receivables of $1.3 billion represented 17.7% of total nonearning receivables at December 31, 2012. The ratio of allowance for losses as a percent of nonearning receivables decreased from 47.7% at December 31, 2011, to 36.8% at December 31, 2012, reflecting an overall improvement in the credit quality of the remaining portfolio and an overall decrease in nonearning receivables. The ratio of nonearning receivables as a percent of financing receivables decreased from 2.3% at December 31, 2011, to 1.8% at December 31, 2012, primarily due to reduced nonearning exposures in most of our portfolios, partially offset by declines in overall financing receivables. Collateral supporting these nonearning financing receivables primarily includes assets in the restaurant and hospitality, trucking and industrial equipment industries and corporate aircraft and, for our leveraged finance business, equity of the underlying businesses.

CLL—EUROPE. Nonearning receivables of $1.3 billion represented 17.3% of total nonearning receivables at December 31, 2012. The ratio of allowance for losses as a percent of nonearning receivables remained constant at 34.3% at December 31, 2012, reflecting increases in allowance for losses in our Interbanca S.p.A. and acquisition finance portfolios, offset by an increase in nonearning receivables in our Interbanca S.p.A. and asset-backed lending portfolios. The majority of our CLL—Europe nonearning receivables are attributable to the Interbanca S.p.A. portfolio, which was acquired in 2009. The loans acquired with Interbanca S.p.A. were recorded at fair value, which incorporates an estimate at the acquisition date of credit losses over their remaining life. Accordingly, these loans generally have a lower ratio of allowance for losses as a percent of nonearning receivables compared to the remaining portfolio. Excluding the nonearning loans attributable to the 2009 acquisition of Interbanca S.p.A., the ratio of allowance for losses as a percent of nonearning receivables increased from 55.9% at December 31, 2011, to 58.4% at December 31, 2012, primarily due to an increase in the allowance for losses in our acquisition finance portfolio. The ratio of nonearning receivables as a percent of financing receivables increased from 3.2% at December 31, 2011, to 3.5% at December 31, 2012, for the reasons

described above. Collateral supporting these secured nonearning financing receivables are primarily equity of the underlying businesses for our Interbanca S.p.A. business and equipment for our equipment finance portfolio.

CLL—ASIA. Nonearning receivables of $0.2 billion represented 2.6% of total nonearning receivables at December 31, 2012. The ratio of allowance for losses as a percent of nonearning receivables decreased from 58.4% at December 31, 2011, to 41.5% at December 31, 2012, primarily due to a decline in allowance for losses as a result of write-offs in Japan, partially offset by collections and write-offs of nonearning receivables in our asset-based financing businesses in Japan. The ratio of nonearning receivables as a percent of financing receivables decreased from 2.3% at December 31, 2011, to 1.7% at December 31, 2012, primarily due to write-offs of nonearning receivables related to our asset-based financing businesses in Japan. Collateral supporting these nonearning financing receivables is primarily manufacturing equipment, commercial real estate, corporate aircraft and assets in the auto industry.

REAL ESTATE—DEBT. Nonearning receivables of $0.3 billion represented 4.3% of total nonearning receivables at December 31, 2012. The decrease in nonearning receivables from December 31, 2011, was driven primarily by the resolution of North American nonearning loans across all asset classes and European multi-family loans through write-offs, payoffs and foreclosures, partially offset by new European retail nonearning loans. Write-offs increased by approximately $0.3 billion in the fourth quarter of 2012 due to a change in our write-off policies for collateral dependent loans, requiring write-offs for loans with specific reserves aged greater than 360 days. The ratio of allowance for losses as a percent of nonearning receivables decreased from 175.4% to 86.9% reflecting write-offs and resolution of nonearning loans as mentioned above. The ratio of allowance for losses as a percent of total financing receivables decreased from 3.9% at December 31, 2011 to 1.4% at December 31, 2012, driven primarily by the write-offs mentioned above and transactional events such as settlements and payoffs from impaired loan borrowers and improvement in collateral values.

The Real Estate financing receivables portfolio is collateralized by income-producing or owner-occupied commercial properties across a variety of asset classes and markets. At December 31, 2012, total Real Estate financing receivables of $20.9 billion were primarily collateralized by office buildings ($5.2 billion), apartment buildings ($3.4 billion), hotel properties ($3.2 billion) and retail facilities ($2.9 billion). In 2012, commercial real estate markets continue to show signs of improved stability and liquidity in certain markets; however, the pace of improvement varies significantly by asset class and market and the long-term outlook remains uncertain. We have and continue to maintain an intense focus on operations and risk management. Loan loss reserves related to our Real Estate—Debt financing receivables are particularly sensitive to declines in underlying property values. Assuming global property values decline an incremental 1% or 5%, and that decline occurs evenly across geographies and asset classes, we estimate incremental loan loss reserves would be required of less than $0.1 billion and approximately $0.2 billion, respectively. Estimating the impact of global property values on loss performance across our portfolio depends on a number of factors, including macroeconomic conditions, property level operating performance, local market dynamics and individual borrower behavior. As a result, any sensitivity analyses or attempts to forecast potential losses carry a high degree of imprecision and are subject to change. At December 31, 2012, we had 94 foreclosed commercial real estate properties totaling $0.9 billion.

CONSUMER—NON-U.S. RESIDENTIAL MORTGAGES. Nonearning receivables of $2.6 billion represented 34.1% of total nonearning receivables at December 31, 2012. The ratio of allowance for losses as a percent of nonearning receivables decreased from 19.0% at December 31, 2011, to 18.7% at December 31, 2012. In the year ended 2012, our nonearning receivables decreased primarily as a result of improved portfolio quality in the U.K. Our non-U.S. mortgage portfolio has a loan-to-value ratio of approximately 76% at origination and the vast majority are first lien positions. Our U.K. and France portfolios, which comprise a majority of our total mortgage portfolio, have reindexed loan-to-value ratios of 83% and 56%, respectively. About 6% of these loans are without mortgage insurance and have a reindexed loan-to-value ratio equal to or greater than 100%. Loan-to-value information is updated on a quarterly basis for a majority of our loans and considers economic factors such as the housing price index. At December 31, 2012, we had in repossession stock 490 houses in the U.K., which had a value of approximately $0.1 billion. The ratio of nonearning receivables as a percent of financing receivables decreased from 8.1% at December 31, 2011 to 7.7% at December 31, 2012 for the reasons described above.

CONSUMER—NON-U.S. INSTALLMENT AND REVOLVING CREDIT. Nonearning receivables of $0.2 billion represented 3.0% of total nonearning receivables at December 31, 2012. The ratio of allowance for losses as a percent of nonearning receivables increased from 272.6% at December 31, 2011 to 278.1% at December 31, 2012, reflecting lower nonearning receivables due to improved delinquencies, collections and write-offs primarily in Australia and New Zealand.

CONSUMER—U.S. INSTALLMENT AND REVOLVING CREDIT. Nonearning receivables of $1.0 billion represented 13.6% of total nonearning receivables at December 31, 2012. The ratio of allowance for losses as a percent of nonearning receivables increased from 202.8% at December 31, 2011, to 222.4% at December 31, 2012, reflecting an increase in the allowance for losses primarily due to the use of a more granular portfolio segmentation approach, by loss type, in determining the incurred loss period, partially offset by an increase in the nonearning receivables balance. The ratio of nonearning receivables as a percentage of financing receivables decreased from 2.1% at December 31, 2011 to 2.0% at December 31, 2012, primarily due to a higher financing receivables balance, partially offset by an increase in the nonearning receivables balance.

Nonaccrual Financing Receivables

The following table provides details related to our nonaccrual and nonearning financing receivables. Nonaccrual financing receivables include all nonearning receivables and are those on which we have stopped accruing interest. We stop accruing interest at the earlier of the time at which collection becomes doubtful or the account becomes 90 days past due. Substantially all of the differences between nonearning and nonaccrual financing receivables relate to loans which are classified as nonaccrual financing receivables but are paying on a cash accounting basis, and therefore excluded from nonearning receivables. Of our $13.4 billion nonaccrual loans at December 31, 2012, $10.5 billion are currently paying in accordance with their contractual terms.

December 31, 2012 (In millions)	Nonaccrual financing receivables	Nonearning financing receivables
Commercial		
CLL	$ 4,138	$2,877
Energy Financial Services	—	—
GECAS	3	—
Other	25	13
Total Commercial	4,166	2,890
Real Estate	4,885	444
Consumer	4,301	4,194
Total	$13,352	$7,528

Impaired Loans

"Impaired" loans in the table below are defined as larger-balance or restructured loans for which it is probable that the lender will be unable to collect all amounts due according to original contractual terms of the loan agreement. The vast majority of our Consumer and a portion of our CLL nonaccrual receivables are excluded from this definition, as they represent smaller-balance homogeneous loans that we evaluate collectively by portfolio for impairment.

Impaired loans include nonearning receivables on larger-balance or restructured loans, loans that are currently paying interest under the cash basis (but are excluded from the nonearning category), and loans paying currently but which have been previously restructured.

Specific reserves are recorded for individually impaired loans to the extent we have determined that it is probable that we will be unable to collect all amounts due according to original contractual terms of the loan agreement. Certain loans classified as impaired may not require a reserve because we believe that we will ultimately collect the unpaid balance (through collection or collateral repossession).

Further information pertaining to loans classified as impaired and specific reserves is included in the table below.

December 31 (In millions)	2012	2011
LOANS REQUIRING ALLOWANCE FOR LOSSES		
Commercial[(a)]	$ 1,372	$ 2,357
Real Estate	2,202	4,957
Consumer	3,115	2,824
Total loans requiring allowance for losses	6,689	10,138
LOANS EXPECTED TO BE FULLY RECOVERABLE		
Commercial[(a)]	3,697	3,305
Real Estate	3,491	3,790
Consumer	105	69
Total loans expected to be fully recoverable	7,293	7,164
TOTAL IMPAIRED LOANS	$13,982	$17,302
ALLOWANCE FOR LOSSES (SPECIFIC RESERVES)		
Commercial[(a)]	$ 487	$ 812
Real Estate[(b)]	188	822
Consumer	674	680
Total allowance for losses (specific reserves)	$ 1,349	$ 2,314
Average investment during the period	$16,269	$18,167
Interest income earned while impaired[(c)]	751	733

(a) Includes CLL, Energy Financial Services, GECAS and Other.

(b) Specific reserves declined approximately $0.3 billion in 2012 attributable to a change in our write-off policies for collateral dependent loans, requiring write-offs for loans with specific reserves aged greater than 360 days.

(c) Recognized principally on a cash basis.

We regularly review our Real Estate loans for impairment using both quantitative and qualitative factors, such as debt service coverage and loan-to-value ratios. We classify Real Estate loans as impaired when the most recent valuation reflects a projected loan-to-value ratio at maturity in excess of 100%, even if the loan is currently paying in accordance with contractual terms.

Of our $5.7 billion impaired loans at Real Estate at December 31, 2012, $5.3 billion are currently paying in accordance with the contractual terms of the loan and are typically loans where the borrower has adequate debt service coverage to meet contractual interest obligations. Impaired loans at CLL primarily represent senior secured lending positions.

Our impaired loan balance at December 31, 2012 and 2011, classified by the method used to measure impairment was as follows.

December 31 (In millions)	2012	2011
METHOD USED TO MEASURE IMPAIRMENT		
Discounted cash flow	**$ 6,704**	$ 8,858
Collateral value	**7,278**	8,444
Total	**$13,982**	$17,302

See Note 1 for additional information.

Our loss mitigation strategy is intended to minimize economic loss and, at times, can result in rate reductions, principal forgiveness, extensions, forbearance or other actions, which may cause the related loan to be classified as a troubled debt restructuring (TDR), and also as impaired. Changes to Real Estate's loans primarily include maturity extensions, principal payment acceleration, changes to collateral terms and cash sweeps, which are in addition to, or sometimes in lieu of, fees and rate increases. The determination of whether these changes to the terms and conditions of our commercial loans meet the TDR criteria includes our consideration of all relevant facts and circumstances. At December 31, 2012, TDRs included in impaired loans were $12.1 billion, primarily relating to Real Estate ($5.1 billion), CLL ($3.9 billion) and Consumer ($3.1 billion).

Real Estate TDRs decreased from $7.0 billion at December 31, 2011 to $5.1 billion at December 31, 2012, primarily driven by resolution of TDRs through paydowns, restructuring, foreclosures and write-offs, partially offset by extensions of loans scheduled to mature during 2012, some of which were classified as TDRs upon modification. For borrowers with demonstrated operating capabilities, we work to restructure loans when the cash flow and projected value of the underlying collateral support repayment over the modified term. We deem loan modifications to be TDRs when we have granted a concession to a borrower experiencing financial difficulty and we do not receive adequate compensation in the form of an effective interest rate that is at current market rates of interest given the risk characteristics of the loan or other consideration that compensates us for the value of the concession. For the year ended December 31, 2012, we modified $4.4 billion of loans classified as TDRs, substantially all in our Debt portfolio. Changes to these loans primarily included maturity extensions, principal payment acceleration, changes to collateral or covenant terms and cash sweeps, which are in addition to, or sometimes in lieu of, fees and rate increases. The limited liquidity and higher return requirements in the real estate market for loans with higher loan-to-value (LTV) ratios has typically resulted in the conclusion that the modified terms are not at current market rates of interest, even if the modified loans are expected to be fully recoverable. We received the same or additional compensation in the form of rate increases and fees for the majority of these TDRs. Of our $4.4 billion of modifications classified as TDRs in the last twelve months, $0.2 billion have subsequently experienced a payment default.

The substantial majority of the Real Estate TDRs have reserves determined based upon collateral value. Our specific reserves on Real Estate TDRs were $0.2 billion at December 31, 2012 and $0.6 billion at December 31, 2011, and were 3.1% and 8.4%, respectively, of Real Estate TDRs. In many situations these loans did not require a specific reserve as collateral value adequately covered our recorded investment in the loan. While these modified loans had adequate collateral coverage, we were still required to complete our TDR classification evaluation on each of the modifications without regard to collateral adequacy.

We utilize certain short-term (three months or less) loan modification programs for borrowers experiencing temporary financial difficulties in our Consumer loan portfolio. These loan modification programs are primarily concentrated in our non-U.S. residential mortgage and non-U.S. installment and revolving portfolios. We sold our U.S. residential mortgage business in 2007 and as such, do not participate in the U.S. government-sponsored mortgage modification programs. For the year ended December 31, 2012, we provided short-term modifications of approximately $0.3 billion of consumer loans for borrowers experiencing financial difficulties, substantially all in our non-U.S. residential mortgage, credit card and personal loan portfolios, which are not classified as TDRs. For these modified loans, we provided insignificant interest rate reductions and payment deferrals, which were not part of the terms of the original contract. We expect borrowers whose loans have been modified under these short-term programs to continue to be able to meet their contractual obligations upon the conclusion of the short-term modification. In addition, we have modified $1.8 billion of Consumer loans for the year ended December 31, 2012, which are classified as TDRs. Further information on Consumer impaired loans is provided in Note 23.

Delinquencies

For additional information on delinquency rates at each of our major portfolios, see Note 23.

GECC Selected European Exposures

At December 31, 2012, we had $88.9 billion in financing receivables to consumer and commercial customers in Europe. The GECC financing receivables portfolio in Europe is well diversified across European geographies and customers. Approximately 87% of the portfolio is secured by collateral and represents approximately 500,000 commercial customers. Several European countries, including Spain, Portugal, Ireland, Italy, Greece and Hungary ("focus countries"), have been subject to credit deterioration due to weaknesses in their economic and fiscal situations. The carrying value of GECC funded exposures in these focus countries and in the rest of Europe comprised the following at December 31, 2012.

December 31, 2012 (In millions)	Spain	Portugal	Ireland	Italy	Greece	Hungary	Rest of Europe	Total Europe
Financing receivables, before allowance for losses on financing receivables	$1,871	$471	$ 275	$7,161	$ 56	$3,207	$77,480	$ 90,521
Allowance for losses on financing receivables	(102)	(28)	(9)	(241)	—	(112)	(1,176)	(1,668)
Financing receivables, net of allowance for losses on financing receivables [(a)(b)]	1,769	443	266	6,920	56	3,095	76,304	88,853
Investments [(c)(d)]	119	—	—	497	—	257	1,401	2,274
Cost and equity method investments [(e)]	441	21	360	64	33	3	652	1,574
Derivatives, net of collateral [(c)(f)]	3	—	—	90	—	—	176	269
ELTO [(g)]	524	65	374	853	253	345	9,901	12,315
Real estate held for investment [(g)]	791	—	—	410	—	—	6,014	7,215
Total funded exposures [(h)]	$3,647	$529	$1,000	$8,834	$342	$3,700	$94,448	$112,500
Unfunded commitments [(i)]	$ 17	$ 8	$ 177	$ 297	$ 5	$ 683	$ 8,376	$ 9,563

(a) Financing receivable amounts are classified based on the location or nature of the related obligor.

(b) Substantially all relates to non-sovereign obligors. Includes residential mortgage loans of approximately $33.2 billion before consideration of purchased credit protection. We have third-party mortgage insurance for less than 15% of these residential mortgage loans, substantially all of which were originated in the U.K., Poland and France.

(c) Investments and derivatives are classified based on the location of the parent of the obligor or issuer.

(d) Includes $0.9 billion related to financial institutions, $0.2 billion related to non-financial institutions and $1.2 billion related to sovereign issuers. Sovereign issuances totaled $0.1 billion and $0.2 billion related to Italy and Hungary, respectively. We held no investments issued by sovereign entities in the other focus countries.

(e) Substantially all is non-sovereign.

(f) Net of cash collateral; entire amount is non-sovereign.

(g) These assets are held under long-term investment and operating strategies, and our equipment leased to others (ELTO) strategies contemplate an ability to redeploy assets under lease should default by the lessee occur. The values of these assets could be subject to decline or impairment in the current environment.

(h) Excludes $29.9 billion of cash and equivalents, which is composed of $17.4 billion of cash on short-term placement with highly rated global financial institutions based in Europe, sovereign central banks and agencies or supranational entities, of which $1.4 billion is in focus countries, and $12.5 billion of cash and equivalents placed with highly rated European financial institutions on a short-term basis, secured by U.S. Treasury securities ($9.7 billion) and sovereign bonds of non-focus countries ($2.8 billion), where the value of our collateral exceeds the amount of our cash exposure.

(i) Includes ordinary course of business lending commitments, commercial and consumer unused revolving credit lines, inventory financing arrangements and investment commitments.

We manage counterparty exposure, including credit risk, on an individual counterparty basis. We place defined risk limits around each obligor and review our risk exposure on the basis of both the primary and parent obligor, as well as the issuer of securities held as collateral. These limits are adjusted on an ongoing basis based on our continuing assessment of the credit risk of the obligor or issuer. In setting our counterparty risk limits, we focus on high quality credits and diversification through spread of risk in an effort to actively manage our overall exposure. We actively monitor each exposure against these limits and take appropriate action when we believe that risk limits have been exceeded or there are excess risk concentrations. Our collateral position and ability to work out problem accounts has historically mitigated our actual loss experience. Delinquency experience has been relatively stable in our European commercial and consumer platforms in the aggregate, and we actively monitor and take action to reduce exposures where appropriate. Uncertainties surrounding European markets could have an impact on the judgments and estimates used in determining the carrying value of these assets.

OTHER GECC RECEIVABLES totaled $14.0 billion at December 31, 2012 and $13.4 billion at December 31, 2011, and consisted of insurance receivables, amounts due from GE (primarily related to material procurement programs of $3.5 billion at both December 31, 2012 and December 31, 2011), nonfinancing customer receivables, amounts due under operating leases, amounts accrued from investment income, tax receivables and various sundry items.

PROPERTY, PLANT AND EQUIPMENT totaled $69.7 billion at December 31, 2012, up $4.0 billion from 2011, primarily reflecting an increase in machinery and equipment at GE and in equipment leased to others principally as a result of aircraft acquisitions at our GECAS leasing business. GE property, plant and equipment consisted of investments for its own productive use, whereas the largest element for GECC was equipment provided to third parties on operating leases. Details by category of investment are presented in Note 7.

GE additions to property, plant and equipment totaled $3.9 billion and $3.0 billion in 2012 and 2011, respectively. Total expenditures, excluding equipment leased to others, for the past five years were $13.2 billion, of which 43% was investment for

growth through new capacity and product development; 22% was investment in productivity through new equipment and process improvements; and 35% was investment for other purposes such as improvement of research and development facilities and safety and environmental protection.

GECC additions to property, plant and equipment were $11.9 billion and $9.9 billion during 2012 and 2011, respectively, primarily reflecting additions of commercial aircraft at GECAS.

GOODWILL AND OTHER INTANGIBLE ASSETS totaled $73.4 billion and $12.0 billion, respectively, at December 31, 2012. Goodwill increased $0.8 billion from 2011, primarily from the acquisitions of Industrea Limited and Railcar Management, Inc., and the weaker U.S. dollar. Other intangible assets decreased $0.1 billion from 2011, primarily from dispositions and amortization expense, partially offset by acquisitions. Goodwill and other intangible assets increased $8.2 billion and $2.1 billion, respectively, in 2011 primarily from the acquisitions of Converteam, the Well Support division of John Wood Group PLC, Dresser, Inc., Wellstream PLC and Lineage Power Holdings, Inc. See Note 8.

ALL OTHER ASSETS comprise mainly real estate equity properties and investments, equity and cost method investments, derivative instruments and assets held for sale, and totaled $100.1 billion at December 31, 2012, a decrease of $11.6 billion, primarily related to decreases in the fair value of derivative instruments ($6.1 billion), the sale of certain held-for-sale real estate and aircraft ($4.8 billion) and decreases in our Penske Truck Leasing Co., L.P. (PTL) investment ($4.5 billion), partially offset by the consolidation of an entity involved in power generating activities ($1.6 billion). During 2012, we recognized $0.1 billion of other-than-temporary impairments of cost and equity method investments, excluding those related to real estate.

Included in other assets are Real Estate equity investments of $20.7 billion and $23.9 billion at December 31, 2012 and December 31, 2011, respectively. Our portfolio is diversified, both geographically and by asset type. We review the estimated values of our commercial real estate investments annually, or more frequently as conditions warrant. Based on the most recent valuation estimates available, the carrying value of our Real Estate investments exceeded their estimated value by about $1.1 billion. This amount is subject to variation and dependent on economic and market conditions, changes in cash flow estimates and composition of our portfolio, including sales such as our recently announced disposition of certain floors located at 30 Rockefeller Center, New York to an affiliate of NBCU. Commercial real estate valuations have shown signs of improved stability and liquidity in certain markets, primarily in the U.S.; however, the pace of improvement varies significantly by asset class and market. Accordingly, there continues to be risk and uncertainty surrounding commercial real estate values. Declines in estimated value of real estate below carrying amount result in impairment losses when the aggregate undiscounted cash flow estimates used in the estimated value measurement are below the carrying amount. As such, estimated losses in the portfolio will not necessarily result in recognized impairment losses. During 2012, Real Estate recognized pre-tax impairments of $0.1 billion in its real estate held for investment, which were primarily driven by declining cash flow projections for properties in Japan and Europe, as well as strategic decisions to sell portfolios in Asia and Europe. Real Estate investments with undiscounted cash flows in excess of carrying value of 0% to 5% at December 31, 2012 had a carrying value of $2.1 billion and an associated estimated unrealized loss of an insignificant amount. Continued deterioration in economic conditions or prolonged market illiquidity may result in further impairments being recognized.

Contract costs and estimated earnings reflect revenues earned in excess of billings on our long-term contracts to construct technically complex equipment (such as power generation, aircraft engines and aeroderivative units) and long-term product maintenance or extended warranty arrangements. Our total contract costs and estimated earnings balances at December 31, 2012 and December 31, 2011, were $9.4 billion and $9.0 billion, respectively, reflecting the timing of billing in relation to work performed, as well as changes in estimates of future revenues and costs. Our total contract costs and estimated earnings balance at December 31, 2012 primarily related to customers in our Power & Water, Oil & Gas, Aviation and Transportation businesses. Further information is provided in the Critical Accounting Estimates section.

LIQUIDITY AND BORROWINGS

We maintain a strong focus on liquidity. At both GE and GECC we manage our liquidity to help provide access to sufficient funding to meet our business needs and financial obligations throughout business cycles.

Our liquidity and borrowing plans for GE and GECC are established within the context of our annual financial and strategic planning processes. At GE, our liquidity and funding plans take into account the liquidity necessary to fund our operating commitments, which include primarily purchase obligations for inventory and equipment, payroll and general expenses (including pension funding). We also take into account our capital allocation and growth objectives, including paying dividends, repurchasing shares, investing in research and development and acquiring industrial businesses. At GE, we rely primarily on cash generated through our operating activities, any dividend payments from GECC, and also have historically maintained a commercial paper program that we regularly use to fund operations in the U.S., principally within fiscal quarters. During 2012, GECC paid dividends of $1.9 billion and special dividends of $4.5 billion to GE.

GECC's liquidity position is targeted to meet its obligations under both normal and stressed conditions. GECC establishes a funding plan annually that is based on the projected asset size and cash needs of the Company, which over the past few years, has included our strategy to reduce our ending net investment in GE Capital. GECC relies on a diversified source of funding, including the unsecured term debt markets, the global commercial paper markets, deposits, secured funding, retail funding products, bank borrowings and securitizations to fund its balance sheet, in addition to cash generated through collection of principal, interest and other payments on the existing portfolio of loans and leases to fund its operating and interest expense costs.

Our 2013 GECC funding plan anticipates repayment of principal on outstanding short-term borrowings, including the current portion of long-term debt ($44.3 billion at December 31, 2012),

through issuance of long-term debt and reissuance of commercial paper, cash on hand, collections of financing receivables exceeding originations, dispositions, asset sales, and deposits and other alternative sources of funding. Long-term maturities and early redemptions were $88 billion in 2012. Interest on borrowings is primarily repaid through interest earned on existing financing receivables. During 2012, GECC earned interest income on financing receivables of $21.0 billion, which more than offset interest expense of $11.7 billion.

We maintain a detailed liquidity policy for GECC which includes a requirement to maintain a contingency funding plan. The liquidity policy defines GECC's liquidity risk tolerance under different stress scenarios based on its liquidity sources and also establishes procedures to escalate potential issues. We actively monitor GECC's access to funding markets and its liquidity profile through tracking external indicators and testing various stress scenarios. The contingency funding plan provides a framework for handling market disruptions and establishes escalation procedures in the event that such events or circumstances arise.

GECC is a savings and loan holding company under U.S. law and became subject to Federal Reserve Board (FRB) supervision on July 21, 2011, the one-year anniversary of the Dodd-Frank Wall Street Reform and Consumer Protection Act (DFA). The FRB has recently finalized a regulation that requires certain organizations it supervises to submit annual capital plans for review, including institutions' plans to make capital distributions, such as dividend payments. The applicability and timing of this proposed regulation to GECC is not yet determined; however, the FRB has indicated that it expects to extend these requirements to large savings and loan holding companies through separate rulemaking or by order. While GECC is not yet subject to this regulation, GECC's capital allocation planning is still subject to FRB review. The FRB recently proposed regulations to revise and replace its current rules on capital adequacy and we have taken the proposed regulations into consideration in our current capital planning. The proposed regulations would apply to savings and loan holding companies like GECC. The transition period for achieving compliance with the proposed regulations following final adoption is unclear. As expected, the U.S. Financial Stability Oversight Council (FSOC) recently notified GECC that it is under consideration for a proposed determination as a nonbank systemically important financial institution (nonbank SIFI) under the DFA. While not final, such a determination would subject GECC to proposed enhanced supervisory standards.

Actions taken to strengthen and maintain our liquidity are described in the following sections.

Liquidity Sources

We maintain liquidity sources that consist of cash and equivalents and a portfolio of high-quality, liquid investments and committed unused credit lines.

We have consolidated cash and equivalents of $77.4 billion at December 31, 2012, which is available to meet our needs. Of this, approximately $16 billion is held at GE and approximately $62 billion is held at GECC.

In addition to our $77.4 billion of cash and equivalents, we have a centrally managed portfolio of high-quality, liquid investments at GECC with a fair value of $3.1 billion at December 31, 2012. This portfolio is used to manage liquidity and meet the operating needs of GECC under both normal and stress scenarios. The investments consist of unencumbered U.S. government securities, U.S. agency securities, securities guaranteed by the government, supranational securities, and a select group of non-U.S. government securities. We believe that we can readily obtain cash for these securities, even in stressed market conditions.

We have committed, unused credit lines totaling $48.2 billion that have been extended to us by 51 financial institutions at December 31, 2012. GECC can borrow up to $48.2 billion under all of these credit lines. GE can borrow up to $12.0 billion under certain of these credit lines. These lines include $30.3 billion of revolving credit agreements under which we can borrow funds for periods exceeding one year. Additionally, $17.9 billion are 364-day lines that contain a term-out feature that allows us to extend borrowings for one or two years from the date of expiration of the lending agreement.

Cash and equivalents of $53.2 billion at December 31, 2012 are held outside of the U.S. Of this amount at year-end, $14.4 billion is indefinitely reinvested. Indefinitely reinvested cash held outside of the U.S. is available to fund operations and other growth of non-U.S. subsidiaries; it is also used to fund our needs in the U.S. on a short-term basis through short-term loans, without being subject to U.S. tax. Under the Internal Revenue Code, these loans are permitted to be outstanding for 30 days or less and the total of all such loans are required to be outstanding for less than 60 days during the year.

$1.8 billion of GE cash and equivalents is held in countries with currency controls that may restrict the transfer of funds to the U.S. or limit our ability to transfer funds to the U.S. without incurring substantial costs. These funds are available to fund operations and growth in these countries and we do not currently anticipate a need to transfer these funds to the U.S.

At GECC, about $10 billion of cash and equivalents are in regulated banks and insurance entities and are subject to regulatory restrictions.

If we were to repatriate indefinitely reinvested cash held outside the U.S., we would be subject to additional U.S. income taxes and foreign withholding taxes.

Funding Plan

We have reduced our GE Capital ending net investment, excluding cash and equivalents, from $513 billion at January 1, 2009 to $419 billion at December 31, 2012.

During 2012, GE completed issuances of $7.0 billion of senior unsecured debt with maturities up to 30 years. GECC issued $33.9 billion of senior unsecured debt and $1.7 billion of secured debt (excluding securitizations described below) with maturities up to 40 years (and subsequent to December 31, 2012, an additional $13.1 billion). Average commercial paper borrowings for GECC and GE during the fourth quarter were $40.4 billion and $10.2 billion, respectively, and the maximum amounts of commercial paper borrowings outstanding for GECC and GE during the fourth quarter were $43.1 billion and $14.8 billion,

respectively. GECC commercial paper maturities are funded principally through new commercial paper issuances and at GE are substantially repaid before quarter-end using indefinitely reinvested overseas cash which, as discussed above, is available for use in the U.S. on a short-term basis without being subject to U.S. tax.

Under the Federal Deposit Insurance Corporation's (FDIC) Temporary Liquidity Guarantee Program (TLGP), the FDIC guaranteed certain senior unsecured debt issued by GECC on or before October 31, 2009. As of December 31, 2012, our TLGP-guaranteed debt was fully repaid.

We securitize financial assets as an alternative source of funding. During 2012, we completed $15.8 billion of non-recourse issuances and had maturities and deconsolidations of $14.9 billion. At December 31, 2012, consolidated non-recourse borrowings were $30.1 billion.

We have deposit-taking capability at 12 banks outside of the U.S. and two banks in the U.S.—GE Capital Retail Bank, a Federal Savings Bank (FSB), and GE Capital Financial Inc., an industrial bank (IB). The FSB and IB currently issue certificates of deposit (CDs) in maturity terms from two months to ten years. On January 11, 2013, the FSB acquired the deposit business of MetLife Bank, N.A. This acquisition adds approximately $6.4 billion in deposits and an online banking platform.

Total alternative funding at December 31, 2012 was $101 billion, mainly composed of $46 billion of bank deposits, $30 billion of non-recourse securitization borrowings, $10 billion of funding secured by real estate, aircraft and other collateral and $8 billion of GE Interest Plus notes. The comparable amount at December 31, 2011 was $96 billion.

As a matter of general practice, we routinely evaluate the economic impact of calling debt instruments where GECC has the right to exercise a call. In determining whether to call debt, we consider the economic benefit to GECC of calling debt, the effect of calling debt on GECC's liquidity profile and other factors. In 2012, we called $8.6 billion of long-term debt, of which $4.5 billion was settled before year end.

EXCHANGE RATE AND INTEREST RATE RISKS are managed with a variety of techniques, including match funding and selective use of derivatives. We use derivatives to mitigate or eliminate certain financial and market risks because we conduct business in diverse markets around the world and local funding is not always efficient. In addition, we use derivatives to adjust the debt we are issuing to match the fixed or floating nature of the assets we are originating. We apply strict policies to manage each of these risks, including prohibitions on speculative activities. Following is an analysis of the potential effects of changes in interest rates and currency exchange rates using so-called "shock" tests that seek to model the effects of shifts in rates. Such tests are inherently limited based on the assumptions used (described further below) and should not be viewed as a forecast; actual effects would depend on many variables, including market factors and the composition of the Company's assets and liabilities at that time.

- It is our policy to minimize exposure to interest rate changes. We fund our financial investments using debt or a combination of debt and hedging instruments so that the interest rates of our borrowings match the expected interest rate profile on our assets. To test the effectiveness of our fixed rate positions, we assumed that, on January 1, 2013, interest rates increased by 100 basis points across the yield curve (a "parallel shift" in that curve) and further assumed that the increase remained in place for 2013. We estimated, based on the year-end 2012 portfolio and holding all other assumptions constant, that our 2013 consolidated net earnings would decline by less than $0.1 billion as a result of this parallel shift in the yield curve.
- It is our policy to minimize currency exposures and to conduct operations either within functional currencies or using the protection of hedge strategies. We analyzed year-end 2012 consolidated currency exposures, including derivatives designated and effective as hedges, to identify assets and liabilities denominated in other than their relevant functional currencies. For such assets and liabilities, we then evaluated the effects of a 10% shift in exchange rates between those currencies and the U.S. dollar, holding all other assumptions constant. This analysis indicated that our 2013 consolidated net earnings would decline by less than $0.1 billion as a result of such a shift in exchange rates.

Debt and Derivative Instruments, Guarantees and Covenants

CREDIT RATINGS

On April 3, 2012, Moody's Investors Service (Moody's) announced that it had downgraded the senior unsecured debt rating of GE by one notch from Aa2 to Aa3 and the senior unsecured debt rating of GECC by two notches from Aa2 to A1. The ratings downgrade did not affect GE's and GECC's short-term funding ratings of P-1, which were affirmed by Moody's. Moody's ratings outlook for GE and GECC is stable. We did not experience any material operational, funding or liquidity impacts from this ratings downgrade. As of December 31, 2012, GE's and GECC's long-term unsecured debt ratings from Standard and Poor's Ratings Service (S&P) were AA+ with a stable outlook and their short-term funding ratings from S&P were A-1+. We are disclosing these ratings to enhance understanding of our sources of liquidity and the effects of our ratings on our costs of funds. Although we currently do not expect a downgrade in the credit ratings, our ratings may be subject to a revision or withdrawal at any time by the assigning rating organization, and each rating should be evaluated independently of any other rating.

Substantially all GICs were affected by the downgrade and are more fully discussed in the Principal Debt and Derivative Conditions section. Additionally, there were other contracts affected by the downgrade with provisions requiring us to provide additional funding, post collateral and make other payments. The total cash and collateral impact of these contracts was less than $0.5 billion.

PRINCIPAL DEBT AND DERIVATIVE CONDITIONS

Certain of our derivative instruments can be terminated if specified credit ratings are not maintained and certain debt and derivatives agreements of other consolidated entities have provisions that are affected by these credit ratings.

Fair values of our derivatives can change significantly from period to period based on, among other factors, market movements and changes in our positions. We manage counterparty credit risk (the risk that counterparties will default and not make payments to us according to the terms of our standard master agreements) on an individual counterparty basis. Where we have agreed to netting of derivative exposures with a counterparty, we offset our exposures with that counterparty and apply the value of collateral posted to us to determine the net exposure. We actively monitor these net exposures against defined limits and take appropriate actions in response, including requiring additional collateral.

Swap, forward and option contracts are executed under standard master agreements that typically contain mutual downgrade provisions that provide the ability of the counterparty to require termination if the long-term credit ratings of the applicable GE entity were to fall below A-/A3. In certain of these master agreements, the counterparty also has the ability to require termination if the short-term ratings of the applicable GE entity were to fall below A-1/P-1. The net derivative liability after consideration of netting arrangements, outstanding interest payments and collateral posted by us under these master agreements was estimated to be $0.3 billion at December 31, 2012. See Note 22.

Other debt and derivative agreements of consolidated entities include Trinity, which comprises two entities that hold investment securities, the majority of which are investment grade, and were funded by the issuance of GICs. These GICs included conditions under which certain holders could require immediate repayment of their investment should the long-term credit ratings of GECC fall below AA-/Aa3 or the short-term credit ratings fall below A-1+/P-1. The Trinity assets and liabilities are disclosed in note (a) on our Statement of Financial Position. Another consolidated entity also had issued GICs where proceeds are loaned to GECC. These GICs included conditions under which certain holders could require immediate repayment of their investment should the long-term credit ratings of GECC fall below AA-/Aa3. These obligations are included in long-term borrowings on our Statement of Financial Position. These three consolidated entities ceased issuing GICs in 2010.

Following the April 3, 2012 Moody's downgrade of GECC's long-term credit rating to A1, substantially all of these GICs became redeemable by their holders. In 2012, holders of $2.4 billion in principal amount of GICs redeemed their holdings and GECC made related cash payments. The remaining outstanding GICs will continue to be subject to their scheduled maturities and individual terms, which may include provisions permitting redemption upon a downgrade of one or more of GECC's ratings, among other things.

RATIO OF EARNINGS TO FIXED CHARGES, INCOME MAINTENANCE AGREEMENT AND SUBORDINATED DEBENTURES

GE provides implicit and explicit support to GECC through commitments, capital contributions and operating support. For example, and as discussed below, GE has committed to keep GECC's ratio of earnings to fixed charges above a minimum level. In addition, GE has made a total of $15.0 billion of capital contributions to GECC in 2009 and 2008 to improve tangible capital and reduce leverage. GECC's credit rating is higher than it would be on a stand-alone basis as a result of this financial support.

On March 28, 1991, GE entered into an agreement with GECC to make payments to GECC, constituting additions to pre-tax income under the agreement, to the extent necessary to cause the ratio of earnings to fixed charges of GECC and consolidated affiliates (determined on a consolidated basis) to be not less than 1.10:1 for the period, as a single aggregation, of each GECC fiscal year commencing with fiscal year 1991. GECC's ratio of earnings to fixed charges was 1.64:1 for 2012. No payment is required in 2013 pursuant to this agreement.

Any payment made under the Income Maintenance Agreement will not affect the ratio of earnings to fixed charges as determined in accordance with current SEC rules because it does not constitute an addition to pre-tax income under current U.S. GAAP.

In addition, in connection with certain subordinated debentures of GECC that may be classified as equity (hybrid debt), during events of default or interest deferral periods under such subordinated debentures, GECC has agreed not to declare or pay any dividends or distributions or make certain other payments with respect to its capital stock, and GE has agreed to promptly return any payments made to GE in violation of this agreement. There were $7.3 billion of such debentures outstanding at December 31, 2012. See Note 10.

Shareowners' Equity

Effective with 2012 reporting, activity affecting shareowners' equity is presented in two statements: the Consolidated Statement of Changes in Shareowners' Equity and the Consolidated Statement of Comprehensive Income. The elements of other comprehensive income previously disclosed in the Consolidated Statement of Changes in Shareowners' Equity are now presented in the new Consolidated Statement of Comprehensive Income, which combines those elements with net earnings. An analysis of changes in the elements of shareowners' equity, as presented in these two statements, follows.

GE shareowners' equity increased by $6.6 billion in 2012, compared with a decrease of $2.5 billion in 2011 and an increase of $1.6 billion in 2010.

Net earnings increased GE shareowners' equity by $13.6 billion, $14.2 billion and $11.6 billion, partially offset by dividends declared of $7.4 billion, $7.5 billion (including $0.8 billion related to our preferred stock redemption) and $5.2 billion in 2012, 2011 and 2010, respectively.

Elements of accumulated other comprehensive income (AOCI) increased shareowners' equity by $3.7 billion in 2012, compared with decreases of $6.1 billion in 2011 and $2.3 billion in 2010, respectively, inclusive of changes in accounting principles. The components of these changes are as follows:

- Changes in AOCI related to benefit plans increased shareowners' equity by $2.3 billion in 2012, primarily reflecting amortization of actuarial losses and prior service costs out of AOCI, higher asset values and changes to our principal retiree benefit plans, partially offset by lower discount rates used to measure pension and postretirement benefit obligations. This compared with a decrease of $7.0 billion and an increase of $1.1 billion in 2011 and 2010, respectively. The decrease in 2011 primarily reflected lower discount rates used to measure pension and postretirement benefit obligations and lower asset values, partially offset by amortization of actuarial losses and prior service costs out of AOCI. The increase in 2010 primarily reflected prior service cost and net actuarial loss amortization out of AOCI and higher fair value of plan assets, partially offset by lower discount rates used to measure pension and postretirement benefit obligations. Further information about changes in benefit plans is provided in Note 12.
- Changes in AOCI related to investment securities increased shareowners' equity by $0.7 billion and $0.6 billion in 2012 and 2011, respectively, reflecting the effects of lower interest rates and improved market conditions on U.S. corporate securities, partially offset by adjustments to reflect the effect of the unrealized gains on insurance-related assets and equity. Investment securities increased shareowners' equity by an insignificant amount in 2010. Further information about investment securities is provided in Note 3.
- Changes in AOCI related to the fair value of derivatives designated as cash flow hedges increased shareowners' equity by $0.5 billion in 2012, primarily reflecting releases from AOCI contemporaneous with the earnings effects of the related hedged items, principally as an adjustment of interest expense on borrowings. Cash flow hedges increased shareowners' equity by $0.1 billion and $0.5 billion in 2011 and 2010, respectively. Further information about the fair value of derivatives is provided in Note 22.
- Changes in AOCI related to currency translation adjustments increased shareowners' equity by $0.3 billion in 2012 and $0.2 billion in 2011 and decreased equity by $3.9 billion in 2010. Changes in currency translation adjustments reflect the effects of changes in currency exchange rates on our net investment in non-U.S. subsidiaries that have functional currencies other than the U.S. dollar. At year-end 2012, the U.S. dollar weakened against most major currencies, including the pound sterling and the euro, and strengthened against the Japanese yen resulting in increases in currency translation adjustments which were partially offset by releases from AOCI related to dispositions. At year-end 2011 and 2010, the dollar strengthened against most major currencies, including the pound sterling and the euro and weakened against the Australian dollar and the Japanese yen.

Noncontrolling interests included in shareowners' equity increased $3.7 billion in 2012, principally as a result of the issuance of preferred stock by GECC. Noncontrolling interests decreased by $3.6 billion in 2011 and $2.6 billion in 2010, principally as a result of dispositions.

Statement of Cash Flows—Overview from 2010 through 2012

Consolidated cash and equivalents were $77.4 billion at December 31, 2012, a decrease of $7.1 billion from December 31, 2011. Cash and equivalents totaled $84.5 billion at December 31, 2011, an increase of $5.6 billion from December 31, 2010.

We evaluate our cash flow performance by reviewing our industrial (non-financial services) businesses and financial services businesses separately. Cash from operating activities (CFOA) is the principal source of cash generation for our industrial businesses. The industrial businesses also have liquidity available via the public capital markets. Our financial services businesses use a variety of financial resources to meet our capital needs. Cash for financial services businesses is primarily provided from the issuance of term debt and commercial paper in the public and private markets and deposits, as well as financing receivables collections, sales and securitizations.

GE Cash Flows

GE cash and equivalents were $15.5 billion at December 31, 2012, compared with $8.4 billion at December 31, 2011. GE CFOA totaled $17.8 billion in 2012 compared with $12.1 billion and $14.7 billion in 2011 and 2010, respectively. With respect to GE CFOA, we believe that it is useful to supplement our GE Statement of Cash Flows and to examine in a broader context the business activities that provide and require cash.

GE CFOA increased $5.8 billion compared with 2011, primarily due to dividends paid by GECC of $6.4 billion. In 2011, GE CFOA decreased $2.7 billion compared with 2010, primarily due to the impact of the disposal of NBCU.

(In billions)	2012	2011	2010
Operating cash collections[a]	**$105.4**	$ 93.6	$ 98.2
Operating cash payments	**(94.0)**	(81.5)	(83.5)
Cash dividends from GECC	**6.4**	—	—
GE cash from operating activities (GE CFOA)[a]	**$ 17.8**	$ 12.1	$ 14.7

(a) GE sells customer receivables to GECC in part to fund the growth of our industrial businesses. These transactions can result in cash generation or cash use. During any given period, GE receives cash from the sale of receivables to GECC. It also foregoes collection of cash on receivables sold. The incremental amount of cash received from sale of receivables in excess of the cash GE would have otherwise collected had those receivables not been sold, represents the cash generated or used in the period relating to this activity. The incremental cash generated in GE CFOA from selling these receivables to GECC increased GE CFOA by $1.9 billion in 2012, increased GE CFOA by $1.2 billion in 2011 and decreased GE CFOA by $0.4 billion in 2010. See Note 27 for additional information about the elimination of intercompany transactions between GE and GECC.

The most significant source of cash in GE CFOA is customer-related activities, the largest of which is collecting cash following a product or services sale. GE operating cash collections increased by $11.8 billion in 2012 and decreased by $4.6 billion in 2011. These changes are consistent with the changes in comparable GE operating segment revenues, including the impact of acquisitions, primarily at Power & Water and Oil & Gas. Analyses of operating segment revenues discussed in the preceding Segment Operations section are the best way of understanding our customer-related CFOA.

The most significant operating use of cash is to pay our suppliers, employees, tax authorities and others for a wide range of material and services. GE operating cash payments increased by $12.5 billion in 2012 and decreased by $2.0 billion in 2011. These changes are consistent with the changes in GE total costs and expenses, including the impact of acquisitions, primarily at Power & Water and Oil & Gas.

Dividends from GECC, including special dividends, represent the distribution of a portion of GECC retained earnings, and are distinct from cash from continuing operating activities within the financial services businesses. The amounts we show in GE CFOA are the total dividends, including special dividends from excess capital. Beginning in the second quarter of 2012, GECC restarted its dividend to GE. During 2012, GECC paid dividends of $1.9 billion and special dividends of $4.5 billion to GE. There were no dividends received from GECC in 2011 or 2010.

On October 9, 2012, GE issued $7.0 billion of notes impacting our cash flows from financing activities. On February 1, 2013, we repaid $5.0 billion of GE senior unsecured notes.

GECC Cash Flows

GECC cash and equivalents were $61.9 billion at December 31, 2012, compared with $76.7 billion at December 31, 2011. GECC CFOA totaled $22.0 billion for 2012, compared with cash from operating activities of $21.1 billion for the same period of 2011. This was primarily due to increases, compared to the prior year, in net cash collateral held from counterparties on derivative contracts of $1.7 billion, partially offset by decreases in accounts payable of $0.9 billion.

Consistent with our plan to reduce GECC asset levels, cash from investing activities was $14.5 billion in 2012, primarily resulting from a $5.4 billion reduction in financing receivables due to collections (which includes sales) exceeding originations, $4.7 billion related to net loan repayments from our equity method investments, proceeds from principal business dispositions of $2.9 billion and $2.8 billion from sales of real estate held for investment and equity method investments. These increases were partially offset by $5.7 billion of net purchases of equipment leased to others (ELTO).

