



#### **Communications Offices**

Code: 103160 ECTS Credits: 6

Degree	Туре	Year	Semester
2501935 Advertising and Public Relations	ОТ	4	0

The proposed teaching and assessment methodology that appear in the guide may be subject to changes as a result of the restrictions to face-to-face class attendance imposed by the health authorities.

#### Contact

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## **Prerequisites**

Not required

# **Use of Languages**

Principal working language: spanish (spa)

Some groups entirely in English: No Some groups entirely in Catalan: No Some groups entirely in Spanish: No

# **Objectives and Contextualisation**

Define the role of communication offices in the marketing mix. Analyze its evolution, functions, services and work

- Personal Branding Pla
- Establish a 360° vision "integrated" in the communication of business e
- Corporate and product communication in current business societies.
- The communication plan both internally and externally.
- Application of theoretical knowledge in seminars and cases based on re
- Professional opportunities from the advertising and public relations side

#### Competences

- Analyse market data (competition and brand image) to develop a communication plan.
- Demonstrate knowledge of management theories in the management of advertising companies and organisations.
- Set communication objectives and design strategies that are suited to the dialogue between brands and consumers.

Show leadership, negotiation and team-working capacity, as well as problem-solving skills.

#### **Learning Outcomes**

- 1. Analyse the principles that lay the foundations for effectiveness analysis (cost-impact ratio).
- 2. Describe the nature of exchange relations between advertising companies and consumers.
- 3. Differentiate the formats for presenting public relations activities (consultancies, special events, fairs, crisis management, publicity, etc.).
- 4. Show leadership, negotiation and team-working capacity, as well as problem-solving skills.

#### Content

Study of the functions of the strategic direction of advertising and public relations in organizations.

- Basic tools for the communication management of organizations.
- Study of the methodologies and sources used for planning advertising r
- Study of the strategies for the development of marketing actions.
- Study of the functional characteristics of account management.
- Operational development of the planner of the communication cabinets
- Media strategy and advertising supports for communication offices
- Study and development of public relations in the different organizing se economic and political.
- Development of the planning of specific Public Relations techniques rel public organizations.
- Knowledge of the theories of consumer behavior formulated from the di marketing study.
- Study and analysis of the management processes of the different functi Public relations.

Additional comments

#### Methodology

Master classes and student participation.

- Practical cases for debate and development
- Development of a communication plan based on a real case.

The proposed teaching methodology and evaluation may undergo some

#### **Activities**

Title	Hours	ECTS	Learning Outcomes
Type: Directed			
Case History, Development of communication pla	65	2.6	

#### **Assessment**

Exam: 30%. Recoverable

Works 70%. Recoverable. Configurations for different tests that individua It is compulsory to attend the classroom for the exhibition of works and  $\iota$  All activities, both theory and practice (seminars and laboratories), are re Evaluation activities

Title Weight Hours Credits Learning Outcomes

Theory, Seminars, Tutorials, Readings and theory works 20%; works 70°

### **Assessment Activities**

Title	Weighting	Hours	ECTS	Learning Outcomes
Theory, Seminars, Tutorials, Readings and works	Theory 30%; Works 70%	10	0.4	1, 4, 2, 3

# **Bibliography**

In the Moodle classrooms the reference bibliography will be posted