## INDUSTRIAL RELATIONS RECKONING WITH OUTSOURCING



Regulation, practices and challenges in Europe





#### RECOVER FINAL CONFERENCE







EMPLOYMENT, SOCIAL AFFAIRS & Inclusion

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# THE OUTSOURCED JOURNALISTS IN SPAIN

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#### Context: the three crises of Journalism

#### Immersed in several crisis:

- Digitalization: reframing the profession
- Financing model change (funding from advertising decreasing)
- Economic crisis
- → Acceleration of employment effects

2008 – 2015:

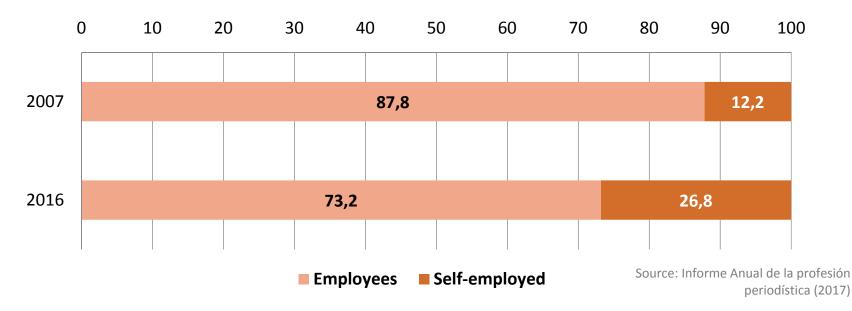
- 12.200 jobs destroyed in Spanish media (around 57%)
- Increase of outsourcing practices

#### The "Collaborators"

Most common form of outsourcing within journalism:

■ Self-employed workers → "collaborators"

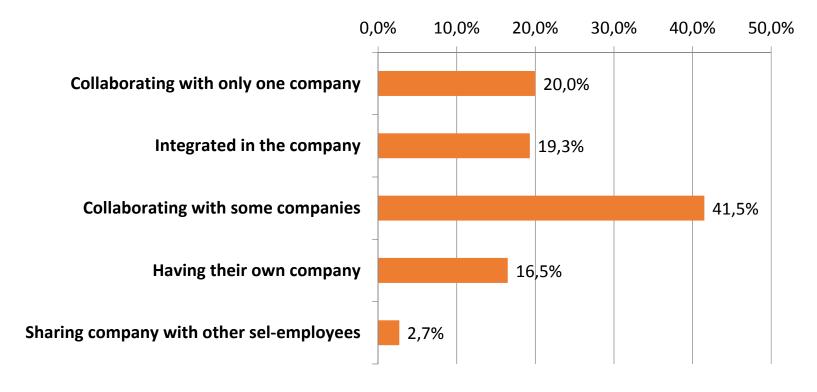
Share of self-employed journalists (2007 and 2016)



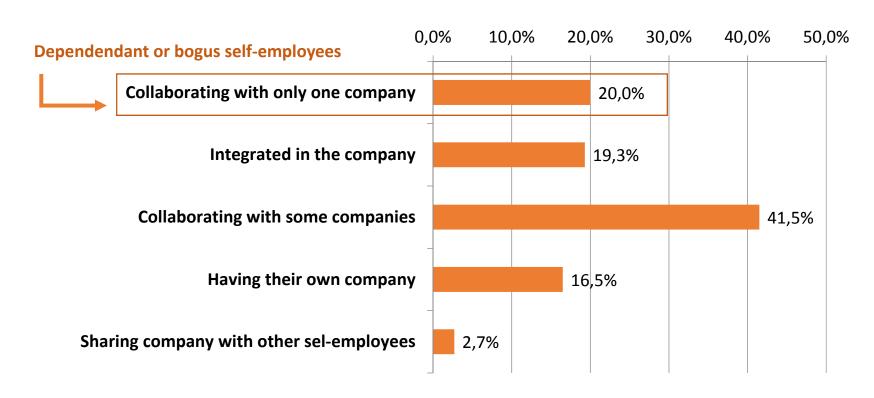
Underestimation (Palacio 2018):

Actual ratio is 40-35% of self-employed

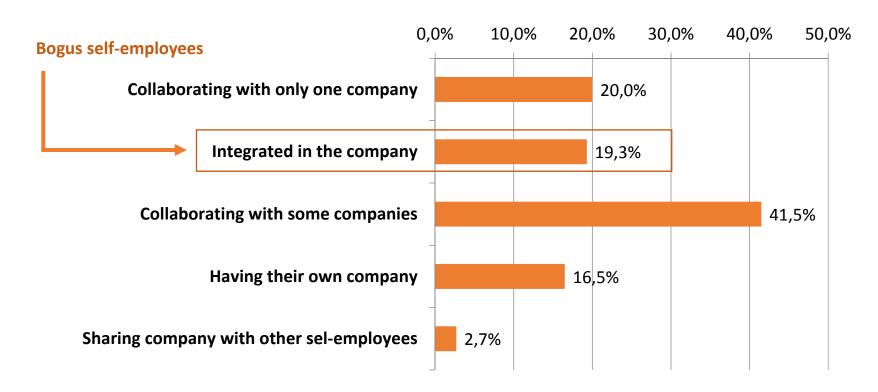
Distribution self-employed journalists regarding their dependency relation with clients



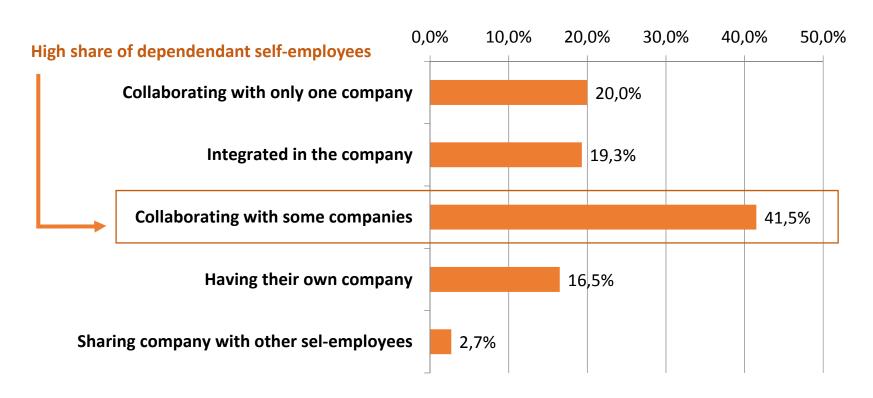
Distribution self-employed journalists regarding their dependency relation with clients



Distribution self-employed journalists regarding their dependency relation with clients



Distribution self-employed journalists regarding their dependancy relation with clients



#### Collective bargaining coverage

Sectoral level	Collective agreement of daily press (2017)
Company level	Company agreements in large media

No coverage for outsourced workers

- Conditions of "collaborators" usually agreed unilaterally by clients (even not following a common pattern)
- No clauses regarding "collaborators"
  - Negotiation processes issue
  - "Regularized" collaborators quota
    - → Transfer from external to internal situation to sign company agreements

## Representation and challenges

Low affiliation (less than 10%, practically zero in collaborators)

- Internal workforce reduction: less collective organization
- Relevancy of proffesional unions and associations

#### Main challenge:

- Internalise or improve collaborators conditions?
  - 69% of Spanish journalists believe self-employment is the only future of the profession
- Journalism as cuttin-edge of outsourcing in digital work