GECC cash used for financing activities in 2012 of $52.5 billion related primarily to a $49.5 billion reduction in total borrowings, consisting primarily of net reductions in long-term borrowings and commercial paper, $6.5 billion of dividends paid to shareowners (including $0.1 billion paid to GECC preferred shareowners), and $2.0 billion of redemptions of guaranteed investment contracts at Trinity, partially offset by $4.0 billion of proceeds from the issuance of preferred stock and $2.4 billion of higher deposits at our banks.

GECC pays dividends to GE through a distribution of its retained earnings, including special dividends from proceeds of certain business sales.

Intercompany Eliminations

Effects of transactions between related companies are made on an arms-length basis, are eliminated and consist primarily of GECC dividends to GE; GE customer receivables sold to GECC; GECC services for trade receivables management and material procurement; buildings and equipment (including automobiles) leased between GE and GECC; information technology and other services sold to GECC by GE; aircraft engines manufactured by GE that are installed on aircraft purchased by GECC from third-party producers for lease to others; and various investments, loans and allocations of GE corporate overhead costs. For further information related to intercompany eliminations, see Note 27.

Contractual Obligations

As defined by reporting regulations, our contractual obligations for future payments as of December 31, 2012, follow.

	Payments due by period				
(In billions)	Total	2013	2014–2015	2016–2017	2018 and thereafter
Borrowings and bank deposits (Note 10)	$414.1	$139.2	$103.2	$60.9	$110.8
Interest on borrowings and bank deposits	92.8	9.7	14.2	10.1	58.8
Purchase obligations[(a)(b)]	65.8	33.8	13.5	5.8	12.7
Insurance liabilities (Note 11)[(c)]	14.0	1.6	2.9	2.0	7.5
Operating lease obligations (Note 19)	4.1	0.9	1.3	0.9	1.0
Other liabilities[(d)]	83.7	19.3	10.0	8.3	46.1
Contractual obligations of discontinued operations[(e)]	1.9	1.9	—	—	—

(a) Included all take-or-pay arrangements, capital expenditures, contractual commitments to purchase equipment that will be leased to others, contractual commitments related to factoring agreements, software acquisition/license commitments, contractual minimum programming commitments and any contractually required cash payments for acquisitions.

(b) Excluded funding commitments entered into in the ordinary course of business by our financial services businesses. Further information on these commitments and other guarantees is provided in Note 25.

(c) Included contracts with reasonably determinable cash flows such as structured settlements, guaranteed investment contracts, and certain property and casualty contracts, and excluded long-term care, variable annuity and other life insurance contracts.

(d) Included an estimate of future expected funding requirements related to our pension and postretirement benefit plans and included liabilities for unrecognized tax benefits. Because their future cash outflows are uncertain, the following non-current liabilities are excluded from the table above: deferred taxes, derivatives, deferred revenue and other sundry items. For further information on certain of these items, see Notes 14 and 22.

(e) Included payments for other liabilities.

Variable Interest Entities (VIEs)

We securitize financial assets and arrange other forms of asset-backed financing in the ordinary course of business as an alternative source of funding. The securitization transactions we engage in are similar to those used by many financial institutions.

The assets we currently securitize include: receivables secured by equipment, credit card receivables, floorplan inventory receivables, GE trade receivables and other assets originated and underwritten by us in the ordinary course of business. The securitizations are funded with variable funding notes and term debt.

Substantially all of our securitization VIEs are consolidated because we are considered to be the primary beneficiary of the entity. Our interests in other VIEs for which we are not the primary beneficiary are accounted for as investment securities, financing receivables or equity method investments depending on the nature of our involvement.

At December 31, 2012, consolidated variable interest entity assets and liabilities were $48.4 billion and $32.9 billion, respectively, an increase of $1.7 billion and a decrease of $2.3 billion from 2011, respectively. Assets held by these entities are of equivalent credit quality to our other assets. We monitor the underlying credit quality in accordance with our role as servicer and apply rigorous controls to the execution of securitization transactions. With the exception of credit and liquidity support discussed below, investors in these entities have recourse only to the underlying assets.

At December 31, 2012, investments in unconsolidated VIEs, including our noncontrolling interest in PTL, were $12.6 billion, a decrease of $3.9 billion from 2011, primarily related to a decrease of $5.0 billion in PTL, partially offset by an increase of $1.0 billion in an investment in asset-backed securities issued by a senior secured loan fund. In addition to our existing investments, we have contractual obligations to fund additional investments in the unconsolidated VIEs to fund new asset originations. At December 31, 2012, these contractual obligations were $2.7 billion, a decrease of $1.6 billion from 2011.

We do not have implicit support arrangements with any VIE. We did not provide non-contractual support for previously transferred financing receivables to any VIE in either 2012 or 2011.

Critical Accounting Estimates

Accounting estimates and assumptions discussed in this section are those that we consider to be the most critical to an understanding of our financial statements because they involve significant judgments and uncertainties. Many of these estimates include determining fair value. All of these estimates reflect our best judgment about current, and for some estimates future, economic and market conditions and their effects based on information available as of the date of these financial statements. If these conditions change from those expected, it is reasonably possible that the judgments and estimates described below could change, which may result in future impairments of investment securities, goodwill, intangibles and long-lived assets, incremental losses on financing receivables, increases in reserves for contingencies, establishment of valuation allowances on deferred tax assets and increased tax liabilities, among other effects. Also see Note 1, which discusses the significant accounting policies that we have selected from acceptable alternatives.

LOSSES ON FINANCING RECEIVABLES are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. The method for calculating the best estimate of losses depends on the size, type and risk characteristics of the related financing receivable. Such an estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. The underlying assumptions, estimates and assessments we use to provide for losses are updated periodically to reflect our view of current conditions and are subject to the regulatory examination process, which can result in changes to our assumptions. Changes in such estimates can significantly affect the allowance and provision for losses. It is possible that we will experience credit losses that are different from our current estimates. Write-offs in both our consumer and commercial portfolios can also reflect both losses that are incurred subsequent to the beginning of a fiscal year and information becoming available during that fiscal year which may identify further deterioration on exposures existing prior to the beginning of that fiscal year, and for which reserves could not have been previously recognized. Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, or on a portfolio basis, as appropriate.

Further information is provided in the Global Risk Management section, the Financial Resources and Liquidity—Financing Receivables section, the Asset Impairment section that follows and in Notes 1, 6 and 23.

REVENUE RECOGNITION ON LONG-TERM PRODUCT SERVICES AGREEMENTS requires estimates of profits over the multiple-year terms of such agreements, considering factors such as the frequency and extent of future monitoring, maintenance and overhaul events; the amount of personnel, spare parts and other resources required to perform the services; and future billing rate and cost changes. We routinely review estimates under product services agreements and regularly revise them to adjust for changes in outlook. We also regularly assess customer credit risk inherent in the carrying amounts of receivables and contract costs and estimated earnings, including the risk that contractual penalties may not be sufficient to offset our accumulated investment in the event of customer termination. We gain insight into future utilization and cost trends, as well as credit risk, through our knowledge of the installed base of equipment and the close interaction with our customers that comes with supplying critical services and parts over extended periods. Revisions that affect a product services agreement's total estimated profitability result in an adjustment of earnings; such adjustments increased earnings by $0.4 billion in 2012, increased earnings by $0.4 billion in 2011 and decreased earnings by $0.2 billion in 2010. We provide for probable losses when they become evident.

Further information is provided in Notes 1 and 9.

ASSET IMPAIRMENT assessment involves various estimates and assumptions as follows:

Investments. We regularly review investment securities for impairment using both quantitative and qualitative criteria. For debt securities, if we do not intend to sell the security and it is not more likely than not that we will be required to sell the security before recovery of our amortized cost, we evaluate other qualitative criteria to determine whether a credit loss exists, such as the financial health of and specific prospects for the issuer, including whether the issuer is in compliance with the terms and covenants of the security. Quantitative criteria include determining whether there has been an adverse change in expected future cash flows. For equity securities, our criteria include the length of time and magnitude of the amount that each security is in an unrealized loss position. Our other-than-temporary impairment reviews involve our finance, risk and asset management functions as well as the portfolio management and research capabilities of our internal and third-party asset managers. See Note 1, which discusses the determination of fair value of investment securities.

Further information about actual and potential impairment losses is provided in the Financial Resources and Liquidity—Investment Securities section and in Notes 1, 3 and 9.

Long-Lived Assets. We review long-lived assets for impairment whenever events or changes in circumstances indicate that the related carrying amounts may not be recoverable. Determining whether an impairment has occurred typically requires various estimates and assumptions, including determining which undiscounted cash flows are directly related to the potentially impaired asset, the useful life over which cash flows will occur, their amount, and the asset's residual value, if any. In turn, measurement of an impairment loss requires a determination of fair value, which is based on the best information available. We derive the required undiscounted cash flow estimates from our historical experience and our internal business plans. To determine fair value, we use quoted market prices when available, our internal cash flow estimates discounted at an appropriate interest rate and independent appraisals, as appropriate.

Our operating lease portfolio of commercial aircraft is a significant concentration of assets in GE Capital, and is particularly subject to market fluctuations. Therefore, we test recoverability of each aircraft in our operating lease portfolio at least annually. Additionally, we perform quarterly evaluations in circumstances such as when aircraft are re-leased, current lease terms have changed or a specific lessee's credit standing changes. We consider market conditions, such as global demand for commercial aircraft. Estimates of future rentals and residual values are based on historical experience and information received routinely from independent appraisers. Estimated cash flows from future leases are reduced for expected downtime between leases and for estimated technical costs required to prepare aircraft to be redeployed. Fair value used to measure impairment is based on

management's best estimate. In determining its best estimate, management evaluates average current market values (obtained from third parties) of similar type and age aircraft, which are adjusted for the attributes of the specific aircraft under lease.

We recognized impairment losses on our operating lease portfolio of commercial aircraft of $0.2 billion and $0.3 billion in 2012 and 2011, respectively. Provisions for losses on financing receivables related to commercial aircraft were an insignificant amount for both 2012 and 2011.

Further information on impairment losses and our exposure to the commercial aviation industry is provided in the Operations—Overview section and in Notes 7 and 25.

Real Estate. We review the estimated value of our commercial real estate investments annually, or more frequently as conditions warrant. The cash flow estimates used for both estimating value and the recoverability analysis are inherently judgmental, and reflect current and projected lease profiles, available industry information about expected trends in rental, occupancy and capitalization rates and expected business plans, which include our estimated holding period for the asset. Our portfolio is diversified, both geographically and by asset type. However, the global real estate market is subject to periodic cycles that can cause significant fluctuations in market values. Based on the most recent valuation estimates available, the carrying value of our Real Estate investments exceeded their estimated value by about $1.1 billion. This amount is subject to variation dependent on the assumptions described above, changes in economic and market conditions and composition of our portfolio, including sales. Commercial real estate valuations have shown signs of improved stability and liquidity in certain markets, primarily in the U.S.; however, the pace of improvement varies significantly by asset class and market. Accordingly, there continues to be risk and uncertainty surrounding commercial real estate values. Declines in the estimated value of real estate below carrying amount result in impairment losses when the aggregate undiscounted cash flow estimates used in the estimated value measurement are below the carrying amount. As such, estimated losses in the portfolio will not necessarily result in recognized impairment losses. When we recognize an impairment, the impairment is measured using the estimated fair value of the underlying asset, which is based upon cash flow estimates that reflect current and projected lease profiles and available industry information about capitalization rates and expected trends in rents and occupancy and is corroborated by external appraisals. During 2012, Real Estate recognized pre-tax impairments of $0.1 billion in its real estate held for investment, as compared to $1.2 billion in 2011. Continued deterioration in economic conditions or prolonged market illiquidity may result in further impairments being recognized. Furthermore, significant judgment and uncertainty related to forecasted valuation trends, especially in illiquid markets, results in inherent imprecision in real estate value estimates. Further information is provided in the Global Risk Management and the All Other Assets sections and in Note 9.

Goodwill and Other Identified Intangible Assets. We test goodwill for impairment annually and more frequently if circumstances warrant. We determine fair values for each of the reporting units using an income approach. When available and appropriate, we use comparative market multiples to corroborate discounted cash flow results. For purposes of the income approach, fair value is determined based on the present value of estimated future cash flows, discounted at an appropriate risk-adjusted rate. We use our internal forecasts to estimate future cash flows and include an estimate of long-term future growth rates based on our most recent views of the long-term outlook for each business. Actual results may differ from those assumed in our forecasts. We derive our discount rates using a capital asset pricing model and analyzing published rates for industries relevant to our reporting units to estimate the cost of equity financing. We use discount rates that are commensurate with the risks and uncertainty inherent in the respective businesses and in our internally developed forecasts. Discount rates used in our reporting unit valuations ranged from 8.0% to 13.0%. Valuations using the market approach reflect prices and other relevant observable information generated by market transactions involving comparable businesses.

Compared to the market approach, the income approach more closely aligns each reporting unit valuation to our business profile, including geographic markets served and product offerings. Required rates of return, along with uncertainty inherent in the forecasts of future cash flows, are reflected in the selection of the discount rate. Equally important, under this approach, reasonably likely scenarios and associated sensitivities can be developed for alternative future states that may not be reflected in an observable market price. A market approach allows for comparison to actual market transactions and multiples. It can be somewhat more limited in its application because the population of potential comparables is often limited to publicly traded companies where the characteristics of the comparative business and ours can be significantly different, market data is usually not available for divisions within larger conglomerates or non-public subsidiaries that could otherwise qualify as comparable, and the specific circumstances surrounding a market transaction (e.g., synergies between the parties, terms and conditions of the transaction, etc.) may be different or irrelevant with respect to our business. It can also be difficult, under certain market conditions, to identify orderly transactions between market participants in similar businesses. We assess the valuation methodology based upon the relevance and availability of the data at the time we perform the valuation and weight the methodologies appropriately.

Estimating the fair value of reporting units requires the use of estimates and significant judgments that are based on a number of factors including actual operating results. If current conditions persist longer or deteriorate further than expected, it is reasonably possible that the judgments and estimates described above could change in future periods.

We review identified intangible assets with defined useful lives and subject to amortization for impairment whenever events or changes in circumstances indicate that the related carrying amounts may not be recoverable. Determining whether an impairment loss occurred requires comparing the carrying amount to the sum of undiscounted cash flows expected to be generated by the asset. We test intangible assets with indefinite lives annually for impairment using a fair value method such as discounted cash flows. For our insurance activities remaining in continuing operations, we periodically test for impairment our deferred acquisition costs and present value of future profits.

Further information is provided in the Financial Resources and Liquidity—Goodwill and Other Intangible Assets section and in Notes 1 and 8.

PENSION ASSUMPTIONS are significant inputs to the actuarial models that measure pension benefit obligations and related effects on operations. Two assumptions—discount rate and expected return on assets—are important elements of plan expense and asset/liability measurement. We evaluate these critical assumptions at least annually on a plan and country-specific basis. We periodically evaluate other assumptions involving demographic factors, such as retirement age, mortality and turnover, and update them to reflect our experience and expectations for the future. Actual results in any given year will often differ from actuarial assumptions because of economic and other factors.

Accumulated and projected benefit obligations are measured as the present value of expected payments. We discount those cash payments using the weighted average of market-observed yields for high-quality fixed-income securities with maturities that correspond to the payment of benefits. Lower discount rates increase present values and subsequent-year pension expense; higher discount rates decrease present values and subsequent-year pension expense.

Our discount rates for principal pension plans at December 31, 2012, 2011 and 2010 were 3.96%, 4.21% and 5.28%, respectively, reflecting market interest rates.

To determine the expected long-term rate of return on pension plan assets, we consider current and target asset allocations, as well as historical and expected returns on various categories of plan assets. In developing future long-term return expectations for our principal benefit plans' assets, we formulate views on the future economic environment, both in the U.S. and abroad. We evaluate general market trends and historical relationships among a number of key variables that impact asset class returns such as expected earnings growth, inflation, valuations, yields and spreads, using both internal and external sources. We also take into account expected volatility by asset class and diversification across classes to determine expected overall portfolio results given current and target allocations. Assets in our principal pension plans earned 11.7% in 2012, and had average annual earnings of 7.2%, 6.1% and 8.9% per year in the 10-, 15- and 25-year periods ended December 31, 2012, respectively. These average historical returns were significantly affected by investment losses in 2008. Based on our analysis of future expectations of asset performance, past return results, and our current and target asset allocations, we have assumed an 8.0% long-term expected return on those assets for cost recognition in 2013 compared to 8.0% in both 2012 and 2011 and 8.5% in 2010.

Changes in key assumptions for our principal pension plans would have the following effects.

- Discount rate—A 25 basis point increase in discount rate would decrease pension cost in the following year by $0.2 billion and would decrease the pension benefit obligation at year-end by about $2.0 billion.
- Expected return on assets—A 50 basis point decrease in the expected return on assets would increase pension cost in the following year by $0.2 billion.

Further information on our pension plans is provided in the Operations—Overview section and in Note 12.

INCOME TAXES. Our annual tax rate is based on our income, statutory tax rates and tax planning opportunities available to us in the various jurisdictions in which we operate. Tax laws are complex and subject to different interpretations by the taxpayer and respective governmental taxing authorities. Significant judgment is required in determining our tax expense and in evaluating our tax positions, including evaluating uncertainties. We review our tax positions quarterly and adjust the balances as new information becomes available. Our income tax rate is significantly affected by the tax rate on our global operations. In addition to local country tax laws and regulations, this rate depends on the extent earnings are indefinitely reinvested outside the United States. Indefinite reinvestment is determined by management's judgment about and intentions concerning the future operations of the Company. At December 31, 2012 and 2011, approximately $108 billion and $102 billion of earnings, respectively, have been indefinitely reinvested outside the United States. Most of these earnings have been reinvested in active non-U.S. business operations, and we do not intend to repatriate these earnings to fund U.S. operations. Because of the availability of U.S. foreign tax credits, it is not practicable to determine the U.S. federal income tax liability that would be payable if such earnings were not reinvested indefinitely. Deferred income tax assets represent amounts available to reduce income taxes payable on taxable income in future years. Such assets arise because of temporary differences between the financial reporting and tax bases of assets and liabilities, as well as from net operating loss and tax

credit carryforwards. We evaluate the recoverability of these future tax deductions and credits by assessing the adequacy of future expected taxable income from all sources, including reversal of taxable temporary differences, forecasted operating earnings and available tax planning strategies. These sources of income rely heavily on estimates. We use our historical experience and our short- and long-range business forecasts to provide insight. Further, our global and diversified business portfolio gives us the opportunity to employ various prudent and feasible tax planning strategies to facilitate the recoverability of future deductions. Amounts recorded for deferred tax assets related to non-U.S. net operating losses, net of valuation allowances, were $4.8 billion at both December 31, 2012 and 2011, including $0.8 billion and $0.9 billion at December 31, 2012 and 2011, respectively, of deferred tax assets, net of valuation allowances, associated with losses reported in discontinued operations, primarily related to our loss on the sale of GE Money Japan. Such year-end 2012 amounts are expected to be fully recoverable within the applicable statutory expiration periods. To the extent we do not consider it more likely than not that a deferred tax asset will be recovered, a valuation allowance is established.

Further information on income taxes is provided in the Operations—Overview section and in Note 14.

DERIVATIVES AND HEDGING. We use derivatives to manage a variety of risks, including risks related to interest rates, foreign exchange and commodity prices. Accounting for derivatives as hedges requires that, at inception and over the term of the arrangement, the hedged item and related derivative meet the requirements for hedge accounting. The rules and interpretations related to derivatives accounting are complex. Failure to apply this complex guidance correctly will result in all changes in the fair value of the derivative being reported in earnings, without regard to the offsetting changes in the fair value of the hedged item.

In evaluating whether a particular relationship qualifies for hedge accounting, we test effectiveness at inception and each reporting period thereafter by determining whether changes in the fair value of the derivative offset, within a specified range, changes in the fair value of the hedged item. If fair value changes fail this test, we discontinue applying hedge accounting to that relationship prospectively. Fair values of both the derivative instrument and the hedged item are calculated using internal valuation models incorporating market-based assumptions, subject to third-party confirmation, as applicable.

At December 31, 2012, derivative assets and liabilities were $3.9 billion and $0.3 billion, respectively. Further information about our use of derivatives is provided in Notes 1, 9, 21 and 22.

FAIR VALUE MEASUREMENTS. Assets and liabilities measured at fair value every reporting period include investments in debt and equity securities and derivatives. Assets that are not measured at fair value every reporting period but that are subject to fair value measurements in certain circumstances include loans and long-lived assets that have been reduced to fair value when they are held for sale, impaired loans that have been reduced based on the fair value of the underlying collateral, cost and equity method investments and long-lived assets that are written down to fair value when they are impaired and the remeasurement of retained investments in formerly consolidated subsidiaries upon a change in control that results in deconsolidation of a subsidiary, if we sell a controlling interest and retain a noncontrolling stake in the entity. Assets that are written down to fair value when impaired and retained investments are not subsequently adjusted to fair value unless further impairment occurs.

A fair value measurement is determined as the price we would receive to sell an asset or pay to transfer a liability in an orderly transaction between market participants at the measurement date. In the absence of active markets for the identical assets or liabilities, such measurements involve developing assumptions based on market observable data and, in the absence of such data, internal information that is consistent with what market participants would use in a hypothetical transaction that occurs at the measurement date. The determination of fair value often involves significant judgments about assumptions such as determining an appropriate discount rate that factors in both risk and liquidity premiums, identifying the similarities and differences in market transactions, weighting those differences accordingly and then making the appropriate adjustments to those market transactions to reflect the risks specific to our asset being valued.

Further information on fair value measurements is provided in Notes 1, 21 and 22.

OTHER LOSS CONTINGENCIES are uncertain and unresolved matters that arise in the ordinary course of business and result from events or actions by others that have the potential to result in a future loss. Such contingencies include, but are not limited to, environmental obligations, litigation, regulatory proceedings, product quality and losses resulting from other events and developments.

When a loss is considered probable and reasonably estimable, we record a liability in the amount of our best estimate for the ultimate loss. When there appears to be a range of possible costs with equal likelihood, liabilities are based on the low end of such range. However, the likelihood of a loss with respect to a particular contingency is often difficult to predict and determining a meaningful estimate of the loss or a range of loss may not be practicable based on the information available and the potential effect of future events and decisions by third parties that will determine the ultimate resolution of the contingency. Moreover, it is not uncommon for such matters to be resolved over many

years, during which time relevant developments and new information must be continuously evaluated to determine both the likelihood of potential loss and whether it is possible to reasonably estimate a range of possible loss. When a loss is probable but a reasonable estimate cannot be made, disclosure is provided.

Disclosure also is provided when it is reasonably possible that a loss will be incurred or when it is reasonably possible that the amount of a loss will exceed the recorded provision. We regularly review all contingencies to determine whether the likelihood of loss has changed and to assess whether a reasonable estimate of the loss or range of loss can be made. As discussed above, development of a meaningful estimate of loss or a range of potential loss is complex when the outcome is directly dependent on negotiations with or decisions by third parties, such as regulatory agencies, the court system and other interested parties. Such factors bear directly on whether it is possible to reasonably estimate a range of potential loss and boundaries of high and low estimates.

Further information is provided in Notes 2, 13 and 25.

Other Information

New Accounting Standards

In January 2013, the FASB issued amendments to existing standards for reporting comprehensive income. The amendments expand disclosures about amounts that are reclassified out of accumulated comprehensive income during the reporting period. The amendments do not change existing recognition and measurement requirements that determine net earnings and are effective for our first quarter 2013 reporting.

In January 2013, the Emerging Issues Task Force reached a final consensus that resolves conflicting guidance between ASC Subtopics 810-10, *Consolidation*, and 830-30, *Foreign Currency Matters—Translation of Financial Statements*, with regard to the release of currency translation adjustments in certain circumstances. The Emerging Issues Task Force concluded that release upon substantial liquidation applies to events occurring within a foreign entity and that the loss of control model applies to events related to investments in a foreign entity. The revised guidance will apply prospectively to transactions or events occurring in fiscal years beginning after December 15, 2013.

In December 2011, the FASB issued amendments to existing disclosure requirements for assets and liabilities that are offset in the statement of financial position, which are effective for the first quarter of 2013. In January 2013, the FASB clarified the scope of the amendments to limit application of the disclosure requirements to derivatives, repurchase agreements, reverse purchase agreements, securities borrowing and securities lending transactions that are presented on a net basis in the statement of financial position or are permitted to be netted under agreements with counterparties. The amendments require expanded disclosures about gross and net amounts of instruments that fall within the scope of the amendment.

Research and Development

GE-funded research and development expenditures were $4.5 billion, $4.6 billion and $3.9 billion in 2012, 2011 and 2010, respectively. In addition, research and development funding from customers, principally the U.S. government, totaled $0.7 billion, $0.8 billion and $1.0 billion in 2012, 2011 and 2010, respectively. Aviation accounts for the largest share of GE's research and development expenditures with funding from both GE and customer funds. Power & Water and Healthcare also made significant expenditures funded primarily by GE.

Orders and Backlog

GE infrastructure equipment orders increased 3% to $96.7 billion at December 31, 2012. Total GE infrastructure backlog increased 4% to $209.5 billion at December 31, 2012, composed of equipment backlog of $52.7 billion and services backlog of $156.8 billion. Orders constituting backlog may be cancelled or deferred by customers, subject in certain cases to penalties. See the Segment Operations section for further information.

Selected Financial Data

The following table provides key information for Consolidated, GE and GECC.

(Dollars in millions; per-share amounts in dollars)	2012	2011	2010	2009	2008
GENERAL ELECTRIC COMPANY AND CONSOLIDATED AFFILIATES					
Revenues and other income	**$147,359**	$147,288	$149,567	$154,396	$179,769
Earnings from continuing operations attributable to the Company	**14,679**	14,227	12,613	10,881	17,786
Earnings (loss) from discontinued operations, net of taxes, attributable to the Company	**(1,038)**	(76)	(969)	144	(376)
Net earnings attributable to the Company	**13,641**	14,151	11,644	11,025	17,410
Dividends declared[a]	**7,372**	7,498	5,212	6,785	12,649
Return on average GE shareowners' equity[b]	**12.1%**	12.1%	12.3%	11.7%	17.1%
Per common share					
Earnings from continuing operations—diluted	**$ 1.39**	$ 1.24	$ 1.15	$ 0.99	$ 1.75
Earnings (loss) from discontinued operations—diluted	**(0.10)**	(0.01)	(0.09)	0.01	(0.04)
Net earnings—diluted	**1.29**	1.23	1.06	1.01	1.72
Earnings from continuing operations—basic	**1.39**	1.24	1.15	0.99	1.76
Earnings (loss) from discontinued operations—basic	**(0.10)**	(0.01)	(0.09)	0.01	(0.04)
Net earnings—basic	**1.29**	1.24	1.06	1.01	1.72
Dividends declared	**0.70**	0.61	0.46	0.61	1.24
Stock price range	**23.18–18.02**	21.65–14.02	19.70–13.75	17.52–5.87	38.52–12.58
Year-end closing stock price	**20.99**	17.91	18.29	15.13	16.20
Cash and equivalents	**77,356**	84,501	78,943	70,479	48,378
Total assets of continuing operations	**684,193**	716,468	735,431	756,897	773,191
Total assets	**685,328**	718,189	748,491	782,714	798,398
Long-term borrowings	**236,084**	243,459	293,323	336,172	320,522
Common shares outstanding—average (in thousands)	**10,522,922**	10,591,146	10,661,078	10,613,717	10,079,923
Common shareowner accounts—average	**537,000**	570,000	588,000	605,000	604,000
Employees at year end[c]					
United States	**134,000**	131,000	121,000	122,000	139,000
Other countries	**171,000**	170,000	152,000	168,000	169,000
Total employees[c]	**305,000**	301,000	273,000	290,000	308,000
GE DATA					
Short-term borrowings	**$ 6,041**	$ 2,184	$ 456	$ 504	$ 2,375
Long-term borrowings	**11,428**	9,405	9,656	11,681	9,827
Noncontrolling interests	**777**	1,006	4,098	5,797	6,678
GE shareowners' equity	**123,026**	116,438	118,936	117,291	104,665
Total capital invested	**$141,272**	$129,033	$133,146	$135,273	$123,545
Return on average total capital invested[b]	**11.7%**	11.7%	12.0%	10.7%	15.7%
Borrowings as a percentage of total capital invested[b]	**12.4%**	9.0%	7.6%	9.0%	9.9%
Working capital[b]	**$ 1,031**	$ (10)	$ (1,618)	$ (1,596)	$ 3,904
GECC DATA					
Revenues	**$ 46,039**	$ 49,068	$ 49,856	$ 51,776	$ 68,541
Earnings from continuing operations attributable to GECC	**7,401**	6,584	3,120	1,253	7,470
Earnings (loss) from discontinued operations, net of taxes, attributable to GECC	**(1,186)**	(74)	(965)	162	(415)
Net earnings attributable to GECC	**6,215**	6,510	2,155	1,415	7,055
Net earnings attributable to GECC common shareowner	**6,092**	6,510	2,155	1,415	7,055
GECC shareowners' equity	**81,890**	77,110	68,984	70,833	53,279
Total borrowings and bank deposits	**397,300**	443,097	470,520	493,324	512,745
Ratio of debt to equity at GECC	**4.85:1**[d]	5.75:1[d]	6.82:1[d]	6.96:1	9.62:1
Total assets	**$539,223**	$584,536	$605,255	$650,372	$661,009

Transactions between GE and GECC have been eliminated from the consolidated information.

(a) Included $1,031 million of preferred stock dividends ($806 million related to our preferred stock redemption) in 2011, $300 million in both 2010 and 2009 and $75 million in 2008.

(b) Indicates terms are defined in the Glossary.

(c) Excludes NBC Universal employees of 14,600, 14,000 and 15,000 in 2010, 2009 and 2008, respectively.

(d) Ratios of 3.66:1, 4.23:1 and 5.25:1 for 2012, 2011 and 2010, respectively, net of cash and equivalents and with classification of hybrid debt as equity.

Statement of Earnings

For the years ended December 31 (In millions; per-share amounts in dollars)	General Electric Company and consolidated affiliates		
	2012	2011	2010
REVENUES AND OTHER INCOME			
Sales of goods	**$ 72,991**	$ 66,875	$ 60,811
Sales of services	**27,158**	27,648	39,625
Other income (Note 17)	**2,563**	5,064	1,151
GECC earnings from continuing operations	**—**	—	—
GECC revenues from services (Note 18)	**44,647**	47,701	47,980
Total revenues and other income	**147,359**	147,288	149,567
COSTS AND EXPENSES (Note 19)			
Cost of goods sold	**56,785**	51,455	45,998
Cost of services sold	**17,525**	16,823	25,715
Interest and other financial charges	**12,508**	14,528	15,537
Investment contracts, insurance losses and insurance annuity benefits	**2,857**	2,912	3,012
Provision for losses on financing receivables (Notes 6 and 23)	**3,891**	3,951	7,085
Other costs and expenses	**36,387**	37,362	38,033
Total costs and expenses	**129,953**	127,031	135,380
EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES	**17,406**	20,257	14,187
Benefit (provision) for income taxes (Note 14)	**(2,504)**	(5,738)	(1,039)
EARNINGS FROM CONTINUING OPERATIONS	**14,902**	14,519	13,148
Earnings (loss) from discontinued operations, net of taxes (Note 2)	**(1,038)**	(76)	(969)
NET EARNINGS	**13,864**	14,443	12,179
Less net earnings attributable to noncontrolling interests	**223**	292	535
NET EARNINGS ATTRIBUTABLE TO THE COMPANY	**13,641**	14,151	11,644
Preferred stock dividends declared	**—**	(1,031)	(300)
NET EARNINGS ATTRIBUTABLE TO GE COMMON SHAREOWNERS	**$ 13,641**	$ 13,120	$ 11,344
AMOUNTS ATTRIBUTABLE TO THE COMPANY			
Earnings from continuing operations	**$ 14,679**	$ 14,227	$ 12,613
Earnings (loss) from discontinued operations, net of taxes	**(1,038)**	(76)	(969)
NET EARNINGS ATTRIBUTABLE TO THE COMPANY	**$ 13,641**	$ 14,151	$ 11,644
PER-SHARE AMOUNTS (Note 20)			
Earnings from continuing operations			
Diluted earnings per share	**$ 1.39**	$ 1.24	$ 1.15
Basic earnings per share	**1.39**	1.24	1.15
Net earnings			
Diluted earnings per share	**1.29**	1.23	1.06
Basic earnings per share	**1.29**	1.24	1.06
DIVIDENDS DECLARED PER SHARE	**0.70**	0.61	0.46

See Note 3 for other-than-temporary impairment amounts.

See accompanying notes.

Consolidated Statement of Comprehensive Income

For the years ended December 31 (In millions)	**2012**	2011	2010
NET EARNINGS	**$13,864**	$14,443	$12,179
Less: net earnings (loss) attributable to noncontrolling interests	**223**	292	535
NET EARNINGS ATTRIBUTABLE TO GE	**$13,641**	$14,151	$11,644
Other comprehensive income (loss)			
Investment securities	**$ 705**	$ 608	$ 16
Currency translation adjustments	**300**	180	(3,876)
Cash flow hedges	**453**	118	505
Benefit plans	**2,299**	(7,040)	1,068
OTHER COMPREHENSIVE INCOME (LOSS)	**3,757**	(6,134)	(2,287)
Less: other comprehensive income (loss) attributable to noncontrolling interests	**13**	(15)	38
OTHER COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO GE	**$ 3,744**	$ (6,119)	$ (2,325)
Comprehensive income	**$17,621**	$ 8,309	$ 9,892
Less: comprehensive income attributable to noncontrolling interests	**236**	277	573
COMPREHENSIVE INCOME ATTRIBUTABLE TO GE	**$17,385**	$ 8,032	$ 9,319

Amounts presented net of taxes. See Note 15 for further information about other comprehensive income and noncontrolling interests.

See accompanying notes.

GE[a]			GECC		
2012	2011	2010	**2012**	2011	2010
$ 73,304	$ 67,012	$ 60,344	**$ 119**	$ 148	$ 533
27,571	28,024	39,875	**—**	—	—
2,657	5,270	1,285	**—**	—	—
7,401	6,584	3,120	**—**	—	—
—	—	—	**45,920**	48,920	49,323
110,933	106,890	104,624	**46,039**	49,068	49,856
57,118	51,605	45,563	**99**	135	501
17,938	17,199	25,965	**—**	—	—
1,353	1,299	1,600	**11,697**	13,866	14,510
—	—	—	**2,984**	3,059	3,197
—	—	—	**3,891**	3,951	7,085
17,672	17,556	16,340	**19,413**	20,447	22,412
94,081	87,659	89,468	**38,084**	41,458	47,705
16,852	19,231	15,156	**7,955**	7,610	2,151
(2,013)	(4,839)	(2,024)	**(491)**	(899)	985
14,839	14,392	13,132	**7,464**	6,711	3,136
(1,038)	(76)	(969)	**(1,186)**	(74)	(965)
13,801	14,316	12,163	**6,278**	6,637	2,171
160	165	519	**63**	127	16
13,641	14,151	11,644	**6,215**	6,510	2,155
—	(1,031)	(300)	**(123)**	—	—
$ 13,641	$ 13,120	$ 11,344	**$ 6,092**	$ 6,510	$ 2,155
$ 14,679	$ 14,227	$ 12,613	**$ 7,401**	$ 6,584	$ 3,120
(1,038)	(76)	(969)	**(1,186)**	(74)	(965)
$ 13,641	$ 14,151	$ 11,644	**$ 6,215**	$ 6,510	$ 2,155

(a) Represents the adding together of all affiliated companies except General Electric Capital Corporation (GECC or financial services), which is presented on a one-line basis. See Note 1.

In the consolidating data on this page, "GE" means the basis of consolidation as described in Note 1 to the consolidated financial statements; "GECC" means General Electric Capital Corporation and all of its affiliates and associated companies. Separate information is shown for "GE" and "GECC." Transactions between GE and GECC have been eliminated from the "General Electric Company and consolidated affiliates" columns on the prior page.

Consolidated Statement of Changes in Shareowners' Equity

(In millions)	**2012**	2011	2010
GE SHAREOWNERS' EQUITY BALANCE AT JANUARY 1	**$116,438**	$118,936	$117,291
Increases from net earnings attributable to the Company	**13,641**	14,151	11,644
Dividends and other transactions with shareowners	**(7,372)**	(7,502)	(5,162)
Other comprehensive income (loss) attributable to GE	**3,744**	(6,119)	(2,325)
Net sales (purchases) of shares for treasury	**(2,802)**	169	300
Changes in other capital	**(623)**	(3,197)	(839)
Cumulative effect of changes in accounting principles[a]	**—**	—	(1,973)
Ending balance at December 31	**123,026**	116,438	118,936
Noncontrolling interests	**5,444**	1,696	5,262
Total equity balance at December 31	**$128,470**	$118,134	$124,198

See Note 15 for further information about changes in shareowners' equity.

(a) On January 1, 2010, we adopted amendments to Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 860, *Transfers and Servicing*, and ASC 810, *Consolidation*, and recorded a cumulative effect adjustment. See Notes 15 and 24.

See accompanying notes.

Statement of Financial Position

At December 31 (In millions, except share amounts)	General Electric Company and consolidated affiliates 2012	2011
ASSETS		
Cash and equivalents	**$ 77,356**	$ 84,501
Investment securities (Note 3)	**48,510**	47,374
Current receivables (Note 4)	**21,500**	20,478
Inventories (Note 5)	**15,374**	13,792
Financing receivables—net (Notes 6 and 23)	**258,028**	279,918
Other GECC receivables	**7,961**	7,561
Property, plant and equipment—net (Note 7)	**69,743**	65,739
Investment in GECC	**—**	—
Goodwill (Note 8)	**73,447**	72,625
Other intangible assets—net (Note 8)	**11,987**	12,068
All other assets (Note 9)	**100,076**	111,701
Assets of businesses held for sale (Note 2)	**211**	711
Assets of discontinued operations (Note 2)	**1,135**	1,721
Total assets[(a)]	**$685,328**	$718,189
LIABILITIES AND EQUITY		
Short-term borrowings (Note 10)	**$101,392**	$137,611
Accounts payable, principally trade accounts	**15,675**	16,400
Progress collections and price adjustments accrued	**10,877**	11,349
Dividends payable	**1,980**	1,797
Other GE current liabilities	**14,895**	14,796
Non-recourse borrowings of consolidated securitization entities (Note 10)	**30,123**	29,258
Bank deposits (Note 10)	**46,461**	43,115
Long-term borrowings (Note 10)	**236,084**	243,459
Investment contracts, insurance liabilities and insurance annuity benefits (Note 11)	**28,268**	29,774
All other liabilities (Note 13)	**68,676**	70,653
Deferred income taxes (Note 14)	**(75)**	(131)
Liabilities of businesses held for sale (Note 2)	**157**	345
Liabilities of discontinued operations (Note 2)	**2,345**	1,629
Total liabilities[(a)]	**556,858**	600,055
GECC preferred stock (40,000 and 0 shares outstanding at year-end 2012 and 2011, respectively)	**—**	—
Common stock (10,405,625,000 and 10,573,017,000 shares outstanding at year-end 2012 and 2011, respectively)	**702**	702
Accumulated other comprehensive income attributable to GE[(b)]		
Investment securities	**677**	(30)
Currency translation adjustments	**412**	133
Cash flow hedges	**(722)**	(1,176)
Benefit plans	**(20,597)**	(22,901)
Other capital	**33,070**	33,693
Retained earnings	**144,055**	137,786
Less common stock held in treasury	**(34,571)**	(31,769)
Total GE shareowners' equity	**123,026**	116,438
Noncontrolling interests[(c)]	**5,444**	1,696
Total equity (Notes 15 and 16)	**128,470**	118,134
Total liabilities and equity	**$685,328**	$718,189

(a) Our consolidated assets at December 31, 2012 include total assets of $46,064 million of certain variable interest entities (VIEs) that can only be used to settle the liabilities of those VIEs. These assets include net financing receivables of $40,287 million and investment securities of $3,419 million. Our consolidated liabilities at December 31, 2012 include liabilities of certain VIEs for which the VIE creditors do not have recourse to GE. These liabilities include non-recourse borrowings of consolidated securitization entities (CSEs) of $29,123 million. See Note 24.

(b) The sum of accumulated other comprehensive income attributable to GE was $(20,230) million and $(23,974) million at December 31, 2012 and 2011, respectively.

(c) Included accumulated other comprehensive income attributable to noncontrolling interests of $(155) million and $(168) million at December 31, 2012 and 2011, respectively.

See accompanying notes.

GE[a]		GECC	
2012	2011	**2012**	2011
$ 15,509	$ 8,382	**$ 61,941**	$ 76,702
74	18	**48,439**	47,359
10,872	11,807	**—**	—
15,295	13,741	**79**	51
—	—	**268,951**	288,847
—	—	**13,988**	13,390
16,033	14,283	**53,673**	51,419
77,930	77,110	**—**	—
46,143	45,395	**27,304**	27,230
10,700	10,522	**1,294**	1,546
37,936	36,675	**62,217**	75,612
—	—	**211**	711
9	52	**1,126**	1,669
$230,501	$217,985	**$539,223**	$584,536
$ 6,041	$ 2,184	**$ 95,940**	$136,333
14,259	14,209	**6,277**	7,239
10,877	11,349	**—**	—
1,980	1,797	**—**	—
14,896	14,796	**—**	—
—	—	**30,123**	29,258
—	—	**46,461**	43,115
11,428	9,405	**224,776**	234,391
—	—	**28,696**	30,198
53,093	53,826	**16,050**	17,334
(5,946)	(7,183)	**5,871**	7,052
—	—	**157**	345
70	158	**2,275**	1,471
106,698	100,541	**456,626**	506,736
—	—	**—**	—
702	702	**—**	—
677	(30)	**673**	(33)
412	133	**(131)**	(399)
(722)	(1,176)	**(746)**	(1,101)
(20,597)	(22,901)	**(736)**	(563)
33,070	33,693	**31,586**	27,628
144,055	137,786	**51,244**	51,578
(34,571)	(31,769)	**—**	—
123,026	116,438	**81,890**	77,110
777	1,006	**707**	690
123,803	117,444	**82,597**	77,800
$230,501	$217,985	**$539,223**	$584,536

(a) Represents the adding together of all affiliated companies except General Electric Capital Corporation (GECC or financial services), which is presented on a one-line basis. See Note 1.

In the consolidating data on this page, "GE" means the basis of consolidation as described in Note 1 to the consolidated financial statements; "GECC" means General Electric Capital Corporation and all of its affiliates and associated companies. Separate information is shown for "GE" and "GECC." Transactions between GE and GECC have been eliminated from the "General Electric Company and consolidated affiliates" columns on the prior page.

Statement of Cash Flows

For the years ended December 31 (In millions)	General Electric Company and consolidated affiliates 2012	2011	2010
CASH FLOWS—OPERATING ACTIVITIES			
Net earnings	**$ 13,864**	$ 14,443	$ 12,179
Less net earnings attributable to noncontrolling interests	**223**	292	535
Net earnings attributable to the Company	**13,641**	14,151	11,644
(Earnings) loss from discontinued operations	**1,038**	76	969
Adjustments to reconcile net earnings attributable to the Company to cash provided from operating activities			
Depreciation and amortization of property, plant and equipment	**9,346**	9,185	9,786
Earnings from continuing operations retained by GECC[b]	**—**	—	—
Deferred income taxes	**(1,171)**	(203)	930
Decrease (increase) in GE current receivables	**(774)**	(714)	(60)
Decrease (increase) in inventories	**(1,274)**	(1,168)	342
Increase (decrease) in accounts payable	**(424)**	1,235	883
Increase (decrease) in GE progress collections	**(920)**	(1,146)	(1,243)
Provision for losses on GECC financing receivables	**3,891**	3,951	7,085
All other operating activities	**7,899**	7,255	5,921
Cash from (used for) operating activities—continuing operations	**31,252**	32,622	36,257
Cash from (used for) operating activities—discontinued operations	**79**	737	(133)
CASH FROM (USED FOR) OPERATING ACTIVITIES	**31,331**	33,359	36,124
CASH FLOWS—INVESTING ACTIVITIES			
Additions to property, plant and equipment	**(15,126)**	(12,650)	(9,800)
Dispositions of property, plant and equipment	**6,200**	5,896	7,208
Net decrease (increase) in GECC financing receivables	**6,872**	14,630	21,758
Proceeds from sales of discontinued operations	**227**	8,950	2,510
Proceeds from principal business dispositions	**3,618**	8,877	3,062
Payments for principal businesses purchased	**(1,456)**	(11,202)	(1,212)
All other investing activities	**11,064**	6,095	10,262
Cash from (used for) investing activities—continuing operations	**11,399**	20,596	33,788
Cash from (used for) investing activities—discontinued operations	**(97)**	(714)	(1,352)
CASH FROM (USED FOR) INVESTING ACTIVITIES	**11,302**	19,882	32,436
CASH FLOWS—FINANCING ACTIVITIES			
Net increase (decrease) in borrowings (maturities of 90 days or less)	**(2,231)**	5,951	(1,228)
Net increase (decrease) in bank deposits	**2,432**	6,748	4,603
Newly issued debt (maturities longer than 90 days)	**63,019**	43,847	47,643
Repayments and other reductions (maturities longer than 90 days)	**(103,942)**	(85,706)	(99,933)
Proceeds from issuance of GECC preferred stock	**3,960**	—	—
Repayment of preferred stock	**—**	(3,300)	—
Net dispositions (purchases) of GE shares for treasury	**(4,164)**	(1,456)	(1,263)
Dividends paid to shareowners	**(7,189)**	(6,458)	(4,790)
Purchases of subsidiary shares from noncontrolling interests	**—**	(4,578)	(2,633)
All other financing activities	**(2,959)**	(1,867)	(3,648)
Cash from (used for) financing activities—continuing operations	**(51,074)**	(46,819)	(61,249)
Cash from (used for) financing activities—discontinued operations	**—**	(44)	(337)
CASH FROM (USED FOR) FINANCING ACTIVITIES	**(51,074)**	(46,863)	(61,586)
Effect of exchange rate changes on cash and equivalents	**1,278**	(841)	(333)
Increase (decrease) in cash and equivalents	**(7,163)**	5,537	6,641
Cash and equivalents at beginning of year	**84,622**	79,085	72,444
Cash and equivalents at end of year	**77,459**	84,622	79,085
Less cash and equivalents of discontinued operations at end of year	**103**	121	142
Cash and equivalents of continuing operations at end of year	**$ 77,356**	$ 84,501	$ 78,943
SUPPLEMENTAL DISCLOSURE OF CASH FLOWS INFORMATION			
Cash paid during the year for interest	**$ (12,717)**	$(15,571)	$(17,132)
Cash recovered (paid) during the year for income taxes	**(3,237)**	(2,919)	(2,671)

See accompanying notes.

