

Advertising and Public Relations

Code: 101227
ECTS Credits: 6

| Degree | Type | Year | Semester |
|-----------------|------|------|----------|
| 2500894 Tourism | OT | 4 | 0 |

The proposed teaching and assessment methodology that appear in the guide may be subject to changes as a result of the restrictions to face-to-face class attendance imposed by the health authorities.

Contact

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Use of Languages

Principal working language: english (eng)
Some groups entirely in English: Yes
Some groups entirely in Catalan: No
Some groups entirely in Spanish: No

Teachers

Raquel Herrera Ferrer

Prerequisites

There are no prerequisites

Objectives and Contextualisation

The elective course "Advertising and Public Relations", whose main objective is to introduce students in the general theory of advertising and public relations, the fundamental concepts of the two disciplines, professional practice slope and the specific application to the tourism and hospitality management sectors.

Competences

- Apply the concepts related to tourism products and businesses (economy and finance, human resources, commercial policy, markets, operations and strategy) in the different parts of the sector.
- Develop a capacity for independent learning.
- Display a customer service orientation.
- Have a business vision, pinpoint the customer's needs and pre-empt possible changes in the environment.
- Implement business communication techniques used by tourism organisations: internal, external and corporate.
- Innovate in tourism: both in planning and commercialisation and in the management of organisations.
- Manage the concepts, instruments and functions related to the planning and commercialisation of tourist destinations, resources and spaces.
- Take decisions in situations of uncertainty, taking into account potential consequences of these decisions in the short, medium and long term.
- Use communication techniques at all levels.

Learning Outcomes

1. Apply the concepts related to the commercial management of products, businesses and destinations in the different parts of the tourism sector.
2. Develop a capacity for independent learning.
3. Display a customer service orientation.
4. Have a business vision, pinpoint the customer's needs and pre-empt possible changes in the environment.
5. Identify the instruments related to the commercialisation and promotion of products, businesses and regions.
6. Innovate in the commercialisation and promotion of the different sub-sectors of tourism organisations.
7. Take decisions in situations of uncertainty, taking into account potential consequences of these decisions in the short, medium and long term.
8. Use communication techniques at all levels.
9. Use the country's native languages to communicate in the tourism business.

Content

1. Introduction: basic concepts of advertising and public relations in the tourism sector and related conceptual aspects (professions, industry and legal elements)
2. Marketing communication objectives: the advertising campaign, the public relations campaign, the related targets
3. Creativity in advertising and public relations: theoretical and ideation aspects
4. From media to new media in advertising and public relations

Methodology

The subject will be based on three complementary methodologies:

Teacher's expositions, commentary and analysis of case studies in class and group work.

The main topics of the subject will be explained in the classroom, where examples and different cases will also be analyzed.

The student, individually, must look for information about a specific issue related to publicity and public relations, which will be debated in the following class. At the beginning of the following session, the professor will choose as many students as he thinks fit to expose his comments to the class.

Activities

| Title | Hours | ECTS | Learning Outcomes |
|----------------------------|-------|------|-------------------|
| Type: Directed | | | |
| Theoretical lessons | 45 | 1.8 | 5, 6, 9 |
| Type: Supervised | | | |
| Tutorials | 2 | 0.08 | 5, 6, 9 |
| Type: Autonomous | | | |
| Elaboration of the project | 55 | 2.2 | 5, 9 |

Assessment

Evaluation activities will be both individual and group level. The characteristics of each one of these evaluation activities tests will be presented, explained and analyzed in detail during the initial session of the course.

Assessment Activities

| Title | Weighting | Hours | ECTS | Learning Outcomes |
|--|-----------|-------|------|---------------------------|
| Exam | 45% | 2 | 0.08 | 5, 6, 9 |
| Participation in the activity purposed | 10% | 6 | 0.24 | 5, 6, 9 |
| Project | 45% | 40 | 1.6 | 1, 2, 5, 6, 8, 7, 3, 4, 9 |

Bibliography

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