Market Research Strategies

Code: 42433
ECTS Credits: 12

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<th>Degree</th>
<th>Type</th>
<th>Year</th>
<th>Semester</th>
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<td>4313256 Audiovisual Communication and Advertising Contents</td>
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</table>

Contact

Name: Nuria Garcia Muñoz
Email: Nuria.Garcia@uab.cat

Teachers

Emili Prado Pico
Natividad Ramajo Hernández
Belen Monclús Blanco

Use of Languages

Principal working language: spanish (spa)

Prerequisites

To attend this course, a good reading comprehension of English is required

Objectives and Contextualisation

This module aims to provide specific methodological knowledge applied to audiovisual and advertising content research, offering the basis of scientific and market research. Learning with this module focuses on quantitative, qualitative and experimental research methods and techniques.

Competences

- Analyse research results to obtain new products or processes, assessing their industrial and commercial viability with a view to transferring them to society.
- Choose, design and apply methodological strategies for scientific research in audiovisual communication and product development.
- Communicate and justify conclusions clearly and unambiguously to both specialist and non-specialist audiences.
- Conceive, plan, and lead academic and/or professional research projects in audiovisual and advertising communication, applying criteria of quality, equality and ethical and social responsibility.
- Continue the learning process, to a large extent autonomously.
- Demonstrate an attitude awake, innovative and analytical in relation to the research questions
- Lead interdisciplinary teams in varying environments.
- Plan tasks in accordance with the human resources, tools and time available so as to optimise performance.
- Seek out information in the scientific and technological context and learn practical ICT skills.
- Solve problems in new or little-known situations within broader (or multidisciplinary) contexts related to the field of study.
- Take decisions and accept responsibility for their consequences.
Learning Outcomes

1. Analyse research results to obtain new products or processes, assessing their industrial and commercial viability with a view to transferring them to society.
2. Choose, design and apply methodological strategies for scientific research in the field of audiovisual communication industries and policies.
3. Communicate and justify conclusions clearly and unambiguously to both specialised and non-specialised audiences.
4. Continue the learning process, to a large extent autonomously.
5. Define and mark out the limits of an object of study.
6. Demonstrate an attitude awake, innovative and analytical in relation to the research questions.
7. Design research pre-projects.
8. Distinguish the bases and strategies for market research.
9. Evaluate the different methodological strategies for research in audiovisual and advertising communication.
10. Foster teamwork in project planning.
11. Identify and differentiate between methodological techniques.
12. Incorporate market knowledge into the design and development of projects.
13. Keep the phases of the research project within the set time limits.
14. Lead interdisciplinary teams in varying environments.
15. Plan tasks in accordance with the human resources, tools and time available so as to optimise performance.
16. Present and defend the pre-projects created.
17. Seek out information in the scientific and technological context and learn practical ICT skills.
18. Solve problems in new or little-known situations within broader (or multidisciplinary) contexts related to the field of study.
19. Take decisions and accept responsibility for their consequences.

Content

Basis of Scientific Knowledge

- Objectives of scientific research in Communication
- Approach to the investigation process
- Phases of the research process
- Strategies for methodological design

Approach to audiovisual market research

- Context of market studies in audiovisual and advertising communication
- Strategies for Market Research
- Guidelines for the design of audiovisual market studies

Quantitative methods and techniques

- Quantitative Research in Communication
- Characteristics of the quantitative methodology
- Quantitative techniques

Qualitative methods and techniques

- Qualitative Research in Communication
- Characteristics of the qualitative methodology
- Qualitative techniques
- The ethnographic approach in communication research

Experimental Research Methods
Practices and issues related to the application of experimental research methods in Communication
Types of Experimental Designs

Methodology

The acquisition of knowledge and skills by students will be carried out through different methodological procedures that include master classes in the classroom, analysis exercises, debate and reflection from viewings and reading material in the spaces of the classroom and seminars.

Activities

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<th>Title</th>
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<th>Learning Outcomes</th>
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<td>Case studies</td>
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Assessment

The evaluation consists of three different parts:

Pre-project (70%)

Oral defense (20%)

Participation in seminars (10%)

Assessment Activities

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<th>Learning Outcomes</th>
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Bibliography