GE[a]			GECC		
2012	2011	2010	2012	2011	2010
$13,801	$ 14,316	$12,163	$ 6,278	$ 6,637	$ 2,171
160	165	519	63	127	16
13,641	14,151	11,644	6,215	6,510	2,155
1,038	76	969	1,186	74	965
2,291	2,068	2,034	7,055	7,117	7,752
(975)	(6,584)	(3,120)	—	—	—
(294)	(327)	(377)	(877)	124	1,307
1,210	(390)	(963)	—	—	—
(1,204)	(1,122)	409	(27)	15	5
158	1,938	1,052	(867)	50	(116)
(920)	(1,146)	(1,158)	—	—	—
—	—	—	3,891	3,951	7,085
2,881	3,393	4,256	5,392	3,282	2,482
17,826	12,057	14,746	21,968	21,123	21,635
—	—	—	79	737	(133)
17,826	12,057	14,746	22,047	21,860	21,502
(3,937)	(2,957)	(2,418)	(11,886)	(9,882)	(7,674)
—	—	—	6,200	5,896	7,208
—	—	—	5,383	14,370	23,046
—	—	—	227	8,950	2,510
540	6,254	1,721	2,863	2,623	1,171
(1,456)	(11,152)	(653)	—	(50)	(559)
(564)	(384)	(550)	11,701	7,301	9,960
(5,417)	(8,239)	(1,900)	14,488	29,208	35,662
—	—	—	(97)	(714)	(1,352)
(5,417)	(8,239)	(1,900)	14,391	28,494	34,310
(890)	1,058	(671)	(1,401)	4,393	(652)
—	—	—	2,432	6,748	4,603
6,961	177	9,474	55,841	43,267	37,971
(34)	(270)	(2,554)	(103,908)	(85,436)	(97,379)
—	—	—	3,960	—	—
—	(3,300)	—	—	—	—
(4,164)	(1,456)	(1,263)	—	—	—
(7,189)	(6,458)	(4,790)	(6,549)	—	—
—	(4,303)	(2,000)	—	(275)	(633)
32	(75)	(330)	(2,868)	(1,792)	(3,318)
(5,284)	(14,627)	(2,134)	(52,493)	(33,095)	(59,408)
—	—	—	—	(44)	(337)
(5,284)	(14,627)	(2,134)	(52,493)	(33,139)	(59,745)
2	(50)	(125)	1,276	(791)	(208)
7,127	(10,859)	10,587	(14,779)	16,424	(4,141)
8,382	19,241	8,654	76,823	60,399	64,540
15,509	8,382	19,241	62,044	76,823	60,399
—	—	—	103	121	142
$15,509	$ 8,382	$19,241	$ 61,941	$ 76,702	$ 60,257
$ (545)	$ (553)	$ (731)	$(12,172)	$(15,018)	$(16,401)
(2,987)	(2,303)	(2,775)	(250)	(616)	104

(a) Represents the adding together of all affiliated companies except General Electric Capital Corporation (GECC or financial services), which is presented on a one-line basis. See Note 1.

(b) Represents GECC earnings from continuing operations attributable to the Company, net of GECC dividends paid to GE.

In the consolidating data on this page, "GE" means the basis of consolidation as described in Note 1 to the consolidated financial statements; "GECC" means General Electric Capital Corporation and all of its affiliates and associated companies. Separate information is shown for "GE" and "GECC." Transactions between GE and GECC have been eliminated from the "General Electric Company and consolidated affiliates" columns on the prior page and are discussed in Note 27.

Note 1.

Basis of Presentation and Summary of Significant Accounting Policies

Accounting Principles
Our financial statements are prepared in conformity with U.S. generally accepted accounting principles (GAAP).

Consolidation
Our financial statements consolidate all of our affiliates—entities in which we have a controlling financial interest, most often because we hold a majority voting interest. To determine if we hold a controlling financial interest in an entity we first evaluate if we are required to apply the variable interest entity (VIE) model to the entity, otherwise the entity is evaluated under the voting interest model.

Where we hold current or potential rights that give us the power to direct the activities of a VIE that most significantly impact the VIE's economic performance combined with a variable interest that gives us the right to receive potentially significant benefits or the obligation to absorb potentially significant losses, we have a controlling financial interest in that VIE. Rights held by others to remove the party with power over the VIE are not considered unless one party can exercise those rights unilaterally. When changes occur to the design of an entity we reconsider whether it is subject to the VIE model. We continuously evaluate whether we have a controlling financial interest in a VIE.

We hold a controlling financial interest in other entities where we currently hold, directly or indirectly, more than 50% of the voting rights or where we exercise control through substantive participating rights or as a general partner. Where we are a general partner, we consider substantive removal rights held by other partners in determining if we hold a controlling financial interest. We reevaluate whether we have a controlling financial interest in these entities when our voting or substantive participating rights change.

Associated companies are unconsolidated VIEs and other entities in which we do not have a controlling financial interest, but over which we have significant influence, most often because we hold a voting interest of 20% to 50%. Associated companies are accounted for as equity method investments. Results of associated companies are presented on a one-line basis. Investments in, and advances to, associated companies are presented on a one-line basis in the caption "All other assets" in our Statement of Financial Position, net of allowance for losses, that represents our best estimate of probable losses inherent in such assets.

Financial Statement Presentation
We have reclassified certain prior-year amounts to conform to the current-year's presentation.

Financial data and related measurements are presented in the following categories:

- **GE**—This represents the adding together of all affiliates other than General Electric Capital Corporation (GECC), whose continuing operations are presented on a one-line basis, giving effect to the elimination of transactions among such affiliates.
- **GECC**—This represents the adding together of all affiliates of GECC, giving effect to the elimination of transactions among such affiliates.
- **Consolidated**—This represents the adding together of GE and GECC, giving effect to the elimination of transactions between GE and GECC.
- **Operating Segments**—These comprise our eight businesses, focused on the broad markets they serve: Power & Water, Oil & Gas, Energy Management, Aviation, Healthcare, Transportation, Home & Business Solutions and GE Capital. Prior-period information has been reclassified to be consistent with how we managed our businesses in 2012.

Unless otherwise indicated, information in these notes to consolidated financial statements relates to continuing operations. Certain of our operations have been presented as discontinued. See Note 2.

On February 22, 2012, we merged our wholly-owned subsidiary, General Electric Capital Services, Inc. (GECS), with and into GECS' wholly-owned subsidiary, GECC. The merger simplified our financial services' corporate structure by consolidating financial services entities and assets within our organization and simplifying Securities and Exchange Commission and regulatory reporting. Upon completion of the merger, (i) all outstanding shares of GECC common stock were cancelled, (ii) all outstanding GECS common stock and all GECS preferred stock held by the Company were converted into an aggregate of 1,000 shares of GECC common stock, and (iii) all treasury shares of GECS and all outstanding preferred stock of GECS held by GECC were cancelled. As a result, GECC became the surviving corporation, assumed all of GECS' rights and obligations and became wholly-owned directly by the Company.

Because we wholly-owned both GECS and GECC, the merger was accounted for as a transfer of assets between entities under common control. Transfers of net assets or exchanges of shares between entities under common control are accounted for at historical value, and as if the transfer occurred at the beginning of the period.

Our financial services segment, GE Capital, comprises the continuing operations of GECC, which includes the run-off insurance operations previously held and managed in GECS. Unless otherwise indicated, references to GECC and the GE Capital segment in these notes to consolidated financial statements relate to the entity or segment as they exist subsequent to the February 22, 2012 merger.

As previously announced, effective October 1, 2012, we reorganized our former Energy Infrastructure segment into three segments—Power & Water, Oil & Gas and Energy Management. We also reorganized our Home & Business Solutions segment by transferring our Intelligent Platforms business to Energy Management. Results for 2012 and prior periods are reported on this basis.

The effects of translating to U.S. dollars the financial statements of non-U.S. affiliates whose functional currency is the local currency are included in shareowners' equity. Asset and liability accounts are translated at year-end exchange rates, while revenues and expenses are translated at average rates for the respective periods.

Preparing financial statements in conformity with U.S. GAAP requires us to make estimates based on assumptions about current, and for some estimates future, economic and market conditions (for example, unemployment, market liquidity, the real estate market, etc.), which affect reported amounts and related disclosures in our financial statements. Although our current estimates contemplate current conditions and how we expect them to change in the future, as appropriate, it is reasonably possible that in 2013 actual conditions could be worse than anticipated in those estimates, which could materially affect our results of operations and financial position. Among other effects, such changes could result in future impairments of investment securities, goodwill, intangibles and long-lived assets, incremental losses on financing receivables, establishment of valuation allowances on deferred tax assets and increased tax liabilities.

Sales of Goods and Services

We record all sales of goods and services only when a firm sales agreement is in place, delivery has occurred or services have been rendered and collectibility of the fixed or determinable sales price is reasonably assured.

Arrangements for the sale of goods and services sometimes include multiple components. Most of our multiple component arrangements involve the sale of goods and services in the Healthcare segment. Our arrangements with multiple components usually involve an upfront deliverable of large machinery or equipment and future service deliverables such as installation, commissioning, training or the future delivery of ancillary products. In most cases, the relative values of the undelivered components are not significant to the overall arrangement and are typically delivered within three to six months after the core product has been delivered. In such agreements, selling price is determined for each component and any difference between the total of the separate selling prices and total contract consideration (i.e., discount) is allocated pro rata across each of the components in the arrangement. The value assigned to each component is objectively determined and obtained primarily from sources such as the separate selling price for that or a similar item or from competitor prices for similar items. If such evidence is not available, we use our best estimate of selling price, which is established consistent with the pricing strategy of the business and considers product configuration, geography, customer type, and other market specific factors.

Except for goods sold under long-term agreements, we recognize sales of goods under the provisions of U.S. Securities and Exchange Commission (SEC) Staff Accounting Bulletin (SAB) 104, *Revenue Recognition*. We often sell consumer products and computer hardware and software products with a right of return. We use our accumulated experience to estimate and provide for such returns when we record the sale. In situations where arrangements include customer acceptance provisions based on seller or customer-specified objective criteria, we recognize revenue when we have reliably demonstrated that all specified acceptance criteria have been met or when formal acceptance occurs, respectively. In arrangements where we provide goods for trial and evaluation purposes, we only recognize revenue after customer acceptance occurs. Unless otherwise noted, we do not provide for anticipated losses before we record sales.

We recognize revenue on agreements for sales of goods and services under power generation unit and uprate contracts, nuclear fuel assemblies, larger oil drilling equipment projects, aeroderivative unit contracts, military development contracts, locomotive production contracts, and long-term construction projects, using long-term construction and production contract accounting. We estimate total long-term contract revenue net of price concessions as well as total contract costs. For goods sold under power generation unit and uprate contracts, nuclear fuel assemblies, aeroderivative unit contracts, military development contracts and locomotive production contracts, we recognize sales as we complete major contract-specified deliverables, most often when customers receive title to the goods or accept the services as performed. For larger oil drilling equipment projects and long-term construction projects, we recognize sales based on our progress towards contract completion measured by actual costs incurred in relation to our estimate of total expected costs. We measure long-term contract revenues by applying our contract-specific estimated margin rates to incurred costs. We routinely update our estimates of future costs for agreements in process and report any cumulative effects of such adjustments in current operations. We provide for any loss that we expect to incur on these agreements when that loss is probable.

We recognize revenue upon delivery for sales of aircraft engines, military propulsion equipment and related spare parts not sold under long-term product services agreements. Delivery of commercial engines, non-U.S. military equipment and all related spare parts occurs on shipment; delivery of military propulsion equipment sold to the U.S. government, or agencies thereof, occurs upon receipt of a Material Inspection and Receiving Report, DD Form 250 or Memorandum of Shipment. Commercial aircraft engines are complex equipment manufactured to customer order under a variety of sometimes complex, long-term agreements. We measure sales of commercial aircraft engines by applying our contract-specific estimated margin rates to incurred costs. We routinely update our estimates of future revenues and costs for commercial aircraft engine agreements in process and report any cumulative effects of such adjustments in current operations. Significant components of our revenue and cost estimates include price concessions, performance-related guarantees as well as material, labor and overhead costs. We measure revenue for military propulsion equipment and spare parts not subject to long-term product services agreements based on the specific contract on a specifically measured output basis. We provide for any loss that we expect to incur on these agreements when that loss is probable; consistent with industry practice, for commercial aircraft engines, we make such provision only if such losses are not recoverable from future highly probable sales of spare parts for those engines.

We sell product services under long-term product maintenance or extended warranty agreements in our Aviation, Power & Water, Oil & Gas and Transportation segments, where costs of performing services are incurred on other than a straight-line basis. We also sell product services in our Healthcare segment, where such costs generally are expected to be on a straight-line basis. For the Aviation, Power & Water, Oil & Gas and Transportation agreements, we recognize related sales based on the extent of our progress towards completion measured

by actual costs incurred in relation to total expected costs. We routinely update our estimates of future costs for agreements in process and report any cumulative effects of such adjustments in current operations. For the Healthcare agreements, we recognize revenues on a straight-line basis and expense related costs as incurred. We provide for any loss that we expect to incur on any of these agreements when that loss is probable.

NBC Universal (NBCU), which we deconsolidated on January 28, 2011, recorded broadcast and cable television and Internet advertising sales when advertisements were aired, net of provision for any viewer shortfalls (make goods). Sales from theatrical distribution of films were recorded as the films were exhibited; sales of home videos, net of a return provision, when the videos were delivered to and available for sale by retailers; fees from cable/satellite operators when services were provided; and licensing of film and television programming when the material was available for airing.

GECC Revenues from Services (Earned Income)

We use the interest method to recognize income on loans. Interest on loans includes origination, commitment and other non-refundable fees related to funding (recorded in earned income on the interest method). We stop accruing interest at the earlier of the time at which collection of an account becomes doubtful or the account becomes 90 days past due, and at that time, previously recognized interest income that was accrued but not collected from the borrower is reversed, unless the terms of the loan agreement permit capitalization of accrued interest to the principal balance. Although we stop accruing interest in advance of payments, we recognize interest income as cash is collected when appropriate, provided the amount does not exceed that which would have been earned at the historical effective interest rate; otherwise, payments received are applied to reduce the principal balance of the loan.

We resume accruing interest on nonaccrual, non-restructured commercial loans only when (a) payments are brought current according to the loan's original terms and (b) future payments are reasonably assured. When we agree to restructured terms with the borrower, we resume accruing interest only when it is reasonably assured that we will recover full contractual payments, and such loans pass underwriting reviews equivalent to those applied to new loans. We resume accruing interest on nonaccrual consumer loans when the customer's account is less than 90 days past due and collection of such amounts is probable. Interest accruals on modified consumer loans that are not considered to be troubled debt restructurings (TDRs) may return to current status (re-aged) only after receipt of at least three consecutive minimum monthly payments or the equivalent cumulative amount, subject to a re-aging limitation of once a year, or twice in a five-year period.

We recognize financing lease income on the interest method to produce a level yield on funds not yet recovered. Estimated unguaranteed residual values are based upon management's best estimates of the value of the leased asset at the end of the lease term. We use various sources of data in determining this estimate, including information obtained from third parties, which is adjusted for the attributes of the specific asset under lease. Guarantees of residual values by unrelated third parties are considered part of minimum lease payments. Significant assumptions we use in estimating residual values include estimated net cash flows over the remaining lease term, anticipated results of future remarketing, and estimated future component part and scrap metal prices, discounted at an appropriate rate.

We recognize operating lease income on a straight-line basis over the terms of underlying leases.

Fees include commitment fees related to loans that we do not expect to fund and line-of-credit fees. We record these fees in earned income on a straight-line basis over the period to which they relate. We record syndication fees in earned income at the time related services are performed, unless significant contingencies exist.

Depreciation and Amortization

The cost of GE manufacturing plant and equipment is depreciated over its estimated economic life. U.S. assets are depreciated using an accelerated method based on a sum-of-the-years digits formula; non-U.S. assets are generally depreciated on a straight-line basis.

The cost of GECC equipment leased to others on operating leases is depreciated on a straight-line basis to estimated residual value over the lease term or over the estimated economic life of the equipment.

The cost of GECC acquired real estate investments is depreciated on a straight-line basis to the estimated salvage value over the expected useful life or the estimated proceeds upon sale of the investment at the end of the expected holding period if that approach produces a higher measure of depreciation expense.

The cost of individually significant customer relationships is amortized in proportion to estimated total related sales; cost of other intangible assets is generally amortized on a straight-line basis over the asset's estimated economic life. We review long-lived assets for impairment whenever events or changes in circumstances indicate that the related carrying amounts may not be recoverable. See Notes 7 and 8.

NBC Universal Film and Television Costs

Prior to our deconsolidation of NBCU in 2011, our policies were to defer film and television production costs, including direct costs, production overhead, development costs and interest. We did not defer costs of exploitation, which principally comprised costs of film and television program marketing and distribution. We amortized deferred film and television production costs, as well as associated participation and residual costs, on an individual production basis using the ratio of the current period's gross revenues to estimated total remaining gross revenues from all sources; we stated such costs at the lower of amortized cost or fair value. Estimates of total revenues and costs were based on anticipated release patterns, public acceptance and historical results for similar products. We deferred the costs of acquired broadcast material, including rights to material for use on NBC Universal's broadcast and cable/satellite television networks, at the earlier of acquisition or when the license period began and the material was available for use. We amortized acquired broadcast material and rights when we broadcasted the associated programs; we stated such costs at the lower of amortized cost or net realizable value.

Losses on Financing Receivables

Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. The method for calculating the best estimate of losses depends on the size, type and risk characteristics of the related financing receivable. Such an estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. The underlying assumptions, estimates and assessments we use to provide for losses are updated periodically to reflect our view of current conditions and are subject to the regulatory examination process, which can result in changes to our assumptions. Changes in such estimates can significantly affect the allowance and provision for losses. It is possible that we will experience credit losses that are different from our current estimates. Write-offs are deducted from the allowance for losses when we judge the principal to be uncollectible and subsequent recoveries are added to the allowance at the time cash is received on a written-off account.

"Impaired" loans are defined as larger balance or restructured loans for which it is probable that the lender will be unable to collect all amounts due according to the original contractual terms of the loan agreement.

"Troubled debt restructurings" (TDRs) are those loans for which we have granted a concession to a borrower experiencing financial difficulties where we do not receive adequate compensation. Such loans are classified as impaired, and are individually reviewed for specific reserves.

"Nonaccrual financing receivables" are those on which we have stopped accruing interest. We stop accruing interest at the earlier of the time at which collection of an account becomes doubtful or the account becomes 90 days past due. Although we stop accruing interest in advance of payments, we recognize interest income as cash is collected when appropriate provided the amount does not exceed that which would have been earned at the historical effective interest rate. Recently restructured financing receivables are not considered delinquent when payments are brought current according to the restructured terms, but may remain classified as nonaccrual until there has been a period of satisfactory payment performance by the borrower and future payments are reasonably assured of collection.

"Nonearning financing receivables" are a subset of nonaccrual financing receivables for which cash payments are not being received or for which we are on the cost recovery method of accounting (i.e., any payments are accounted for as a reduction of principal). This category excludes loans purchased at a discount (unless they have deteriorated post acquisition). Under Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 310, *Receivables*, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition.

"Delinquent" receivables are those that are 30 days or more past due based on their contractual terms.

The same financing receivable may meet more than one of the definitions above. Accordingly, these categories are not mutually exclusive and it is possible for a particular loan to meet the definitions of a TDR, impaired loan, nonaccrual loan and nonearning loan and be included in each of these categories. The categorization of a particular loan also may not be indicative of the potential for loss.

Our consumer loan portfolio consists of smaller-balance, homogeneous loans, including credit card receivables, installment loans, auto loans and leases and residential mortgages. We collectively evaluate each portfolio for impairment quarterly. The allowance for losses on these receivables is established through a process that estimates the probable losses inherent in the portfolio based upon statistical analyses of portfolio data. These analyses include migration analysis, in which historical delinquency and credit loss experience is applied to the current aging of the portfolio, together with other analyses that reflect current trends and conditions. We also consider our historical loss experience to date based on actual defaulted loans and overall portfolio indicators including nonearning loans, trends in loan volume and lending terms, credit policies and other observable environmental factors such as unemployment rates and home price indices.

Our commercial loan and lease portfolio consists of a variety of loans and leases, including both larger-balance, non-homogeneous loans and leases and smaller-balance homogeneous loans and leases. Losses on such loans and leases are recorded when probable and estimable. We routinely evaluate our entire portfolio for potential specific credit or collection issues that might indicate an impairment.

For larger-balance, non-homogeneous loans and leases, we consider the financial status, payment history, collateral value, industry conditions and guarantor support related to specific customers. Any delinquencies or bankruptcies are indications of potential impairment requiring further assessment of collectibility. We routinely receive financial as well as rating agency reports on our customers, and we elevate for further attention those customers whose operations we judge to be marginal or deteriorating. We also elevate customers for further attention when we observe a decline in collateral values for asset-based loans. While collateral values are not always available, when we observe such a decline, we evaluate relevant markets to assess recovery alternatives—for example, for real estate loans, relevant markets are local; for commercial aircraft loans, relevant markets are global.

Measurement of the loss on our impaired commercial loans is based on the present value of expected future cash flows discounted at the loan's effective interest rate or the fair value of collateral, net of expected selling costs, if the loan is determined to be collateral dependent. We determine whether a loan is collateral dependent if the repayment of the loan is expected to be provided solely by the underlying collateral. Our review process can often result in reserves being established in advance of a modification of terms or designation as a TDR. After providing for specific incurred losses, we then determine an allowance for losses that have been incurred in the balance of the portfolio but cannot yet be identified to a specific loan or lease. This estimate is based upon various

statistical analyses considering historical and projected default rates and loss severity and aging, as well as our view on current market and economic conditions. It is prepared by each respective line of business. For Real Estate, this includes assessing the probability of default and the loss given default based on loss history of our portfolio for loans with similar loan metrics and attributes.

We consider multiple factors in evaluating the adequacy of our allowance for losses on Real Estate financing receivables, including loan-to-value ratios, collateral values at the individual loan level, debt service coverage ratios, delinquency status, and economic factors including interest rate and real estate market forecasts. In addition to evaluating these factors, we deem a Real Estate loan to be impaired if its projected loan-to-value ratio at maturity is in excess of 100%, even if the loan is currently paying in accordance with its contractual terms. Substantially all of the loans in the Real Estate portfolio are considered collateral dependent and are measured for impairment based on the fair value of collateral. If foreclosure is deemed probable or if repayment is dependent solely on the sale of collateral, we also include estimated selling costs in our reserve. Collateral values for our Real Estate loans are determined based upon internal cash flow estimates discounted at an appropriate rate and corroborated by external appraisals, as appropriate. Collateral valuations are routinely monitored and updated annually, or more frequently for changes in collateral, market and economic conditions. Further discussion on determination of fair value is in the Fair Value Measurements section below.

Experience is not available for new products; therefore, while we are developing that experience, we set loss allowances based on our experience with the most closely analogous products in our portfolio.

Our loss mitigation strategy intends to minimize economic loss and, at times, can result in rate reductions, principal forgiveness, extensions, forbearance or other actions, which may cause the related loan to be classified as a TDR.

We utilize certain loan modification programs for borrowers experiencing temporary financial difficulties in our Consumer loan portfolio. These loan modification programs are primarily concentrated in our non-U.S. residential mortgage and non-U.S. installment and revolving portfolios and include short-term (three months or less) interest rate reductions and payment deferrals, which were not part of the terms of the original contract. We sold our U.S. residential mortgage business in 2007 and as such, do not participate in the U.S. government-sponsored mortgage modification programs.

Our allowance for losses on financing receivables on these modified consumer loans is determined based upon a formulaic approach that estimates the probable losses inherent in the portfolio based upon statistical analyses of the portfolio. Data related to redefault experience is also considered in our overall reserve adequacy review. Once the loan has been modified, it returns to current status (re-aged) only after receipt of at least three consecutive minimum monthly payments or the equivalent cumulative amount, subject to a re-aging limitation of once a year, or twice in a five-year period in accordance with the Federal Financial Institutions Examination Council guidelines on Uniform Retail Credit Classification and Account Management policy issued in June 2000. We believe that the allowance for losses would not be materially different had we not re-aged these accounts.

For commercial loans, we evaluate changes in terms and conditions to determine whether those changes meet the criteria for classification as a TDR on a loan-by-loan basis. In Commercial Lending and Leasing (CLL), these changes primarily include: changes to covenants, short-term payment deferrals and maturity extensions. For these changes, we receive economic consideration, including additional fees and/or increased interest rates, and evaluate them under our normal underwriting standards and criteria. Changes to Real Estate's loans primarily include maturity extensions, principal payment acceleration, changes to collateral terms, and cash sweeps, which are in addition to, or sometimes in lieu of, fees and rate increases. The determination of whether these changes to the terms and conditions of our commercial loans meet the TDR criteria includes our consideration of all of the relevant facts and circumstances. When the borrower is experiencing financial difficulty, we carefully evaluate these changes to determine whether they meet the form of a concession. In these circumstances, if the change is deemed to be a concession, we classify the loan as a TDR.

When we repossess collateral in satisfaction of a loan, we write down the receivable against the allowance for losses. Repossessed collateral is included in the caption "All other assets" in the Statement of Financial Position and carried at the lower of cost or estimated fair value less costs to sell.

For Consumer loans, we write off unsecured closed-end installment loans when they are 120 days contractually past due and unsecured open-ended revolving loans at 180 days contractually past due. We write down consumer loans secured by collateral other than residential real estate when such loans are 120 days past due. Consumer loans secured by residential real estate (both revolving and closed-end loans) are written down to the fair value of collateral, less costs to sell, no later than when they become 360 days past due. Unsecured consumer loans in bankruptcy are written off within 60 days of notification of filing by the bankruptcy court or within contractual write-off periods, whichever occurs earlier.

Write-offs on larger balance impaired commercial loans are based on amounts deemed uncollectible and are reviewed quarterly. Write-offs are determined based on the consideration of many factors, such as expectations of the workout plan or restructuring of the loan, valuation of the collateral and the prioritization of our claim in bankruptcy. Write-offs are recognized against the allowance for losses at the earlier of transaction confirmation (e.g., discounted pay-off, restructuring, foreclosure, etc.) or not later than 360 days after initial recognition of a specific reserve for a collateral dependent loan. If foreclosure is probable, the write-off is determined based on the fair value of the collateral less costs to sell. Smaller-balance, homogeneous commercial loans are written off at the earlier of when deemed uncollectible or at 180 days past due.

Partial Sales of Business Interests

Gains or losses on sales of affiliate shares where we retain a controlling financial interest are recorded in equity. Gains or losses on sales that result in our loss of a controlling financial interest are recorded in earnings along with remeasurement gains or losses on any investments in the entity that we retained.

Cash and Equivalents

Debt securities and money market instruments with original maturities of three months or less are included in cash equivalents unless designated as available-for-sale and classified as investment securities.

Investment Securities

We report investments in debt and marketable equity securities, and certain other equity securities, at fair value. See Note 21 for further information on fair value. Unrealized gains and losses on available-for-sale investment securities are included in shareowners' equity, net of applicable taxes and other adjustments. We regularly review investment securities for impairment using both quantitative and qualitative criteria.

For debt securities, if we do not intend to sell the security or it is not more likely than not that we will be required to sell the security before recovery of our amortized cost, we evaluate other qualitative criteria to determine whether we do not expect to recover the amortized cost basis of the security, such as the financial health of and specific prospects for the issuer, including whether the issuer is in compliance with the terms and covenants of the security. We also evaluate quantitative criteria including determining whether there has been an adverse change in expected future cash flows. If we do not expect to recover the entire amortized cost basis of the security, we consider the security to be other-than-temporarily impaired, and we record the difference between the security's amortized cost basis and its recoverable amount in earnings and the difference between the security's recoverable amount and fair value in other comprehensive income. If we intend to sell the security or it is more likely than not we will be required to sell the security before recovery of its amortized cost basis, the security is also considered other-than-temporarily impaired and we recognize the entire difference between the security's amortized cost basis and its fair value in earnings. For equity securities, we consider the length of time and magnitude of the amount that each security is in an unrealized loss position. If we do not expect to recover the entire amortized cost basis of the security, we consider the security to be other-than-temporarily impaired, and we record the difference between the security's amortized cost basis and its fair value in earnings.

Realized gains and losses are accounted for on the specific identification method. Unrealized gains and losses on investment securities classified as trading and certain retained interests are included in earnings.

Inventories

All inventories are stated at the lower of cost or realizable values. Cost for a significant portion of GE U.S. inventories is determined on a last-in, first-out (LIFO) basis. Cost of other GE inventories is determined on a first-in, first-out (FIFO) basis. LIFO was used for 37% and 38% of GE inventories at December 31, 2012 and 2011, respectively. GECC inventories consist of finished products held for sale; cost is determined on a FIFO basis.

Intangible Assets

We do not amortize goodwill, but test it at least annually for impairment at the reporting unit level. A reporting unit is the operating segment, or a business one level below that operating segment (the component level) if discrete financial information is prepared and regularly reviewed by segment management. However, components are aggregated as a single reporting unit if they have similar economic characteristics. We recognize an impairment charge if the carrying amount of a reporting unit exceeds its fair value and the carrying amount of the reporting unit's goodwill exceeds the implied fair value of that goodwill. We use discounted cash flows to establish fair values. When available and as appropriate, we use comparative market multiples to corroborate discounted cash flow results. When all or a portion of a reporting unit is disposed, goodwill is allocated to the gain or loss on disposition based on the relative fair values of the business disposed and the portion of the reporting unit that will be retained.

We amortize the cost of other intangibles over their estimated useful lives unless such lives are deemed indefinite. The cost of intangible assets is generally amortized on a straight-line basis over the asset's estimated economic life, except that individually significant customer-related intangible assets are amortized in relation to total related sales. Amortizable intangible assets are tested for impairment based on undiscounted cash flows and, if impaired, written down to fair value based on either discounted cash flows or appraised values. Intangible assets with indefinite lives are tested annually for impairment and written down to fair value as required.

GECC Investment Contracts, Insurance Liabilities and Insurance Annuity Benefits

Certain entities, which we consolidate, provide guaranteed investment contracts, primarily to states, municipalities and municipal authorities.

Our insurance activities also include providing insurance and reinsurance for life and health risks and providing certain annuity products. Two primary product groups are provided: traditional insurance contracts and investment contracts. Insurance contracts are contracts with significant mortality and/or morbidity risks, while investment contracts are contracts without such risks.

For short-duration insurance contracts, including accident and health insurance, we report premiums as earned income over the terms of the related agreements, generally on a pro-rata basis. For traditional long-duration insurance contracts including long-term care, term, whole life and annuities payable for the life of the annuitant, we report premiums as earned income when due.

Premiums received on investment contracts (including annuities without significant mortality risk) are not reported as revenues but rather as deposit liabilities. We recognize revenues for charges and assessments on these contracts, mostly for mortality, contract initiation, administration and surrender. Amounts credited to policyholder accounts are charged to expense.

Liabilities for traditional long-duration insurance contracts represent the present value of such benefits less the present value of future net premiums based on mortality, morbidity, interest and other assumptions at the time the policies were issued or acquired. Liabilities for investment contracts equal the account value, that is, the amount that accrues to the benefit of the contract or policyholder including credited interest and assessments through the financial statement date. For guaranteed investment contracts, the liability is also adjusted as a result of fair value hedging activity.

Liabilities for unpaid claims and estimated claim settlement expenses represent our best estimate of the ultimate obligations for reported and incurred-but-not-reported claims and the related estimated claim settlement expenses. Liabilities for unpaid claims and estimated claim settlement expenses are continually reviewed and adjusted through current operations.

Fair Value Measurements

For financial assets and liabilities measured at fair value on a recurring basis, fair value is the price we would receive to sell an asset or pay to transfer a liability in an orderly transaction with a market participant at the measurement date. In the absence of active markets for the identical assets or liabilities, such measurements involve developing assumptions based on market observable data and, in the absence of such data, internal information that is consistent with what market participants would use in a hypothetical transaction that occurs at the measurement date.

Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect our market assumptions. Preference is given to observable inputs. These two types of inputs create the following fair value hierarchy:

Level 1—Quoted prices for identical instruments in active markets.

Level 2—Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.

Level 3—Significant inputs to the valuation model are unobservable.

We maintain policies and procedures to value instruments using the best and most relevant data available. In addition, we have risk management teams that review valuation, including independent price validation for certain instruments. With regards to Level 3 valuations (including instruments valued by third parties), we perform a variety of procedures to assess the reasonableness of the valuations. Such reviews, which may be performed quarterly, monthly or weekly, include an evaluation of instruments whose fair value change exceeds predefined thresholds (and/or does not change) and consider the current interest rate, currency and credit environment, as well as other published data, such as rating agency market reports and current appraisals. These reviews are performed within each business by the asset and risk managers, pricing committees and valuation committees. A detailed review of methodologies and assumptions is performed by individuals independent of the business for individual measurements with a fair value exceeding predefined thresholds. This detailed review may include the use of a third-party valuation firm.

Recurring Fair Value Measurements

The following sections describe the valuation methodologies we use to measure different financial instruments at fair value on a recurring basis.

INVESTMENTS IN DEBT AND EQUITY SECURITIES. When available, we use quoted market prices to determine the fair value of investment securities, and they are included in Level 1. Level 1 securities primarily include publicly traded equity securities.

For large numbers of investment securities for which market prices are observable for identical or similar investment securities but not readily accessible for each of those investments individually (that is, it is difficult to obtain pricing information for each individual investment security at the measurement date), we obtain pricing information from an independent pricing vendor. The pricing vendor uses various pricing models for each asset class that are consistent with what other market participants would use. The inputs and assumptions to the model of the pricing vendor are derived from market observable sources including: benchmark yields, reported trades, broker/dealer quotes, issuer spreads, benchmark securities, bids, offers, and other market-related data. Since many fixed income securities do not trade on a daily basis, the methodology of the pricing vendor uses available information as applicable such as benchmark curves, benchmarking of like securities, sector groupings, and matrix pricing. The pricing vendor considers available market observable inputs in determining the evaluation for a security. Thus, certain securities may not be priced using quoted prices, but rather determined from market observable information. These investments are included in Level 2 and primarily comprise our portfolio of corporate fixed income, and government, mortgage and asset-backed securities. In infrequent circumstances, our pricing vendors may provide us with valuations that are based on significant unobservable inputs, and in those circumstances we classify the investment securities in Level 3.

Annually, we conduct reviews of our primary pricing vendor to validate that the inputs used in that vendor's pricing process are deemed to be market observable as defined in the standard. While we are not provided access to proprietary models of the vendor, our reviews have included on-site walk-throughs of the pricing process, methodologies and control procedures for each asset class and level for which prices are provided. Our reviews also include an examination of the underlying inputs and assumptions for a sample of individual securities across asset classes, credit rating levels and various durations, a process we perform each reporting period. In addition, the pricing vendor has an established challenge process in place for all security valuations, which facilitates identification and resolution of potentially erroneous prices. We believe that the prices received from our pricing vendor are representative of prices that would be received to sell the assets at the measurement date (exit prices) and are classified appropriately in the hierarchy.

We use non-binding broker quotes and other third-party pricing services as our primary basis for valuation when there is limited, or no, relevant market activity for a specific instrument or for other instruments that share similar characteristics. We have not adjusted the prices we have obtained. Investment securities priced using non-binding broker quotes and other third-party pricing services are included in Level 3. As is the case with our primary pricing vendor, third-party brokers and other third-party pricing services do not provide access to their proprietary valuation models, inputs and assumptions. Accordingly, our risk management personnel conduct reviews of vendors, as applicable, similar to the reviews performed of our primary pricing vendor. In addition, we conduct internal reviews of pricing for all such investment securities quarterly to ensure reasonableness of valuations used in our financial statements. These reviews are designed to identify prices that appear stale, those that have changed significantly from prior valuations, and other anomalies that may indicate that a price may not be accurate. Based on the information available, we believe that the fair values provided by the brokers and other third-party pricing services are representative of prices that would be received to sell the assets at the measurement date (exit prices).

DERIVATIVES. We use closing prices for derivatives included in Level 1, which are traded either on exchanges or liquid over-the-counter markets.

The majority of our derivatives are valued using internal models. The models maximize the use of market observable inputs including interest rate curves and both forward and spot prices for currencies and commodities. Derivative assets and liabilities included in Level 2 primarily represent interest rate swaps, cross-currency swaps and foreign currency and commodity forward and option contracts.

Derivative assets and liabilities included in Level 3 primarily represent equity derivatives and interest rate products that contain embedded optionality or prepayment features.

Non-Recurring Fair Value Measurements

Certain assets are measured at fair value on a non-recurring basis. These assets are not measured at fair value on an ongoing basis, but are subject to fair value adjustments only in certain circumstances. These assets can include loans and long-lived assets that have been reduced to fair value when they are held for sale, impaired loans that have been reduced based on the fair value of the underlying collateral, cost and equity method investments and long-lived assets that are written down to fair value when they are impaired and the remeasurement of retained investments in formerly consolidated subsidiaries upon a change in control that results in deconsolidation of a subsidiary, if we sell a controlling interest and retain a noncontrolling stake in the entity. Assets that are written down to fair value when impaired and retained investments are not subsequently adjusted to fair value unless further impairment occurs.

The following sections describe the valuation methodologies we use to measure financial and non-financial instruments accounted for at fair value on a non-recurring basis and for certain assets within our pension plans and retiree benefit plans at each reporting period, as applicable.

LOANS. When available, we use observable market data, including pricing on recent closed market transactions, to value loans that are included in Level 2. When this data is unobservable, we use valuation methodologies using current market interest rate data adjusted for inherent credit risk, and such loans are included in Level 3. When appropriate, loans may be valued using collateral values (see Long-Lived Assets below).

COST AND EQUITY METHOD INVESTMENTS. Cost and equity method investments are valued using market observable data such as quoted prices when available. When market observable data is unavailable, investments are valued using a discounted cash flow model, comparative market multiples or a combination of both approaches as appropriate and other third-party pricing sources. These investments are generally included in Level 3.

Investments in private equity, real estate and collective funds are valued using net asset values. The net asset values are determined based on the fair values of the underlying investments in the funds. Investments in private equity and real estate funds are generally included in Level 3 because they are not redeemable at the measurement date. Investments in collective funds are included in Level 2.

LONG-LIVED ASSETS. Fair values of long-lived assets, including aircraft and real estate, are primarily derived internally and are based on observed sales transactions for similar assets. In other instances, for example, collateral types for which we do not have comparable observed sales transaction data, collateral values are developed internally and corroborated by external appraisal information. Adjustments to third-party valuations may be performed in circumstances where market comparables are not

specific to the attributes of the specific collateral or appraisal information may not be reflective of current market conditions due to the passage of time and the occurrence of market events since receipt of the information. For real estate, fair values are based on discounted cash flow estimates which reflect current and projected lease profiles and available industry information about capitalization rates and expected trends in rents and occupancy and are corroborated by external appraisals. These investments are generally included in Level 3.

RETAINED INVESTMENTS IN FORMERLY CONSOLIDATED SUBSIDIARIES. Upon a change in control that results in deconsolidation of a subsidiary, the fair value measurement of our retained noncontrolling stake in the former subsidiary is valued using an income approach, a market approach, or a combination of both approaches, as appropriate. In applying these methodologies, we rely on a number of factors, including actual operating results, future business plans, economic projections, market observable pricing multiples of similar businesses and comparable transactions, and possible control premium. These investments are included in Level 1 or Level 3, as appropriate, determined at the time of the transaction.

Accounting Changes

On January 1, 2012, we adopted FASB Accounting Standards Update (ASU) 2011-05, an amendment to ASC 220, *Comprehensive Income*. ASU 2011-05 introduced a new statement, the Consolidated Statement of Comprehensive Income. The amendments affect only the display of those components of equity categorized as other comprehensive income and do not change existing recognition and measurement requirements that determine net earnings.

On January 1, 2012, we adopted FASB ASU 2011-04, an amendment to ASC 820, *Fair Value Measurements*. ASU 2011-04 clarifies or changes the application of existing fair value measurements, including: that the highest and best use valuation premise in a fair value measurement is relevant only when measuring the fair value of nonfinancial assets; that a reporting entity should measure the fair value of its own equity instrument from the perspective of a market participant that holds that instrument as an asset; to permit an entity to measure the fair value of certain financial instruments on a net basis rather than based on its gross exposure when the reporting entity manages its financial instruments on the basis of such net exposure; that in the absence of a Level 1 input, a reporting entity should apply premiums and discounts when market participants would do so when pricing the asset or liability consistent with the unit of account; and that premiums and discounts related to size as a characteristic of the reporting entity's holding are not permitted in a fair value measurement. Adopting these amendments had no effect on the financial statements.

On January 1, 2011, we adopted FASB ASU 2009-13 and ASU 2009-14, amendments to ASC 605, *Revenue Recognition* and ASC 985, *Software*, respectively, (ASU 2009-13 &14). ASU 2009-13 requires the allocation of consideration to separate components of an arrangement based on the relative selling price of each component. ASU 2009-14 requires certain software-enabled products to be accounted for under the general accounting standards for multiple component arrangements. These amendments were effective for new revenue arrangements entered into or materially modified on or subsequent to January 1, 2011.

Although the adoption of these amendments eliminated the allocation of consideration using residual values, which was applied primarily in our Healthcare segment, the overall impact of adoption was insignificant to our financial statements. In addition, there are no significant changes to the number of components or the pattern and timing of revenue recognition following adoption.

On July 1, 2011, we adopted FASB ASU 2011-02, an amendment to ASC 310, *Receivables*. This ASU provides guidance for determining whether the restructuring of a debt constitutes a TDR and requires that such actions be classified as a TDR when there is both a concession and the debtor is experiencing financial difficulties. The amendment also clarifies guidance on a creditor's evaluation of whether it has granted a concession. The amendment applies to restructurings that have occurred subsequent to January 1, 2011. As a result of adopting these amendments on July 1, 2011, we have classified an additional $271 million of financing receivables as TDRs and have recorded an increase of $77 million to our allowance for losses on financing receivables. See Note 23.

On January 1, 2010, we adopted ASU 2009-16 and ASU 2009-17, amendments to ASC 860, *Transfers and Servicing*, and ASC 810, *Consolidation*, respectively (ASU 2009-16 & 17). ASU 2009-16 eliminated the Qualified Special Purpose Entity (QSPE) concept, and ASU 2009-17 required that all such entities be evaluated for consolidation as VIEs. Adoption of these amendments resulted in the consolidation of all of our sponsored QSPEs. In addition, we consolidated assets of VIEs related to direct investments in entities that hold loans and fixed income securities, a media joint venture and a small number of companies to which we have extended loans in the ordinary course of business and subsequently were subject to a TDR.

We consolidated the assets and liabilities of these entities at amounts at which they would have been reported in our financial statements had we always consolidated them. We also deconsolidated certain entities where we did not meet the definition of the primary beneficiary under the revised guidance; however, the effect was insignificant at January 1, 2010. The incremental effect on total assets and liabilities, net of our investment in these entities, was an increase of $31,097 million and $33,042 million, respectively, at January 1, 2010. The net reduction of total equity (including noncontrolling interests) was $1,945 million at January 1, 2010, principally related to the reversal of previously recognized securitization gains as a cumulative effect adjustment to retained earnings. See Note 24 for additional information.

Note 2.

Assets and Liabilities of Businesses Held for Sale and Discontinued Operations

Assets and Liabilities of Businesses Held for Sale

In the third quarter of 2012, we completed the sale of our CLL business in South Korea for proceeds of $168 million.

In the second quarter of 2012, we committed to sell a portion of our Business Properties portfolio (Business Property) in Real Estate, including certain commercial loans, the origination and servicing platforms and the servicing rights on loans previously securitized by GECC. We completed the sale of Business Property on October 1, 2012 for proceeds of $2,406 million. We deconsolidated substantially all Real Estate securitization entities in the fourth quarter of 2012 as servicing rights related to these entities were transferred to the buyer at closing.

Summarized financial information for businesses held for sale is shown below.

December 31 (In millions)	2012	2011
ASSETS		
Cash and equivalents	**$ 74**	$149
Financing receivables—net	**47**	412
Property, plant and equipment—net	**31**	81
Other	**59**	69
Assets of businesses held for sale	**$211**	$711
LIABILITIES		
Short-term borrowings	**$138**	$252
Other	**19**	93
Liabilities of businesses held for sale	**$157**	$345

NBCU

In December 2009, we entered into an agreement with Comcast Corporation (Comcast) to transfer the assets of the NBCU business to a newly formed entity, comprising our NBCU business and Comcast's cable networks, regional sports networks, certain digital properties and certain unconsolidated investments, in exchange for cash and a 49% interest in the newly formed entity.

On March 19, 2010, NBCU entered into a three-year credit agreement and a 364-day bridge loan agreement. On April 30, 2010, NBCU issued $4,000 million of senior, unsecured notes with maturities ranging from 2015 to 2040 (interest rates ranging from 3.65% to 6.40%). On October 4, 2010, NBCU issued $5,100 million of senior, unsecured notes with maturities ranging from 2014 to 2041 (interest rates ranging from 2.10% to 5.95%). Subsequent to these issuances, the credit agreement and bridge loan agreements were terminated, with a $750 million revolving credit agreement remaining in effect. Proceeds from these issuances were used to repay $1,678 million of existing debt and pay a dividend of $7,394 million to GE.

On September 26, 2010, we acquired approximately 38% of Vivendi S.A.'s (Vivendi) 20% interest in NBCU (7.7% of NBCU's outstanding shares) for $2,000 million. In January 2011 and prior to the transaction with Comcast, we acquired the remaining Vivendi interest in NBCU (12.3% of NBCU's outstanding shares) for $3,673 million and made an additional payment of $222 million related to the previously purchased shares.

On January 28, 2011, we transferred the assets of the NBCU business and Comcast transferred certain of its assets to a newly formed entity, NBCUniversal LLC (NBCU LLC). In connection with the transaction, we received $6,176 million in cash from Comcast (which included $49 million of transaction-related cost reimbursements) and a 49% interest in NBCU LLC. Comcast holds the remaining 51% interest in NBCU LLC.

In connection with the transaction, we also entered into a number of agreements with Comcast governing the operation of the venture and transitional services, employee, tax and other matters. In addition, Comcast is obligated to share with us potential tax savings associated with Comcast's purchase of its NBCU LLC member interest, if realized. We did not recognize these potential future payments as consideration for the sale, but will record such payments in income as they are received.

Following the transaction, we deconsolidated NBCU and we account for our investment in NBCU LLC under the equity method. We recognized a pre-tax gain on the sale of $3,705 million ($526 million after tax). In connection with the sale, we recorded income tax expense of $3,179 million, reflecting the low tax basis in our investment in the NBCU business and the recognition of deferred tax liabilities related to our 49% investment in NBCU LLC. As our investment in NBCU LLC is structured as a partnership for U.S. tax purposes, U.S. taxes are recorded separately from the equity investment.

At December 31, 2012 and December 31, 2011, the carrying amount of our equity investment in NBCU LLC was $18,887 million and $17,955 million, respectively, reported in the "All other assets" caption in our Statement of Financial Position. At December 31, 2012 and December 31, 2011, deferred tax liabilities related to our NBCU LLC investment were $4,937 million and $4,699 million, respectively, and were reported in the "Deferred income taxes" caption in our Statement of Financial Position.

On February 12, 2013, we entered into an agreement with Comcast to sell our remaining 49% common equity interest in NBCU LLC. In connection with this transaction, we expect to receive a total consideration of approximately $16.7 billion, consisting of $12.0 billion in cash, $4.0 billion in Comcast guaranteed debt and $0.7 billion of preferred stock. The $4.0 billion of debt and the $0.7 billion of preferred shares will both be issued by a wholly-owned subsidiary of Comcast. In addition, GE will no longer be responsible for certain deferred taxes and Comcast will be obligated to share with us potential tax savings associated with

Comcast's purchase of our NBCU LLC interest. GECC also entered into a transaction to sell real estate comprising certain floors located at 30 Rockefeller Center, New York and the CNBC property located in Englewood Cliffs, New Jersey to affiliates of NBCU for $1.4 billion in cash. Both transactions are subject to customary closing conditions and we expect to close by the end of the first quarter of 2013.

Discontinued Operations

Discontinued operations primarily comprised GE Money Japan (our Japanese personal loan business, Lake, and our Japanese mortgage and card businesses, excluding our investment in GE Nissen Credit Co., Ltd.), our U.S. mortgage business (WMC), BAC Credomatic GECF Inc. (BAC) (our Central American bank and card business), our U.S. recreational vehicle and marine equipment financing business (Consumer RV Marine), Consumer Mexico, Consumer Singapore, our Consumer home lending operations in Australia and New Zealand (Australian Home Lending) and Consumer Ireland. Associated results of operations, financial position and cash flows are separately reported as discontinued operations for all periods presented.

Summarized financial information for discontinued operations is shown below.

(In millions)	**2012**	2011	2010
OPERATIONS			
Total revenues and other income (expense)	**$ (485)**	$ 329	$ 2,060
Earnings (loss) from discontinued operations before income taxes	**$ (612)**	$(189)	$ 114
Benefit (provision) for income taxes	**169**	91	101
Earnings (loss) from discontinued operations, net of taxes	**$ (443)**	$ (98)	$ 215
DISPOSAL			
Gain (loss) on disposal before income taxes	**$ (792)**	$(329)	$(1,420)
Benefit (provision) for income taxes	**197**	351	236
Gain (loss) on disposal, net of taxes	**$ (595)**	$ 22	$(1,184)
Earnings (loss) from discontinued operations, net of taxes[(a)]	**$(1,038)**	$ (76)	$ (969)

(a) The sum of GE industrial earnings (loss) from discontinued operations, net of taxes, and GECC earnings (loss) from discontinued operations, net of taxes, is reported as GE earnings (loss) from discontinued operations, net of taxes, on the Statement of Earnings.

December 31 (In millions)	**2012**	2011
ASSETS		
Cash and equivalents	**$ 103**	$ 121
Financing receivables—net	**3**	521
Other	**1,029**	1,079
Assets of discontinued operations	**$1,135**	$1,721
LIABILITIES		
Deferred income taxes	**$ 372**	$ 205
Other	**1,973**	1,424
Liabilities of discontinued operations	**$2,345**	$1,629

Assets at December 31, 2012 and December 31, 2011, primarily comprised cash, financing receivables and a deferred tax asset for a loss carryforward, which expires principally in 2017 and in part in 2019, related to the sale of our GE Money Japan business.

GE MONEY JAPAN

During the third quarter of 2007, we committed to a plan to sell our Japanese personal loan business, Lake, upon determining that, despite restructuring, Japanese regulatory limits for interest charges on unsecured personal loans did not permit us to earn an acceptable return. During the third quarter of 2008, we completed the sale of GE Money Japan, which included Lake, along with our Japanese mortgage and card businesses, excluding our investment in GE Nissen Credit Co., Ltd. In connection with the sale, we reduced the proceeds from the sale for estimated interest refund claims in excess of the statutory interest rate. Proceeds from the sale were to be increased or decreased based on the actual claims experienced in accordance with loss-sharing terms specified in the sale agreement, with all claims in excess of 258 billion Japanese yen (approximately $3,000 million) remaining our responsibility. The underlying portfolio to which this obligation relates is in runoff and interest rates were capped for all designated accounts by mid-2009. In the third quarter of 2010, we began making reimbursements under this arrangement.

Overall, excess interest refund claims experience has developed unfavorably. We believe that the level of excess interest refund claims has been affected by the challenging global economic conditions over the last few years, in addition to the financial status of other Japanese personal lenders and consumer behavior. In 2010, a large independent personal loan company in Japan filed for bankruptcy, which precipitated a significant amount of publicity surrounding excess interest refund claims in the Japanese marketplace, along with substantial ongoing legal advertising. These factors led to substantial increases in claims in 2010 and early 2011 and significant volatility in claims patterns. We recorded a provision of $630 million during 2012, including $286 million in the fourth quarter, as a result of an excess of claims activity over our previous estimates and revisions to our assumptions about the level of future claim activity. At December 31, 2012, our reserve for these claims was $700 million. In determining reserve levels, we consider analyses of recent and historical claims experience, as well as pending and estimated future refund requests, adjusted for the estimated percentage of customers who present valid requests and associated estimated payments. We determined our reserve assuming the pace of incoming claims will decelerate, that average exposure per claim remains consistent with recent experience, and that we continue to see the impact of loss mitigation efforts. Since our disposition of the business, incoming claims have continued to decline, however, it is highly variable and difficult to predict the pace and pattern of that decline and such assumptions have a significant effect on the total amount of our liability. Holding all other assumptions constant, an adverse change of 20% and 50% in assumed incoming daily claim rate reduction (resulting in an extension of the claim period and higher incoming claims), would result in an increase to our reserve of approximately $75 million and $400 million, respectively. We continue to closely monitor and evaluate claims activity.

Based on the uncertainties discussed above, and considering other environmental factors in Japan, including the runoff status of the underlying book of business, challenging economic conditions, the impact of laws and regulations (including consideration of proposed legislation that could impose a framework for collective legal action proceedings), and the financial status of other local personal lending companies, it is difficult to develop a meaningful estimate of the aggregate possible claims exposure. These uncertainties and factors could have an adverse effect on claims development.

GE Money Japan losses from discontinued operations, net of taxes, were $649 million, $238 million and $1,671 million in 2012, 2011 and 2010, respectively.

WMC

During the fourth quarter of 2007, we completed the sale of WMC, our U.S. mortgage business. WMC substantially discontinued all new loan originations by the second quarter of 2007, and is not a loan servicer. In connection with the sale, WMC retained certain representation and warranty obligations related to loans sold to third parties prior to the disposal of the business and contractual obligations to repurchase previously sold loans as to which there was an early payment default. All claims received by WMC for early payment default have either been resolved or are no longer being pursued.

Pending repurchase claims based upon representations and warranties made in connection with loan sales were $5,357 million at December 31, 2012, $705 million at December 31, 2011 and $347 million at December 31, 2010. Pending claims represent those active repurchase claims that identify the specific loans tendered for repurchase and, for each loan, the alleged breach of a representation or warranty. As such, they do not include unspecified repurchase claims, such as the Litigation Claims discussed below. WMC believes that these types of unspecified repurchase claims do not meet the substantive and procedural requirements for tender under the governing agreements or are otherwise invalid. The amounts reported in pending claims reflect the purchase price or unpaid principal balances of the loans at the time of purchase and do not give effect to pay downs, accrued interest or fees, or potential recoveries based upon the underlying collateral. Historically, a small percentage of the total loans WMC originated and sold have qualified as "validly tendered," meaning the loans sold did not satisfy contractual obligations. The volume of claims since the second quarter of 2012 reflects increased industry-wide activity by securitization trustees and investors in residential mortgage-backed securities (RMBS) issued in 2006 and 2007, and, WMC believes, reflect applicable statutes of limitations considerations.

Reserves related to WMC pending claims were $633 million at December 31, 2012, reflecting an increase to reserves in the fourth quarter of 2012 of $25 million due to higher pending claims. The amount of these reserves is based upon pending and estimated future loan repurchase requests and WMC's historical loss experience on loans tendered for repurchase. Given the significant recent activity in pending claims and related litigation filed in connection with such claims, it is difficult to assess whether future losses will be consistent with WMC's past experience. Adverse changes to WMC's assumptions supporting the reserve for pending and estimated future repurchase claims may result in an increase to these reserves. For example, a 50% increase to the estimate of future loan repurchase requests and a 100% increase to the estimated loss rate on loans tendered, would result in an increase to the reserves of approximately $700 million.

WMC is a party to 15 lawsuits involving repurchase claims on loans included in 12 securitizations in which the adverse parties are securitization trustees or parties claiming to act on their behalf, four of which were initiated by WMC. In eight of these lawsuits, the adverse parties allege that WMC is contractually required to repurchase mortgage loans beyond those included in WMC's previously discussed pending claims at December 31, 2012 (Litigation Claims). These Litigation Claims consist of sampling-based claims in two cases on approximately $900 million of mortgage loans and, in the other six cases, claims for repurchase or damages based on the alleged failure to provide notice of defective loans, breach of a corporate representation and warranty, and/or non-specific claims for rescissionary damages on approximately $3,100 million of mortgage loans. These claims reflect the purchase price or unpaid principal balances of the loans at the time of purchase and do not give effect to pay downs, accrued interest or fees, or potential recoveries based upon the underlying collateral. As noted above, WMC believes that the Litigation Claims are disallowed by the governing agreements and applicable law. As a result, WMC has not included the Litigation Claims in its pending claims or in its estimates of future loan repurchase requests and holds no related reserve as of December 31, 2012.

At this point, WMC is unable to develop a meaningful estimate of reasonably possible loss in connection with the Litigation Claims described above due to a number of factors, including the extent to which courts will agree with the theories supporting the Litigation Claims. Specifically, while several courts in cases not involving WMC have supported some of those theories, other courts have rejected them. In addition, WMC lacks experience resolving such claims, and there are few public industry settlements that may serve as benchmarks to estimate a reasonably possible loss. An adverse court decision allowing plaintiffs to pursue such claims could increase WMC's exposure in some or all of the 15 lawsuits and result in additional claims and lawsuits. However, WMC believes that it has defenses to all the claims asserted in litigation, including causation and materiality requirements, limitations on remedies for breach of representations and warranties, and the applicable statutes of limitations. To the extent WMC is required to repurchase loans, WMC's loss also would be affected by several factors, including pay downs, accrued interest and fees, and the value of the underlying collateral. It is not possible to predict the outcome or impact of these defenses and

other factors, any one of which could materially affect the amount of any loss ultimately incurred by WMC on these claims.

WMC has also received unspecified indemnification demands from depositors/underwriters/sponsors of RMBS in connection with lawsuits brought by RMBS investors to which WMC is not a party. WMC believes that it has strong defenses to these demands.

The reserve estimates reflect judgment, based on currently available information, and a number of assumptions, including economic conditions, claim activity, pending and threatened litigation and indemnification demands, estimated repurchase rates, and other activity in the mortgage industry. Actual losses arising from claims against WMC could exceed the reserve amount if actual claim rates, governmental actions, litigation and indemnification activity, actual repurchase rates or losses WMC incurs on repurchased loans differ from its assumptions. It is difficult to develop a meaningful estimate of aggregate possible claims exposure because of uncertainties surrounding economic conditions, the ability and propensity of mortgage holders to present valid claims, governmental actions, mortgage industry activity, as well as pending and threatened litigation and indemnification demands against WMC.

WMC revenues and other income (expense) from discontinued operations were $(500) million, $(42) million and $(4) million in 2012, 2011 and 2010, respectively. In total, WMC's losses from discontinued operations, net of taxes, were $337 million, $34 million and $7 million in 2012, 2011 and 2010, respectively.

OTHER FINANCIAL SERVICES

In the first quarter of 2012, we announced the planned disposition of Consumer Ireland and classified the business as discontinued operations. We completed the sale in the third quarter of 2012 for proceeds of $227 million. Consumer Ireland revenues and other income (expense) from discontinued operations were $7 million, $13 million and $25 million in 2012, 2011 and 2010, respectively. Consumer Ireland losses from discontinued operations, net of taxes, were $195 million (including a $121 million loss on disposal), $153 million and $96 million in 2012, 2011 and 2010, respectively.

In the second quarter of 2011, we entered into an agreement to sell our Australian Home Lending operations and classified it as discontinued operations. As a result, we recognized an after-tax loss of $148 million in 2011. We completed the sale in the third quarter of 2011 for proceeds of approximately $4,577 million. Australian Home Lending revenues and other income (expense) from discontinued operations were $4 million, $250 million and $510 million in 2012, 2011 and 2010, respectively. Australian Home Lending earnings (loss) from discontinued operations, net of taxes, were $6 million, $(65) million and $70 million in 2012, 2011 and 2010, respectively.

In the first quarter of 2011, we entered into an agreement to sell our Consumer Singapore business for $692 million. The sale was completed in the second quarter of 2011 and resulted in the recognition of a gain on disposal, net of taxes, of $319 million. Consumer Singapore revenues and other income (expense) from discontinued operations were an insignificant amount, $30 million and $108 million in 2012, 2011 and 2010, respectively. Consumer Singapore earnings from discontinued operations, net of taxes, were $2 million, $333 million and $36 million in 2012, 2011 and 2010, respectively.

In 2010, we sold our interest in BAC and recognized an after-tax gain of $780 million. BAC revenues and total earnings from discontinued operations, net of taxes, were $983 million and $854 million, respectively, in 2010.

In the fourth quarter of 2010, we entered into agreements to sell our Consumer RV Marine portfolio and Consumer Mexico business. The Consumer RV Marine and Consumer Mexico dispositions were completed during the first quarter and the second quarter of 2011, respectively, for proceeds of $2,365 million and $1,943 million, respectively. Consumer RV Marine revenues and other income (expense) from discontinued operations were $1 million, $11 million and $210 million in 2012, 2011 and 2010, respectively. Consumer RV Marine earnings (loss) from discontinued operations, net of taxes, were an insignificant amount, $2 million and $(99) million in 2012, 2011 and 2010, respectively. Consumer Mexico revenues and other income (expense) from discontinued operations were $2 million, $67 million and $228 million in 2012, 2011 and 2010, respectively. Consumer Mexico earnings (loss) from discontinued operations, net of taxes, were $(12) million, $30 million and $(59) million in 2012, 2011 and 2010, respectively.

GE INDUSTRIAL

GE industrial earnings (loss) from discontinued operations, net of taxes, were $148 million, $(2) million and $(4) million in 2012, 2011 and 2010, respectively. During the third quarter of 2012, we resolved with the Internal Revenue Service the tax treatment of the 2007 disposition of our Plastics business, resulting in a tax benefit of $148 million. The sum of GE industrial earnings (loss) from discontinued operations, net of taxes, and GECC earnings (loss) from discontinued operations, net of taxes, is reported as GE industrial earnings (loss) from discontinued operations, net of taxes, on the Statement of Earnings.

Note 3.

Investment Securities

Substantially all of our investment securities are classified as available-for-sale. These comprise mainly investment grade debt securities supporting obligations to annuitants, policyholders and holders of guaranteed investment contracts (GICs) in our run-off insurance operations and Trinity, investment securities at our treasury operations and investments held in our CLL business collateralized by senior secured loans of high-quality, middle-market companies in a variety of industries. We do not have any securities classified as held-to-maturity.

December 31 (In millions)	2012 Amortized cost	2012 Gross unrealized gains	2012 Gross unrealized losses	2012 Estimated fair value	2011 Amortized cost	2011 Gross unrealized gains	2011 Gross unrealized losses	2011 Estimated fair value
GE								
Debt								
U.S. corporate	$ 39	$ —	$ —	$ 39	$ —	$ —	$ —	$ —
Corporate—non-U.S.	6	—	—	6	—	—	—	—
Equity								
Available-for-sale	26	—	—	26	18	—	—	18
Trading	3	—	—	3	—	—	—	—
	74	—	—	74	18	—	—	18
GECC								
Debt								
U.S. corporate	20,233	4,201	(302)	24,132	20,748	3,432	(410)	23,770
State and municipal	4,084	575	(113)	4,546	3,027	350	(143)	3,234
Residential mortgage-backed[(a)]	2,198	183	(119)	2,262	2,711	184	(286)	2,609
Commercial mortgage-backed	2,930	259	(95)	3,094	2,913	162	(247)	2,828
Asset-backed	5,784	31	(77)	5,738	5,102	32	(164)	4,970
Corporate—non-U.S.	2,391	150	(126)	2,415	2,414	126	(207)	2,333
Government—non-U.S.	1,617	149	(3)	1,763	2,488	129	(86)	2,531
U.S. government and federal agency	3,462	103	—	3,565	3,974	84	—	4,058
Retained interests	76	7	—	83	25	10	—	35
Equity								
Available-for-sale	513	86	(3)	596	713	75	(38)	750
Trading	245	—	—	245	241	—	—	241
	43,533	5,744	(838)	48,439	44,356	4,584	(1,581)	47,359
ELIMINATIONS	(3)	—	—	(3)	(3)	—	—	(3)
Total	$43,604	$5,744	$(838)	$48,510	$44,371	$4,584	$(1,581)	$47,374

(a) Substantially collateralized by U.S. mortgages. Of our total RMBS portfolio at December 31, 2012, $1,441 million relates to securities issued by government-sponsored entities and $821 million relates to securities of private label issuers. Securities issued by private label issuers are collateralized primarily by pools of individual direct mortgage loans of financial institutions.

The fair value of investment securities increased to $48,510 million at December 31, 2012, from $47,374 million at December 31, 2011, primarily due to the impact of lower interest rates and improved market conditions.

The following table presents the estimated fair values and gross unrealized losses of our available-for-sale investment securities.

	2012				2011			
	In loss position for							
	Less than 12 months		12 months or more		Less than 12 months		12 months or more	
December 31 (In millions)	Estimated fair value	Gross unrealized losses[(a)]	Estimated fair value	Gross unrealized losses[(a)]	Estimated fair value	Gross unrealized losses	Estimated fair value	Gross unrealized losses
Debt								
U.S. corporate	$ 434	$ (7)	$ 813	$(295)	$1,435	$(241)	$ 836	$ (169)
State and municipal	146	(2)	326	(111)	87	(1)	307	(142)
Residential mortgage-backed	98	(1)	691	(118)	219	(9)	825	(277)
Commercial mortgage-backed	37	—	979	(95)	244	(23)	1,320	(224)
Asset-backed	18	(1)	658	(76)	100	(7)	850	(157)
Corporate—non-U.S.	167	(8)	602	(118)	330	(28)	607	(179)
Government—non-U.S.	201	(1)	37	(2)	906	(5)	203	(81)
U.S. government and federal agency	—	—	—	—	502	—	—	—
Retained interests	3	—	—	—	—	—	—	—
Equity	26	(3)	—	—	440	(38)	—	—
Total	$1,130	$(23)	$4,106	$(815)	$4,263	$(352)	$4,948	$(1,229)

(a) Includes gross unrealized losses at December 31, 2012 of $(157) million related to securities that had other-than-temporary impairments previously recognized.

We regularly review investment securities for impairment using both qualitative and quantitative criteria. We presently do not intend to sell the vast majority of our debt securities that are in an unrealized loss position and believe that it is not more likely than not that we will be required to sell these securities before recovery of our amortized cost. We believe that the unrealized loss associated with our equity securities will be recovered within the foreseeable future.

Substantially all of our U.S. corporate debt securities are rated investment grade by the major rating agencies. We evaluate U.S. corporate debt securities based on a variety of factors, such as the financial health of and specific prospects for the issuer, including whether the issuer is in compliance with the terms and covenants of the security. In the event a U.S. corporate debt security is deemed to be other-than-temporarily impaired, we isolate the credit portion of the impairment by comparing the present value of our expectation of cash flows to the amortized cost of the security. We discount the cash flows using the original effective interest rate of the security.

The vast majority of our RMBS have investment grade credit ratings from the major rating agencies and are in a senior position in the capital structure of the deal. Of our total RMBS at December 31, 2012 and 2011, approximately $471 million and $515 million, respectively, relate to residential subprime credit, primarily supporting our guaranteed investment contracts. These are collateralized primarily by pools of individual, direct mortgage loans (a majority of which were originated in 2006 and 2005), not other structured products such as collateralized debt obligations. In addition, of the total residential subprime credit exposure at December 31, 2012 and 2011, approximately $219 million and $277 million, respectively, was insured by Monoline insurers (Monolines) on which we continue to place reliance.

Our commercial mortgage-backed securities (CMBS) portfolio is collateralized by both diversified pools of mortgages that were originated for securitization (conduit CMBS) and pools of large loans backed by high-quality properties (large loan CMBS), a majority of which were originated in 2007 and 2006. The vast majority of the securities in our CMBS portfolio have investment grade credit ratings and the vast majority of the securities are in a senior position in the capital structure.

Our asset-backed securities (ABS) portfolio is collateralized by senior secured loans of high-quality, middle-market companies in a variety of industries, as well as a variety of diversified pools of assets such as student loans and credit cards. The vast majority of our ABS are in a senior position in the capital structure of the deals. In addition, substantially all of the securities that are below investment grade are in an unrealized gain position.

For ABS and RMBS, we estimate the portion of loss attributable to credit using a discounted cash flow model that considers estimates of cash flows generated from the underlying collateral. Estimates of cash flows consider credit risk, interest rate and prepayment assumptions that incorporate management's best estimate of key assumptions of the underlying collateral, including default rates, loss severity and prepayment rates. For CMBS, we estimate the portion of loss attributable to credit by evaluating potential losses on each of the underlying loans in the security. Collateral cash flows are considered in the context of our position in the capital structure of the deals. Assumptions can vary widely depending upon the collateral type, geographic concentrations and vintage.

If there has been an adverse change in cash flows for RMBS, management considers credit enhancements such as monoline insurance (which are features of a specific security). In evaluating the overall credit worthiness of the Monoline, we use an analysis that is similar to the approach we use for corporate bonds, including an evaluation of the sufficiency of the Monoline's cash reserves and capital, ratings activity, whether the Monoline is in default or default appears imminent, and the potential for intervention by an insurance or other regulator.

During 2012, we recorded pre-tax, other-than-temporary impairments of $193 million, of which $141 million was recorded through earnings ($39 million relates to equity securities) and $52 million was recorded in accumulated other comprehensive income (AOCI). At January 1, 2012, cumulative impairments recognized in earnings associated with debt securities still held were $726 million. During 2012, we recognized first-time impairments of $27 million and incremental charges on previously impaired securities of $40 million. These amounts included $219 million related to securities that were subsequently sold.

During 2011, we recorded pre-tax, other-than-temporary impairments of $467 million, of which $387 million was recorded through earnings ($81 million relates to equity securities) and $80 million was recorded in AOCI. At January 1, 2011, cumulative impairments recognized in earnings associated with debt securities still held were $500 million. During 2011, we recognized first-time impairments of $58 million and incremental charges on previously impaired securities of $230 million. These amounts included $62 million related to securities that were subsequently sold.

During 2010, we recorded pre-tax, other-than-temporary impairments of $460 million, of which $253 million was recorded through earnings ($35 million relates to equity securities) and $207 million was recorded in AOCI. At January 1, 2010, cumulative impairments recognized in earnings associated with debt securities still held were $340 million. During 2010, we recognized first-time impairments of $164 million and incremental charges on previously impaired securities of $38 million. These amounts included $41 million related to securities that were subsequently sold.

CONTRACTUAL MATURITIES OF INVESTMENT IN AVAILABLE-FOR-SALE DEBT SECURITIES (EXCLUDING MORTGAGE-BACKED AND ASSET-BACKED SECURITIES)

(In millions)	Amortized cost	Estimated fair value
Due in		
2013	$ 1,937	$ 1,960
2014–2017	7,191	7,204
2018–2022	4,803	5,304
2023 and later	17,901	21,998

We expect actual maturities to differ from contractual maturities because borrowers have the right to call or prepay certain obligations.

Supplemental information about gross realized gains and losses on available-for-sale investment securities follows.

(In millions)	2012	2011	2010
GE			
Gains	$ —	$ —	$ —
Losses, including impairments	(1)	—	—
Net	(1)	—	—
GECC			
Gains	177	205	190
Losses, including impairments	(211)	(402)	(281)
Net	(34)	(197)	(91)
Total	$ (35)	$(197)	$ (91)

Although we generally do not have the intent to sell any specific securities at the end of the period, in the ordinary course of managing our investment securities portfolio, we may sell securities prior to their maturities for a variety of reasons, including diversification, credit quality, yield and liquidity requirements and the funding of claims and obligations to policyholders. In some of our bank subsidiaries, we maintain a certain level of purchases and sales volume principally of non-U.S. government debt securities. In these situations, fair value approximates carrying value for these securities.

Proceeds from investment securities sales and early redemptions by issuers totaled $12,745 million, $15,606 million and $16,238 million in 2012, 2011 and 2010, respectively, principally from the sales of short-term securities in our bank subsidiaries and treasury operations.

We recognized pre-tax gains (losses) on trading securities of $20 million, $22 million and $(7) million in 2012, 2011 and 2010, respectively.

Note 4.
Current Receivables

	Consolidated[a]		GE[b]	
December 31 (In millions)	2012	2011	2012	2011
Power & Water	$ 3,809	$ 4,240	$ 2,532	$ 3,498
Oil & Gas	5,421	4,224	2,637	2,269
Energy Management	1,600	1,484	800	791
Aviation	4,756	4,355	2,493	2,658
Healthcare	4,253	4,306	2,012	1,943
Transportation	485	441	324	347
Home & Business Solutions	1,286	1,330	186	184
Corporate items and eliminations	352	550	344	563
	21,962	20,930	11,328	12,253
Less allowance for losses	(462)	(452)	(456)	(446)
Total	$21,500	$20,478	$10,872	$11,807

(a) Included GE industrial customer receivables factored through a GECC affiliate and reported as financing receivables by GECC. See Note 27.

(b) GE current receivables balances at December 31, 2012 and 2011, before allowance for losses, included $7,881 million and $8,994 million, respectively, from sales of goods and services to customers, and $70 million and $65 million at December 31, 2012 and 2011, respectively, from transactions with associated companies.

GE current receivables of $114 million and $112 million at December 31, 2012 and 2011, respectively, arose from sales, principally of Healthcare and Aviation goods and services, on open account to various agencies of the U.S. government. As a percentage of GE revenues, approximately 4% of GE sales of goods and services were to the U.S. government in 2012, compared with 4% and 5% in 2011 and 2010, respectively.

Note 5.
Inventories

December 31 (In millions)	2012	2011
GE		
Raw materials and work in process	$ 9,295	$ 8,735
Finished goods	6,020	4,971
Unbilled shipments	378	485
	15,693	14,191
Less revaluation to LIFO	(398)	(450)
	15,295	13,741
GECC		
Finished goods	79	51
Total	$15,374	$13,792

Note 6.

GECC Financing Receivables and Allowance for Losses on Financing Receivables

December 31 (In millions)	2012	2011
Loans, net of deferred income[(a)]	**$241,465**	$256,895
Investment in financing leases, net of deferred income	**32,471**	38,142
	273,936	295,037
Less allowance for losses	**(4,985)**	(6,190)
Financing receivables—net[(b)]	**$268,951**	$288,847

(a) Deferred income was $2,182 million and $2,329 million at December 31, 2012 and 2011, respectively.

(b) Financing receivables at December 31, 2012 and 2011 included $750 million and $1,062 million, respectively, relating to loans that had been acquired in a transfer but have been subject to credit deterioration since origination per ASC 310, *Receivables*.

GECC financing receivables include both loans and financing leases. Loans represent transactions in a variety of forms, including revolving charge and credit, mortgages, installment loans, intermediate-term loans and revolving loans secured by business assets. The portfolio includes loans carried at the principal amount on which finance charges are billed periodically, and loans carried at gross book value, which includes finance charges.

Investment in financing leases consists of direct financing and leveraged leases of aircraft, railroad rolling stock, autos, other transportation equipment, data processing equipment, medical equipment, commercial real estate and other manufacturing, power generation, and commercial equipment and facilities.

For federal income tax purposes, the leveraged leases and the majority of the direct financing leases are leases in which GECC depreciates the leased assets and is taxed upon the accrual of rental income. Certain direct financing leases are loans for federal income tax purposes. For these transactions, GECC is taxed only on the portion of each payment that constitutes interest, unless the interest is tax-exempt (e.g., certain obligations of state governments).

Investment in direct financing and leveraged leases represents net unpaid rentals and estimated unguaranteed residual values of leased equipment, less related deferred income. GECC has no general obligation for principal and interest on notes and other instruments representing third-party participation related to leveraged leases; such notes and other instruments have not been included in liabilities but have been offset against the related rentals receivable. The GECC share of rentals receivable on leveraged leases is subordinate to the share of other participants who also have security interests in the leased equipment. For federal income tax purposes, GECC is entitled to deduct the interest expense accruing on non-recourse financing related to leveraged leases.

NET INVESTMENT IN FINANCING LEASES

	Total financing leases		Direct financing leases[(a)]		Leveraged leases[(b)]	
December 31 (In millions)	2012	2011	2012	2011	2012	2011
Total minimum lease payments receivable	**$36,451**	$44,157	**$29,416**	$33,667	**$ 7,035**	$10,490
Less principal and interest on third-party non-recourse debt	**(4,662)**	(6,812)	**—**	—	**(4,662)**	(6,812)
Net rentals receivables	**31,789**	37,345	**29,416**	33,667	**2,373**	3,678
Estimated unguaranteed residual value of leased assets	**6,346**	7,592	**4,272**	5,140	**2,074**	2,452
Less deferred income	**(5,664)**	(6,795)	**(4,453)**	(5,219)	**(1,211)**	(1,576)
Investment in financing leases, net of deferred income	**32,471**	38,142	**29,235**	33,588	**3,236**	4,554
Less amounts to arrive at net investment						
Allowance for losses	**(198)**	(294)	**(193)**	(281)	**(5)**	(13)
Deferred taxes	**(4,506)**	(6,718)	**(2,245)**	(2,938)	**(2,261)**	(3,780)
Net investment in financing leases	**$27,767**	$31,130	**$26,797**	$30,369	**$ 970**	$ 761

(a) Included $330 million and $413 million of initial direct costs on direct financing leases at December 31, 2012 and 2011, respectively.

(b) Included pre-tax income of $81 million and $116 million and income tax of $32 million and $45 million during 2012 and 2011, respectively. Net investment credits recognized on leveraged leases during 2012 and 2011 were insignificant.

CONTRACTUAL MATURITIES

(In millions)	Total loans	Net rentals receivable
Due in		
2013	$ 56,668	$ 8,700
2014	22,076	6,633
2015	19,889	5,235
2016	18,214	3,751
2017	17,114	2,234
2018 and later	48,593	5,236
	182,554	31,789
Consumer revolving loans	58,911	—
Total	$241,465	$31,789

We expect actual maturities to differ from contractual maturities.

The following tables provide additional information about our financing receivables and related activity in the allowance for losses for our Commercial, Real Estate and Consumer portfolios.

FINANCING RECEIVABLES—NET

December 31 (In millions)	2012	2011
COMMERCIAL		
CLL		
Americas	**$ 72,517**	$ 80,505
Europe	**37,035**	36,899
Asia	**11,401**	11,635
Other	**605**	436
Total CLL	**121,558**	129,475
Energy Financial Services	**4,851**	5,912
GE Capital Aviation Services (GECAS)	**10,915**	11,901
Other	**486**	1,282
Total Commercial financing receivables	**137,810**	148,570
REAL ESTATE		
Debt	**19,746**	24,501
Business Properties[a]	**1,200**	8,248
Total Real Estate financing receivables	**20,946**	32,749
CONSUMER		
Non-U.S. residential mortgages	**33,451**	35,550
Non-U.S. installment and revolving credit	**18,546**	18,544
U.S. installment and revolving credit	**50,853**	46,689
Non-U.S. auto	**4,260**	5,691
Other	**8,070**	7,244
Total Consumer financing receivables	**115,180**	113,718
Total financing receivables	**273,936**	295,037
Less allowance for losses	**(4,985)**	(6,190)
Total financing receivables—net	**$268,951**	$288,847

(a) In 2012, we completed the sale of a portion of our Business Properties portfolio.

ALLOWANCE FOR LOSSES ON FINANCING RECEIVABLES

(In millions)	Balance at January 1, 2012	Provision charged to operations	Other[(a)]	Gross write-offs[(b)]	Recoveries[(b)]	Balance at December 31, 2012
COMMERCIAL						
CLL						
Americas	$ 889	$ 109	$(51)	$ (568)	$ 111	$ 490
Europe	400	374	(3)	(390)	64	445
Asia	157	37	(3)	(134)	23	80
Other	4	13	(1)	(10)	—	6
Total CLL	1,450	533	(58)	(1,102)	198	1,021
Energy Financial Services	26	4	—	(24)	3	9
GECAS	17	4	—	(13)	—	8
Other	37	1	(20)	(17)	2	3
Total Commercial	1,530	542	(78)	(1,156)	203	1,041
REAL ESTATE						
Debt	949	29	(6)	(703)	10	279
Business Properties[(c)]	140	43	(38)	(107)	3	41
Total Real Estate	1,089	72	(44)	(810)	13	320
CONSUMER						
Non-U.S. residential mortgages	546	111	8	(261)	76	480
Non-U.S. installment and revolving credit	717	350	26	(1,046)	576	623
U.S. installment and revolving credit	2,008	2,666	(24)	(2,906)	538	2,282
Non-U.S. auto	101	18	(4)	(146)	98	67
Other	199	132	18	(257)	80	172
Total Consumer	3,571	3,277	24	(4,616)	1,368	3,624
Total	$6,190	$3,891	$(98)	$(6,582)	$1,584	$4,985

(a) Other primarily included transfers to held-for-sale and the effects of currency exchange.

(b) Net write-offs (gross write-offs less recoveries) in certain portfolios may exceed the beginning allowance for losses as our revolving credit portfolios turn over more than once per year or, in all portfolios, can reflect losses that are incurred subsequent to the beginning of the fiscal year due to information becoming available during the current year, which may identify further deterioration on existing financing receivables.

(c) In 2012, we completed the sale of a portion of our Business Properties portfolio.

(In millions)	Balance at January 1, 2011	Provision charged to operations[(a)]	Other[(b)]	Gross write-offs[(c)]	Recoveries[(c)]	Balance at December 31, 2011
COMMERCIAL						
CLL						
Americas	$1,288	$ 281	$ (96)	$ (700)	$ 116	$ 889
Europe	429	195	(5)	(286)	67	400
Asia	222	105	13	(214)	31	157
Other	6	3	(3)	(2)	—	4
Total CLL	1,945	584	(91)	(1,202)	214	1,450
Energy Financial Services	22	—	(1)	(4)	9	26
GECAS	20	—	—	(3)	—	17
Other	58	23	—	(47)	3	37
Total Commercial	2,045	607	(92)	(1,256)	226	1,530
REAL ESTATE						
Debt	1,292	242	2	(603)	16	949
Business Properties	196	82	—	(144)	6	140
Total Real Estate	1,488	324	2	(747)	22	1,089
CONSUMER						
Non-U.S. residential mortgages	689	117	(13)	(296)	49	546
Non-U.S. installment and revolving credit	937	490	(30)	(1,257)	577	717
U.S. installment and revolving credit	2,333	2,241	1	(3,095)	528	2,008
Non-U.S. auto	168	30	(4)	(216)	123	101
Other	259	142	(20)	(272)	90	199
Total Consumer	4,386	3,020	(66)	(5,136)	1,367	3,571
Total	$7,919	$3,951	$(156)	$(7,139)	$1,615	$6,190

(a) Included a provision of $77 million at Consumer related to the July 1, 2011 adoption of ASU 2011-02.

(b) Other primarily included transfers to held-for-sale and the effects of currency exchange.

(c) Net write-offs (gross write-offs less recoveries) in certain portfolios may exceed the beginning allowance for losses as our revolving credit portfolios turn over more than once per year or, in all portfolios, can reflect losses that are incurred subsequent to the beginning of the fiscal year due to information becoming available during the current year, which may identify further deterioration on existing financing receivables.

(In millions)	Balance at January 1, 2010 (a)	Provision charged to operations	Other (b)	Gross write-offs (c)	Recoveries (c)	Balance at December 31, 2010
COMMERCIAL						
CLL						
Americas	$1,246	$1,059	$ (11)	$(1,136)	$ 130	$1,288
Europe	575	269	(37)	(440)	62	429
Asia	234	153	(6)	(181)	22	222
Other	10	(2)	(1)	(1)	—	6
Total CLL	2,065	1,479	(55)	(1,758)	214	1,945
Energy Financial Services	28	65	—	(72)	1	22
GECAS	104	12	—	(96)	—	20
Other	34	33	—	(9)	—	58
Total Commercial	2,231	1,589	(55)	(1,935)	215	2,045
REAL ESTATE						
Debt	1,355	764	10	(838)	1	1,292
Business Properties	181	146	(8)	(126)	3	196
Total Real Estate	1,536	910	2	(964)	4	1,488
CONSUMER						
Non-U.S. residential mortgages	825	165	(38)	(338)	75	689
Non-U.S. installment and revolving credit	1,106	1,047	(68)	(1,733)	585	937
U.S. installment and revolving credit	3,153	3,018	(6)	(4,300)	468	2,333
Non-U.S. auto	292	91	(61)	(313)	159	168
Other	292	265	5	(394)	91	259
Total Consumer	5,668	4,586	(168)	(7,078)	1,378	4,386
Total	$9,435	$7,085	$(221)	$(9,977)	$1,597	$7,919

(a) Reflects the effects of our adoption of ASU 2009-16 & 17 on January 1, 2010.

(b) Other primarily included the effects of currency exchange.

(c) Net write-offs (gross write-offs less recoveries) in certain portfolios may exceed the beginning allowance for losses as our revolving credit portfolios turn over more than once per year or, in all portfolios, can reflect losses that are incurred subsequent to the beginning of the fiscal year due to information becoming available during the current year, which may identify further deterioration on existing financing receivables.

See Note 23 for supplemental information about the credit quality of financing receivables and allowance for losses on financing receivables.

Note 7.

Property, Plant and Equipment

December 31 (Dollars in millions)	Depreciable lives—new (in years)	2012	2011
ORIGINAL COST			
GE			
Land and improvements	8[a]	**$ 612**	$ 611
Buildings, structures and related equipment	8–40	**8,361**	7,823
Machinery and equipment	4–20	**24,090**	22,071
Leasehold costs and manufacturing plant under construction	1–10	**2,815**	2,538
		35,878	33,043
GECC[b]			
Land and improvements, buildings, structures and related equipment	1–36[a]	**2,624**	3,110
Equipment leased to others			
Aircraft	19–21	**49,954**	46,240
Vehicles	1–28	**17,574**	15,278
Railroad rolling stock	4–50	**4,210**	4,324
Construction and manufacturing	1–30	**3,055**	2,644
All other	3–27	**3,427**	3,438
		80,844	75,034
ELIMINATIONS		**41**	40
Total		**$116,763**	$108,117
NET CARRYING VALUE			
GE			
Land and improvements		**$ 582**	$ 584
Buildings, structures and related equipment		**4,003**	3,827
Machinery and equipment		**9,061**	7,648
Leasehold costs and manufacturing plant under construction		**2,387**	2,224
		16,033	14,283
GECC[b]			
Land and improvements, buildings, structures and related equipment		**1,074**	1,499
Equipment leased to others			
Aircraft[c]		**36,231**	34,271
Vehicles		**9,263**	8,772
Railroad rolling stock		**2,746**	2,853
Construction and manufacturing		**2,069**	1,670
All other		**2,290**	2,354
		53,673	51,419
ELIMINATIONS		**37**	37
Total		**$ 69,743**	$ 65,739

(a) Depreciable lives exclude land.

(b) Included $1,467 million and $1,570 million of original cost of assets leased to GE with accumulated amortization of $452 million and $445 million at December 31, 2012 and 2011, respectively.

(c) The GECAS business of GE Capital recognized impairment losses of $242 million in 2012 and $301 million in 2011 recorded in the caption "Other costs and expenses" in the Statement of Earnings to reflect adjustments to fair value based on an evaluation of average current market values (obtained from third parties) of similar type and age aircraft, which are adjusted for the attributes of the specific aircraft under lease.

Consolidated depreciation and amortization related to property, plant and equipment was $9,346 million, $9,185 million and $9,786 million in 2012, 2011 and 2010, respectively.

Amortization of GECC equipment leased to others was $6,243 million, $6,253 million and $6,786 million in 2012, 2011 and 2010, respectively. Noncancellable future rentals due from customers for equipment on operating leases at December 31, 2012, are as follows:

(In millions)	
Due in	
2013	$ 7,507
2014	6,168
2015	4,946
2016	3,863
2017	3,000
2018 and later	8,286
Total	$33,770

Note 8.

Goodwill and Other Intangible Assets

December 31 (In millions)	2012	2011
GOODWILL		
GE	**$46,143**	$45,395
GECC	**27,304**	27,230
Total	**$73,447**	$72,625

December 31 (In millions)	2012	2011
OTHER INTANGIBLE ASSETS		
GE		
Intangible assets subject to amortization	**$10,541**	$10,317
Indefinite-lived intangible assets[a]	**159**	205
	10,700	10,522
GECC		
Intangible assets subject to amortization	**1,294**	1,546
ELIMINATIONS	**(7)**	—
Total	**$11,987**	$12,068

(a) Indefinite-lived intangible assets principally comprised in-process research and development, trademarks and tradenames.

Changes in goodwill balances follow.

	2012				2011			
(In millions)	Balance at January 1	Acquisitions	Dispositions, currency exchange and other	Balance at December 31	Balance at January 1	Acquisitions	Dispositions, currency exchange and other	Balance at December 31
Power & Water	**$ 8,769**	**$ —**	**$ 52**	**$ 8,821**	$ 8,632	$ 227	$ (90)	$ 8,769
Oil & Gas	**8,233**	**113**	**19**	**8,365**	3,569	4,791	(127)	8,233
Energy Management	**4,621**	**—**	**(11)**	**4,610**	1,136	3,928	(443)	4,621
Aviation	**5,996**	**55**	**(76)**	**5,975**	6,073	—	(77)	5,996
Healthcare	**16,631**	**221**	**(90)**	**16,762**	16,338	305	(12)	16,631
Transportation	**551**	**445**	**3**	**999**	554	—	(3)	551
Home & Business Solutions	**594**	**11**	**6**	**611**	578	24	(8)	594
GE Capital	**27,230**	**—**	**74**	**27,304**	27,508	6	(284)	27,230
Total	**$72,625**	**$845**	**$(23)**	**$73,447**	$64,388	$9,281	$(1,044)	$72,625

Upon closing an acquisition, we estimate the fair values of assets and liabilities acquired and consolidate the acquisition as quickly as possible. Given the time it takes to obtain pertinent information to finalize the acquired company's balance sheet, then to adjust the acquired company's accounting policies, procedures, and books and records to our standards, it is often several quarters before we are able to finalize those initial fair value estimates. Accordingly, it is not uncommon for our initial estimates to be subsequently revised.

Goodwill balances increased $822 million in 2012, primarily as a result of the weaker U.S. dollar ($356 million) and acquisitions of Industrea Limited ($282 million) and Railcar Management, Inc. ($136 million) at Transportation.

On March 27, 2012, we contributed a portion of our civil avionics systems business to a newly formed joint venture in exchange for 50% of this entity. This resulted in deconsolidation of this business and the recording of the interest in the new avionics joint venture at fair value. As a result, we recognized a pre-tax gain of $274 million ($152 million after tax) in the first quarter of 2012.

Goodwill balances increased $8,237 million in 2011, primarily as a result of the acquisitions of Converteam ($3,411 million) and Lineage Power Holdings, Inc. ($256 million) at Energy Management and Dresser, Inc. ($1,932 million), the Well Support division of John Wood Group PLC ($2,036 million) and Wellstream PLC ($810 million) at Oil & Gas, partially offset by the stronger U.S. dollar ($650 million).

On September 2, 2011, we purchased a 90% interest in Converteam for $3,586 million. In connection with the transaction, we entered into an arrangement to purchase the remaining 10% at the two-year anniversary of the acquisition date for 343 million euros (approximately $470 million). This amount was recorded as a liability at the date of acquisition.

We test goodwill for impairment annually and more frequently if circumstances warrant. We determine fair values for each of the reporting units using an income approach. When available and appropriate, we use comparative market multiples to corroborate discounted cash flow results. For purposes of the income approach, fair value is determined based on the present value of estimated future cash flows, discounted at an appropriate risk-adjusted rate. We use our internal forecasts to estimate future cash flows and include an estimate of long-term future growth rates based on our most recent views of the long-term outlook for each business. Actual results may differ from those assumed in our forecasts. We derive our discount rates using a capital asset pricing model and analyzing published rates for industries relevant to our reporting units to estimate the cost of equity financing. We use discount rates that are commensurate with the risks and uncertainty inherent in the respective businesses and in our internally developed forecasts. Discount rates used in our reporting unit valuations ranged from 8.0% to 13.0%. Valuations using the market approach reflect prices and other relevant observable information generated by market transactions involving comparable businesses.

Compared to the market approach, the income approach more closely aligns each reporting unit valuation to our business profile, including geographic markets served and product offerings. Required rates of return, along with uncertainty inherent in the forecasts of future cash flows, are reflected in the selection of the discount rate. Equally important, under this approach, reasonably likely scenarios and associated sensitivities can be developed for alternative future states that may not be reflected in an observable market price. A market approach allows for comparison to actual market transactions and multiples. It can be somewhat more limited in its application because the population

of potential comparables is often limited to publicly traded companies where the characteristics of the comparative business and ours can be significantly different, market data is usually not available for divisions within larger conglomerates or non-public subsidiaries that could otherwise qualify as comparable, and the specific circumstances surrounding a market transaction (e.g., synergies between the parties, terms and conditions of the transaction, etc.) may be different or irrelevant with respect to our business. It can also be difficult, under certain market conditions, to identify orderly transactions between market participants in similar businesses. We assess the valuation methodology based upon the relevance and availability of the data at the time we perform the valuation and weight the methodologies appropriately.

We performed our annual impairment test of goodwill for all of our reporting units in the third quarter using data as of July 1, 2012. The impairment test consists of two steps: in step one, the carrying value (including goodwill) of the reporting unit is compared with its fair value, as if it were being acquired in a business combination; in step two, which is applied when the carrying value (including goodwill) of the reporting unit is more than its fair value, the amount of goodwill impairment, if any, is derived by deducting the fair value of the reporting unit's assets and liabilities from the fair value of its equity (net assets) as determined in step one to derive the implied fair value of goodwill, and then comparing that implied amount with the carrying amount of goodwill. In performing the valuations, we used cash flows that reflected management's forecasts and discount rates that included risk adjustments consistent with the current market conditions. Based on the results of our step one testing, the fair values of each of the GE industrial reporting units and the CLL, Consumer, Energy Financial Services and GECAS reporting units exceeded their carrying values; therefore, the second step of the impairment test was not required to be performed and no goodwill impairment was recognized.

Our Real Estate reporting unit had a goodwill balance of $926 million at December 31, 2012. As of July 1, 2012, the carrying amount exceeded the estimated fair value of our Real Estate reporting unit by approximately $1.8 billion. The estimated fair value of the Real Estate reporting unit is based on a number of assumptions about future business performance and investment, including loss estimates for the existing finance receivable and investment portfolio, new debt origination volume and margins, and stabilization of the real estate market allowing for sales of real estate investments at normalized margins. Our assumed discount rate was 11% and was derived by applying a capital asset pricing model and corroborated using equity analyst research reports and implied cost of equity based on forecasted price to earnings per share multiples for similar companies. Given the volatility and uncertainty in the current commercial real estate environment, there is uncertainty about a number of assumptions upon which the estimated fair value is based. Different loss estimates for the existing portfolio, changes in the new debt origination volume and margin assumptions, changes in the expected pace of the commercial real estate market recovery, or changes in the equity return expectation of market participants may result in changes in the estimated fair value of the Real Estate reporting unit.

Based on the results of the step one testing, we performed the second step of the impairment test described above as of July 1, 2012. Based on the results of the second step analysis for the Real Estate reporting unit, the estimated implied fair value of goodwill exceeded the carrying value of goodwill by approximately $1.7 billion. Accordingly, no goodwill impairment was required. In the second step, unrealized losses are reflected in the fair values of an entity's assets and have the effect of reducing or eliminating the potential goodwill impairment identified in step one. The results of the second step analysis were attributable to several factors. The primary drivers were the excess of the carrying value over the estimated fair value of our Real Estate Equity Investments, which approximated $2.6 billion at that time, and the fair value premium on the Real Estate reporting unit allocated debt. The results of the second step analysis are highly sensitive to these measurements, as well as the key assumptions used in determining the estimated fair value of the Real Estate reporting unit.

Estimating the fair value of reporting units requires the use of estimates and significant judgments that are based on a number of factors including actual operating results. If current conditions persist longer or deteriorate further than expected, it is reasonably possible that the judgments and estimates described above could change in future periods.

INTANGIBLE ASSETS SUBJECT TO AMORTIZATION

December 31 (In millions)	Gross carrying amount	Accumulated amortization	Net
GE			
2012			
Customer-related	**$ 5,751**	**$(1,353)**	**$ 4,398**
Patents, licenses and trademarks	**5,981**	**(2,435)**	**3,546**
Capitalized software	**5,411**	**(3,010)**	**2,401**
All other	**360**	**(164)**	**196**
Total	**$17,503**	**$(6,962)**	**$10,541**
2011			
Customer-related	$ 5,638	$(1,117)	$ 4,521
Patents, licenses and trademarks	5,797	(2,104)	3,693
Capitalized software	4,743	(2,676)	2,067
All other	176	(140)	36
Total	$16,354	$(6,037)	$10,317
GECC			
2012			
Customer-related	**$ 1,227**	**$ (808)**	**$ 419**
Patents, licenses and trademarks	**191**	**(160)**	**31**
Capitalized software	**2,126**	**(1,681)**	**445**
Lease valuations	**1,163**	**(792)**	**371**
Present value of future profits[a]	**530**	**(530)**	**—**
All other	**283**	**(255)**	**28**
Total	**$ 5,520**	**$(4,226)**	**$ 1,294**
2011			
Customer-related	$ 1,186	$ (697)	$ 489
Patents, licenses and trademarks	250	(208)	42
Capitalized software	2,048	(1,597)	451
Lease valuations	1,470	(944)	526
Present value of future profits[a]	491	(491)	—
All other	327	(289)	38
Total	$ 5,772	$(4,226)	$ 1,546

(a) Balances at December 31, 2012 and 2011 reflect adjustments of $353 million and $391 million, respectively, to the present value of future profits in our run-off insurance operations to reflect the effects that would have been recognized had the related unrealized investment securities holding gains and losses actually been realized in accordance with ASC 320-10-S99-2.

During 2012, we recorded additions to intangible assets subject to amortization of $1,302 million, primarily from the capitalization of new software across several business platforms as well as from the acquisitions of Industrea Limited and Railcar Management, Inc. at Transportation and the acquisition of U-Systems, Inc. at Healthcare. The components of finite-lived intangible assets acquired during 2012 and their respective weighted-average amortizable period are: $83 million—Customer-related (9.7 years); $135 million—Patents, licenses and trademarks (12.3 years); $896 million—Capitalized software (5.9 years); and $188 million—All other (7.6 years).

Consolidated amortization related to intangible assets was $1,615 million, $1,748 million and $1,757 million for 2012, 2011 and 2010, respectively. We estimate annual pre-tax amortization for intangible assets over the next five calendar years to be as follows: 2013—$1,528 million; 2014—$1,333 million; 2015—$1,205 million; 2016—$1,075 million; and 2017—$928 million.

Note 9.
All Other Assets

December 31 (In millions)	2012	2011
GE		
Investments		
Associated companies[a]	**$ 22,169**	$ 20,463
Other	**445**	607
	22,614	21,070
Contract costs and estimated earnings[b]	**9,443**	9,008
Long-term receivables, including notes[c]	**714**	1,316
Derivative instruments	**383**	370
Other	**4,782**	4,911
	37,936	36,675
GECC		
Investments		
Real estate[d][e]	**25,154**	28,255
Associated companies	**19,119**	23,589
Assets held for sale[f]	**4,205**	4,525
Cost method[e]	**1,665**	1,882
Other	**1,446**	1,722
	51,589	59,973
Derivative instruments	**3,557**	9,671
Advances to suppliers	**1,813**	1,560
Deferred borrowing costs[g]	**940**	1,327
Deferred acquisition costs[h]	**46**	55
Other	**4,272**	3,026
	62,217	75,612
ELIMINATIONS	**(77)**	(586)
Total	**$100,076**	$111,701

(a) Included our investment in NBCU LLC of $18,887 million and $17,955 million at December 31, 2012 and 2011, respectively. At December 31, 2012 and 2011, we also had $4,937 million and $4,699 million, respectively, of deferred tax liabilities related to this investment. See Note 14.

(b) Contract costs and estimated earnings reflect revenues earned in excess of billings on our long-term contracts to construct technically complex equipment (such as power generation, aircraft engines and aeroderivative units) and long-term product maintenance or extended warranty arrangements. These amounts are presented net of related billings in excess of revenues of $1,498 million and $1,305 million at December 31, 2012 and 2011, respectively.

(c) Included loans to GECC of $3 million and $388 million at December 31, 2012 and 2011, respectively.

(d) GECC investments in real estate consisted principally of two categories: real estate held for investment and equity method investments. Both categories contained a wide range of properties including the following at December 31, 2012: office buildings (48%), apartment buildings (14%), retail facilities (9%), franchise properties (9%), industrial properties (8%) and other (12%). At December 31, 2012, investments were located in the Americas (45%), Europe (28%) and Asia (27%).

(e) The fair value of and unrealized loss on cost method investments in a continuous loss position for less than 12 months at December 31, 2012, were $142 million and $37 million, respectively. The fair value of and unrealized loss on cost method investments in a continuous loss position for 12 months or more at December 31, 2012, were $2 million and an insignificant amount, respectively. The fair value of and unrealized loss on cost method investments in a continuous loss position for less than 12 months at December 31, 2011, were $425 million and $61 million, respectively. The fair value of and unrealized loss on cost method investments in a continuous loss position for 12 months or more at December 31, 2011, were $65 million and $3 million, respectively.

(f) Assets were classified as held for sale on the date a decision was made to dispose of them through sale or other means. At December 31, 2012 and 2011, such assets consisted primarily of loans, aircraft, equipment and real estate properties, and were accounted for at the lower of carrying amount or estimated fair value less costs to sell. These amounts are net of valuation allowances of $200 million and $122 million at December 31, 2012 and 2011, respectively.

(g) Included $329 million at December 31, 2011, of unamortized fees related to our participation in the Temporary Liquidity Guarantee Program (TLGP). At December 31, 2012, our debt under TLGP was fully repaid.

(h) Balances at December 31, 2012 and 2011 reflect adjustments of $764 million and $810 million, respectively, to deferred acquisition costs in our run-off insurance operations to reflect the effects that would have been recognized had the related unrealized investment securities holding gains and losses actually been realized in accordance with ASC 320-10-S99-2.

Note 10.

Borrowings and Bank Deposits

SHORT-TERM BORROWINGS

December 31 (Dollars in millions)	2012 Amount	2012 Average rate[a]	2011 Amount	2011 Average rate[a]
GE				
Commercial paper	$ 352	0.28%	$ 1,801	0.13%
Payable to banks	23	3.02	88	1.81
Current portion of long-term borrowings	5,068	5.11	41	4.89
Other	598		254	
Total GE short-term borrowings	6,041		2,184	
GECC				
Commercial paper				
U.S.	33,686	0.22	33,591	0.23
Non-U.S.	9,370	0.92	10,569	1.67
Current portion of long-term borrowings[b][c][d][e]	44,264	2.85	82,650	2.72
GE Interest Plus notes[f]	8,189	1.20	8,474	1.32
Other[d]	431		1,049	
Total GECC short-term borrowings	95,940		136,333	
ELIMINATIONS	(589)		(906)	
Total short-term borrowings	$101,392		$137,611	

LONG-TERM BORROWINGS

December 31 (Dollars in millions)	Maturities	2012 Amount	2012 Average rate[a]	2011 Amount	2011 Average rate[a]
GE					
Senior notes	2015–2042	$ 10,963	3.63%	$ 8,976	5.21%
Payable to banks, principally U.S.	2014–2023	13	1.79	18	2.89
Other		452		411	
Total GE long-term borrowings		11,428		9,405	
GECC					
Senior unsecured notes[c]	2014–2055	199,646	2.95	210,154	3.49
Subordinated notes[e]	2014–2037	4,965	2.92	4,862	3.42
Subordinated debentures[g]	2066–2067	7,286	5.78	7,215	6.66
Other[d]		12,879		12,160	
Total GECC long-term borrowings		224,776		234,391	
ELIMINATIONS		(120)		(337)	
Total long-term borrowings		$236,084		$243,459	
NON-RECOURSE BORROWINGS OF CONSOLIDATED SECURITIZATION ENTITIES[h]	2013–2019	$ 30,123	1.12%	$ 29,258	1.40%
BANK DEPOSITS[i]		$ 46,461		$ 43,115	
TOTAL BORROWINGS AND BANK DEPOSITS		$414,060		$453,443	

(a) Based on year-end balances and year-end local currency effective interest rates, including the effects from hedging.

(b) GECC had issued and outstanding $35,040 million of senior unsecured debt that was guaranteed by the Federal Deposit Insurance Corporation (FDIC) under the Temporary Liquidity Guarantee Program at December 31, 2011. No such debt was outstanding at December 31, 2012.

(c) Included in total long-term borrowings were $604 million and $1,845 million of obligations to holders of GICs at December 31, 2012 and 2011, respectively. These obligations included conditions under which certain GIC holders could require immediate repayment of their investment should the long-term credit ratings of GECC fall below AA-/Aa3. Following the April 3, 2012 Moody's downgrade of GECC's long-term credit rating to A1, substantially all of these GICs became redeemable by their holders. In 2012, holders of $386 million in principal amount of GICs redeemed their holdings and GECC made related cash payments. The remaining outstanding GICs will continue to be subject to their scheduled maturities and individual terms, which may include provisions permitting redemption upon a downgrade of one or more of GECC's ratings, among other things.

(d) Included $9,757 million and $8,538 million of funding secured by real estate, aircraft and other collateral at December 31, 2012 and 2011, respectively, of which $3,294 million and $2,983 million is non-recourse to GECC at December 31, 2012 and 2011, respectively.

(e) Included $300 million and $417 million of subordinated notes guaranteed by GE at December 31, 2012 and 2011, respectively, of which $117 million was included in current portion of long-term borrowings at December 31, 2011.

(f) Entirely variable denomination floating-rate demand notes.

(g) Subordinated debentures receive rating agency equity credit and were hedged at issuance to the U.S. dollar equivalent of $7,725 million.

(h) Included at December 31, 2012 and 2011 were $9,095 million and $10,714 million of current portion of long-term borrowings, respectively, and $21,028 million and $18,544 million of long-term borrowings, respectively. See Note 18.

(i) Included $16,157 million and $16,281 million of deposits in non-U.S. banks at December 31, 2012 and 2011, respectively, and $17,291 million and $17,201 million of certificates of deposits with maturities greater than one year at December 31, 2012 and 2011, respectively.

On October 9, 2012, GE issued $7,000 million of notes comprising $2,000 million of 0.850% notes due 2015, $3,000 million of 2.700% notes due 2022 and $2,000 million of 4.125% notes due 2042. On February 1, 2013, we repaid $5,000 million of 5.0% GE senior unsecured notes.

Additional information about borrowings and associated swaps can be found in Note 22.

LIQUIDITY is affected by debt maturities and our ability to repay or refinance such debt. Long-term debt maturities over the next five years follow.

(In millions)	2013	2014	2015	2016	2017
GE	$ 5,068	$ 80	$ 2,055	$ 41	$ 4,015
GECC	44,264[(a)]	38,783	36,252	23,047	24,775

(a) Fixed and floating rate notes of $914 million contain put options with exercise dates in 2013, and which have final maturity beyond 2017.

Committed credit lines totaling $48.2 billion had been extended to us by 51 banks at year-end 2012. GECC can borrow up to $48.2 billion under all of these credit lines. GE can borrow up to $12.0 billion under certain of these credit lines. The GECC lines include $30.3 billion of revolving credit agreements under which we can borrow funds for periods exceeding one year. Additionally, $17.9 billion are 364-day lines that contain a term-out feature that allows GE or GECC to extend the borrowings for one or two years from the date of expiration of the lending agreement.

Note 11.

Investment Contracts, Insurance Liabilities and Insurance Annuity Benefits

Investment contracts, insurance liabilities and insurance annuity benefits comprise mainly obligations to annuitants and policyholders in our run-off insurance operations and holders of guaranteed investment contracts.

December 31 (In millions)	2012	2011
Investment contracts	**$ 3,321**	$ 3,493
Guaranteed investment contracts	**1,644**	4,226
Total investment contracts	**4,965**	7,719
Life insurance benefits[(a)]	**20,427**	19,257
Other[(b)]	**3,304**	3,222
	28,696	30,198
ELIMINATIONS	**(428)**	(424)
Total	**$28,268**	$29,774

(a) Life insurance benefits are accounted for mainly by a net-level-premium method using estimated yields generally ranging from 3.0% to 8.5% in both 2012 and 2011.

(b) Substantially all unpaid claims and claims adjustment expenses and unearned premiums.

When insurance affiliates cede insurance risk to third parties, such as reinsurers, they are not relieved of their primary obligation to policyholders. When losses on ceded risks give rise to claims for recovery, we establish allowances for probable losses on such receivables from reinsurers as required. Reinsurance recoverables are included in the caption "Other GECC receivables" on our Statement of Financial Position, and amounted to $1,542 million and $1,411 million at December 31, 2012 and 2011, respectively.

We recognize reinsurance recoveries as a reduction of the Statement of Earnings caption "Investment contracts, insurance losses and insurance annuity benefits." Reinsurance recoveries were $234 million, $224 million and $174 million for the years ended December 31, 2012, 2011 and 2010, respectively.

Note 12.

Postretirement Benefit Plans

Pension Benefits

We sponsor a number of pension plans. Principal pension plans, together with affiliate and certain other pension plans (other pension plans) detailed in this note, represent about 99% of our total pension assets. We use a December 31 measurement date for our plans.

PRINCIPAL PENSION PLANS are the GE Pension Plan and the GE Supplementary Pension Plan.

The GE Pension Plan provides benefits to certain U.S. employees based on the greater of a formula recognizing career earnings or a formula recognizing length of service and final average earnings. Certain benefit provisions are subject to collective bargaining. Salaried employees who commence service on or after January 1, 2011 and any employee who commences service on or after January 1, 2012 will not be eligible to participate in the GE Pension Plan, but will participate in a defined contribution retirement program.

The GE Supplementary Pension Plan is an unfunded plan providing supplementary retirement benefits primarily to higher-level, longer-service U.S. employees.

OTHER PENSION PLANS in 2012 included 40 U.S. and non-U.S. pension plans with pension assets or obligations greater than $50 million. These defined benefit plans generally provide benefits to employees based on formulas recognizing length of service and earnings.

PENSION PLAN PARTICIPANTS

December 31, 2012	Total	Principal pension plans	Other pension plans
Active employees	**136,000**	**101,000**	**35,000**
Vested former employees	**236,000**	**192,000**	**44,000**
Retirees and beneficiaries	**257,000**	**226,000**	**31,000**
Total	**629,000**	**519,000**	**110,000**

COST OF PENSION PLANS

	Total			Principal pension plans			Other pension plans		
(In millions)	**2012**	2011	2010	**2012**	2011	2010	**2012**	2011	2010
Service cost for benefits earned	**$ 1,779**	$ 1,498	$ 1,426	**$ 1,387**	$ 1,195	$ 1,149	**$ 392**	$ 303	$ 277
Prior service cost amortization	**287**	207	252	**279**	194	238	**8**	13	14
Expected return on plan assets	**(4,394)**	(4,543)	(4,857)	**(3,768)**	(3,940)	(4,344)	**(626)**	(603)	(513)
Interest cost on benefit obligations	**2,993**	3,176	3,179	**2,479**	2,662	2,693	**514**	514	486
Net actuarial loss amortization	**3,701**	2,486	1,546	**3,421**	2,335	1,336	**280**	151	210
Pension plans cost	**$ 4,366**	$ 2,824	$ 1,546	**$ 3,798**	$ 2,446	$ 1,072	**$ 568**	$ 378	$ 474

ACTUARIAL ASSUMPTIONS are described below. The actuarial assumptions at December 31 are used to measure the year-end benefit obligations and the pension costs for the subsequent year.

	Principal pension plans				Other pension plans (weighted average)			
December 31	**2012**	2011	2010	2009	**2012**	2011	2010	2009
Discount rate	**3.96%**	4.21%	5.28%	5.78%	**3.92%**	4.42%	5.11%	5.31%
Compensation increases	**3.90**	3.75	4.25	4.20	**3.30**	4.31	4.44	4.56
Expected return on assets	**8.00**	8.00	8.00	8.50	**6.82**	7.09	7.25	7.29

To determine the expected long-term rate of return on pension plan assets, we consider current and target asset allocations, as well as historical and expected returns on various categories of plan assets. In developing future return expectations for our principal pension plans' assets, we formulate views on the future economic environment, both in the U.S. and abroad. We evaluate general market trends and historical relationships among a number of key variables that impact asset class returns such as expected earnings growth, inflation, valuations, yields and spreads, using both internal and external sources. We also take into account expected volatility by asset class and diversification across classes to determine expected overall portfolio results given current and target allocations. Based on our analysis of future expectations of asset performance, past return results, and our current and target asset allocations, we have assumed an 8.0% long-term expected return on those assets for cost recognition in 2013. For the principal pension plans, we apply our expected rate of return to a market-related value of assets, which stabilizes variability in the amounts to which we apply that expected return.

We amortize experience gains and losses, as well as the effects of changes in actuarial assumptions and plan provisions, over a period no longer than the average future service of employees.

FUNDING POLICY for the GE Pension Plan is to contribute amounts sufficient to meet minimum funding requirements as set forth in employee benefit and tax laws plus such additional amounts as we may determine to be appropriate. We contributed $433 million to the GE Pension Plan in 2012. The ERISA minimum funding requirements do not require a contribution in 2013. In addition, we expect to pay approximately $230 million for benefit payments under our GE Supplementary Pension Plan and administrative expenses of our principal pension plans and expect to contribute approximately $735 million to other pension plans in 2013. In 2012, comparative amounts were $209 million and $737 million, respectively.

BENEFIT OBLIGATIONS are described in the following tables. Accumulated and projected benefit obligations (ABO and PBO) represent the obligations of a pension plan for past service as of the measurement date. ABO is the present value of benefits earned to date with benefits computed based on current compensation levels. PBO is ABO increased to reflect expected future compensation.

PROJECTED BENEFIT OBLIGATION

	Principal pension plans		Other pension plans	
(In millions)	**2012**	2011	**2012**	2011
Balance at January 1	**$60,510**	$51,999	**$11,637**	$ 9,907
Service cost for benefits earned	**1,387**	1,195	**392**	303
Interest cost on benefit obligations	**2,479**	2,662	**514**	514
Participant contributions	**157**	167	**16**	37
Plan amendments	**—**	804	**(6)**	(58)
Actuarial loss[a]	**2,021**	6,803	**890**	1,344
Benefits paid	**(3,052)**	(3,120)	**(425)**	(424)
Acquisitions (dispositions)/ other—net	**—**	—	**230**	122
Exchange rate adjustments	**—**	—	**336**	(108)
Balance at December 31[b]	**$63,502**	$60,510	**$13,584**	$11,637

(a) Principally associated with discount rate changes.

(b) The PBO for the GE Supplementary Pension Plan, which is an unfunded plan, was $5,494 million and $5,203 million at year-end 2012 and 2011, respectively.

ACCUMULATED BENEFIT OBLIGATION

December 31 (In millions)	**2012**	2011
GE Pension Plan	**$55,664**	$53,040
GE Supplementary Pension Plan	**4,114**	3,643
Other pension plans	**12,687**	10,722

PLANS WITH ASSETS LESS THAN ABO

December 31 (In millions)	2012	2011
Funded plans with assets less than ABO		
Plan assets	**$53,276**	$49,284
Accumulated benefit obligations	**66,069**	61,582
Projected benefit obligations	**69,234**	64,879
Unfunded plans[(a)]		
Accumulated benefit obligations	**5,390**	4,563
Projected benefit obligations	**6,828**	6,161

(a) Primarily related to the GE Supplementary Pension Plan.

PLAN ASSETS

The fair value of the classes of the pension plans' investments is presented below. The inputs and valuation techniques used to measure the fair value of the assets are consistently applied and described in Note 1.

FAIR VALUE OF PLAN ASSETS

	Principal pension plans		Other pension plans	
(In millions)	2012	2011	2012	2011
Balance at January 1	**$42,137**	$44,801	**$8,381**	$7,803
Actual gain on plan assets	**4,854**	88	**720**	227
Employer contributions	**642**	201	**737**	713
Participant contributions	**157**	167	**16**	37
Benefits paid	**(3,052)**	(3,120)	**(425)**	(424)
Acquisitions (dispositions)/ other—net	**—**	—	**—**	101
Exchange rate adjustments	**—**	—	**273**	(76)
Balance at December 31	**$44,738**	$42,137	**$9,702**	$8,381

ASSET ALLOCATION

	Principal pension plans		Other pension plans (weighted average)	
	2012 Target allocation	2012 Actual allocation	2012 Target allocation	2012 Actual allocation
Equity securities	**32–72%**[(a)]	**44%**[(b)]	**47%**	**55%**
Debt securities (including cash equivalents)	**10–40**	**30**	**33**	**34**
Private equities	**5–15**	**15**	**2**	**1**
Real estate	**4–14**	**7**	**6**	**5**
Other	**1–16**	**4**	**12**	**5**

(a) Target allocations were 16–36% for both U.S. equity securities and non-U.S. equity securities.

(b) Actual allocations were 25% for U.S. equity securities and 19% for non-U.S. equity securities.

Plan fiduciaries of the GE Pension Plan set investment policies and strategies for the GE Pension Trust and oversee its investment allocation, which includes selecting investment managers, commissioning periodic asset-liability studies and setting long-term strategic targets. Long-term strategic investment objectives take into consideration a number of factors, including the funded status of the plan, a balance between risk and return and the plan's liquidity needs. Target allocation percentages are established at an asset class level by plan fiduciaries. Target allocation ranges are guidelines, not limitations, and occasionally plan fiduciaries will approve allocations above or below a target range.

Plan fiduciaries monitor the GE Pension Plan's liquidity position in order to meet the near term benefit payment and other cash needs. The GE Pension Plan holds short-term debt securities to meet its liquidity needs.

GE Pension Trust assets are invested subject to the following additional guidelines:

- Short-term securities must generally be rated A-1/P-1 or better, except for 15% of such securities that may be rated A-2/P-2 and other short-term securities as may be approved by the plan fiduciaries.
- Real estate investments may not exceed 25% of total assets.
- Investments in restricted securities (excluding real estate investments) that are not freely tradable may not exceed 30% of total assets (actual was 19% of trust assets at December 31, 2012).

According to statute, the aggregate holdings of all qualifying employer securities (e.g., GE common stock) and qualifying employer real property may not exceed 10% of the fair value of trust assets at the time of purchase. GE securities represented 4.2% and 3.8% of trust assets at year-end 2012 and 2011, respectively.

The GE Pension Plan has a broadly diversified portfolio of investments in equities, fixed income, private equities, real estate and hedge funds; these investments are both U.S. and non-U.S. in nature. As of December 31, 2012, U.S. government direct and indirect obligations represented 18% of total GE Pension Plan assets. No other sector concentration of assets exceeded 15% of total GE Pension Plan assets.

The following table presents GE Pension Plan investments measured at fair value.

	2012				2011			
December 31 (In millions)	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
EQUITY SECURITIES								
U.S. equity securities[(a)]	**$ 8,876**	**$ 2,462**	**$ —**	**$11,338**	$10,645	$ 191	$ —	$10,836
Non-U.S. equity securities[(a)]	**6,699**	**1,644**	**—**	**8,343**	7,360	644	—	8,004
DEBT SECURITIES								
Fixed income and cash investment funds	**—**	**1,931**	**50**	**1,981**	—	2,057	62	2,119
U.S. corporate[(b)]	**—**	**2,758**	**—**	**2,758**	—	2,126	3	2,129
Residential mortgage-backed	**—**	**1,420**	**3**	**1,423**	—	1,276	5	1,281
U.S. government and federal agency[(c)]	**—**	**5,489**	**—**	**5,489**	—	3,872	—	3,872
Other debt securities[(d)]	**—**	**2,053**	**22**	**2,075**	—	1,566	146	1,712
PRIVATE EQUITIES[(a)]	**—**	**—**	**6,878**	**6,878**	—	—	6,786	6,786
REAL ESTATE[(a)]	**—**	**—**	**3,356**	**3,356**	—	—	3,274	3,274
OTHER INVESTMENTS[(e)]	**—**	**44**	**1,694**	**1,738**	—	—	1,709	1,709
TOTAL INVESTMENTS	**$15,575**	**$17,801**	**$12,003**	**45,379**	$18,005	$11,732	$11,985	41,722
OTHER[(f)]				**(641)**				415
TOTAL ASSETS				**$44,738**				$42,137

(a) Included direct investments and investment funds. U.S. equity and non-U.S. equity investment funds were added in 2012.

(b) Primarily represented investment grade bonds of U.S. issuers from diverse industries.

(c) Included short-term investments to meet liquidity needs.

(d) Primarily represented investments in non-U.S. corporate bonds and commercial mortgage-backed securities.

(e) Substantially all represented hedge fund investments.

(f) Primarily represented net unsettled transactions related to purchases and sales of investments and accrued income receivables.

The following tables present the changes in Level 3 investments for the GE Pension Plan.

CHANGES IN LEVEL 3 INVESTMENTS FOR THE YEAR ENDED DECEMBER 31, 2012

(In millions)	January 1, 2012	Net realized gains (losses)	Net unrealized gains (losses)	Purchases, issuances and settlements	Transfers in and/or out of Level 3[(a)]	December 31, 2012
DEBT SECURITIES						
Fixed income and cash investment funds	**$ 62**	**$ —**	**$ 9**	**$ (21)**	**$ —**	**$ 50**
U.S. corporate	**3**	**(1)**	**—**	**(2)**	**—**	**—**
Residential mortgage-backed	**5**	**(2)**	**—**	**—**	**—**	**3**
Other debt securities	**146**	**(2)**	**—**	**(122)**	**—**	**22**
PRIVATE EQUITIES	**6,786**	**133**	**438**	**(479)**	**—**	**6,878**
REAL ESTATE	**3,274**	**20**	**279**	**(217)**	**—**	**3,356**
OTHER INVESTMENTS	**1,709**	**32**	**72**	**(71)**	**(48)**	**1,694**
	$11,985	**$180**	**$798**	**$(912)**	**$ (48)**	**$12,003**

(a) Transfers in and out of Level 3 are considered to occur at the beginning of the period.

CHANGES IN LEVEL 3 INVESTMENTS FOR THE YEAR ENDED DECEMBER 31, 2011

(In millions)	January 1, 2011	Net realized gains (losses)	Net unrealized gains (losses)	Purchases, issuances and settlements	Transfers in and/or out of Level 3[(a)]	December 31, 2011
DEBT SECURITIES						
Fixed income and cash investment funds	$ 65	$ (1)	$ (4)	$ 2	$ —	$ 62
U.S. corporate	5	—	—	(5)	3	3
Residential mortgage-backed	21	(1)	(1)	(4)	(10)	5
Other debt securities	283	4	6	(145)	(2)	146
PRIVATE EQUITIES	6,014	311	701	(240)	—	6,786
REAL ESTATE	3,373	(70)	320	(217)	(132)	3,274
OTHER INVESTMENTS	1,687	(41)	(87)	150	—	1,709
	$11,448	$202	$935	$(459)	$(141)	$11,985

(a) Transfers in and out of Level 3 are considered to occur at the beginning of the period.

Other pension plans' assets were $9,702 million and $8,381 million at December 31, 2012 and December 31, 2011, respectively. Equity and debt securities amounting to $8,497 million and $7,284 million represented approximately 89% of total investments at both December 31, 2012 and December 31, 2011. The plans' investments were classified as 14% Level 1, 75% Level 2 and 11% Level 3 at December 31, 2012. The plans' investments were classified as 13% Level 1, 76% Level 2 and 11% Level 3 at December 31, 2011. The changes in Level 3 investments were insignificant for the years ended December 31, 2012 and 2011.

PENSION ASSET (LIABILITY)

	Principal pension plans		Other pension plans	
December 31 (In millions)	**2012**	2011	**2012**	2011
Funded status[a][b]	**$(18,764)**	$(18,373)	**$(3,882)**	$(3,256)
Pension asset (liability) recorded in the Statement of Financial Position				
Pension asset	**$ —**	$ —	**$ 141**	$ 158
Pension liabilities				
Due within one year[c]	**(159)**	(148)	**(62)**	(52)
Due after one year	**(18,605)**	(18,225)	**(3,961)**	(3,362)
Net amount recognized	**$(18,764)**	$(18,373)	**$(3,882)**	$(3,256)
Amounts recorded in shareowners' equity (unamortized)				
Prior service cost	**$ 1,406**	$ 1,685	**$ (4)**	$ 4
Net actuarial loss	**24,437**	26,923	**3,962**	3,294
Total	**$ 25,843**	$ 28,608	**$ 3,958**	$3,298

(a) Fair value of assets less PBO, as shown in the preceding tables.

(b) The GE Pension Plan was underfunded by $13.3 billion and $13.2 billion at December 31, 2012 and December 31, 2011, respectively.

(c) For principal pension plans, represents the GE Supplementary Pension Plan liability.

In 2013, we estimate that we will amortize $245 million of prior service cost and $3,650 million of net actuarial loss for the principal pension plans from shareowners' equity into pension cost. For other pension plans, the estimated prior service cost and net actuarial loss to be amortized in 2013 will be $10 million and $350 million, respectively. Comparable amortized amounts in 2012, respectively, were $279 million and $3,421 million for the principal pension plans and $8 million and $280 million for other pension plans.

ESTIMATED FUTURE BENEFIT PAYMENTS

(In millions)	2013	2014	2015	2016	2017	2018–2022
Principal pension plans	$3,040	$3,100	$3,170	$3,230	$3,275	$17,680
Other pension plans	455	465	475	485	495	2,670

Retiree Health and Life Benefits

We sponsor a number of retiree health and life insurance benefit plans (retiree benefit plans). Principal retiree benefit plans are discussed below; other such plans are not significant individually or in the aggregate. We use a December 31 measurement date for our plans.

PRINCIPAL RETIREE BENEFIT PLANS provide health and life insurance benefits to certain eligible participants and these participants share in the cost of healthcare benefits. In 2012, we amended our principal retiree benefit plans such that, effective January 1, 2015, our post-65 retiree medical plans will be closed to salaried and retired salaried employees who are not enrolled in the plans as of that date, and we will no longer offer company-provided life insurance in retirement for certain salaried employees who retire after that date. These plans cover approximately 205,000 retirees and dependents.

COST OF PRINCIPAL RETIREE BENEFIT PLANS

(In millions)	**2012**	2011	2010
Service cost for benefits earned	**$ 219**	$ 216	$ 241
Prior service cost amortization	**518**	647	631
Expected return on plan assets	**(73)**	(97)	(116)
Interest cost on benefit obligations	**491**	604	699
Net actuarial loss (gain) amortization	**32**	(110)	(22)
Net curtailment/settlement gain	**(101)**	—	—
Retiree benefit plans cost	**$1,086**	$1,260	$1,433

ACTUARIAL ASSUMPTIONS are described below. The actuarial assumptions at December 31 are used to measure the year-end benefit obligations and the retiree benefit plan costs for the subsequent year.

December 31	**2012**	2011	2010	2009
Discount rate	**3.74%**	4.09%[b]	5.15%	5.67%
Compensation increases	**3.90**	3.75	4.25	4.20
Expected return on assets	**7.00**	7.00	8.00	8.50
Initial healthcare trend rate[a]	**6.50**	7.00	7.00	7.40

(a) For 2012, ultimately declining to 5% for 2030 and thereafter.

(b) Weighted average discount rate of 3.94% was used for determination of costs in 2012.

To determine the expected long-term rate of return on retiree life plan assets, we consider current and target asset allocations, historical and expected returns on various categories of plan assets, as well as expected benefit payments and resulting asset levels. In developing future return expectations for retiree benefit plan assets, we formulate views on the future economic environment, both in the U.S. and abroad. We evaluate general market trends and historical relationships among a number of key variables that impact asset class returns such as expected earnings growth, inflation, valuations, yields and spreads, using both internal and external sources. We also take into account expected volatility

by asset class and diversification across classes to determine expected overall portfolio results given current and target allocations. Based on our analysis of future expectations of asset performance, past return results, our current and target asset allocations as well as a shorter time horizon for retiree life plan assets, we have assumed a 7.0% long-term expected return on those assets for cost recognition in 2013. We apply our expected rate of return to a market-related value of assets, which stabilizes variability in the amounts to which we apply that expected return.

We amortize experience gains and losses, as well as the effects of changes in actuarial assumptions and plan provisions, over a period no longer than the average future service of employees.

FUNDING POLICY. We fund retiree health benefits on a pay-as-you-go basis. We expect to contribute approximately $600 million in 2013 to fund such benefits. We fund the retiree life insurance trust at our discretion.

Changes in the accumulated postretirement benefit obligation for retiree benefit plans follow.

ACCUMULATED POSTRETIREMENT BENEFIT OBLIGATION (APBO)

(In millions)	2012	2011
Balance at January 1	**$13,056**	$12,010
Service cost for benefits earned	**219**	216
Interest cost on benefit obligations	**491**	604
Participant contributions	**54**	55
Plan amendments	**(832)**	25
Actuarial loss (gain)	**(60)**	911 [a]
Benefits paid	**(758)**	(765)
Net curtailment/settlement	**(366)**	—
Balance at December 31 [b]	**$11,804**	$13,056

(a) Primarily associated with discount rate change.

(b) The APBO for the retiree health plans was $9,218 million and $10,286 million at year-end 2012 and 2011, respectively.

A one percentage point change in the assumed healthcare cost trend rate would have the following effects.

(In millions)	1% Increase	1% Decrease
APBO at December 31, 2012	**$1,017**	**$(860)**
Service and interest cost in 2012	**76**	**(63)**

PLAN ASSETS

The fair value of the classes of retiree benefit plans' investments is presented below. The inputs and valuation techniques used to measure the fair value of assets are consistently applied and described in Note 1.

FAIR VALUE OF PLAN ASSETS

(In millions)	2012	2011
Balance at January 1	**$1,004**	$1,125
Actual gain on plan assets	**98**	15
Employer contributions	**548**	574
Participant contributions	**54**	55
Benefits paid	**(758)**	(765)
Balance at December 31	**$ 946**	$1,004

ASSET ALLOCATION

December 31	2012 Target allocation	2012 Actual allocation
Equity securities	**35–75%** [a]	**35%** [b]
Debt securities (including cash equivalents)	**11–41**	**40**
Private equities	**3–13**	**17**
Real estate	**2–12**	**6**
Other	**0–10**	**2**

(a) Target allocations were 18–38% for U.S. equity securities and 17–37% for non-U.S. equity securities.

(b) Actual allocations were 22% for U.S. equity securities and 13% for non-U.S. equity securities.

Plan fiduciaries set investment policies and strategies for the trust and oversee its investment allocation, which includes selecting investment managers and setting long-term strategic targets. The primary strategic investment objectives are balancing investment risk and return and monitoring the plan's liquidity position in order to meet the near-term benefit payment and other cash needs. Target allocation percentages are established at an asset class level by plan fiduciaries. Target allocation ranges are guidelines, not limitations, and occasionally plan fiduciaries will approve allocations above or below a target range.

Trust assets invested in short-term securities must generally be invested in securities rated A-1/P-1 or better, except for 15% of such securities that may be rated A-2/P-2 and other short-term securities as may be approved by the plan fiduciaries. According to statute, the aggregate holdings of all qualifying employer securities (e.g., GE common stock) and qualifying employer real property may not exceed 10% of the fair value of trust assets at the time of purchase. GE securities represented 5.8% and 4.7% of trust assets at year-end 2012 and 2011, respectively.

Retiree life plan assets were $946 million and $1,004 million at December 31, 2012 and 2011, respectively. Equity and debt securities amounting to $741 million and $760 million represented approximately 75% and 74% of total investments at December 31, 2012 and 2011, respectively. The plans' investments were classified as 28% Level 1, 47% Level 2 and 25% Level 3 at December 31, 2012. The plans' investments were classified as 32% Level 1, 42% Level 2 and 26% Level 3 at December 31, 2011. The changes in Level 3 investments were insignificant for the years ended December 31, 2012 and 2011.

RETIREE BENEFIT ASSET (LIABILITY)

December 31 (In millions)	2012	2011
Funded status [a]	**$(10,858)**	$(12,052)
Liability recorded in the Statement of Financial Position		
Retiree health plans		
Due within one year	**$ (589)**	$ (602)
Due after one year	**(8,629)**	(9,684)
Retiree life plans	**(1,640)**	(1,766)
Net liability recognized	**$(10,858)**	$(12,052)
Amounts recorded in shareowners' equity (unamortized)		
Prior service cost	**$ 1,356**	$ 2,901
Net actuarial loss	**182**	401
Total	**$ 1,538**	$ 3,302

(a) Fair value of assets less APBO, as shown in the preceding tables.

In 2013, we estimate that we will amortize $395 million of prior service cost and $15 million of net actuarial loss from shareowners' equity into retiree benefit plans cost. Comparable amortized amounts in 2012 were $518 million of prior service cost and $32 million of net actuarial loss.

ESTIMATED FUTURE BENEFIT PAYMENTS

(In millions)	2013	2014	2015	2016	2017	2018–2022
	$780	$785	$785	$785	$785	$3,800

Postretirement Benefit Plans

2012 COST OF POSTRETIREMENT BENEFIT PLANS AND CHANGES IN OTHER COMPREHENSIVE INCOME

(In millions)	Total postretirement benefit plans	Principal pension plans	Other pension plans	Retiree benefit plans
Cost of postretirement benefit plans	$ 5,452	$ 3,798	$ 568	$ 1,086
Changes in other comprehensive income				
Prior service cost (credit)—current year	(838)	—	(6)	(832)
Net actuarial loss (gain)—current year	1,804	935	954	(85)
Net curtailment/settlement	(297)	—	—	(297)
Prior service cost amortization	(805)	(279)	(8)	(518)
Net actuarial loss amortization	(3,733)	(3,421)	(280)	(32)
Total changes in other comprehensive income	(3,869)	(2,765)	660	(1,764)
Cost of postretirement benefit plans and changes in other comprehensive income	$ 1,583	$ 1,033	$1,228	$ (678)

Note 13.
All Other Liabilities

This caption includes liabilities for various items including non-current compensation and benefits, deferred income, interest on tax liabilities, unrecognized tax benefits, environmental remediation, asset retirement obligations, derivative instruments, product warranties and a variety of sundry items.

Accruals for non-current compensation and benefits amounted to $39,460 million and $39,430 million at December 31, 2012 and 2011, respectively. These amounts include postretirement benefits, pension accruals, and other compensation and benefit accruals such as deferred incentive compensation. See Note 12.

We are involved in numerous remediation actions to clean up hazardous wastes as required by federal and state laws. Liabilities for remediation costs exclude possible insurance recoveries and, when dates and amounts of such costs are not known, are not discounted. When there appears to be a range of possible costs with equal likelihood, liabilities are based on the low end of such range. It is reasonably possible that our environmental remediation exposure will exceed amounts accrued. However, due to uncertainties about the status of laws, regulations, technology and information related to individual sites, such amounts are not reasonably estimable. Total reserves related to environmental remediation, including asbestos claims, were $2,988 million at December 31, 2012.

Note 14.
Income Taxes

PROVISION FOR INCOME TAXES

(In millions)	**2012**	2011	2010
GE			
Current tax expense	**$ 2,307**	$5,166	$ 2,401
Deferred tax expense (benefit) from temporary differences	**(294)**	(327)	(377)
	2,013	4,839	2,024
GECC			
Current tax expense (benefit)	**1,368**	775	(2,292)
Deferred tax expense (benefit) from temporary differences	**(877)**	124	1,307
	491	899	(985)
CONSOLIDATED			
Current tax expense	**3,675**	5,941	109
Deferred tax expense (benefit) from temporary differences	**(1,171)**	(203)	930
Total	**$ 2,504**	$5,738	$ 1,039

GE and GECC file a consolidated U.S. federal income tax return. This enables GE to use GECC tax deductions and credits to reduce the tax that otherwise would have been payable by GE. The GECC effective tax rate for each period reflects the benefit of these tax reductions in the consolidated return. GE makes cash payments to GECC for these tax reductions at the time GE's tax payments are due. The effect of GECC on the amount of the consolidated tax liability from the formation of the NBCU joint venture will be settled in cash no later than when GECC tax deductions and credits otherwise would have reduced the liability of the group absent the tax on joint venture formation.

Consolidated U.S. earnings (loss) from continuing operations before income taxes were $8,430 million in 2012, $10,116 million in 2011 and $5,458 million in 2010. The corresponding amounts for non-U.S.-based operations were $8,976 million in 2012, $10,141 million in 2011 and $8,729 million in 2010.

Consolidated current tax expense (benefit) includes amounts applicable to U.S. federal income taxes of $651 million in 2012, $1,037 million in 2011 and $(3,022) million in 2010, including the benefit from GECC deductions and credits applied against GE's current U.S. tax expense. Consolidated current tax expense amounts applicable to non-U.S. jurisdictions were $2,895 million, $4,657 million and $3,132 million in 2012, 2011 and 2010, respectively. Consolidated deferred taxes related to U.S. federal income taxes were an expense (benefit) of $(414) million, $1,529 million and $1,994 million in 2012, 2011 and 2010, respectively, and amounts applicable to non-U.S. jurisdictions of an expense (benefit) of $(792) million, $(2,076) million and $(1,178) million in 2012, 2011 and 2010, respectively.

Deferred income tax balances reflect the effects of temporary differences between the carrying amounts of assets and liabilities and their tax bases, as well as from net operating loss and tax credit carryforwards, and are stated at enacted tax rates expected to be in effect when taxes are actually paid or recovered. Deferred income tax assets represent amounts available to reduce income taxes payable on taxable income in future years. We evaluate the recoverability of these future tax deductions and credits by assessing the adequacy of future expected taxable income from all sources, including reversal of taxable temporary differences, forecasted operating earnings and available tax planning strategies. To the extent we do not consider it more likely than not that a deferred tax asset will be recovered, a valuation allowance is established.

Our businesses are subject to regulation under a wide variety of U.S. federal, state and foreign tax laws, regulations and policies. Changes to these laws or regulations may affect our tax liability, return on investments and business operations. For example, GE's effective tax rate is reduced because active business income earned and indefinitely reinvested outside the United States is taxed at less than the U.S. rate. A significant portion of this reduction depends upon a provision of U.S. tax law that defers the imposition of U.S. tax on certain active financial services income until that income is repatriated to the United States as a dividend. This provision is consistent with international tax norms and permits U.S. financial services companies to compete more effectively with foreign banks and other foreign financial institutions in global markets. This provision, which had expired at the end of 2011, was reinstated in January 2013 retroactively for two years through the end of 2013. The provision had been scheduled to expire and had been extended by Congress on six previous occasions, but there can be no assurance that it will continue to be extended. In the event the provision is not extended after 2013, the current U.S. tax imposed on active financial services income earned outside the United States would increase, making it more difficult for U.S. financial services companies to compete in global markets. If this provision is not extended, we expect our effective tax rate to increase significantly after 2014.

We have not provided U.S. deferred taxes on cumulative earnings of non-U.S. affiliates and associated companies that have been reinvested indefinitely. These earnings relate to ongoing operations and, at December 31, 2012 and December 31, 2011, were approximately $108 billion and $102 billion, respectively. Most of these earnings have been reinvested in active non-U.S. business operations and we do not intend to repatriate these earnings to fund U.S. operations. Because of the availability of U.S. foreign tax credits, it is not practicable to determine the U.S. federal income tax liability that would be payable if such earnings were not reinvested indefinitely. Deferred taxes are provided for earnings of non-U.S. affiliates and associated companies when we plan to remit those earnings.

Annually, we file over 5,900 income tax returns in over 250 global taxing jurisdictions. We are under examination or engaged in tax litigation in many of these jurisdictions. During 2011, the Internal Revenue Service (IRS) completed the audit of our consolidated U.S. income tax returns for 2006–2007, except for certain issues that remain under examination. During 2010, the IRS completed the audit of our consolidated U.S. income tax returns for 2003–2005. At December 31, 2012, the IRS was auditing our consolidated U.S. income tax returns for 2008–2009. In addition, certain other U.S. tax deficiency issues and refund claims for previous years were unresolved. The IRS has disallowed the tax loss on our 2003 disposition of ERC Life Reinsurance Corporation. We expect to contest the disallowance of this loss. It is reasonably possible that the unresolved items could be resolved during the next 12 months, which could result in a decrease in our balance of "unrecognized tax benefits"—that is, the aggregate tax effect of differences between tax return positions and the benefits recognized in our financial statements. We believe that there are no other jurisdictions in which the outcome of unresolved issues or claims is likely to be material to our results of operations, financial position or cash flows. We further believe that we have made adequate provision for all income tax uncertainties. Resolution of audit matters, including the IRS audit of our consolidated U.S. income tax returns for 2006–2007, reduced our 2011 consolidated income tax rate by 2.3 percentage points. Resolution of audit matters, including the IRS audit of our consolidated U.S. income tax returns for 2003–2005, reduced our 2010 consolidated effective tax rate by 5.9 percentage points.

The balance of unrecognized tax benefits, the amount of related interest and penalties we have provided and what we believe to be the range of reasonably possible changes in the next 12 months, were:

December 31 (In millions)	2012	2011
Unrecognized tax benefits	**$5,445**	$5,230
Portion that, if recognized, would reduce tax expense and effective tax rate[(a)]	**4,032**	3,938
Accrued interest on unrecognized tax benefits	**961**	1,033
Accrued penalties on unrecognized tax benefits	**173**	121
Reasonably possible reduction to the balance of unrecognized tax benefits in succeeding 12 months	**0–800**	0–900
Portion that, if recognized, would reduce tax expense and effective tax rate[(a)]	**0–700**	0–500

(a) Some portion of such reduction might be reported as discontinued operations.

A reconciliation of the beginning and ending amounts of unrecognized tax benefits is as follows:

(In millions)	2012	2011
Balance at January 1	**$5,230**	$ 6,139
Additions for tax positions of the current year	**293**	305
Additions for tax positions of prior years	**882**	817
Reductions for tax positions of prior years	**(723)**	(1,828)
Settlements with tax authorities	**(191)**	(127)
Expiration of the statute of limitations	**(46)**	(76)
Balance at December 31	**$5,445**	$ 5,230

We classify interest on tax deficiencies as interest expense; we classify income tax penalties as provision for income taxes. For the years ended December 31, 2012, 2011 and 2010, $(45) million, $(197) million and $(75) million of interest expense (income), respectively, and $33 million, $10 million and $5 million of tax expense (income) related to penalties, respectively, were recognized in the Statement of Earnings.

A reconciliation of the U.S. federal statutory income tax rate to the actual income tax rate is provided below.

RECONCILIATION OF U.S. FEDERAL STATUTORY INCOME TAX RATE TO ACTUAL INCOME TAX RATE

	Consolidated			GE			GECC		
	2012	2011	2010	2012	2011	2010	2012	2011	2010
U.S. federal statutory income tax rate	**35.0%**	35.0%	35.0%	**35.0%**	35.0%	35.0%	**35.0%**	35.0%	35.0%
Increase (reduction) in rate resulting from inclusion of after-tax earnings of GECC in before-tax earnings of GE	**—**	—	—	**(15.4)**	(12.0)	(7.2)	**—**	—	—
Tax on global activities including exports	**(12.7)**	(10.6)	(19.8)	**(4.2)**	(5.2)	(10.7)	**(18.9)**	(15.0)	(54.8)
NBCU gain	**—**	9.3	—	**—**	9.8	—	**—**	—	—
Business Property disposition	**(1.9)**	—	—	**—**	—	—	**(4.2)**	—	—
U.S. business credits[(a)]	**(2.6)**	(3.2)	(4.4)	**(0.7)**	(1.5)	(2.2)	**(4.3)**	(4.7)	(13.5)
All other—net	**(3.4)**	(2.2)	(3.5)	**(2.8)**	(0.9)	(1.5)	**(1.4)**	(3.5)	(12.5)
	(20.6)	(6.7)	(27.7)	**(23.1)**	(9.8)	(21.6)	**(28.8)**	(23.2)	(80.8)
Actual income tax rate	**14.4%**	28.3%	7.3%	**11.9%**	25.2%	13.4%	**6.2%**	11.8%	(45.8)%

(a) U.S. general business credits, primarily the credit for manufacture of energy efficient appliances, the credit for energy produced from renewable sources, the advanced energy project credit, the low-income housing credit and the credit for research performed in the U.S.

DEFERRED INCOME TAXES

Aggregate deferred income tax amounts are summarized below.

December 31 (In millions)	2012	2011
ASSETS		
GE	**$(19,745)**	$(19,769)
GECC	**(12,185)**	(10,919)
	(31,930)	(30,688)
LIABILITIES		
GE	**13,799**	12,586
GECC	**18,056**	17,971
	31,855	30,557
Net deferred income tax liability (asset)	**$ (75)**	$ (131)

Principal components of our net liability (asset) representing deferred income tax balances are as follows:

December 31 (In millions)	2012	2011
GE		
Investment in NBCU LLC	**$ 4,937**	$ 4,699
Contract costs and estimated earnings	**3,087**	2,834
Intangible assets	**2,269**	1,701
Investments in global subsidiaries	**921**	780
Depreciation	**698**	574
Provision for expenses[(a)]	**(6,503)**	(6,745)
Principal pension plans	**(6,567)**	(6,431)
Retiree insurance plans	**(3,800)**	(4,218)
Non-U.S. loss carryforwards[(b)]	**(942)**	(1,039)
Other—net	**(46)**	662
	(5,946)	(7,183)
GECC		
Financing leases	**4,506**	6,718
Operating leases	**5,939**	5,030
Intangible assets	**1,657**	1,689
Investments in global subsidiaries	**(1,451)**	85
Allowance for losses	**(1,964)**	(2,949)
Non-U.S. loss carryforwards[(b)]	**(3,115)**	(2,861)
Cash flow hedges	**119**	(104)
Net unrealized gains (losses) on securities	**321**	(64)
Other—net	**(141)**	(492)
	5,871	7,052
Net deferred income tax liability (asset)	**$ (75)**	$ (131)

(a) Represented the tax effects of temporary differences related to expense accruals for a wide variety of items, such as employee compensation and benefits, other pension plan liabilities, interest on tax liabilities, product warranties and other sundry items that are not currently deductible.

(b) Net of valuation allowances of $1,712 million and $1,183 million for GE and $628 million and $613 million for GECC, for 2012 and 2011, respectively. Of the net deferred tax asset as of December 31, 2012, of $4,057 million, $98 million relates to net operating loss carryforwards that expire in various years ending from December 31, 2013, through December 31, 2015; $232 million relates to net operating losses that expire in various years ending from December 31, 2016, through December 31, 2029 and $3,727 million relates to net operating loss carryforwards that may be carried forward indefinitely.

Note 15.

Shareowners' Equity

(In millions)	2012	2011	2010
PREFERRED STOCK ISSUED	$ —	$ —	$ —
COMMON STOCK ISSUED	$ 702	$ 702	$ 702
ACCUMULATED OTHER COMPREHENSIVE INCOME			
Balance at January 1[a]	$ (23,974)	$ (17,855)	$ (15,530)
Other comprehensive income before reclassifications	329	(9,601)	(5,073)
Reclassifications from other comprehensive income	3,415	3,482	2,748
Other comprehensive income, net, attributable to GE	3,744	(6,119)	(2,325)
Balance at December 31	$ (20,230)	$ (23,974)	$ (17,855)
OTHER CAPITAL			
Balance at January 1	$ 33,693	$ 36,890	$ 37,729
Gains (losses) on treasury stock dispositions and other	(623)	(703)	(839)
Preferred stock redemption	—	(2,494)	—
Balance at December 31	$ 33,070	$ 33,693	$ 36,890
RETAINED EARNINGS			
Balance at January 1[b]	$137,786	$131,137	$124,655
Net earnings attributable to the Company	13,641	14,151	11,644
Dividends[c]	(7,372)	(7,498)	(5,212)
Other[d]	—	(4)	50
Balance at December 31	$144,055	$137,786	$131,137
COMMON STOCK HELD IN TREASURY			
Balance at January 1	$ (31,769)	$ (31,938)	$ (32,238)
Purchases	(5,295)	(2,067)	(1,890)
Dispositions	2,493	2,236	2,190
Balance at December 31	$ (34,571)	$ (31,769)	$ (31,938)
TOTAL EQUITY			
GE shareowners' equity balance at December 31	$123,026	$116,438	$118,936
Noncontrolling interests balance at December 31	5,444	1,696	5,262
Total equity balance at December 31	$128,470	$118,134	$124,198

(a) The 2010 opening balance was adjusted as of January 1, 2010, for the cumulative effect of changes in accounting principles of $265 million related to the adoption of ASU 2009-16 & 17.

(b) The 2010 opening balance was adjusted as of January 1, 2010, for the cumulative effect of changes in accounting principles of $1,708 million related to the adoption of ASU 2009-16 & 17.

(c) Included $1,031 million ($806 million related to our preferred stock redemption) and $300 million of dividends on preferred stock in 2011 and 2010, respectively.

(d) Included the effects of accretion of redeemable securities to their redemption value of $38 million in 2010.

SHARES OF GE PREFERRED STOCK

On October 16, 2008, we issued 30,000 shares of 10% cumulative perpetual preferred stock (par value $1.00 per share) having an aggregate liquidation value of $3,000 million, and warrants to purchase 134,831,460 shares of common stock (par value $0.06 per share) to Berkshire Hathaway Inc. (Berkshire Hathaway) for net proceeds of $2,965 million in cash. The proceeds were allocated to the preferred shares ($2,494 million) and the warrants ($471 million) on a relative fair value basis and recorded in other capital. The warrants are exercisable through October 16, 2013, at an exercise price of $22.25 per share of common stock and were to be settled through physical share issuance. The terms of the warrants were amended in January 2013 to allow for net share settlement where the total number of issued shares is based on the amount by which the average market price of GE common stock over the 20 trading days preceding the date of exercise exceeds the exercise price of $22.25.

The preferred stock was redeemable at our option three years after issuance at a price of 110% of liquidation value plus accrued and unpaid dividends. On September 13, 2011, we provided notice to Berkshire Hathaway that we would redeem the shares for the stated redemption price of $3,300 million, plus accrued and unpaid dividends. In connection with this notice, we recognized a preferred dividend of $806 million (calculated as the difference between the carrying value and redemption value of the preferred stock), which was recorded as a reduction to earnings attributable to common shareowners and common shareowners' equity. The preferred shares were redeemed on October 17, 2011.

GE has 50 million authorized shares of preferred stock ($1.00 par value). No shares are issued and outstanding as of December 31, 2012.

SHARES OF GE COMMON STOCK

On December 14, 2012, we increased the existing authorization by $10 billion to $25 billion for our share repurchase program and extended the program (which would have otherwise expired on December 31, 2013) through 2015. Under this program, on a book basis, we repurchased 248.6 million shares for a total of $5,185 million during 2012 and 111.3 million shares for a total of $1,968 million during 2011. On February 12, 2013, we increased the existing authorization by an additional $10 billion resulting in authorization to repurchase up to a total of $35 billion of our common stock through 2015.

GE has 13.2 billion authorized shares of common stock ($0.06 par value).

Common shares issued and outstanding are summarized in the following table.

December 31 (In thousands)	**2012**	2011	2010
Issued	**11,693,841**	11,693,841	11,693,841
In treasury	**(1,288,216)**	(1,120,824)	(1,078,465)
Outstanding	**10,405,625**	10,573,017	10,615,376

ACCUMULATED OTHER COMPREHENSIVE INCOME

(In millions)	2012	2011	2010
INVESTMENT SECURITIES			
Balance at January 1	**$ (30)**	$ (636)	$ (652)
OCI before reclassifications—net of deferred taxes of $387, $341 and $72[(a)]	**683**	577	(43)
Reclassifications from OCI—net of deferred taxes of $13, $1 and $32	**22**	31	59
Other comprehensive income[(b)]	**705**	608	16
Less: OCI attributable to noncontrolling interests	**(2)**	2	—
Balance at December 31	**$ 677**	$ (30)	$ (636)
CURRENCY TRANSLATION ADJUSTMENTS			
Balance at January 1	**$ 133**	$ (86)	$ 3,788
OCI before reclassifications—net of deferred taxes of $(266), $(717) and $3,208	**474**	(201)	(3,939)
Reclassifications from OCI—net of deferred taxes of $54, $357 and $22	**(174)**	381	63
Other comprehensive income[(b)]	**300**	180	(3,876)
Less: OCI attributable to noncontrolling interests	**21**	(39)	(2)
Balance at December 31	**$ 412**	$ 133	$ (86)
CASH FLOW HEDGES			
Balance at January 1	**$ (1,176)**	$ (1,280)	$ (1,734)
OCI before reclassifications—net of deferred taxes of $217, $238 and $(515)	**(127)**	(860)	(552)
Reclassifications from OCI—net of deferred taxes of $(70), $202 and $706	**580**	978	1,057
Other comprehensive income[(b)]	**453**	118	505
Less: OCI attributable to noncontrolling interests	**(1)**	14	51
Balance at December 31	**$ (722)**	$ (1,176)	$ (1,280)
BENEFIT PLANS			
Balance at January 1	**$(22,901)**	$(15,853)	$(16,932)
Prior service credit (cost)—net of deferred taxes of $304, $(276) and $1	**534**	(495)	(3)
Net actuarial loss—net of deferred taxes of $(574), $(4,746) and $(261)	**(1,396)**	(8,637)	(498)
Net curtailment/settlement—net of deferred taxes of $123	**174**	—	—
Prior service cost amortization—net of deferred taxes of $326, $341 and $346	**497**	514	513
Net actuarial loss amortization—net of deferred taxes of $1,278, $811 and $486	**2,490**	1,578	1,056
Other comprehensive income[(b)]	**2,299**	(7,040)	1,068
Less: OCI attributable to noncontrolling interests	**(5)**	8	(11)
Balance at December 31	**$(20,597)**	$(22,901)	$(15,853)
ACCUMULATED OTHER COMPREHENSIVE INCOME AT DECEMBER 31	**$(20,230)**	$(23,974)	$(17,855)

(a) Includes adjustments of $527 million, $786 million and $1,171 million in 2012, 2011 and 2010, respectively, to deferred acquisition costs, present value of future profits, and investment contracts, insurance liabilities and insurance annuity benefits in our run-off insurance operations to reflect the effects that would have been recognized had the related unrealized investment securities holding gains and losses actually been realized in accordance with ASC 320-10-S99-2.

(b) Total other comprehensive income was $3,757 million, $(6,134) million and $(2,287) million in 2012, 2011 and 2010, respectively.

NONCONTROLLING INTERESTS

Noncontrolling interests in equity of consolidated affiliates includes common shares in consolidated affiliates and preferred stock issued by GECC. Preferred shares that we are required to redeem at a specified or determinable date are classified as liabilities. The balance is summarized as follows:

December 31 (In millions)	2012	2011
GECC preferred stock	**$3,960**	$ —
Other noncontrolling interests in consolidated affiliates[(a)]	**1,484**	1,696
Total	**$5,444**	$1,696

(a) Consisted of a number of individually insignificant noncontrolling interests in partnerships and consolidated affiliates.

Changes to noncontrolling interests are as follows.

	Years ended December 31		
(In millions)	2012	2011	2010
Beginning balance	**$1,696**	$5,262	$7,845
Net earnings	**223**	292	535
GECC issuance of preferred stock	**3,960**	—	—
Repurchase of NBCU shares[(a)]	**—**	(3,070)	(1,878)
Dispositions[(b)]	**—**	(609)	(979)
Dividends	**(42)**	(34)	(317)
Other[(c)]	**(393)**	(145)	56
Ending balance	**$5,444**	$1,696	$5,262

(a) In January 2011 and prior to the transaction with Comcast, we acquired 12.3% of NBCU's outstanding shares from Vivendi for $3,673 million and made an additional payment of $222 million related to previously purchased shares. Of these amounts, $3,070 million reflects a reduction in carrying value of noncontrolling interests. The remaining amount of $825 million represents the amount paid in excess of our carrying value, which was recorded as an increase in our basis in NBCU.

(b) Includes noncontrolling interests related to the sale of GE SeaCo of $311 million and the redemption of Heller Financial preferred stock of $275 million in 2011, as well as the deconsolidation of Regency Energy Partners L.P. (Regency) of $979 million in 2010.

(c) Primarily eliminations.

During 2012, GECC issued 40,000 shares of non-cumulative perpetual preferred stock with a $0.01 par value for proceeds of $3,960 million. Of these shares, 22,500 bear an initial fixed interest rate of 7.125% through June 12, 2022, bear a floating rate equal to three-month LIBOR plus 5.296% thereafter and are callable on June 15, 2022 and 17,500 shares bear an initial fixed interest rate of 6.25% through December 15, 2022, bear a floating rate equal to three-month LIBOR plus 4.704% thereafter and are callable on December 15, 2022. Dividends on the GECC preferred stock are payable semi-annually, with the first payment made in December 2012. GECC preferred stock is presented as noncontrolling interests in the GE Consolidated Statement of Financial Position.

During 2012, GECC paid dividends of $1,926 million and special dividends of $4,500 million to GE. No dividends were paid during 2011 or 2010.

Note 16.
Other Stock-Related Information

We grant stock options, restricted stock units (RSUs) and performance share units (PSUs) to employees under the 2007 Long-Term Incentive Plan. This plan replaced the 1990 Long-Term Incentive Plan. In addition, we grant options and RSUs in limited circumstances to consultants, advisors and independent contractors under a plan approved by our Board of Directors in 1997 (the Consultants' Plan). Share requirements for all plans may be met from either unissued or treasury shares. Stock options expire 10 years from the date they are granted and vest over service periods that range from one to five years. RSUs give the recipients the right to receive shares of our stock upon the vesting of their related restrictions. Restrictions on RSUs vest in various increments and at various dates, beginning after one year from date of grant through grantee retirement. Although the plan permits us to issue RSUs settleable in cash, we have only issued RSUs settleable in shares of our stock. PSUs give recipients the right to receive shares of our stock upon the achievement of certain performance targets.

All grants of GE options under all plans must be approved by the Management Development and Compensation Committee, which consists entirely of independent directors.

STOCK COMPENSATION PLANS

December 31, 2012 (Shares in thousands)	Securities to be issued upon exercise	Weighted average exercise price	Securities available for future issuance
APPROVED BY SHAREOWNERS			
Options	467,503	$19.27	(a)
RSUs	14,741	(b)	(a)
PSUs	550	(b)	(a)
NOT APPROVED BY SHAREOWNERS (CONSULTANTS' PLAN)			
Options	334	25.38	(c)
RSUs	137	(b)	(c)
Total	483,265	$19.27	459,339

(a) In 2007, the Board of Directors approved the 2007 Long-Term Incentive Plan (the Plan), which replaced the 1990 Long-Term Incentive Plan. During 2012, an amendment was approved to increase the number of shares authorized for issuance under the Plan from 500 million shares to 925 million shares. No more than 230 million of the total number of authorized shares may be available for awards granted in any form provided under the Plan other than options or stock appreciation rights. Total shares available for future issuance under the Plan amounted to 431.1 million shares at December 31, 2012.

(b) Not applicable.

(c) Total shares available for future issuance under the Consultants' Plan amount to 28.2 million shares.

Outstanding options expire on various dates through December 13, 2022.

The following table summarizes information about stock options outstanding at December 31, 2012.

STOCK OPTIONS OUTSTANDING

(Shares in thousands)	Outstanding			Exercisable	
Exercise price range	Shares	Average life (a)	Average exercise price	Shares	Average exercise price
Under $10.00	45,957	5.8	$ 9.57	27,855	$ 9.57
10.01–15.00	67,018	6.1	11.98	42,963	11.97
15.01–20.00	191,179	7.8	17.43	65,988	17.08
20.01–25.00	83,204	9.7	21.57	266	20.84
25.01–30.00	21,550	5.1	28.22	18,411	28.21
30.01–35.00	44,455	2.2	33.25	44,420	33.25
Over $35.00	14,474	4.2	38.70	14,474	38.70
Total	467,837	6.9	$19.27	214,377	$20.85

At year-end 2011, options with a weighted average exercise price of $22.47 were exercisable on 189 million shares.

(a) Average contractual life remaining in years.

STOCK OPTION ACTIVITY

	Shares (In thousands)	Weighted average exercise price	Weighted average remaining contractual term (In years)	Aggregate intrinsic value (In millions)
Outstanding at January 1, 2012	449,861	$18.87		
Granted	83,179	21.56		
Exercised	(29,672)	11.97		
Forfeited	(7,464)	17.31		
Expired	(28,067)	27.86		
Outstanding at December 31, 2012	467,837	$19.27	6.9	$1,810
Exercisable at December 31, 2012	214,377	$20.85	5.3	$ 964
Options expected to vest	235,849	$17.82	8.2	$ 814

We measure the fair value of each stock option grant at the date of grant using a Black-Scholes option pricing model. The weighted average grant-date fair value of options granted during 2012, 2011 and 2010 was $3.80, $4.00 and $4.11, respectively. The following assumptions were used in arriving at the fair value of options granted during 2012, 2011 and 2010, respectively: risk-free interest rates of 1.3%, 2.6% and 2.9%; dividend yields of 4.0%, 3.9% and 3.9%; expected volatility of 29%, 30% and 35%; and expected lives of 7.8 years, 7.7 years, and 6.9 years. Risk-free interest rates reflect the yield on zero-coupon U.S. Treasury securities. Expected dividend yields presume a set dividend rate and we used a historical five-year average for the dividend yield. Expected volatilities are based on implied volatilities from traded options and historical volatility of our stock. The expected option lives are based on our historical experience of employee exercise behavior.

The total intrinsic value of options exercised during 2012, 2011 and 2010 amounted to $265 million, $65 million and $23 million, respectively. As of December 31, 2012, there was $734 million of total unrecognized compensation cost related to nonvested options. That cost is expected to be recognized over a weighted average period of 2 years, of which approximately $198 million after tax is expected to be recognized in 2013.

Stock option expense recognized in net earnings during 2012, 2011 and 2010 amounted to $220 million, $230 million and $178 million, respectively. Cash received from option exercises during 2012, 2011 and 2010 was $355 million, $89 million and $37 million, respectively. The tax benefit realized from stock options exercised during 2012, 2011 and 2010 was $88 million, $21 million and $7 million, respectively.

OTHER STOCK-BASED COMPENSATION

	Shares (In thousands)	Weighted average grant date fair value	Weighted average remaining contractual term (In years)	Aggregate intrinsic value (In millions)
RSUs outstanding at January 1, 2012	15,544	$25.18		
Granted	5,379	20.79		
Vested	(5,692)	28.32		
Forfeited	(353)	22.74		
RSUs outstanding at December 31, 2012	14,878	$22.45	3.0	$312
RSUs expected to vest	13,556	$22.46	2.9	$285

The fair value of each restricted stock unit is the market price of our stock on the date of grant. The weighted average grant date fair value of RSUs granted during 2012, 2011 and 2010 was $20.79, $16.74 and $15.89, respectively. The total intrinsic value of RSUs vested during 2012, 2011 and 2010 amounted to $116 million, $154 million and $111 million, respectively. As of December 31, 2012, there was $190 million of total unrecognized compensation cost related to nonvested RSUs. That cost is expected to be recognized over a weighted average period of two years, of which approximately $47 million after tax is expected to be recognized in 2013. As of December 31, 2012, 0.6 million PSUs with a weighted average remaining contractual term of two years, an aggregate intrinsic value of $12 million and $1 million of unrecognized compensation cost were outstanding. Other

share-based compensation expense for RSUs and PSUs recognized in net earnings amounted to $79 million, $84 million and $116 million in 2012, 2011 and 2010, respectively.

The income tax benefit recognized in earnings based on the compensation expense recognized for all share-based compensation arrangements amounted to $153 million, $163 million and $143 million in 2012, 2011 and 2010, respectively. The excess of actual tax deductions over amounts assumed, which are recognized in shareowners' equity, were insignificant in 2012, 2011 and 2010.

When stock options are exercised and restricted stock vests, the difference between the assumed tax benefit and the actual tax benefit must be recognized in our financial statements. In circumstances in which the actual tax benefit is lower than the estimated tax benefit, that difference is recorded in equity, to the extent there are sufficient accumulated excess tax benefits. At December 31, 2012, our accumulated excess tax benefits are sufficient to absorb any future differences between actual and estimated tax benefits for all of our outstanding option and restricted stock grants.

Note 17.

Other Income

(In millions)	2012	2011	2010
GE			
Associated companies[a]	**$1,545**	$ 894	$ 413
Purchases and sales of business interests[b]	**574**	3,804	319
Licensing and royalty income	**290**	304	364
Interest income from GECC	**114**	206	133
Marketable securities and bank deposits	**38**	52	40
Other items	**96**	10	16
	2,657	5,270	1,285
ELIMINATIONS	**(94)**	(206)	(134)
Total	**$2,563**	$5,064	$1,151

(a) Included income of $1,416 million and $789 million from our equity method investment in NBCU LLC in 2012 and 2011, respectively.

(b) Included a pre-tax gain of $3,705 million ($526 million after tax) related to our transfer of the assets of our NBCU business to a newly formed entity, NBCU LLC, in 2011. See Note 2.

Note 18.

GECC Revenues from Services

(In millions)	2012	2011	2010
Interest on loans	**$19,074**	$20,056	$20,810
Equipment leased to others	**10,855**	11,343	11,116
Fees	**4,732**	4,698	4,734
Investment income[a]	**2,630**	2,500	2,185
Financing leases	**1,888**	2,378	2,749
Associated companies[b]	**1,538**	2,337	2,035
Premiums earned by insurance activities	**1,714**	1,905	2,014
Real estate investments	**1,709**	1,625	1,240
Other items	**1,780**	2,078	2,440
	45,920	48,920	49,323
ELIMINATIONS	**(1,273)**	(1,219)	(1,343)
Total	**$44,647**	$47,701	$47,980

(a) Included net other-than-temporary impairments on investment securities of $140 million, $387 million and $253 million in 2012, 2011 and 2010, respectively. See Note 3.

(b) During 2011, we sold an 18.6% equity interest in Garanti Bank and recorded a pre-tax gain of $690 million. During 2012, we sold our remaining equity interest in Garanti Bank, which was classified as an available-for-sale security.

Note 19.

Supplemental Cost Information

We funded research and development expenditures of $4,520 million in 2012, $4,601 million in 2011 and $3,939 million in 2010. Research and development costs are classified in cost of goods sold in the Statement of Earnings. In addition, research and development funding from customers, principally the U.S. government, totaled $680 million, $788 million and $979 million in 2012, 2011 and 2010, respectively.

Rental expense under operating leases is shown below.

(In millions)	2012	2011	2010
GE	**$1,170**	$968	$1,073
GECC	**561**	615	637

At December 31, 2012, minimum rental commitments under noncancellable operating leases aggregated $2,474 million and $1,583 million for GE and GECC, respectively. Amounts payable over the next five years follow.

(In millions)	2013	2014	2015	2016	2017
GE	$567	$499	$393	$331	$274
GECC	318	245	201	164	136

GE's selling, general and administrative expenses totaled $17,672 million in 2012, $17,556 million in 2011 and $16,340 million in 2010. The increase in 2012 is primarily due to increased acquisition-related costs, offset by the effects of global cost reduction initiatives. The increase in 2011 is primarily due to higher pension costs, increased acquisition-related costs and increased costs to support global growth, partially offset by the disposition of NBCU and lower restructuring and other charges.

Our Aviation segment enters into collaborative arrangements with manufacturers and suppliers of components used to build and maintain certain engines, under which GE and these participants share in risks and rewards of these product programs. Under these arrangements, participation fees earned and recorded as other income totaled $35 million, $12 million and $4 million for the years 2012, 2011 and 2010, respectively. GE's payments to participants are recorded as cost of services sold ($593 million, $612 million and $563 million for the years 2012, 2011 and 2010, respectively) or as cost of goods sold ($2,506 million, $1,996 million and $1,751 million for the years 2012, 2011 and 2010, respectively).

Note 20.

Earnings Per Share Information

	2012		2011		2010	
(In millions; per-share amounts in dollars)	Diluted	Basic	Diluted	Basic	Diluted	Basic
AMOUNTS ATTRIBUTABLE TO THE COMPANY:						
CONSOLIDATED						
Earnings from continuing operations for per-share calculation[a][b]	**$14,659**	**$14,659**	$14,206	$14,205	$12,588	$12,588
Preferred stock dividends declared[c]	**—**	**—**	(1,031)	(1,031)	(300)	(300)
Earnings from continuing operations attributable to common shareowners for per-share calculation[a][b]	**14,659**	**14,659**	13,174	13,174	12,288	12,288
Earnings (loss) from discontinued operations for per-share calculation[a][b]	**(1,035)**	**(1,036)**	(74)	(75)	(964)	(965)
Net earnings attributable to GE common shareowners for per-share calculation[a][b]	**$13,623**	**$13,622**	$13,098	$13,098	$11,322	$11,322
AVERAGE EQUIVALENT SHARES						
Shares of GE common stock outstanding	**10,523**	**10,523**	10,591	10,591	10,661	10,661
Employee compensation-related shares, including stock options	**41**	**—**	29	—	17	—
Total average equivalent shares	**10,564**	**10,523**	10,620	10,591	10,678	10,661
PER-SHARE AMOUNTS						
Earnings from continuing operations	**$ 1.39**	**$ 1.39**	$ 1.24	$ 1.24	$ 1.15	$ 1.15
Earnings (loss) from discontinued operations	**(0.10)**	**(0.10)**	(0.01)	(0.01)	(0.09)	(0.09)
Net earnings	**1.29**	**1.29**	1.23	1.24	1.06	1.06

Our unvested restricted stock unit awards that contain non-forfeitable rights to dividends or dividend equivalents are considered participating securities and, therefore, are included in the computation of earnings per share pursuant to the two-class method. Application of this treatment has an insignificant effect.

(a) Included an insignificant amount of dividend equivalents in each of the three years presented.

(b) Included an insignificant amount related to accretion of redeemable securities in 2010.

(c) Included $806 million related to the redemption of our 10% cumulative preferred stock in 2011. See Note 15.

For the years ended December 31, 2012, 2011 and 2010, there were approximately 292 million, 321 million and 325 million, respectively, of outstanding stock awards that were not included in the computation of diluted earnings per share because their effect was antidilutive.

Earnings-per-share amounts are computed independently for earnings from continuing operations, earnings (loss) from discontinued operations and net earnings. As a result, the sum of per-share amounts from continuing operations and discontinued operations may not equal the total per-share amounts for net earnings.

Note 21.

Fair Value Measurements

For a description of how we estimate fair value, see Note 1.

The following tables present our assets and liabilities measured at fair value on a recurring basis. Included in the tables are investment securities primarily supporting obligations to annuitants and policyholders in our run-off insurance operations and supporting obligations to holders of GICs in Trinity (which ceased issuing new investment contracts beginning in the first quarter of 2010), investment securities held at our treasury operations and investments held in our CLL business collateralized by senior secured loans of high-quality, middle-market companies in a variety of industries. Such securities are mainly investment grade.

(In millions)	Level 1[(a)]	Level 2[(a)]	Level 3	Netting adjustment[(b)]	Net balance
DECEMBER 31, 2012					
ASSETS					
Investment securities					
Debt					
U.S. corporate	**$ —**	**$20,580**	**$ 3,591**	**$ —**	**$24,171**
State and municipal	**—**	**4,469**	**77**	**—**	**4,546**
Residential mortgage-backed	**—**	**2,162**	**100**	**—**	**2,262**
Commercial mortgage-backed	**—**	**3,088**	**6**	**—**	**3,094**
Asset-backed[(c)]	**—**	**715**	**5,023**	**—**	**5,738**
Corporate—non-U.S.	**71**	**1,132**	**1,218**	**—**	**2,421**
Government—non-U.S.	**702**	**1,019**	**42**	**—**	**1,763**
U.S. government and federal agency	**—**	**3,288**	**277**	**—**	**3,565**
Retained interests	**—**	**—**	**83**	**—**	**83**
Equity					
Available-for-sale	**590**	**16**	**13**	**—**	**619**
Trading	**248**	**—**	**—**	**—**	**248**
Derivatives[(d)]	**—**	**11,432**	**434**	**(7,926)**	**3,940**
Other[(e)]	**35**	**—**	**799**	**—**	**834**
Total	**$1,646**	**$47,901**	**$11,663**	**$(7,926)**	**$53,284**
LIABILITIES					
Derivatives	**$ —**	**$ 3,434**	**$ 20**	**$(3,177)**	**$ 277**
Other[(f)]	**—**	**908**	**—**	**—**	**908**
Total	**$ —**	**$ 4,342**	**$ 20**	**$(3,177)**	**$ 1,185**
DECEMBER 31, 2011					
ASSETS					
Investment securities					
Debt					
U.S. corporate	$ —	$20,535	$ 3,235	$ —	$23,770
State and municipal	—	3,157	77	—	3,234
Residential mortgage-backed	—	2,568	41	—	2,609
Commercial mortgage-backed	—	2,824	4	—	2,828
Asset-backed[(c)]	—	930	4,040	—	4,970
Corporate—non-U.S.	71	1,058	1,204	—	2,333
Government—non-U.S.	1,003	1,444	84	—	2,531
U.S. government and federal agency	—	3,805	253	—	4,058
Retained interests	—	—	35	—	35
Equity					
Available-for-sale	730	18	17	—	765
Trading	241	—	—	—	241
Derivatives[(d)]	—	15,252	393	(5,604)	10,041
Other[(e)]	—	—	817	—	817
Total	$2,045	$51,591	$10,200	$(5,604)	$58,232
LIABILITIES					
Derivatives	$ —	$ 5,010	$ 27	$(4,308)	$ 729
Other[(f)]	—	863	—	—	863
Total	$ —	$ 5,873	$ 27	$(4,308)	$ 1,592

(a) There were no securities transferred between Level 1 and Level 2 during 2012.

(b) The netting of derivative receivables and payables (including the effects of any collateral posted or received) is permitted when a legally enforceable master netting agreement exists.

(c) Includes investments in our CLL business in asset-backed securities collateralized by senior secured loans of high-quality, middle-market companies in a variety of industries.

(d) The fair value of derivatives included an adjustment for non-performance risk. The cumulative adjustment was a gain (loss) of $(15) million at December 31, 2012 and $(13) million at December 31, 2011. See Note 22 for additional information on the composition of our derivative portfolio.

(e) Included private equity investments and loans designated under the fair value option.

(f) Primarily represented the liability associated with certain of our deferred incentive compensation plans.

The following tables present the changes in Level 3 instruments measured on a recurring basis for the years ended December 31, 2012 and 2011, respectively. The majority of our Level 3 balances consist of investment securities classified as available-for-sale with changes in fair value recorded in shareowners' equity.

CHANGES IN LEVEL 3 INSTRUMENTS FOR THE YEAR ENDED DECEMBER 31, 2012

(In millions)	Balance at January 1, 2012	Net realized/ unrealized gains (losses) included in earnings [a]	Net realized/ unrealized gains (losses) included in accumulated other comprehensive income	Purchases	Sales	Settlements	Transfers into Level 3 [b]	Transfers out of Level 3 [b]	Balance at December 31, 2012	Net change in unrealized gains (losses) relating to instruments still held at December 31, 2012 [c]
Investment securities										
Debt										
U.S. corporate	$ 3,235	$ 66	$ 32	$ 483	$(214)	$(110)	$299	$(200)	$ 3,591	$ —
State and municipal	77	—	10	16	—	(1)	78	(103)	77	—
Residential mortgage-backed	41	(3)	1	6	—	(3)	135	(77)	100	—
Commercial mortgage-backed	4	—	(1)	—	—	—	6	(3)	6	—
Asset-backed	4,040	1	(25)	1,490	(502)	—	25	(6)	5,023	—
Corporate—non-U.S.	1,204	(11)	19	341	(51)	(172)	24	(136)	1,218	—
Government—non-U.S.	84	(33)	38	65	(72)	(40)	—	—	42	—
U.S. government and federal agency	253	—	24	—	—	—	—	—	277	—
Retained interests	35	(1)	(3)	16	(6)	(12)	54	—	83	—
Equity										
Available-for-sale	17	—	(1)	3	(3)	(1)	2	(4)	13	—
Trading	—	—	—	—	—	—	—	—	—	—
Derivatives [d][e]	369	29	(1)	(1)	—	(112)	190	(58)	416	160
Other	817	50	2	159	(137)	—	—	(92)	799	43
Total	$10,176	$ 98	$ 95	$2,578	$(985)	$(451)	$813	$(679)	$11,645	$203

(a) Earnings effects are primarily included in the "GECC revenues from services" and "Interest and other financial charges" captions in the Statement of Earnings.

(b) Transfers in and out of Level 3 are considered to occur at the beginning of the period. Transfers out of Level 3 were a result of increased use of quotes from independent pricing vendors based on recent trading activity.

(c) Represented the amount of unrealized gains or losses for the period included in earnings.

(d) Represented derivative assets net of derivative liabilities and included cash accruals of $2 million not reflected in the fair value hierarchy table.

(e) Gains (losses) included in net realized/unrealized gains (losses) included in earnings were offset by the earnings effects from the underlying items that were economically hedged. See Note 22.

CHANGES IN LEVEL 3 INSTRUMENTS FOR THE YEAR ENDED DECEMBER 31, 2011

(In millions)	Balance at January 1, 2011	Net realized/ unrealized gains (losses) included in earnings [a]	Net realized/ unrealized gains (losses) included in accumulated other comprehensive income	Purchases	Sales	Settlements	Transfers into Level 3 [b]	Transfers out of Level 3 [b]	Balance at December 31, 2011	Net change in unrealized gains (losses) relating to instruments still held at December 31, 2011 [c]
Investment securities										
Debt										
U.S. corporate	$3,199	$ 78	$(157)	$ 235	$(183)	$(112)	$182	$ (7)	$ 3,235	$ —
State and municipal	225	—	—	12	—	(8)	—	(152)	77	—
Residential mortgage-backed	66	(3)	1	2	(5)	(1)	71	(90)	41	—
Commercial mortgage-backed	49	—	—	6	—	(4)	3	(50)	4	—
Asset-backed	2,540	(10)	61	2,157	(185)	(11)	1	(513)	4,040	—
Corporate—non-U.S.	1,486	(47)	(91)	25	(55)	(118)	85	(81)	1,204	—
Government—non-U.S.	156	(100)	48	41	(1)	(27)	107	(140)	84	—
U.S. government and federal agency	210	—	43	500	—	—	—	(500)	253	—
Retained interests	39	(28)	26	8	(5)	(5)	—	—	35	—
Equity										
Available-for-sale	24	—	—	—	—	—	4	(11)	17	—
Trading	—	—	—	—	—	—	—	—	—	—
Derivatives [d][e]	265	151	2	(2)	—	(207)	150	10	369	130
Other	906	95	(9)	152	(266)	(6)	—	(55)	817	34
Total	$9,165	$136	$ (76)	$3,136	$(700)	$(499)	$603	$(1,589)	$10,176	$164

(a) Earnings effects are primarily included in the "GECC revenues from services" and "Interest and other financial charges" captions in the Statement of Earnings.

(b) Transfers in and out of Level 3 are considered to occur at the beginning of the period. Transfers out of Level 3 were a result of increased use of quotes from independent pricing vendors based on recent trading activity.

(c) Represented the amount of unrealized gains or losses for the period included in earnings.

(d) Represented derivative assets net of derivative liabilities and included cash accruals of $3 million not reflected in the fair value hierarchy table.

(e) Gains (losses) included in net realized/unrealized gains (losses) included in earnings were offset by the earnings effects from the underlying items that were economically hedged. See Note 22.

Non-Recurring Fair Value Measurements

The following table represents non-recurring fair value amounts (as measured at the time of the adjustment) for those assets remeasured to fair value on a non-recurring basis during the fiscal year and still held at December 31, 2012 and 2011. These assets can include loans and long-lived assets that have been reduced to fair value when they are held for sale, impaired loans that have been reduced based on the fair value of the underlying collateral, cost and equity method investments and long-lived assets that are written down to fair value when they are impaired and the remeasurement of retained investments in formerly consolidated subsidiaries upon a change in control that results in deconsolidation of a subsidiary, if we sell a controlling interest and retain a noncontrolling stake in the entity. Assets that are written down to fair value when impaired and retained investments are not subsequently adjusted to fair value unless further impairment occurs.

	Remeasured during the year ended December 31			
	2012		2011	
(In millions)	**Level 2**	**Level 3**	Level 2	Level 3
Financing receivables and loans held for sale	**$ 366**	**$4,094**	$ 158	$5,159
Cost and equity method investments [a]	**8**	**313**	—	403
Long-lived assets, including real estate	**702**	**2,184**	1,343	3,282
Total	**$1,076**	**$6,591**	$1,501	$8,844

(a) Includes the fair value of private equity and real estate funds included in Level 3 of $84 million and $123 million at December 31, 2012 and 2011, respectively.

The following table represents the fair value adjustments to assets measured at fair value on a non-recurring basis and still held at December 31, 2012 and 2011.

	Year ended December 31	
(In millions)	**2012**	2011
Financing receivables and loans held for sale	**$ (595)**	$ (857)
Cost and equity method investments [a]	**(153)**	(274)
Long-lived assets, including real estate [b]	**(624)**	(1,424)
Total	**$(1,372)**	$(2,555)

(a) Includes fair value adjustments associated with private equity and real estate funds of $(33) million and $(24) million during 2012 and 2011, respectively.

(b) Includes impairments related to real estate equity properties and investments recorded in other costs and expenses of $218 million and $976 million during 2012 and 2011, respectively.

LEVEL 3 MEASUREMENTS

The following table presents information relating to the significant unobservable inputs of our Level 3 recurring and non-recurring measurements.

(Dollars in millions)	Fair value at December 31, 2012	Valuation technique	Unobservable inputs	Range (weighted average)
RECURRING FAIR VALUE MEASUREMENTS				
Investment securities				
Debt				
U.S. corporate	$1,652	Income approach	Discount rate[a]	1.3%–29.9% (11.1%)
Asset-backed	4,977	Income approach	Discount rate[a]	2.1%–13.1% (3.8%)
Corporate—non-U.S.	865	Income approach	Discount rate[a]	1.5%–25.0% (13.2%)
Other financial assets	360	Income approach	Weighted average cost of capital	8.7%–10.2% (8.7%)
	273	Market comparables	EBITDA multiple	4.9X–10.6X (7.9X)
NON-RECURRING FAIR VALUE MEASUREMENTS				
Financing receivables and loans held for sale	$2,633	Income approach	Capitalization rate[b]	3.8%–14.0% (8.0%)
	202	Business enterprise value	EBITDA multiple	2.0X–6.0X (4.8X)
Cost and equity method investments	72	Income approach	Capitalization rate[b]	9.2%–12.8% (12.0%)
Long-lived assets, including real estate	985	Income approach	Capitalization rate[b]	4.8%–14.6% (7.3%)

(a) Discount rates are determined based on inputs that market participants would use when pricing investments, including credit and liquidity risk. An increase in the discount rate would result in a decrease in the fair value.

(b) Represents the rate of return on net operating income which is considered acceptable for an investor and is used to determine a property's capitalized value. An increase in the capitalization rate would result in a decrease in the fair value.

Other Level 3 recurring fair value measurements of $3,146 million and non-recurring measurements of $2,412 million are valued using non-binding broker quotes or other third-party sources. For a description of our process to evaluate third-party pricing servicers, see Note 1. Other recurring fair value measurements of $370 million and non-recurring fair value measurements of $287 million were individually insignificant and utilize a number of different unobservable inputs not subject to meaningful aggregation.

Note 22.

Financial Instruments

The following table provides information about the assets and liabilities not carried at fair value in our Statement of Financial Position. Consistent with ASC 825, *Financial Instruments*, the table excludes finance leases and non-financial assets and liabilities. Substantially all of the assets discussed below are considered to be Level 3 in accordance with ASC 820. The vast majority of our liabilities' fair value can be determined based on significant observable inputs and thus considered Level 2 in accordance with ASC 820. Few of the instruments are actively traded and their fair values must often be determined using financial models. Realization of the fair value of these instruments depends upon market forces beyond our control, including marketplace liquidity.

	2012			2011		
		Assets (liabilities)			Assets (liabilities)	
December 31 (In millions)	Notional amount	Carrying amount (net)	Estimated fair value	Notional amount	Carrying amount (net)	Estimated fair value
GE						
Assets						
Investments and notes receivable	$ (a)	$ 222	$ 222	$ (a)	$ 285	$ 285
Liabilities						
Borrowings[b]	(a)	(17,469)	(18,619)	(a)	(11,589)	(12,535)
GECC						
Assets						
Loans	(a)	236,678	239,084	(a)	250,999	251,433
Other commercial mortgages	(a)	2,222	2,249	(a)	1,494	1,537
Loans held for sale	(a)	1,180	1,181	(a)	496	497
Other financial instruments[c]	(a)	1,858	2,276	(a)	2,071	2,534
Liabilities						
Borrowings and bank deposits[b][d]	(a)	(397,300)	(414,533)	(a)	(443,097)	(449,403)
Investment contract benefits	(a)	(3,321)	(4,150)	(a)	(3,493)	(4,240)
Guaranteed investment contracts	(a)	(1,644)	(1,674)	(a)	(4,226)	(4,266)
Insurance—credit life[e]	2,277	(120)	(104)	1,944	(106)	(88)

(a) These financial instruments do not have notional amounts.

(b) See Note 10.

(c) Principally cost method investments.

(d) Fair values exclude interest rate and currency derivatives designated as hedges of borrowings. Had they been included, the fair value of borrowings at December 31, 2012 and 2011 would have been reduced by $7,937 million and $9,051 million, respectively.

(e) Net of reinsurance of $2,000 million at both December 31, 2012 and 2011.

A description of how we estimate fair values follows.

Loans

Based on a discounted future cash flows methodology, using current market interest rate data adjusted for inherent credit risk or quoted market prices and recent transactions, if available.

Borrowings and bank deposits

Based on valuation methodologies using current market interest rate data which are comparable to market quotes adjusted for our non-performance risk.

Investment contract benefits

Based on expected future cash flows, discounted at currently offered rates for immediate annuity contracts or the income approach for single premium deferred annuities.

Guaranteed investment contracts

Based on valuation methodologies using current market interest rate data, adjusted for our non-performance risk.

All other instruments

Based on observable market transactions and/or valuation methodologies using current market interest rate data adjusted for inherent credit risk.

Assets and liabilities that are reflected in the accompanying financial statements at fair value are not included in the above disclosures; such items include cash and equivalents, investment securities and derivative financial instruments.

Additional information about certain categories in the table above follows.

INSURANCE—CREDIT LIFE

Certain insurance affiliates, primarily in Consumer, issue credit life insurance designed to pay the balance due on a loan if the borrower dies before the loan is repaid. As part of our overall risk management process, we cede to third parties a portion of this associated risk, but are not relieved of our primary obligation to policyholders.

LOAN COMMITMENTS

December 31 (In millions)	Notional amount 2012	2011
Ordinary course of business lending commitments[a]	**$ 3,708**	$ 3,756
Unused revolving credit lines[b]		
Commercial[c]	**17,929**	18,757
Consumer—principally credit cards	**271,387**	257,646

(a) Excluded investment commitments of $1,276 million and $2,064 million as of December 31, 2012 and 2011, respectively.

(b) Excluded inventory financing arrangements, which may be withdrawn at our option, of $12,813 million and $12,354 million as of December 31, 2012 and 2011, respectively.

(c) Included commitments of $12,923 million and $14,057 million as of December 31, 2012 and 2011, respectively, associated with secured financing arrangements that could have increased to a maximum of $15,731 million and $17,344 million at December 31, 2012 and 2011, respectively, based on asset volume under the arrangement.

DERIVATIVES AND HEDGING

As a matter of policy, we use derivatives for risk management purposes, and we do not use derivatives for speculative purposes. A key risk management objective for our financial services businesses is to mitigate interest rate and currency risk by seeking to ensure that the characteristics of the debt match the assets they are funding. If the form (fixed versus floating) and currency denomination of the debt we issue do not match the related assets, we typically execute derivatives to adjust the nature and tenor of funding to meet this objective. The determination of whether we enter into a derivative transaction or issue debt directly to achieve this objective depends on a number of factors, including market related factors that affect the type of debt we can issue.

The notional amounts of derivative contracts represent the basis upon which interest and other payments are calculated and are reported gross, except for offsetting foreign currency forward contracts that are executed in order to manage our currency risk of net investment in foreign subsidiaries. Of the outstanding notional amount of $325,000 million, approximately 87% or $282,000 million, is associated with reducing or eliminating the interest rate, currency or market risk between financial assets and liabilities in our financial services businesses. The remaining derivative activities primarily relate to hedging against adverse changes in currency exchange rates and commodity prices related to anticipated sales and purchases and contracts containing certain clauses which meet the accounting definition of a derivative. The instruments used in these activities are designated as hedges when practicable. When we are not able to apply hedge accounting, or when the derivative and the hedged item are both recorded in earnings concurrently, the derivatives are deemed economic hedges and hedge accounting is not applied. This most frequently occurs when we hedge a recognized foreign currency transaction (e.g., a receivable or payable) with a derivative. Since the effects of changes in exchange rates are reflected concurrently in earnings for both the derivative and the transaction, the economic hedge does not require hedge accounting.

The following table provides information about the fair value of our derivatives by contract type, separating those accounted for as hedges and those that are not.

	2012		2011	
	Fair value		Fair value	
December 31 (In millions)	Assets	Liabilities	Assets	Liabilities
DERIVATIVES ACCOUNTED FOR AS HEDGES				
Interest rate contracts	**$ 8,443**	**$ 719**	$ 9,446	$ 1,049
Currency exchange contracts	**890**	**1,777**	3,750	2,325
Other contracts	**1**	**–**	1	11
	9,334	**2,496**	13,197	3,385
DERIVATIVES NOT ACCOUNTED FOR AS HEDGES				
Interest rate contracts	**452**	**195**	319	241
Currency exchange contracts	**1,797**	**691**	1,748	1,274
Other contracts	**283**	**72**	381	137
	2,532	**958**	2,448	1,652
NETTING ADJUSTMENTS[a]	**(2,801)**	**(2,786)**	(3,294)	(3,281)
CASH COLLATERAL[b][c]	**(5,125)**	**(391)**	(2,310)	(1,027)
Total	**$ 3,940**	**$ 277**	$10,041	$ 729

Derivatives are classified in the captions "All other assets" and "All other liabilities" in our financial statements.

(a) The netting of derivative receivables and payables is permitted when a legally enforceable master netting agreement exists. Amounts included fair value adjustments related to our own and counterparty non-performance risk. At December 31, 2012 and 2011, the cumulative adjustment for non-performance risk was a gain (loss) of $(15) million and $(13) million, respectively.

(b) Excludes excess cash collateral received of $42 million and $579 million at December 31, 2012 and 2011, respectively. Excludes excess cash collateral posted of $10 million at December 31, 2012.

(c) Excludes securities pledged to us as collateral of $5,586 million and $10,574 million at December 31, 2012 and 2011, respectively, which includes excess securities collateral of $359 million at December 31, 2012.

Fair Value Hedges

We use interest rate and currency exchange derivatives to hedge the fair value effects of interest rate and currency exchange rate changes on local and non-functional currency denominated fixed-rate debt. For relationships designated as fair value hedges, changes in fair value of the derivatives are recorded in earnings within interest and other financial charges, along with offsetting adjustments to the carrying amount of the hedged debt. The following table provides information about the earnings effects of our fair value hedging relationships for the years ended December 31, 2012 and 2011.

	2012		2011	
(In millions)	Gain (loss) on hedging derivatives	Gain (loss) on hedged items	Gain (loss) on hedging derivatives	Gain (loss) on hedged items
Interest rate contracts	**$708**	**$(1,041)**	$5,888	$(6,322)
Currency exchange contracts	**(169)**	**199**	119	(144)

Fair value hedges resulted in $(303) million and $(459) million of ineffectiveness in 2012 and 2011, respectively. In both 2012 and 2011, there were insignificant amounts excluded from the assessment of effectiveness.

Cash Flow Hedges

We use interest rate, currency exchange and commodity derivatives to reduce the variability of expected future cash flows associated with variable rate borrowings and commercial purchase and sale transactions, including commodities. For derivatives that are designated in a cash flow hedging relationship, the effective portion of the change in fair value of the derivative is reported as a component of AOCI and reclassified into earnings contemporaneously and in the same caption with the earnings effects of the hedged transaction.

The following table provides information about the amounts recorded in AOCI, as well as the gain (loss) recorded in earnings, primarily in interest and other financial charges, when reclassified out of AOCI, for the years ended December 31, 2012 and 2011.

	Gain (loss) recognized in AOCI		Gain (loss) reclassified from AOCI into earnings	
(In millions)	2012	2011	2012	2011
Interest rate contracts	**$(158)**	$(302)	**$(499)**	$ (820)
Currency exchange contracts	**317**	(292)	**(6)**	(370)
Commodity contracts	**6**	(13)	**(5)**	10
Total	**$ 165**	$(607)	**$(510)**	$(1,180)

The total pre-tax amount in AOCI related to cash flow hedges of forecasted transactions was a $799 million loss at December 31, 2012. We expect to transfer $391 million to earnings as an expense in the next 12 months contemporaneously with the earnings effects of the related forecasted transactions. In 2012, we recognized insignificant gains and losses related to hedged forecasted transactions and firm commitments that did not occur by the end of the originally specified period. At December 31, 2012 and 2011, the maximum term of derivative instruments that hedge forecasted transactions was 20 years and 21 years, respectively.

For cash flow hedges, the amount of ineffectiveness in the hedging relationship and amount of the changes in fair value of the derivatives that are not included in the measurement of ineffectiveness are both reflected in earnings each reporting period. These amounts are primarily reported in GECC revenues from services and totaled $5 million and $29 million for the years ended December 31, 2012 and 2011, respectively.

Net Investment Hedges in Foreign Operations

We use currency exchange derivatives to protect our net investments in global operations conducted in non-U.S. dollar currencies. For derivatives that are designated as hedges of net investment in a foreign operation, we assess effectiveness based on changes in spot currency exchange rates. Changes in spot rates on the derivative are recorded as a component of AOCI until such time as the foreign entity is substantially liquidated or sold. The change in fair value of the forward points, which reflects the interest rate differential between the two countries on the derivative, is excluded from the effectiveness assessment.

The following table provides information about the amounts recorded in AOCI for the years ended December 31, 2012 and 2011, as well as the gain (loss) recorded in GECC revenues from services when reclassified out of AOCI.

	Gain (loss) recognized in CTA		Gain (loss) reclassified from CTA	
(In millions)	2012	2011	2012	2011
Currency exchange contracts	**$(2,905)**	$1,232	**$27**	$(716)

The amounts related to the change in the fair value of the forward points that are excluded from the measure of effectiveness were $(874) million and $(1,345) million for the years ended December 31, 2012 and 2011, respectively, and are recorded in interest and other financial charges.

Free-Standing Derivatives

Changes in the fair value of derivatives that are not designated as hedges are recorded in earnings each period. As discussed above, these derivatives are typically entered into as economic hedges of changes in interest rates, currency exchange rates, commodity prices and other risks. Gains or losses related to the derivative are typically recorded in GECC revenues from services or other income, based on our accounting policy. In general, the earnings effects of the item that represent the economic risk exposure are recorded in the same caption as the derivative. Losses for the year ended December 31, 2012 on derivatives not designated as hedges were $(513) million composed of amounts related to interest rate contracts of $(297) million, currency exchange contracts of $(342) million, partially offset by other derivatives of $126 million. These losses more than offset the earnings effects from the underlying items that were economically hedged. Losses for the year ended December 31, 2011 on derivatives not designated as hedges were $(876) million composed of amounts related to interest rate contracts of $(5) million, currency exchange contracts of $(817) million, and other derivatives of $(54) million. These losses were more than offset by the earnings effects from the underlying items that were economically hedged.

Counterparty Credit Risk

Fair values of our derivatives can change significantly from period-to-period based on, among other factors, market movements and changes in our positions. We manage counterparty credit risk (the risk that counterparties will default and not make payments to us according to the terms of our agreements) on an individual counterparty basis. Where we have agreed to netting of derivative exposures with a counterparty, we net our exposures with that counterparty and apply the value of collateral posted to us to determine the exposure. We actively monitor these net exposures against defined limits and take appropriate actions in response, including requiring additional collateral.

As discussed above, we have provisions in certain of our master agreements that require counterparties to post collateral (typically, cash or U.S. Treasury securities) when our receivable due from the counterparty, measured at current market value, exceeds a specified limit. At December 31, 2012, our exposure to counterparties, including interest due, net of collateral we hold, was $559 million. The fair value of such collateral was

$10,352 million, of which $5,125 million was cash and $5,227 million was in the form of securities held by a custodian for our benefit. Under certain of these same agreements, we post collateral to our counterparties for our derivative obligations, the fair value of which was $391 million at December 31, 2012.

Additionally, our master agreements typically contain mutual downgrade provisions that provide the ability of each party to require termination if the long-term credit rating of the counterparty were to fall below A-/A3. In certain of these master agreements, each party also has the ability to require termination if the short-term rating of the counterparty were to fall below A-1/P-1. The net amount relating to our derivative liability subject to these provisions, after consideration of collateral posted by us, and outstanding interest payments, was $337 million at December 31, 2012.

Note 23.

Supplemental Information about the Credit Quality of Financing Receivables and Allowance for Losses on Financing Receivables

We provide further detailed information about the credit quality of our Commercial, Real Estate and Consumer financing receivables portfolios. For each portfolio, we describe the characteristics of the financing receivables and provide information about collateral, payment performance, credit quality indicators, and impairment. We manage these portfolios using delinquency and nonearning data as key performance indicators. The categories used within this section such as impaired loans, TDR and nonaccrual financing receivables are defined by the authoritative guidance and we base our categorization on the related scope and definitions contained in the related standards. The categories of nonearning and delinquent are defined by us and are used in our process for managing our financing receivables. Definitions of these categories are provided in Note 1.

Commercial

FINANCING RECEIVABLES AND ALLOWANCE FOR LOSSES

The following table provides further information about general and specific reserves related to Commercial financing receivables.

	Financing receivables	
December 31 (In millions)	2012	2011
CLL		
Americas	**$ 72,517**	$ 80,505
Europe	**37,035**	36,899
Asia	**11,401**	11,635
Other	**605**	436
Total CLL	**121,558**	129,475
Energy Financial Services	**4,851**	5,912
GECAS	**10,915**	11,901
Other	**486**	1,282
Total Commercial financing receivables, before allowance for losses	**$137,810**	$148,570
Non-impaired financing receivables	**$132,741**	$142,908
General reserves	**554**	718
Impaired loans	**5,069**	5,662
Specific reserves	**487**	812

PAST DUE FINANCING RECEIVABLES

The following table displays payment performance of Commercial financing receivables.

	2012		2011	
December 31	Over 30 days past due	Over 90 days past due	Over 30 days past due	Over 90 days past due
CLL				
Americas	**1.1%**	**0.5%**	1.3%	0.8%
Europe	**3.7**	**2.1**	3.8	2.1
Asia	**0.9**	**0.6**	1.3	1.0
Other	**0.1**	**—**	2.0	0.1
Total CLL	**1.9**	**1.0**	2.0	1.2
Energy Financial Services	**—**	**—**	0.3	0.3
GECAS	**—**	**—**	—	—
Other	**2.8**	**2.8**	3.7	3.5
Total	**1.7**	**0.9**	1.8	1.1

NONACCRUAL FINANCING RECEIVABLES

The following table provides further information about Commercial financing receivables that are classified as nonaccrual. Of our $4,166 million and $4,718 million of nonaccrual financing receivables at December 31, 2012 and 2011, respectively, $2,647 million and $1,227 million are currently paying in accordance with their contractual terms, respectively.

	Nonaccrual financing receivables		Nonearning financing receivables	
December 31 (Dollars in millions)	**2012**	2011	**2012**	2011
CLL				
Americas	**$1,951**	$2,417	**$1,333**	$1,862
Europe	**1,740**	1,599	**1,299**	1,167
Asia	**395**	428	**193**	269
Other	**52**	68	**52**	11
Total CLL	**4,138**	4,512	**2,877**	3,309
Energy Financial Services	**—**	22	**—**	22
GECAS	**3**	69	**—**	55
Other	**25**	115	**13**	65
Total	**$4,166**	$4,718	**$2,890**	$3,451
Allowance for losses percentage	**25.0%**	32.4%	**36.0%**	44.3%

IMPAIRED LOANS

The following table provides information about loans classified as impaired and specific reserves related to Commercial.

	With no specific allowance			With a specific allowance			
December 31 (In millions)	Recorded investment in loans	Unpaid principal balance	Average investment in loans	Recorded investment in loans	Unpaid principal balance	Associated allowance	Average investment in loans
2012							
CLL							
Americas	**$2,487**	**$2,927**	**$2,535**	**$ 557**	**$ 681**	**$178**	**$ 987**
Europe	**1,131**	**1,901**	**1,009**	**643**	**978**	**278**	**805**
Asia	**62**	**64**	**62**	**109**	**120**	**23**	**134**
Other	**—**	**—**	**43**	**52**	**68**	**6**	**16**
Total CLL	**3,680**	**4,892**	**3,649**	**1,361**	**1,847**	**485**	**1,942**
Energy Financial Services	**—**	**—**	**2**	**—**	**—**	**—**	**7**
GECAS	**—**	**—**	**17**	**3**	**3**	**—**	**5**
Other	**17**	**28**	**26**	**8**	**8**	**2**	**40**
Total	**$3,697**	**$4,920**	**$3,694**	**$1,372**	**$1,858**	**$487**	**$1,994**
2011							
CLL							
Americas	$2,136	$2,219	$2,128	$1,367	$1,415	$425	$1,468
Europe	936	1,060	1,001	730	717	263	602
Asia	85	83	94	156	128	84	214
Other	54	58	13	11	11	2	5
Total CLL	3,211	3,420	3,236	2,264	2,271	774	2,289
Energy Financial Services	4	4	20	18	18	9	87
GECAS	28	28	59	—	—	—	11
Other	62	63	67	75	75	29	97
Total	$3,305	$3,515	$3,382	$2,357	$2,364	$812	$2,484

We recognized $253 million and $193 million of interest income, including $92 million and $59 million on a cash basis, for the years ended December 31, 2012 and 2011, respectively, principally in our CLL Americas business. The total average investment in impaired loans for the years ended December 31, 2012 and 2011 was $5,688 million and $5,866 million, respectively.

Impaired loans classified as TDRs in our CLL business were $3,872 million and $3,642 million at December 31, 2012 and 2011, respectively, and were primarily attributable to CLL Americas ($2,577 million and $2,746 million, respectively). For the year ended December 31, 2012, we modified $2,935 million of loans classified as TDRs, primarily in CLL Americas ($1,739 million) and CLL EMEA ($992 million). Changes to these loans primarily included debt-to-equity exchange, extensions, interest-only payment periods and forbearance or other actions, which are in addition to, or sometimes in lieu of, fees and rate increases. Of our $2,935 million of modifications classified as TDRs during 2012, $217 million have subsequently experienced a payment default in 2012. Of our $1,856 million of modifications classified as TDRs during 2011, $101 million have subsequently experienced a payment default in 2011.

CREDIT QUALITY INDICATORS

Substantially all of our Commercial financing receivables portfolio is secured lending and we assess the overall quality of the portfolio based on the potential risk of loss measure. The metric incorporates both the borrower's credit quality along with any related collateral protection.

Our internal risk ratings process is an important source of information in determining our allowance for losses and represents a comprehensive, statistically validated approach to evaluate risk in our financing receivables portfolios. In deriving our internal risk ratings, we stratify our Commercial portfolios into 21 categories of default risk and/or six categories of loss given default to group into three categories: A, B and C. Our process starts by developing an internal risk rating for our borrowers, which are based upon our proprietary models using data derived from borrower financial statements, agency ratings, payment history information, equity prices and other commercial borrower characteristics. We then evaluate the potential risk of loss for the specific lending transaction in the event of borrower default, which takes into account such factors as applicable collateral value, historical loss and recovery rates for similar transactions, and our collection capabilities. Our internal risk ratings process and the models we use are subject to regular monitoring and validation controls. The frequency of rating updates is set by our credit risk policy, which requires annual Risk Committee approval. The models are updated on a regular basis and statistically validated annually, or more frequently as circumstances warrant.

The table below summarizes our Commercial financing receivables by risk category. As described above, financing receivables are assigned one of 21 risk ratings based on our process and then these are grouped by similar characteristics into three categories in the table below. Category A is characterized by either high credit quality borrowers or transactions with significant collateral coverage which substantially reduces or eliminates the risk of loss in the event of borrower default. Category B is characterized by borrowers with weaker credit quality than those in Category A, or transactions with moderately strong collateral coverage which minimizes but may not fully mitigate the risk of loss in the event of default. Category C is characterized by borrowers with higher levels of default risk relative to our overall portfolio or transactions where collateral coverage may not fully mitigate a loss in the event of default.

	Secured			
December 31 (In millions)	A	B	C	Total
2012				
CLL				
Americas	**$ 68,360**	**$1,775**	**$2,382**	**$ 72,517**
Europe	**33,754**	**1,188**	**1,256**	**36,198**
Asia	**10,732**	**117**	**372**	**11,221**
Other	**161**	**—**	**94**	**255**
Total CLL	**113,007**	**3,080**	**4,104**	**120,191**
Energy Financial Services	**4,725**	**—**	**—**	**4,725**
GECAS	**10,681**	**223**	**11**	**10,915**
Other	**486**	**—**	**—**	**486**
Total	**$128,899**	**$3,303**	**$4,115**	**$136,317**
2011				
CLL				
Americas	$ 73,103	$2,816	$4,586	$ 80,505
Europe	33,481	1,080	1,002	35,563
Asia	10,644	116	685	11,445
Other	345	—	91	436
Total CLL	117,573	4,012	6,364	127,949
Energy Financial Services	5,727	24	18	5,769
GECAS	10,881	970	50	11,901
Other	1,282	—	—	1,282
Total	$135,463	$5,006	$6,432	$146,901

For our secured financing receivables portfolio, our collateral position and ability to work out problem accounts mitigates our losses. Our asset managers have deep industry expertise that enables us to identify the optimum approach to default situations. We price risk premiums for weaker credits at origination, closely monitor changes in creditworthiness through our risk ratings and watch list process, and are engaged early with deteriorating credits to minimize economic loss. Secured financing receivables within risk Category C are predominantly in our CLL businesses and are primarily composed of senior term lending facilities and factoring programs secured by various asset types including inventory, accounts receivable, cash, equipment and related business facilities as well as franchise finance activities secured by underlying equipment.

Loans within Category C are reviewed and monitored regularly, and classified as impaired when it is probable that they will not pay in accordance with contractual terms. Our internal risk rating process identifies credits warranting closer monitoring; and as such, these loans are not necessarily classified as nonearning or impaired.

Our unsecured Commercial financing receivables portfolio is primarily attributable to our Interbanca S.p.A. and GE Sanyo Credit acquisitions in Europe and Asia, respectively. At December 31, 2012 and 2011, these financing receivables included $458 million and $325 million rated A, $583 million and $748 million rated B, and $452 million and $596 million rated C, respectively.

Real Estate

FINANCING RECEIVABLES AND ALLOWANCE FOR LOSSES

The following table provides further information about general and specific reserves related to Real Estate financing receivables.

	Financing receivables	
December 31 (In millions)	**2012**	2011
Debt	**$19,746**	$24,501
Business Properties[(a)]	**1,200**	8,248
Total Real Estate financing receivables, before allowance for losses	**$20,946**	$32,749
Non-impaired financing receivables	**$15,253**	$24,002
General reserves	**132**	267
Impaired loans	**5,693**	8,747
Specific reserves	**188**	822

(a) In 2012, we completed the sale of a portion of our Business Properties portfolio.

PAST DUE FINANCING RECEIVABLES

The following table displays payment performance of Real Estate financing receivables.

	2012		2011	
December 31	Over 30 days past due	Over 90 days past due	Over 30 days past due	Over 90 days past due
Debt	**1.7%**	**1.7%**	2.4%	2.3%
Business Properties	**10.8**	**10.2**	3.9	3.0
Total	**2.3**	**2.2**	2.8	2.5

NONACCRUAL FINANCING RECEIVABLES

The following table provides further information about Real Estate financing receivables that are classified as nonaccrual. Of our $4,885 million and $6,949 million of nonaccrual financing receivables at December 31, 2012 and 2011, respectively, $4,461 million and $6,061 million are currently paying in accordance with their contractual terms, respectively.

	Nonaccrual financing receivables		Nonearning financing receivables	
December 31 (Dollars in millions)	**2012**	2011	**2012**	2011
Debt	**$4,576**	$6,351	**$321**	$541
Business Properties	**309**	598	**123**	249
Total	**$4,885**	$6,949	**$444**	$790
Allowance for losses percentage	**6.6%**	15.7%	**72.1%**	137.8%

IMPAIRED LOANS

The following table provides information about loans classified as impaired and specific reserves related to Real Estate.

	With no specific allowance			With a specific allowance			
December 31 (In millions)	Recorded investment in loans	Unpaid principal balance	Average investment in loans	Recorded investment in loans	Unpaid principal balance	Associated allowance	Average investment in loans
2012							
Debt	**$3,294**	**$3,515**	**$3,575**	**$2,077**	**$2,682**	**$156**	**$3,455**
Business Properties	**197**	**197**	**198**	**125**	**125**	**32**	**297**
Total	**$3,491**	**$3,712**	**$3,773**	**$2,202**	**$2,807**	**$188**	**$3,752**
2011							
Debt	$3,558	$3,614	$3,568	$4,560	$4,652	$717	$5,435
Business Properties	232	232	215	397	397	105	460
Total	$3,790	$3,846	$3,783	$4,957	$5,049	$822	$5,895

We recognized $329 million and $399 million of interest income, including $237 million and $339 million on a cash basis, for the years ended December 31, 2012 and 2011, respectively, principally in our Real Estate—Debt portfolio. The total average investment in impaired loans for the years ended December 31, 2012 and 2011 was $7,525 million and $9,678 million, respectively.

Real Estate TDRs decreased from $7,006 million at December 31, 2011 to $5,146 million at December 31, 2012, primarily driven by resolution of TDRs through paydowns, restructurings, foreclosures and write-offs, partially offset by extensions of loans scheduled to mature during 2012, some of which were classified as TDRs upon modification. We deem loan modifications to be TDRs when we have granted a concession to a borrower experiencing financial difficulty and we do not receive adequate compensation in the form of an effective interest rate that is at current market rates of interest given the risk characteristics of the loan or other consideration that compensates us for the value of the concession. The limited liquidity and higher return requirements in the real estate market for loans with higher loan-to-value (LTV) ratios has typically resulted in the conclusion that the modified terms are not at current market rates of interest, even if the modified loans are expected to be fully recoverable. For the year ended December 31, 2012, we modified $4,351 million of loans classified as TDRs, substantially all in our Debt portfolio. Changes to these loans primarily included maturity extensions, principal payment acceleration, changes to collateral or covenant terms and cash sweeps, which are in addition to, or sometimes in lieu of, fees and rate increases. Of our $4,351 million of modifications classified as TDRs during 2012, $210 million have subsequently experienced a payment default in 2012. Of our $3,965 million of modifications classified as TDRs during 2011, $140 million have subsequently experienced a payment default in 2011.

CREDIT QUALITY INDICATORS

Due to the primarily non-recourse nature of our Debt portfolio, loan-to-value ratios provide the best indicators of the credit quality of the portfolio. By contrast, the credit quality of the Business Properties portfolio is primarily influenced by the strength of the borrower's general credit quality, which is reflected in our internal risk rating process, consistent with the process we use for our Commercial portfolio.

	Loan-to-value ratio		
December 31 (In millions)	Less than 80%	80% to 95%	Greater than 95%
2012			
Debt	**$13,570**	**$2,572**	**$3,604**
2011			
Debt	$14,454	$4,593	$5,454

At December 31, 2012, Business Properties receivables of $956 million, $25 million and $219 million were rated A, B and C, respectively. At December 31, 2011, Business Properties receivables of $7,628 million, $110 million and $510 million were rated A, B and C, respectively.

Within Real Estate—Debt, these financing receivables are primarily concentrated in our North American and European Lending platforms and are secured by various property types. A substantial majority of the Real Estate—Debt financing receivables with loan-to-value ratios greater than 95% are paying in accordance with contractual terms. Substantially all of these loans and the majority of the Real Estate—Business Properties financing receivables included in Category C are impaired loans which are subject to the specific reserve evaluation process described in Note 1. The ultimate recoverability of impaired loans is driven by collection strategies that do not necessarily depend on the sale of the underlying collateral and include full or partial repayments through third-party refinancing and restructurings.

Consumer

At December 31, 2012, our U.S. consumer financing receivables included private label credit card and sales financing for approximately 57 million customers across the U.S. with no metropolitan area accounting for more than 6% of the portfolio. Of the total U.S. consumer financing receivables, approximately 66% relate to credit card loans, which are often subject to profit and loss-sharing arrangements with the retailer (which are recorded in revenues), and the remaining 34% are sales finance receivables, which provide financing to customers in areas such as electronics, recreation, medical and home improvement.

FINANCING RECEIVABLES AND ALLOWANCE FOR LOSSES

The following table provides further information about general and specific reserves related to Consumer financing receivables.

	Financing receivables	
December 31 (In millions)	2012	2011
Non-U.S. residential mortgages	**$ 33,451**	$ 35,550
Non-U.S. installment and revolving credit	**18,546**	18,544
U.S. installment and revolving credit	**50,853**	46,689
Non-U.S. auto	**4,260**	5,691
Other	**8,070**	7,244
Total Consumer financing receivables, before allowance for losses	**$115,180**	$113,718
Non-impaired financing receivables	**$111,960**	$110,825
General reserves	**2,950**	2,891
Impaired loans	**3,220**	2,893
Specific reserves	**674**	680

PAST DUE FINANCING RECEIVABLES

The following table displays payment performance of Consumer financing receivables.

	2012		2011	
December 31	Over 30 days past due	Over 90 days past due (a)	Over 30 days past due	Over 90 days past due (a)
Non-U.S. residential mortgages	**12.0%**	**7.5%**	12.3%	7.9%
Non-U.S. installment and revolving credit	**3.9**	**1.1**	4.1	1.2
U.S. installment and revolving credit	**4.6**	**2.0**	5.0	2.2
Non-U.S. auto	**3.1**	**0.5**	3.1	0.6
Other	**2.8**	**1.7**	3.5	2.0
Total	**6.5**	**3.4**	6.9	3.7

(a) Included $24 million and $45 million of loans at December 31, 2012 and 2011, respectively, which are over 90 days past due and accruing interest, mainly representing accretion on loans acquired at a discount.

NONACCRUAL FINANCING RECEIVABLES

The following table provides further information about Consumer financing receivables that are classified as nonaccrual.

	Nonaccrual financing receivables		Nonearning financing receivables	
December 31 (Dollars in millions)	2012	2011	2012	2011
Non-U.S. residential mortgages	**$2,600**	$2,995	**$2,569**	$2,870
Non-U.S. installment and revolving credit	**224**	321	**224**	263
U.S. installment and revolving credit	**1,026**	990	**1,026**	990
Non-U.S. auto	**24**	43	**24**	43
Other	**427**	487	**351**	419
Total	**$4,301**	$4,836	**$4,194**	$4,585
Allowance for losses percentage	**84.3%**	73.8%	**86.4%**	77.9%

IMPAIRED LOANS

The vast majority of our Consumer nonaccrual financing receivables are smaller balance homogeneous loans evaluated collectively, by portfolio, for impairment and therefore are outside the scope of the disclosure requirement for impaired loans. Accordingly, impaired loans in our Consumer business represent restructured smaller balance homogeneous loans meeting the definition of a TDR, and are therefore subject to the disclosure requirement for impaired loans, and commercial loans in our Consumer—Other portfolio. The recorded investment of these impaired loans totaled $3,220 million (with an unpaid principal balance of $3,269 million) and comprised $105 million with no specific allowance, primarily all in our Consumer—Other portfolio, and $3,115 million with a specific allowance of $674 million at December 31, 2012. The impaired loans with a specific allowance included $309 million with a specific allowance of $83 million in our Consumer—Other portfolio and $2,806 million with a specific allowance of $591 million across the remaining Consumer business and had an unpaid principal balance and average investment of $3,152 million and $2,956 million, respectively, at December 31, 2012. We recognized $169 million and $141 million of interest income, including $5 million and $15 million on a cash basis, for the years ended December 31, 2012 and 2011, respectively, principally in our Consumer—Non-U.S. and U.S. installment and revolving credit portfolios. The total average investment in impaired loans for the years ended December 31, 2012 and 2011 was $3,056 million and $2,623 million, respectively.

Impaired loans classified as TDRs in our Consumer business were $3,053 million and $2,723 million at December 31, 2012 and 2011, respectively. We utilize certain loan modification programs for borrowers experiencing financial difficulties in our Consumer loan portfolio. These loan modification programs primarily include interest rate reductions and payment deferrals in excess of three months, which were not part of the terms of the original contract, and are primarily concentrated in our non-U.S. residential mortgage and U.S. credit card portfolios. For the year ended December 31, 2012, we modified $1,756 million of consumer loans for borrowers experiencing financial difficulties, which are classified as TDRs, and included $1,186 million of non-U.S. consumer loans, primarily residential mortgages, credit cards and personal loans and $570 million of U.S. consumer loans, primarily credit cards. We expect borrowers whose loans have been modified under these programs to continue to be able to meet their contractual obligations upon the conclusion of the modification. Of our $1,756 million of modifications classified as TDRs during 2012, $334 million have subsequently experienced a payment default in 2012, primarily in our installment and revolving credit portfolios. Of our $1,924 million of modifications classified as TDRs during 2011, $240 million have subsequently experienced a payment default in 2011.

CREDIT QUALITY INDICATORS

Our Consumer financing receivables portfolio comprises both secured and unsecured lending. Secured financing receivables comprise residential loans and lending to small and medium-sized enterprises predominantly secured by auto and equipment, inventory finance and cash flow loans. Unsecured financing receivables include private label credit card financing. A substantial majority of these cards are not for general use and are limited to the products and services sold by the retailer. The private label portfolio is diverse with no metropolitan area accounting for more than 5% of the related portfolio.

NON-U.S. RESIDENTIAL MORTGAGES

For our secured non-U.S. residential mortgage book, we assess the overall credit quality of the portfolio through loan-to-value ratios (the ratio of the outstanding debt on a property to the value of that property at origination). In the event of default and repossession of the underlying collateral, we have the ability to remarket and sell the properties to eliminate or mitigate the potential risk of loss. The table below provides additional information about our non-U.S. residential mortgages based on loan-to-value ratios.

	Loan-to-value ratio		
December 31 (In millions)	80% or less	Greater than 80% to 90%	Greater than 90%
2012			
Non-U.S. residential mortgages	**$18,613**	**$5,739**	**$9,099**
2011			
Non-U.S. residential mortgages	$19,834	$6,087	$9,629

The majority of these financing receivables are in our U.K. and France portfolios and have re-indexed loan-to-value ratios of 83% and 56%, respectively. We have third-party mortgage insurance for about 35% of the balance of Consumer non-U.S. residential mortgage loans with loan-to-value ratios greater than 90% at December 31, 2012. Such loans were primarily originated in Poland, France and the U.K.

INSTALLMENT AND REVOLVING CREDIT

For our unsecured lending products, including the non-U.S. and U.S. installment and revolving credit and non-U.S. auto portfolios, we assess overall credit quality using internal and external credit scores. Our internal credit scores imply a probability of default which we consistently translate into three approximate credit bureau equivalent credit score categories, including (a) 681 or higher, which are considered the strongest credits; (b) 615 to 680, considered moderate credit risk; and (c) 614 or less, which are considered weaker credits.

	Internal ratings translated to approximate credit bureau equivalent score		
December 31 (In millions)	681 or higher	615 to 680	614 or less
2012			
Non-U.S. installment and revolving credit	**$ 10,493**	**$4,496**	**$3,557**
U.S. installment and revolving credit	**33,204**	**9,753**	**7,896**
Non-U.S. auto	**3,141**	**666**	**453**
2011			
Non-U.S. installment and revolving credit	$ 9,913	$4,838	$3,793
U.S. installment and revolving credit	28,918	9,398	8,373
Non-U.S. auto	3,927	1,092	672

Of those financing receivable accounts with credit bureau equivalent scores of 614 or less at December 31, 2012, 96% relate to installment and revolving credit accounts. These smaller balance accounts have an average outstanding balance less than one thousand U.S. dollars and are primarily concentrated in our retail card and sales finance receivables in the U.S. (which are often subject to profit and loss-sharing arrangements), and closed-end loans outside the U.S., which minimizes the potential for loss in the event of default. For lower credit scores, we adequately price for the incremental risk at origination and monitor credit migration through our risk ratings process. We continuously adjust our credit line underwriting management and collection strategies based on customer behavior and risk profile changes.

CONSUMER—OTHER

Secured lending in Consumer—Other comprises loans to small and medium-sized enterprises predominantly secured by auto and equipment, inventory finance and cash flow loans. We develop our internal risk ratings for this portfolio in a manner consistent with the process used to develop our Commercial credit quality indicators, described above. We use the borrower's credit quality and underlying collateral strength to determine the potential risk of loss from these activities.

At December 31, 2012, Consumer—Other financing receivables of $6,873 million, $451 million and $746 million were rated A, B and C, respectively. At December 31, 2011, Consumer—Other financing receivables of $5,580 million, $757 million and $907 million were rated A, B and C, respectively.

Note 24.

Variable Interest Entities

We use variable interest entities primarily to securitize financial assets and arrange other forms of asset-backed financing in the ordinary course of business. Except as noted below, investors in these entities only have recourse to the assets owned by the entity and not to our general credit. We do not have implicit support arrangements with any VIE. We did not provide non-contractual support for previously transferred financing receivables to any VIE in 2012 or 2011.

In evaluating whether we have the power to direct the activities of a VIE that most significantly impact its economic performance, we consider the purpose for which the VIE was created, the importance of each of the activities in which it is engaged and our decision-making role, if any, in those activities that significantly determine the entity's economic performance as compared to other economic interest holders. This evaluation requires consideration of all facts and circumstances relevant to decision-making that affects the entity's future performance and the exercise of professional judgment in deciding which decision-making rights are most important.

In determining whether we have the right to receive benefits or the obligation to absorb losses that could potentially be significant to the VIE, we evaluate all of our economic interests in the entity, regardless of form (debt, equity, management and servicing fees, and other contractual arrangements). This evaluation considers all relevant factors of the entity's design, including: the entity's capital structure, contractual rights to earnings (losses), subordination of our interests relative to those of other investors, contingent payments, as well as other contractual arrangements that have potential to be economically significant. The evaluation of each of these factors in reaching a conclusion about the potential significance of our economic interests is a matter that requires the exercise of professional judgment.

Consolidated Variable Interest Entities

We consolidate VIEs because we have the power to direct the activities that significantly affect the VIEs economic performance, typically because of our role as either servicer or manager for the VIE. Our consolidated VIEs fall into three main groups, which are further described below:

- Trinity comprises two consolidated entities that hold investment securities, the majority of which are investment grade, and were funded by the issuance of GICs. The GICs included conditions under which certain holders could require immediate repayment of their investment should the long-term credit ratings of GECC fall below AA-/Aa3 or the short-term credit ratings fall below A-1+/P-1. Following the April 3, 2012 Moody's downgrade of GECC's long-term credit rating to A1, substantially all of these GICs became redeemable by their holders. In 2012, holders of $1,981 million in principal amount of GICs redeemed their holdings. The redemption was funded primarily through advances from GECC. The remaining outstanding GICs will continue to be subject to their scheduled maturities and individual terms, which may include provisions permitting redemption upon a downgrade of one or more of GECC's ratings, among other things.
- Consolidated securitization entities (CSEs) comprise primarily our previously unconsolidated QSPEs that were consolidated on January 1, 2010 in connection with our adoption of ASU 2009-16 & 17. These entities were created to facilitate securitization of financial assets and other forms of asset-backed financing, which serve as an alternative funding source by providing access to variable funding notes and term markets. The securitization transactions executed with these entities are similar to those used by many financial institutions and substantially all are non-recourse. We provide servicing for substantially all of the assets in these entities.

  The financing receivables in these entities have similar risks and characteristics to our other financing receivables and were underwritten to the same standard. Accordingly, the performance of these assets has been similar to our other financing receivables; however, the blended performance of the pools of receivables in these entities reflects the eligibility criteria that we apply to determine which receivables are selected for transfer. Contractually the cash flows from these financing receivables must first be used to pay third-party debt holders as well as other expenses of the entity. Excess cash flows are available to GE. The creditors of these entities have no claim on other assets of GE.
- Other remaining assets and liabilities of consolidated VIEs relate primarily to three categories of entities: (1) joint ventures that lease light industrial equipment of $1,438 million of assets and $836 million of liabilities; (2) other entities that are involved in power generating and leasing activities of $891 million of assets and no liabilities; and (3) insurance entities that, among other lines of business, provide property and casualty and workers' compensation coverage for GE of $1,193 million of assets and $588 million of liabilities.

The table below summarizes the assets and liabilities of consolidated VIEs described above.

		Consolidated Securitization Entities					
December 31 (In millions)	Trinity[(a)]	Credit cards[(b)]	Equipment[(b)]	Real estate[(c)]	Trade receivables	Other	Total
2012							
ASSETS[(d)]							
Financing receivables, net	**$ —**	**$24,169**	**$12,456**	**$ 50**	**$2,339**	**$1,902**	**$40,916**
Investment securities	**3,435**	**—**	**—**	**—**	**—**	**1,051**	**4,486**
Other assets	**217**	**29**	**360**	**—**	**—**	**2,428**	**3,034**
Total	**$3,652**	**$24,198**	**$12,816**	**$ 50**	**$2,339**	**$5,381**	**$48,436**
LIABILITIES[(d)]							
Borrowings	**$ —**	**$ —**	**$ —**	**$ —**	**$ —**	**$ 711**	**$ 711**
Non-recourse borrowings	**—**	**17,208**	**9,811**	**54**	**2,050**	**—**	**29,123**
Other liabilities	**1,656**	**146**	**11**	**2**	**8**	**1,213**	**3,036**
Total	**$1,656**	**$17,354**	**$ 9,822**	**$ 56**	**$2,058**	**$1,924**	**$32,870**
2011							
ASSETS[(d)]							
Financing receivables, net	$ —	$19,229	$10,523	$3,521	$1,614	$2,973	$37,860
Investment securities	4,289	—	—	—	—	1,031	5,320
Other assets	389	17	283	210	—	2,636	3,535
Total	$4,678	$19,246	$10,806	$3,731	$1,614	$6,640	$46,715
LIABILITIES[(d)]							
Borrowings	$ —	$ —	$ 2	$ 25	$ —	$ 821	$ 848
Non-recourse borrowings	—	14,184	8,166	3,659	1,769	980	28,758
Other liabilities	4,456	37	—	19	23	1,071	5,606
Total	$4,456	$14,221	$ 8,168	$3,703	$1,792	$2,872	$35,212

(a) Excludes intercompany advances from GECC to Trinity, which are eliminated in consolidation of $2,441 million and $1,006 million at December 31, 2012 and 2011, respectively.

(b) We provide servicing to the CSEs and are contractually permitted to commingle cash collected from customers on financing receivables sold to CSE investors with our own cash prior to payment to a CSE, provided our short-term credit rating does not fall below A-1/P-1. These CSEs also owe us amounts for purchased financial assets and scheduled interest and principal payments. At December 31, 2012 and 2011, the amounts of commingled cash owed to the CSEs were $6,225 million and $5,655 million, respectively, and the amounts owed to us by CSEs were $6,143 million and $5,165 million, respectively.

(c) On October 1, 2012, we completed the sale of our Business Property business, which included servicing rights for its CSEs. We deconsolidated these CSEs in the fourth quarter of 2012 as we no longer have the power to direct the activities of these entities.

(d) Asset amounts exclude intercompany receivables for cash collected on behalf of the entities by GE as servicer, which are eliminated in consolidation. Such receivables provide the cash to repay the entities' liabilities. If these intercompany receivables were included in the table above, assets would be higher. In addition, other assets, borrowings and other liabilities exclude intercompany balances that are eliminated in consolidation.

Total revenues from our consolidated VIEs were $7,127 million, $6,326 million and $7,122 million in 2012, 2011 and 2010, respectively. Related expenses consisted primarily of provisions for losses of $1,171 million, $1,146 million and $1,596 million in 2012, 2011 and 2010, respectively, and interest and other financial charges of $541 million, $594 million and $767 million in 2012, 2011 and 2010, respectively. These amounts do not include intercompany revenues and costs, principally fees and interest between GE and the VIEs, which are eliminated in consolidation.

Investments in Unconsolidated Variable Interest Entities

Our involvement with unconsolidated VIEs consists of the following activities: assisting in the formation and financing of the entity, providing recourse and/or liquidity support, servicing the assets and receiving variable fees for services provided. We are not required to consolidate these entities because the nature of our involvement with the activities of the VIEs does not give us power over decisions that significantly affect their economic performance.

Prior to June 30, 2012, the largest unconsolidated VIE with which we were involved was Penske Truck Leasing Co., L.P. (PTL), a joint venture and limited partnership formed in 1988 between Penske Truck Leasing Corporation (PTLC) and GE. PTLC is the sole general partner of PTL and an indirect wholly-owned subsidiary of Penske Corporation. PTL is engaged in truck leasing and support services, including full-service leasing, dedicated logistics support and contract maintenance programs, as well as rental operations serving commercial and consumer customers. Our direct and indirect interest in PTL is accounted for using the equity method. During the second quarter of 2012, PTL effected a recapitalization and subsequently acquired third-party financing which, through the fourth quarter of 2012, was used to repay $5,392 million of its outstanding debt owed to GECC. At December 31, 2012, our direct and indirect investment in PTL of $2,080 million primarily comprised partnership interests of $825 million and loans and advances of $1,218 million. During the first quarter of 2013, PTL repaid all of its outstanding debt owed to GECC.

Our largest exposure to any single unconsolidated VIE at December 31, 2012 is an investment in asset-backed securities issued by a senior secured loan fund, which invests in high quality senior secured debt of various middle-market companies ($5,030 million). Other significant unconsolidated VIEs include investments in real estate entities ($2,639 million), which generally consist of passive limited partnership investments in tax-advantaged, multi-family real estate and investments in various European real estate entities; and exposures to joint ventures that purchase factored receivables ($2,218 million). The vast majority of our other unconsolidated entities consist of passive investments in various asset-backed financing entities.

The classification of our variable interests in these entities in our financial statements is based on the nature of the entity and the type of investment we hold. Variable interests in partnerships and corporate entities are classified as either equity method or cost method investments. In the ordinary course of business, we also make investments in entities in which we are not the primary beneficiary but may hold a variable interest such as limited partner interests or mezzanine debt investments. These investments are classified in two captions in our financial statements: "All other assets" for investments accounted for under the equity method, and "Financing receivables—net" for debt financing provided to these entities. Our investments in unconsolidated VIEs at December 31, 2012 and December 31, 2011 follow.

December 31 (In millions)	PTL	All other	Total
2012			
Other assets and investment securities	**$2,080**	**$ 7,947**	**$10,027**
Financing receivables—net	**—**	**2,654**	**2,654**
Total investments	**2,080**	**10,601**	**12,681**
Contractual obligations to fund investments or guarantees	**140**	**2,468**	**2,608**
Revolving lines of credit	**—**	**41**	**41**
Total	**$2,220**	**$13,110**	**$15,330**
2011			
Other assets and investment securities	$7,038	$ 6,954	$13,992
Financing receivables—net	—	2,507	2,507
Total investments	7,038	9,461	16,499
Contractual obligations to fund investments or guarantees	600	2,253	2,853
Revolving lines of credit	1,356	92	1,448
Total	$8,994	$11,806	$20,800

In addition to the entities included in the table above, we also hold passive investments in RMBS, CMBS and ABS issued by VIEs. Such investments were, by design, investment grade at issuance and held by a diverse group of investors. Further information about such investments is provided in Note 3.

Note 25.
Commitments and Guarantees

Commitments

In our Aviation segment, we had committed to provide financing assistance on $2,116 million of future customer acquisitions of aircraft equipped with our engines, including commitments made to airlines in 2012 for future sales under our GE90 and GEnx engine campaigns. The GECAS business of GE Capital had placed multiple-year orders for various Boeing, Airbus and other aircraft with list prices approximating $25,735 million and secondary orders with airlines for used aircraft of approximately $1,098 million at December 31, 2012.

Product Warranties

We provide for estimated product warranty expenses when we sell the related products. Because warranty estimates are forecasts that are based on the best available information—mostly historical claims experience—claims costs may differ from amounts provided. An analysis of changes in the liability for product warranties follows.

(In millions)	2012	2011	2010
Balance at January 1	**$1,507**	$1,405	$1,641
Current-year provisions	**611**	866	491
Expenditures	**(723)**	(881)	(710)
Other changes	**(12)**	117	(17)
Balance at December 31	**$1,383**	$1,507	$1,405

Guarantees

At December 31, 2012, we were committed under the following guarantee arrangements beyond those provided on behalf of VIEs. See Note 24.

- **CREDIT SUPPORT.** We have provided $3,292 million of credit support on behalf of certain customers or associated companies, predominantly joint ventures and partnerships, using arrangements such as standby letters of credit and performance guarantees. These arrangements enable these customers and associated companies to execute transactions or obtain desired financing arrangements with third parties. Should the customer or associated company fail to perform under the terms of the transaction or financing arrangement, we would be required to perform on their behalf. Under most such arrangements, our guarantee is secured, usually by the asset being purchased or financed, or possibly by certain other assets of the customer or associated company. The length of these credit support arrangements parallels the length of the related financing arrangements or transactions. The liability for such credit support was $41 million at December 31, 2012.
- **INDEMNIFICATION AGREEMENTS.** We have agreements that require us to fund up to $140 million at December 31, 2012 under residual value guarantees on a variety of leased equipment. Under most of our residual value guarantees, our commitment is secured by the leased asset. The liability for these indemnification agreements was $25 million at December 31, 2012.

  In connection with the transfer of the NBCU business to Comcast, we have provided guarantees, on behalf of NBCU LLC, for the acquisition of sports programming that are triggered only in the event NBCU LLC fails to meet its payment commitments. At December 31, 2012, our indemnification under these arrangements was $7,468 million. This amount was determined based on our current ownership share of NBCU LLC and will change proportionately based on any future changes to our ownership share. Comcast has agreed to indemnify us for $383 million related to their proportionate share of pre-existing NBCU LLC guarantees. The liability for our NBCU LLC indemnification agreements was $151 million at December 31, 2012.

  At December 31, 2012, we also had $2,771 million of other indemnification commitments, substantially all of which relate to standard representations and warranties in sales of other businesses or assets.
- **CONTINGENT CONSIDERATION.** These are agreements to provide additional consideration to a buyer or seller in a business combination if contractually specified conditions related to the acquisition or disposition are achieved. Adjustments to the proceeds from our sale of GE Money Japan are further discussed in Note 2. All other potential payments related to contingent consideration are insignificant.

Our guarantees are provided in the ordinary course of business. We underwrite these guarantees considering economic, liquidity and credit risk of the counterparty. We believe that the likelihood is remote that any such arrangements could have a significant adverse effect on our financial position, results of operations or liquidity. We record liabilities for guarantees at estimated fair value, generally the amount of the premium received, or if we do not receive a premium, the amount based on appraisal, observed market values or discounted cash flows. Any associated expected recoveries from third parties are recorded as other receivables, not netted against the liabilities.

Note 26.

Supplemental Cash Flows Information

Changes in operating assets and liabilities are net of acquisitions and dispositions of principal businesses.

Amounts reported in the "Proceeds from sales of discontinued operations" and "Proceeds from principal business dispositions" lines in the Statement of Cash Flows are net of cash disposed. Amounts reported in the "Payments for principal businesses purchased" line is net of cash acquired and included debt assumed and immediately repaid in acquisitions.

Amounts reported in the "All other operating activities" line in the Statement of Cash Flows consists primarily of adjustments to current and noncurrent accruals and deferrals of costs and expenses, adjustments for gains and losses on assets and adjustments to assets. GECC had non-cash transactions related to foreclosed properties and repossessed assets totaling $839 million, $859 million and $1,915 million in 2012, 2011 and 2010, respectively.

Certain supplemental information related to GE and GECC cash flows is shown below.

(In millions)	2012	2011	2010
GE			
NET DISPOSITIONS (PURCHASES) OF GE SHARES FOR TREASURY			
Open market purchases under share repurchase program	**$ (5,005)**	$ (2,065)	$ (1,715)
Other purchases	**(110)**	(100)	(77)
Dispositions	**951**	709	529
	$ (4,164)	$ (1,456)	$ (1,263)
GECC			
ALL OTHER OPERATING ACTIVITIES			
Net change in other assets	**$ 203**	$ 215	$ 28
Amortization of intangible assets	**450**	566	653
Net realized losses on investment securities	**34**	197	91
Cash collateral on derivative contracts	**2,900**	1,247	—
Change in other liabilities	**524**	(1,229)	(2,709)
Other	**1,281**	2,286	4,419
	$ 5,392	$ 3,282	$ 2,482
NET DECREASE (INCREASE) IN GECC FINANCING RECEIVABLES			
Increase in loans to customers	**$(308,727)**	$(322,853)	$(309,548)
Principal collections from customers—loans	**307,711**	332,548	327,139
Investment in equipment for financing leases	**(9,192)**	(9,610)	(10,065)
Principal collections from customers—financing leases	**10,976**	12,431	14,743
Net change in credit card receivables	**(8,027)**	(6,263)	(4,554)
Sales of financing receivables	**12,642**	8,117	5,331
	$ 5,383	$ 14,370	$ 23,046
ALL OTHER INVESTING ACTIVITIES			
Purchases of securities by insurance activities	**$ (2,645)**	$ (1,786)	$ (1,712)
Dispositions and maturities of securities by insurance activities	**2,999**	2,856	3,136
Other assets—investments	**7,714**	5,822	1,536
Change in other receivables	**123**	(128)	525
Other	**3,510**	537	6,475
	$ 11,701	$ 7,301	$ 9,960
NEWLY ISSUED DEBT (MATURITIES LONGER THAN 90 DAYS)			
Short-term (91 to 365 days)	**$ 59**	$ 10	$ 2,496
Long-term (longer than one year)	**55,782**	43,257	35,475
	$ 55,841	$ 43,267	$ 37,971
REPAYMENTS AND OTHER REDUCTIONS (MATURITIES LONGER THAN 90 DAYS)			
Short-term (91 to 365 days)	**$ (94,114)**	$ (81,918)	$ (95,170)
Long-term (longer than one year)	**(9,368)**	(2,786)	(1,571)
Principal payments—non-recourse, leveraged leases	**(426)**	(732)	(638)
	$(103,908)	$ (85,436)	$ (97,379)
ALL OTHER FINANCING ACTIVITIES			
Proceeds from sales of investment contracts	**$ 2,697**	$ 4,396	$ 5,337
Redemption of investment contracts	**(5,515)**	(6,230)	(8,647)
Other	**(50)**	42	(8)
	$ (2,868)	$ (1,792)	$ (3,318)

Note 27.

Intercompany Transactions

Transactions between related companies are made on an arms-length basis, are eliminated and consist primarily of GECC dividends to GE; GE customer receivables sold to GECC; GECC services for trade receivables management and material procurement; buildings and equipment (including automobiles) leased between GE and GECC; information technology and other services sold to GECC by GE; aircraft engines manufactured by GE that are installed on aircraft purchased by GECC from third-party producers for lease to others; and various investments, loans and allocations of GE corporate overhead costs.

These intercompany transactions are reported in the GE and GECC columns of our financial statements, but are eliminated in deriving our consolidated financial statements. Effects of these eliminations on our consolidated cash flows from operating, investing and financing activities are $(8,542) million, $2,328 million and $6,703 million for 2012, $(558) million, $(373) million and $903 million for 2011 and $(124) million, $26 million and $293 million for 2010, respectively. Dividends from GECC to GE of $6,426 million have been eliminated from consolidated cash from operating and financing activities for 2012. There were no such dividends for 2011 or 2010. Net decrease (increase) in GE customer receivables sold to GECC of $(1,809) million, $2,005 million, and $(196) million have been eliminated from consolidated cash from operating, investing and financing activities for 2012, respectively. Net decrease (increase) in GE customer receivables sold to GECC of $(601) million and $147 million have been eliminated from consolidated cash from operating and investing activities for 2011 and 2010, respectively. Intercompany borrowings (includes GE investment in GECC short-term borrowings) of $473 million, $903 million and $293 million have been eliminated from financing activities for 2012, 2011 and 2010, respectively. Other reclassifications and eliminations of $(307) million, $43 million and $(271) million have been eliminated from consolidated cash from operating activities and $323 million, $(974) million and $173 million have been eliminated from consolidated cash from investing activities for 2012, 2011 and 2010, respectively.

Note 28.

Operating Segments

Basis for Presentation

Our operating businesses are organized based on the nature of markets and customers. Segment accounting policies are the same as described in Note 1. Segment results for our financial services businesses reflect the discrete tax effect of transactions.

Results of our formerly consolidated subsidiary, NBCU, and our current equity method investment in NBCU LLC are reported in the "Corporate items and eliminations" line on the Summary of Operating Segments.

On February 22, 2012, we merged our wholly-owned subsidiary, GECS, with and into GECS' wholly-owned subsidiary, GECC. Our financial services segment, GE Capital, continues to comprise the continuing operations of GECC, which now include the run-off insurance operations previously held and managed in GECS. Unless otherwise indicated, references to GECC and the GE Capital segment relate to the entity or segment as they exist subsequent to the February 22, 2012 merger.

Effective October 1, 2012, we reorganized the former Energy Infrastructure segment into three segments—Power & Water, Oil & Gas and Energy Management. We also reorganized our Home & Business Solutions segment by transferring our Intelligent Platforms business to Energy Management. Results for 2012 and prior periods are reported on this basis.

A description of our operating segments as of December 31, 2012, can be found below, and details of segment profit by operating segment can be found in the Summary of Operating Segments table in Management's Discussion and Analysis of Financial Condition and Results of Operations.

Power & Water

Power plant products and services, including design, installation, operation and maintenance services are sold into global markets. Gas, steam and aeroderivative turbines, generators, combined cycle systems, controls and related services, including total asset optimization solutions, equipment upgrades and long-term maintenance service agreements are sold to power generation and other industrial customers. Renewable energy solutions include wind turbines and solar technology. Water treatment services and equipment include specialty chemical treatment programs, water purification equipment, mobile treatment systems and desalination processes.

Oil & Gas
Oil & Gas supplies mission critical equipment for the global oil and gas industry, used in applications spanning the entire value chain from drilling and completion through production, liquefied natural gas (LNG) and pipeline compression, pipeline inspection, and including downstream processing in refineries and petrochemical plants. The business designs and manufactures surface and subsea drilling and production systems, equipment for floating production platforms, compressors, turbines, turboexpanders, high pressure reactors, industrial power generation and a broad portfolio of auxiliary equipment.

Energy Management
Energy Management is GE's electrification business. Global teams design leading technology solutions for the delivery, management, conversion and optimization of electrical power for customers across multiple energy-intensive industries. GE has invested in our Energy Management capabilities, with strategic acquisitions and joint ventures that enable GE to increase its offerings to the utility, industrial, renewables, oil and gas, marine, metals and mining industries. Plant automation hardware, software and embedded computing systems including controllers, embedded systems, advanced software, motion control, operator interfaces and industrial computers are also provided by Energy Management.

Aviation
Aviation products and services include jet engines, aerospace systems and equipment, replacement parts and repair and maintenance services for all categories of commercial aircraft; for a wide variety of military aircraft, including fighters, bombers, tankers and helicopters; for marine applications; and for executive and regional aircraft. Products and services are sold worldwide to airframe manufacturers, airlines and government agencies.

Healthcare
Healthcare products include diagnostic imaging systems such as Magnetic Resonance (MR), Computed Tomography (CT) and Positron Emission Tomography (PET) scanners, X-ray, nuclear imaging, digital mammography, and molecular imaging technologies. Healthcare-manufactured technologies include patient and resident monitoring, diagnostic cardiology, ultrasound, bone densitometry, anesthesiology and oxygen therapy, and neonatal and critical care devices. Related services include equipment monitoring and repair, information technologies and customer productivity services. Products also include diagnostic imaging agents used in medical scanning procedures, drug discovery, biopharmaceutical manufacturing and purification, and tools for protein and cellular analysis for pharmaceutical and academic research, including a pipeline of precision molecular diagnostics in development for neurology, cardiology and oncology applications. Products and services are sold worldwide to hospitals, medical facilities, pharmaceutical and biotechnology companies, and to the life science research market.

Transportation
Transportation is a global technology leader and supplier to the railroad, mining, marine and drilling industries. GE provides freight and passenger locomotives, diesel engines for rail, marine and stationary power applications, railway signaling and communications systems, underground mining equipment, motorized drive systems for mining trucks, energy storage systems, information technology solutions and high-quality replacement parts and value added services.

Home & Business Solutions
Home & Business Solutions products include major appliances and related services for products such as refrigerators, freezers, electric and gas ranges, cooktops, dishwashers, clothes washers and dryers, microwave ovens, room air conditioners, residential water systems for filtration, softening and heating, and hybrid water heaters. These products are distributed both to retail outlets and direct to consumers, mainly for the replacement market, and to building contractors and distributors for new installations. Lighting products include a wide variety of lamps and lighting fixtures, including light-emitting diodes. Products and services are sold in North America and in global markets under various GE and private label brands.

GE Capital
CLL has particular mid-market expertise and primarily offers collateralized loans, leases and other financial services to customers, including manufacturers, distributors and end-users for a variety of equipment and major capital assets. These assets include industrial-related facilities and equipment; vehicles; corporate aircraft; and equipment used in many industries, including the construction, manufacturing, transportation, media, communications, entertainment and healthcare industries.

Consumer offers a full range of financial products including private label credit cards; personal loans; bank cards; auto loans and leases; mortgages; debt consolidation; home equity loans; deposit and other savings products; and small and medium enterprise lending on a global basis.

Real Estate offers a comprehensive range of capital and investment solutions and finances, with both equity and loan structures, the acquisition, refinancing and renovation of office buildings; apartment buildings; retail facilities; hotels and industrial properties.

Energy Financial Services offers financial products to the global energy industry including structured equity, debt, leasing, partnership financing, product finance, and broad-based commercial finance.

GECAS provides financial products to airlines, aircraft operators, owners, lenders and investors, including leases, and secured loans on commercial passenger aircraft, freighters and regional jets; engine leasing and financing services; aircraft parts solutions; and airport equity and debt financing.

REVENUES

(In millions)	Total revenues[a] 2012	2011	2010	Intersegment revenues[b] 2012	2011	2010	External revenues 2012	2011	2010
Power & Water	**$ 28,299**	$ 25,675	$ 24,779	**$ 1,119**	$ 794	$ 966	**$ 27,180**	$ 24,881	$ 23,813
Oil & Gas	**15,241**	13,608	9,433	**314**	302	206	**14,927**	13,306	9,227
Energy Management	**7,412**	6,422	5,161	**487**	504	380	**6,925**	5,918	4,781
Aviation	**19,994**	18,859	17,619	**672**	417	155	**19,322**	18,442	17,464
Healthcare	**18,290**	18,083	16,897	**37**	65	30	**18,253**	18,018	16,867
Transportation	**5,608**	4,885	3,370	**11**	33	77	**5,597**	4,852	3,293
Home & Business Solutions	**7,967**	7,693	7,957	**23**	22	18	**7,944**	7,671	7,939
Total industrial	**102,811**	95,225	85,216	**2,663**	2,137	1,832	**100,148**	93,088	83,384
GE Capital	**46,039**	49,068	49,856	**1,039**	978	1,070	**45,000**	48,090	48,786
Corporate items and eliminations[c]	**(1,491)**	2,995	14,495	**(3,702)**	(3,115)	(2,902)	**2,211**	6,110	17,397
Total	**$147,359**	$147,288	$149,567	**$ —**	$ —	$ —	**$147,359**	$147,288	$149,567

(a) Revenues of GE businesses include income from sales of goods and services to customers and other income.

(b) Sales from one component to another generally are priced at equivalent commercial selling prices.

(c) Includes the results of NBCU (our formerly consolidated subsidiary) and our current equity method investment in NBCUniversal LLC.

Revenues from customers located in the United States were $70,437 million, $69,807 million and $75,103 million in 2012, 2011 and 2010, respectively. Revenues from customers located outside the United States were $76,922 million, $77,481 million and $74,464 million in 2012, 2011 and 2010, respectively.

	Assets[a][b] At December 31			Property, plant and equipment additions[c] For the years ended December 31			Depreciation and amortization For the years ended December 31		
(In millions)	2012	2011	2010	2012	2011	2010	2012	2011	2010
Power & Water	**$ 27,174**	$ 27,074	$ 26,544	**$ 661**	$ 770	$ 629	**$ 647**	$ 605	$ 537
Oil & Gas	**20,099**	18,855	9,340	**467**	904	246	**426**	434	229
Energy Management	**9,253**	9,835	3,733	**155**	414	85	**287**	239	179
Aviation	**25,144**	23,567	21,175	**781**	699	471	**644**	569	565
Healthcare	**28,458**	27,981	27,784	**322**	378	249	**879**	869	994
Transportation	**4,389**	2,633	2,515	**724**	193	69	**90**	88	85
Home & Business Solutions	**4,133**	3,675	3,437	**485**	268	223	**265**	260	330
GE Capital	**539,223**	584,536	605,255	**11,886**	9,882	7,674	**7,505**	7,683	8,405
Corporate items and eliminations	**27,455**	20,033	48,708	**(99)**	59	175	**218**	186	219
Total	**$685,328**	$718,189	$748,491	**$15,382**	$13,567	$9,821	**$10,961**	$10,933	$11,543

(a) Assets of discontinued operations, NBCU (our formerly consolidated subsidiary) and our current equity method investment in NBCUniversal LLC are included in Corporate items and eliminations for all periods presented.

(b) Total assets of the Power & Water, Oil & Gas, Energy Management, Aviation, Healthcare, Transportation, Home & Business Solutions and GE Capital operating segments at December 31, 2012 include investments in and advances to associated companies of $518 million, $82 million, $219 million, $1,210 million, $652 million, $5 million, $449 million and $19,119 million, respectively. Investments in and advances to associated companies contributed approximately $20 million, $15 million, $12 million, $67 million, $(48) million, $2 million, $52 million and $1,539 million to segment pre-tax income of Power & Water, Oil & Gas, Energy Management, Aviation, Healthcare, Transportation, Home & Business Solutions and GE Capital operating segments, respectively, for the year ended December 31, 2012. Aggregate summarized financial information for significant associated companies assuming a 100% ownership interest included: total assets of $173,000 million, primarily financing receivables of $67,017 million; total liabilities of $107,520 million, primarily debt of $54,638 million; revenues totaling $50,566 million; and net earnings totaling $6,009 million.

(c) Additions to property, plant and equipment include amounts relating to principal businesses purchased.

(In millions)	Interest and other financial charges 2012	2011	2010	Provision (benefit) for income taxes 2012	2011	2010
GE Capital	**$11,697**	$13,866	$14,510	**$ 491**	$ 899	$ (985)
Corporate items and eliminations[a]	**811**	662	1,027	**2,013**	4,839	2,024
Total	**$12,508**	$14,528	$15,537	**$2,504**	$5,738	$1,039

(a) Included amounts for Power & Water, Oil & Gas, Energy Management, Aviation, Healthcare, Transportation, Home & Business Solutions and NBCU (prior to its deconsolidation in 2011), for which our measure of segment profit excludes interest and other financial charges and income taxes.

Property, plant and equipment—net associated with operations based in the United States were $28,393 million, $27,225 million and $25,806 million at year-end 2012, 2011 and 2010, respectively. Property, plant and equipment—net associated with operations based outside the United States were $41,350 million, $38,514 million and $40,406 million at year-end 2012, 2011 and 2010, respectively.

Note 29.
Quarterly Information (Unaudited)

	First quarter		Second quarter		Third quarter		Fourth quarter	
(In millions; per-share amounts in dollars)	2012	2011	2012	2011	2012	2011	2012	2011
CONSOLIDATED OPERATIONS								
Earnings from continuing operations	$ 3,289	$ 3,492	$ 3,691	$ 3,644	$ 3,471	$ 3,330	$ 4,451	$ 4,053
Earnings (loss) from discontinued operations	(217)	35	(553)	194	37	(65)	(305)	(240)
Net earnings	3,072	3,527	3,138	3,838	3,508	3,265	4,146	3,813
Less net earnings attributable to noncontrolling interests	(38)	(94)	(33)	(74)	(17)	(41)	(135)	(83)
Net earnings attributable to the Company	3,034	3,433	3,105	3,764	3,491	3,224	4,011	3,730
Preferred stock dividends declared	—	(75)	—	(75)	—	(881)	—	—
Net earnings attributable to GE common shareowners	$ 3,034	$ 3,358	$ 3,105	$ 3,689	$ 3,491	$ 2,343	$ 4,011	$ 3,730
Per-share amounts—earnings from continuing operations								
Diluted earnings per share	$ 0.31	$ 0.31	$ 0.34	$ 0.33	$ 0.33	$ 0.23	$ 0.41	$ 0.37
Basic earnings per share	0.31	0.31	0.35	0.33	0.33	0.23	0.41	0.38
Per-share amounts—earnings (loss) from discontinued operations								
Diluted earnings per share	(0.02)	—	(0.05)	0.02	—	(0.01)	(0.03)	(0.02)
Basic earnings per share	(0.02)	—	(0.05)	0.02	—	(0.01)	(0.03)	(0.02)
Per-share amounts—net earnings								
Diluted earnings per share	0.29	0.31	0.29	0.35	0.33	0.22	0.38	0.35
Basic earnings per share	0.29	0.32	0.29	0.35	0.33	0.22	0.38	0.35
SELECTED DATA								
GE								
Sales of goods and services	$23,687	$22,102	$25,138	$22,961	$24,749	$23,230	$27,301	$26,744
Gross profit from sales	5,653	5,273	5,800	5,488	6,025	6,376	8,240	9,095
GECC								
Total revenues	11,442	13,036	11,458	12,440	11,369	12,015	11,770	11,577
Earnings from continuing operations attributable to the Company	1,575	1,825	1,569	1,810	1,568	1,455	1,503	1,420

For GE, gross profit from sales is sales of goods and services less costs of goods and services sold.

Earnings-per-share amounts are computed independently each quarter for earnings from continuing operations, earnings (loss) from discontinued operations and net earnings. As a result, the sum of each quarter's per-share amount may not equal the total per-share amount for the respective year; and the sum of per-share amounts from continuing operations and discontinued operations may not equal the total per-share amounts for net earnings for the respective quarters.

Financial Measures that Supplement Generally Accepted Accounting Principles

We sometimes use information derived from consolidated financial information but not presented in our financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP). Certain of these data are considered "non-GAAP financial measures" under U.S. Securities and Exchange Commission rules. Specifically, we have referred, in various sections of this Annual Report, to:

- Industrial cash flows from operating activities (Industrial CFOA)
- Operating earnings, operating EPS, operating EPS excluding the effects of the 2011 preferred stock redemption and Industrial operating earnings
- Operating and non-operating pension costs (income)
- Industrial segment organic revenues
- Average GE shareowners' equity, excluding effects of discontinued operations
- Ratio of debt to equity at GECC, net of cash and equivalents and with classification of hybrid debt as equity
- GE Capital ending net investment (ENI), excluding cash and equivalents
- GE pre-tax earnings from continuing operations, excluding GECC earnings from continuing operations, the corresponding effective tax rates and the reconciliation of the U.S. federal statutory income tax rate to GE effective tax rate, excluding GECC earnings

The reasons we use these non-GAAP financial measures and the reconciliations to their most directly comparable GAAP financial measures follow.

Industrial Cash Flows from Operating Activities (Industrial CFOA)

(In millions)	**2012**	2011	2010	2009	2008
Cash from GE's operating activities, as reported	**$17,826**	$12,057	$14,746	$16,405	$19,138
Less dividends from GECC	**6,426**	—	—	—	2,351
Cash from GE's operating activities, excluding dividends from GECC (Industrial CFOA)	**$11,400**	$12,057	$14,746	$16,405	$16,787

We refer to cash generated by our industrial businesses as "Industrial CFOA," which we define as GE's cash from continuing operating activities less the amount of dividends received by GE from GECC. This includes the effects of intercompany transactions, including GE customer receivables sold to GECC; GECC services for trade receivables management and material procurement; buildings and equipment (including automobiles) leased between GE and GECC; information technology (IT) and other services sold to GECC by GE; aircraft engines manufactured by GE that are installed on aircraft purchased by GECC from third-party producers for lease to others; and various investments, loans and allocations of GE corporate overhead costs. We believe that investors may find it useful to compare GE's operating cash flows without the effect of GECC dividends, since these dividends are not representative of the operating cash flows of our industrial businesses and can vary from period-to-period based upon the results of the financial services businesses. Management recognizes that this measure may not be comparable to cash flow results of companies which contain both industrial and financial services businesses, but believes that this comparison is aided by the provision of additional information about the amounts of dividends paid by our financial services business and the separate presentation in our financial statements of the financial services (GECC) cash flows. We believe that our measure of Industrial CFOA provides management and investors with a useful measure to compare the capacity of our industrial operations to generate operating cash flows with the operating cash flows of other non-financial businesses and companies and as such provides a useful measure to supplement the reported GAAP CFOA measure.

Operating Earnings, Operating EPS and Operating EPS Excluding the Effects of the 2011 Preferred Stock Redemption

(In millions; except earnings per share)	2012	2011	2010	2009	2008
Earnings from continuing operations attributable to GE	**$14,679**	$14,227	$12,613	$10,881	$17,786
Adjustment (net of tax): non-operating pension costs (income)	**1,386**	688	(205)	(967)	(915)
Operating earnings	**$16,065**	$14,915	$12,408	$ 9,914	$16,871
EARNINGS PER SHARE—DILUTED (a)					
Continuing earnings per share	**$ 1.39**	$ 1.24	$ 1.15	$ 0.99	$ 1.75
Adjustment (net of tax): non-operating pension costs (income)	**0.13**	0.06	(0.02)	(0.09)	(0.09)
Operating earnings per share	**1.52**	1.31	1.13	0.90	1.66
Less effects of the 2011 preferred stock redemption	—	0.08	—	—	—
Operating EPS excluding the effects of the 2011 preferred stock redemption	**$ 1.52**	$ 1.38	$ 1.13	$ 0.90	$ 1.66

(a) Earnings-per-share amounts are computed independently. As a result, the sum of per-share amounts may not equal the total.

Industrial Operating Earnings

(Dollars in millions)	2012
Earnings from continuing operations attributable to GE	**$14,679**
Adjustments (net of tax): non-operating pension costs (income)	**1,386**
Operating earnings	**16,065**
Less GECC earnings from continuing operations attributable to the Company	**7,401**
Less effect of GECC preferred stock dividends	**(123)**
Operating earnings excluding GECC earnings from continuing operations and the effect of GECC preferred stock dividends (Industrial operating earnings)	**$ 8,787**
Industrial operating earnings as a percentage of operating earnings	**55%**

Operating earnings excludes non-service related pension costs of our principal pension plans comprising interest cost, expected return on plan assets and amortization of actuarial gains/losses. The service cost and prior service cost components of our principal pension plans are included in operating earnings. We believe that these components of pension cost better reflect the ongoing service-related costs of providing pension benefits to our employees. As such, we believe that our measure of operating earnings provides management and investors with a useful measure of the operational results of our business. Other components of GAAP pension cost are mainly driven by capital allocation decisions and market performance, and we manage these separately from the operational performance of our businesses. Neither GAAP nor operating pension costs are necessarily indicative of the current or future cash flow requirements related to our pension plan. We also believe that this measure, considered along with the corresponding GAAP measure, provides management and investors with additional information for comparison of our operating results to the operating results of other companies. We believe that presenting operating earnings separately for our industrial businesses also provides management and investors with useful information about the relative size of our industrial and financial services businesses in relation to the total company. We also believe that operating EPS excluding the effects of the $0.8 billion preferred dividend related to the redemption of our preferred stock (calculated as the difference between the carrying value and the redemption value of the preferred stock) is a meaningful measure because it increases the comparability of period-to-period results.

Operating and Non-Operating Pension Costs (Income)

(In millions)	2012	2011	2010
Service cost for benefits earned	**$ 1,387**	$ 1,195	$ 1,149
Prior service cost amortization	**279**	194	238
Operating pension costs	**1,666**	1,389	1,387
Expected return on plan assets	**(3,768)**	(3,940)	(4,344)
Interest cost on benefit obligations	**2,479**	2,662	2,693
Net actuarial loss amortization	**3,421**	2,335	1,336
Non-operating pension costs (income)	**2,132**	1,057	(315)
Total principal pension plans costs	**$ 3,798**	$ 2,446	$ 1,072

We have provided the operating and non-operating components of cost for our principal pension plans. Operating pension costs comprise the service cost of benefits earned and prior service cost amortization for our principal pension plans. Non-operating pension costs (income) comprise the expected return on plan assets, interest cost on benefit obligations and net actuarial loss amortization for our principal pension plans. We believe that the operating components of pension costs better reflect the ongoing service-related costs of providing pension benefits to our employees. We believe that the operating and non-operating components of cost for our principal pension plans, considered along with the corresponding GAAP measure, provide management and investors with additional information for comparison of our pension plan costs and operating results with the pension plan costs and operating results of other companies.

Industrial Segment Organic Revenues

(Dollars in millions)	2012	2011	V%
Consolidated revenues	**$147,359**	$147,288	
Less GE Capital revenues	**46,039**	49,068	
Less Corporate items and eliminations	**(1,491)**	2,995	
Industrial segment revenues	**102,811**	95,225	
Less the effects of:			
Acquisitions, business dispositions (other than dispositions of businesses acquired for investment) and currency exchange rates	**972**	1,112	
Industrial revenues excluding the effects of acquisitions, business dispositions (other than dispositions of businesses acquired for investment) and currency exchange rates (industrial segment organic revenues)	**$101,839**	$ 94,113	8%

Organic revenue growth measures revenue excluding the effects of acquisitions, business dispositions and currency exchange rates. We believe that this measure provides management and investors with a more complete understanding of underlying operating results and trends of established, ongoing operations by excluding the effect of acquisitions, dispositions and currency exchange, which activities are subject to volatility and can obscure underlying trends. We also believe that presenting organic revenue growth separately for our industrial segments provides management and investors with useful information about the trends of our industrial businesses and enables a more direct comparison to other non-financial businesses and companies. Management recognizes that the term "organic revenue growth" may be interpreted differently by other companies and under different circumstances. Although this may have an effect on comparability of absolute percentage growth from company to company, we believe that these measures are useful in assessing trends of the respective business or companies and may therefore be a useful tool in assessing period-to-period performance trends.

Average GE Shareowners' Equity, Excluding Effects of Discontinued Operations [(a)]

December 31 (In millions)	2012	2011	2010	2009	2008
Average GE shareowners' equity [(b)]	**$120,411**	$122,289	$116,179	$110,535	$113,387
Less the effects of the average net investment in discontinued operations	**(478)**	4,924	13,819	17,432	9,248
Average GE shareowners' equity, excluding effects of discontinued operations [(a)]	**$120,889**	$117,365	$102,360	$ 93,103	$104,139

(a) Used for computing return on average GE shareowners' equity and return on average total capital invested (ROTC).

(b) On an annual basis, calculated using a five-point average.

Our ROTC calculation excludes earnings (losses) of discontinued operations from the numerator because U.S. GAAP requires us to display those earnings (losses) in the Statement of Earnings. Our calculation of average GE shareowners' equity may not be directly comparable to similarly titled measures reported by other companies. We believe that it is a clearer way to measure the ongoing trend in return on total capital for the continuing operations of our businesses given the extent that discontinued operations have affected our reported results. We believe that this results in a more relevant measure for management and investors to evaluate performance of our continuing operations on a consistent basis, and to evaluate and compare the performance of our continuing operations with the ongoing operations of other businesses and companies.

Definitions indicating how the above-named ratios are calculated using average GE shareowners' equity, excluding effects of discontinued operations, can be found in the Glossary.

Ratio of Debt to Equity at GECC, Net of Cash and Equivalents and with Classification of Hybrid Debt as Equity

December 31 (Dollars in millions)	2012	2011	2010
GECC debt	**$397,300**	$443,097	$470,520
Less cash and equivalents	**61,941**	76,702	60,257
Less hybrid debt	**7,725**	7,725	7,725
	$327,634	$358,670	$402,538
GECC equity	**$ 81,890**	$ 77,110	$ 68,984
Plus hybrid debt	**7,725**	7,725	7,725
	$ 89,615	$ 84,835	$ 76,709
Ratio	**3.66:1**	4.23:1	5.25:1

We have provided the GECC ratio of debt to equity on a basis that reflects the use of cash and equivalents to reduce debt, and with long-term debt due in 2066 and 2067 classified as equity. We believe that this is a useful comparison to a GAAP-based ratio

of debt to equity because cash balances may be used to reduce debt and because this long-term debt has equity-like characteristics. The usefulness of this supplemental measure may be limited, however, as the total amount of cash and equivalents at any point in time may be different than the amount that could practically be applied to reduce outstanding debt, and it may not be advantageous or practical to replace certain long-term debt with equity. Despite these potential limitations, we believe that this measure, considered along with the corresponding GAAP measure, provides investors with additional information that may be more comparable to other financial institutions and businesses.

GE Capital Ending Net Investment (ENI), Excluding Cash and Equivalents

(In billions)	December 31, 2012	January 1, 2009 (a)
GECC total assets	**$539.2**	$661.0
Less assets of discontinued operations	**1.1**	25.1
Less non-interest bearing liabilities	**57.6**	85.4
GE Capital ENI	**480.5**	550.5
Less cash and equivalents	**61.9**	37.7
GE Capital ENI, excluding cash and equivalents	**$418.6**	$512.8

(a) As originally reported.

We use ENI to measure the size of our GE Capital segment. We believe that this measure is a useful indicator of the capital (debt or equity) required to fund a business as it adjusts for non-interest bearing current liabilities generated in the normal course of business that do not require a capital outlay. We also believe that by excluding cash and equivalents, we provide a meaningful measure of assets requiring capital to fund our GE Capital segment, as a substantial amount of this cash and equivalents resulted from debt issuances to pre-fund future debt maturities and will not be used to fund additional assets. Providing this measure will help investors measure how we are performing against our previously communicated goal to reduce the size of our financial services segment.

GE Pre-Tax Earnings from Continuing Operations, Excluding GECC Earnings from Continuing Operations and the Corresponding Effective Tax Rates

(Dollars in millions)	2012	2011	2010
GE earnings from continuing operations before income taxes	**$16,852**	$19,231	$15,156
Less GECC earnings from continuing operations	**7,401**	6,584	3,120
Total	**$ 9,451**	$12,647	$12,036
GE provision for income taxes	**$ 2,013**	$ 4,839	$ 2,024
GE effective tax rate, excluding GECC earnings	**21.3%**	38.3%	16.8%

Reconciliation of U.S. Federal Statutory Income Tax Rate to GE Effective Tax Rate, Excluding GECC Earnings

	2012	2011	2010
U.S. federal statutory income tax rate	**35.0%**	35.0%	35.0%
Reduction in rate resulting from			
Tax on global activities including exports	**(7.6)**	(7.9)	(13.5)
U.S. business credits	**(1.2)**	(2.3)	(2.8)
NBCU gain	**—**	14.9	—
All other—net	**(4.9)**	(1.4)	(1.9)
	(13.7)	3.3	(18.2)
GE effective tax rate, excluding GECC earnings	**21.3%**	38.3%	16.8%

We believe that the GE effective tax rate is best analyzed in relation to GE earnings before income taxes excluding the GECC net earnings from continuing operations, as GE tax expense does not include taxes on GECC earnings. Management believes that in addition to the Consolidated and GECC tax rates shown in Note 14, this supplemental measure provides investors with useful information as it presents the GE effective tax rate that can be used in comparing the GE results to other non-financial services businesses.

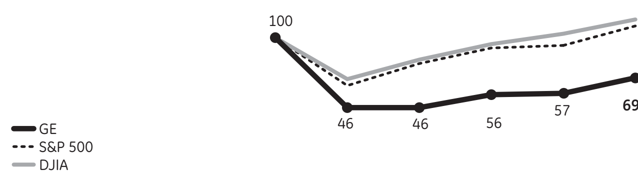
Five-Year Financial Performance Graph: 2008–2012

COMPARISON OF FIVE-YEAR CUMULATIVE RETURN AMONG GE, S&P 500 AND DOW JONES INDUSTRIAL AVERAGE

The annual changes for the five-year period shown in the graph on this page are based on the assumption that $100 had been invested in GE stock, the Standard & Poor's 500 Stock Index (S&P 500) and the Dow Jones Industrial Average (DJIA) on December 31, 2007, and that all quarterly dividends were reinvested. The total cumulative dollar returns shown on the graph represent the value that such investments would have had on December 31, 2012.

FIVE-YEAR FINANCIAL PERFORMANCE 2007 2008 2009 2010 2011 **2012**

(In dollars)



	2007	2008	2009	2010	2011	2012
GE	$100	$46	$46	$56	$ 57	**$ 69**
S&P 500	100	63	80	92	94	**109**
DJIA	100	68	83	95	103	**114**

BACKLOG Unfilled customer orders for products and product services (12 months for product services).

BORROWING Financial liability (short or long-term) that obligates us to repay cash or another financial asset to another entity.

BORROWINGS AS A PERCENTAGE OF TOTAL CAPITAL INVESTED For GE, the sum of borrowings and mandatorily redeemable preferred stock, divided by the sum of borrowings, mandatorily redeemable preferred stock, noncontrolling interests and total shareowners' equity.

CASH EQUIVALENTS Highly liquid debt instruments with original maturities of three months or less, such as commercial paper. Typically included with cash for reporting purposes, unless designated as available-for-sale and included with investment securities.

CASH FLOW HEDGES Qualifying derivative instruments that we use to protect ourselves against exposure to variability in future cash flows. The exposure may be associated with an existing asset or liability, or with a forecasted transaction. See "Hedge."

COMMERCIAL PAPER Unsecured, unregistered promise to repay borrowed funds in a specified period ranging from overnight to 270 days.

COMPREHENSIVE INCOME The sum of Net Income and Other Comprehensive Income. See "Other Comprehensive Income."

DERIVATIVE INSTRUMENT A financial instrument or contract with another party (counterparty) that is designed to meet any of a variety of risk management objectives, including those related to fluctuations in interest rates, currency exchange rates or commodity prices. Options, forwards and swaps are the most common derivative instruments we employ. See "Hedge."

DISCONTINUED OPERATIONS Certain businesses we have sold or committed to sell within the next year and therefore will no longer be part of our ongoing operations. The net earnings, assets and liabilities, and cash flows of such businesses are separately classified on our Statement of Earnings, Statement of Financial Position and Statement of Cash Flows, respectively, for all periods presented.

EFFECTIVE TAX RATE Provision for income taxes as a percentage of earnings from continuing operations before income taxes and accounting changes. Does not represent cash paid for income taxes in the current accounting period. Also referred to as "actual tax rate" or "tax rate."

ENDING NET INVESTMENT (ENI) The total capital we have invested in the financial services business. It is the sum of short-term borrowings, long-term borrowings and equity (excluding noncontrolling interests) adjusted for unrealized gains and losses on investment securities and hedging instruments. Alternatively, it is the amount of assets of continuing operations less the amount of non-interest bearing liabilities.

EQUIPMENT LEASED TO OTHERS Rental equipment we own that is available to rent and is stated at cost less accumulated depreciation.

FAIR VALUE HEDGE Qualifying derivative instruments that we use to reduce the risk of changes in the fair value of assets, liabilities or certain types of firm commitments. Changes in the fair values of derivative instruments that are designated and effective as fair value hedges are recorded in earnings, but are offset by corresponding changes in the fair values of the hedged items. See "Hedge."

FINANCING RECEIVABLES Investment in contractual loans and leases due from customers (not investment securities).

FORWARD CONTRACT Fixed price contract for purchase or sale of a specified quantity of a commodity, security, currency or other financial instrument with delivery and settlement at a specified future date. Commonly used as a hedging tool. See "Hedge."

GOODWILL The premium paid for acquisition of a business. Calculated as the purchase price less the fair value of net assets acquired (net assets are identified tangible and intangible assets, less liabilities assumed).

GUARANTEED INVESTMENT CONTRACTS (GICs) Deposit-type products that guarantee a minimum rate of return, which may be fixed or floating.

HEDGE A technique designed to eliminate risk. Often refers to the use of derivative financial instruments to offset changes in interest rates, currency exchange rates or commodity prices, although many business positions are "naturally hedged"—for example, funding a U.S. fixed-rate investment with U.S. fixed-rate borrowings is a natural interest rate hedge.

INTANGIBLE ASSET A non-financial asset lacking physical substance, such as goodwill, patents, licenses, trademarks and customer relationships.

INTEREST RATE SWAP Agreement under which two counterparties agree to exchange one type of interest rate cash flow for another. In a typical arrangement, one party periodically will pay a fixed amount of interest, in exchange for which that party will receive variable payments computed using a published index. See "Hedge."

INVESTMENT SECURITIES Generally, an instrument that provides an ownership position in a corporation (a stock), a creditor relationship with a corporation or governmental body (a bond), rights to contractual cash flows backed by pools of financial assets or rights to ownership such as those represented by options, subscription rights and subscription warrants.

MATCH FUNDING A risk control policy that provides funding for a particular financial asset having the same currency, maturity and interest rate characteristics as that asset. Match funding is executed directly, by issuing debt, or synthetically, through a combination of debt and derivative financial instruments. For example, when we lend at a fixed interest rate in the U.S., we can borrow those U.S. dollars either at a fixed rate of interest or at a floating rate executed concurrently with a pay-fixed interest rate swap. See "Hedge."

MONETIZATION Sale of financial assets to a third party for cash. For example, we sell certain loans, credit card receivables and trade receivables to third-party financial buyers, typically providing at least some credit protection and often agreeing to provide collection and processing services for a fee. Monetization normally results in gains on interest-bearing assets and losses on non-interest bearing assets. See "Securitization" and "Variable Interest Entity."

NONCONTROLLING INTEREST Portion of shareowners' equity in a subsidiary that is not attributable to GE.

OPERATING PROFIT GE earnings from continuing operations before interest and other financial charges, income taxes and effects of accounting changes.

OPTION The right, not the obligation, to execute a transaction at a designated price, generally involving equity interests, interest rates, currencies or commodities. See "Hedge."

OTHER COMPREHENSIVE INCOME Changes in assets and liabilities that do not result from transactions with shareowners and are not included in net income but are recognized in a separate component of shareowners' equity. Other Comprehensive Income includes the following components:

- INVESTMENT SECURITIES—Unrealized gains and losses on securities classified as available-for-sale.
- CURRENCY TRANSLATION ADJUSTMENTS—The result of translating into U.S. dollars those amounts denominated or measured in a different currency.
- CASH FLOW HEDGES—The effective portion of the fair value of cash flow hedges. Such hedges relate to an exposure to variability in the cash flows of recognized assets, liabilities or forecasted transactions that are attributable to a specific risk.
- BENEFIT PLANS—Unamortized prior service costs and net actuarial losses (gains) related to pension and retiree health and life benefits.
- RECLASSIFICATION ADJUSTMENTS—Amounts previously recognized in Other Comprehensive Income that are included in net income in the current period.

PRODUCT SERVICES For purposes of the financial statement display of sales and costs of sales in our Statement of Earnings, "goods" is required by U.S. Securities and Exchange Commission regulations to include all sales of tangible products, and "services" must include all other sales, including broadcasting and other services activities. In our Management's Discussion and Analysis of Operations we refer to sales under product service agreements and sales of both goods (such as spare parts and equipment upgrades) and related services (such as monitoring, maintenance and repairs) as sales of "product services," which is an important part of our operations.

PRODUCT SERVICES AGREEMENTS Contractual commitments, with multiple-year terms, to provide specified services for products in our Power & Water, Oil & Gas, Aviation and Transportation installed base—for example, monitoring, maintenance, service and spare parts for a gas turbine/generator set installed in a customer's power plant.

PRODUCTIVITY The rate of increased output for a given level of input, with both output and input measured in constant currency.

PROGRESS COLLECTIONS Payments received on customer contracts before the related revenue is recognized.

QUALIFIED SPECIAL PURPOSE ENTITIES (QSPEs) A type of variable interest entity whose activities are significantly limited and entirely specified in the legal documents that established it. There also are significant limitations on the types of assets and derivative instruments such entities may hold and the types and extent of activities and decision-making they may engage in.

RETAINED INTEREST A portion of a transferred financial asset retained by the transferor that provides rights to receive portions of the cash inflows from that asset.

RETURN ON AVERAGE GE SHAREOWNERS' EQUITY Earnings from continuing operations before accounting changes divided by average GE shareowners' equity, excluding effects of discontinued operations (on an annual basis, calculated using a five-point average). Average GE shareowners' equity, excluding effects of discontinued operations, as of the end of each of the years in the five-year period ended December 31, 2012, is described in the Supplemental Information section.

RETURN ON AVERAGE TOTAL CAPITAL invested For GE, earnings from continuing operations before accounting changes plus the sum of after-tax interest and other financial charges and noncontrolling interests, divided by the sum of the averages of total shareowners' equity (excluding effects of discontinued operations), borrowings, mandatorily redeemable preferred stock and noncontrolling interests (on an annual basis, calculated using a five-point average). Average total shareowners' equity, excluding effects of discontinued operations as of the end of each of the years in the five-year period ended December 31, 2012, is described in the Supplemental Information section.

SECURITIZATION A process whereby loans or other receivables are packaged, underwritten and sold to investors. In a typical transaction, assets are sold to a special purpose entity, which purchases the assets with cash raised through issuance of beneficial interests (usually debt instruments) to third-party investors. Whether or not credit risk associated with the securitized assets is retained by the seller depends on the structure of the securitization. See "Monetization" and "Variable Interest Entity."

SUBPRIME For purposes of Consumer-related discussion, subprime includes consumer finance products like mortgage, auto, cards, sales finance and personal loans to U.S. and global borrowers whose credit score implies a higher probability of default based upon GECC's proprietary scoring models and definitions, which add various qualitative and quantitative factors to a base credit score such as a FICO score or global bureau score. Although FICO and global bureau credit scores are a widely accepted rating of individual consumer creditworthiness, the internally modeled scores are more reflective of the behavior and default risks in the portfolio compared to stand-alone generic bureau scores.

TURNOVER Broadly based on the number of times that working capital is replaced during a year. Current receivables turnover is total sales divided by the five-point average balance of GE current receivables. Inventory turnover is total sales divided by a five-point average balance of inventories. See "Working Capital."

VARIABLE INTEREST ENTITY An entity that must be consolidated by its primary beneficiary, the party that holds a controlling financial interest. A variable interest entity has one or both of the following characteristics: (1) its equity at risk is not sufficient to permit the entity to finance its activities without additional subordinated financial support from other parties, or (2) as a group, the equity investors lack one or more of the following characteristics: (a) the power to direct the activities that most significantly affect the economic performance of the entity, (b) obligation to absorb expected losses, or (c) right to receive expected residual returns.

WORKING CAPITAL Represents GE current receivables and inventories, less GE accounts payable and progress collections.

CORPORATE HEADQUARTERS
General Electric Company
3135 Easton Turnpike, Fairfield, CT 06828
(203) 373-2211

ANNUAL MEETING
GE's 2013 Annual Meeting of Shareowners will be held on Wednesday, April 24, 2013, at the Ernest N. Morial Convention Center in New Orleans, Louisiana.

SHAREOWNER INFORMATION
To transfer securities, write to GE Share Owner Services, c/o Computershare, P.O. Box 358010, Pittsburgh, PA 15252-8010.

For shareowner inquiries, including enrollment information and a prospectus for the Direct Purchase and Reinvestment Plan, "GE Stock Direct," write to GE Share Owner Services, c/o Computershare, P.O. Box 358016, Pittsburgh, PA 15252-8016; or call (800) 786-2543 (800-STOCK-GE) or (201) 680-6848.

For Internet access to general shareowner information and certain forms, including transfer instructions or stock power, visit the website at **www.cpushareownerservices.com**. You may also submit shareowner inquiries using the online forms in the "Contact Us" section of the website.

STOCK EXCHANGE INFORMATION
In the United States, GE common stock is listed on the New York Stock Exchange (NYSE), its principal market. It also is listed on certain non-U.S. exchanges, including the London Stock Exchange, Euronext Paris and the Frankfurt Stock Exchange.

TRADING AND DIVIDEND INFORMATION

(In dollars)	Common Stock Market Price High	Common Stock Market Price Low	Dividends declared
2012			
Fourth quarter	**$23.18**	**$19.87**	**$0.19**
Third quarter	**22.96**	**19.36**	**0.17**
Second quarter	**20.84**	**18.02**	**0.17**
First quarter	**21.00**	**18.23**	**0.17**
2011			
Fourth quarter	$18.28	$14.02	$0.17
Third quarter	19.53	14.72	0.15
Second quarter	20.85	17.97	0.15
First quarter	21.65	18.12	0.14

As of January 31, 2013, there were approximately 523,000 shareowner accounts of record.

FORM 10-K AND OTHER REPORTS; CERTIFICATIONS
The financial information in this report, in the opinion of management, substantially conforms with information required in the "Form 10-K Report" filed with the U.S. Securities and Exchange Commission (SEC) in February 2013. However, the Form 10-K Report also contains additional information, and it can be viewed at **www.ge.com/secreports**.

Copies also are available, without charge, from GE Corporate Investor Communications, 3135 Easton Turnpike, Fairfield, CT 06828.

General Electric Capital Corporation filed a Form 10-K Report with the SEC, and this can also be viewed at **www.ge.com/secreports**.

GE has included as exhibits to its Annual Report on Form 10-K for fiscal year 2012 filed with the SEC, certifications of GE's Chief Executive Officer and Chief Financial Officer certifying the quality of the Company's public disclosure. GE's Chief Executive Officer has also submitted to the NYSE a certification certifying that he is not aware of any violations by GE of the NYSE corporate governance listing standards.

INTERNET ADDRESS INFORMATION
Visit us online at **www.ge.com** for more information about GE and its products and services.

The 2012 GE Annual Report is available online at **www.ge.com/annualreport**. For detailed news and information regarding our strategy and our businesses, please visit our Press Room online at **www.genewscenter.com**, our Investor Information site at **www.ge.com/investor** or our corporate blog at **www.gereports.com**.

Information on the GE Foundation, GE's philanthropic organization, can be viewed at **www.gefoundation.com**.

PRODUCT INFORMATION
For information about GE's consumer products and services, visit us at **www.geconsumerandindustrial.com**.

CORPORATE OMBUDSPERSON
To report concerns related to compliance with the law, GE policies or government contracting requirements, write to GE Corporate Ombudsperson, P.O. Box 911, Fairfield, CT 06825; or call (800) 227-5003 or (203) 373-2603; or send an e-mail to **ombudsperson@corporate.ge.com**.

CONTACT THE GE BOARD OF DIRECTORS
The Audit Committee and the non-management directors have established procedures to enable anyone who has a concern about GE's conduct, or any employee who has a concern about the Company's accounting, internal accounting controls or auditing matters, to communicate that concern directly to the presiding director or to the Audit Committee. Such communications may be confidential or anonymous, and may be submitted in writing to: GE Board of Directors, General Electric Company (W2E), 3135 Easton Turnpike, Fairfield, CT 06828; or call (800) 417-0575 or (203) 373-2652; or send an e-mail to **Directors@corporate.ge.com**.

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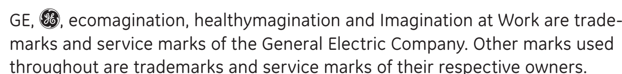

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In 2012, patent applications and other applications protecting the Company's technology were filed by GE in 70 countries.

Caution Concerning Forward-Looking Statements: This document contains "forward-looking statements"—that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance and financial condition, and often contain words such as "expect," "anticipate," "intend," "plan," "believe," "seek," "see," or "will." Forward-looking statements by their nature address matters that are, to different degrees, uncertain. For us, particular uncertainties that could cause our actual results to be materially different than those expressed in our forward-looking statements include: current economic and financial conditions, including volatility in interest and exchange rates, commodity and equity prices and the value of financial assets; potential market disruptions or other impacts arising in the United States or Europe from developments in sovereign debt situations; the impact of conditions in the financial and credit markets on the availability and cost of General Electric Capital Corporation's (GECC) funding and on our ability to reduce GECC's asset levels as planned; the impact of conditions in the housing market and unemployment rates on the level of commercial and consumer credit defaults; changes in Japanese consumer behavior that may affect our estimates of liability for excess interest refund claims (GE Money Japan); pending and future mortgage securitization claims and litigation in connection with WMC, which may affect our estimates of liability, including possible loss estimates; our ability to maintain our current credit rating and the impact on our funding costs and competitive position if we do not do so; the adequacy of our cash flows and earnings and other conditions which may affect our ability to pay our quarterly dividend at the planned level or to repurchase shares at planned levels; GECC's ability to pay dividends to GE at the planned level; our ability to convert pre-order commitments into orders; the level of demand and financial performance of the major industries we serve, including, without limitation, air and rail transportation, energy generation, real estate and healthcare; the impact of regulation and regulatory, investigative and legal proceedings and legal compliance risks, including the impact of financial services regulation; our capital allocation plans, as such plans may change and affect planned share repurchases and strategic actions, including acquisitions, joint ventures and dispositions; our success in completing announced transactions and integrating acquired businesses; the impact of potential information technology or data security breaches; and numerous other matters of national, regional and global scale, including those of a political, economic, business and competitive nature. These uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements.

CITIZENSHIP AT GE

As a 130-year-old technology company, GE has proven its sustainability. Working to solve some of the world's biggest challenges, Citizenship is in the products we make, how we make them, and in the difference we make in communities around the world.

www.gecitizenship.com

IN 2012, WE

- **Contributed more than $220 million to communities and nonprofit organizations.**
- **Launched first-of-a-kind programs that bring the latest breast cancer technologies to women.** Healthymagination and Susan G. Komen for the Cure have partnered to bring the latest breast cancer technologies to more women, by encouraging women to be screened through targeted programs in the U.S., China and Saudi Arabia.
- **Generated $21 billion in revenue from our ecomagination product portfolio.**

GE's newest Evolution Series locomotive prototype (pictured) reduces emissions by more than 70% compared with 2005 engines, saving railroad customers more than $1.5 billion in infrastructure and operational costs.

GE is one of the largest employers in the U.S. and the world, with 134,000 U.S. employees and 305,000 employees globally, as of the end of 2012.

GE is consistently ranked as one of the world's leading corporations:

BARRON'S
World's Most Respected Companies

FORBES
World's Most Innovative Companies

BLOOMBERG BUSINESSWEEK
Best Companies for Leadership

ETHISPHERE
World's Most Ethical Companies

FORTUNE
World's Most Admired Companies

GE and the New York Stock Exchange have been partners for more than 120 years and share a commitment to innovation. GE is a proud partner of NYSE Big StartUp, an initiative that includes Corporate Connections, a unique technology-matching platform designed to connect companies like ours with innovative young companies and entrepreneurs in the U.S. To learn more, visit nysebigstartup.com

The paper used in this report was supplied by participants of the Responsible Initiative Programs. The majority of the power utilized to manufacture this paper was renewable energy, produced with GE's wind and biogas technologies, and powered by GE steam engines and turbine engines.

Visit our interactive online annual report at www.ge.com/annualreport

Thanks to the customers, partners and GE employees who appear in this annual report for contributing their time and support.

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